

# 2020 HALF-YEAR RESULTS News Release

# **BASIS OF PRESENTATION**

This release covers the results of Lloyds Banking Group plc together with its subsidiaries (the Group) for the six months ended 30 June 2020.

**Statutory basis:** Statutory profit / loss before tax and statutory profit after tax are included within this document. However, a number of factors have had a significant effect on the comparability of the Group's financial position and results. Accordingly, the results are also presented on an underlying basis.

**Underlying basis:** The statutory results are adjusted for certain items which are listed below, to allow a comparison of the Group's underlying performance:

- restructuring, including severance-related costs, the rationalisation of the non-branch property portfolio, the establishment of the Schroders partnership, the integration of MBNA and Zurich's UK workplace pensions and savings business;
- volatility and other items, which includes the effects of certain asset sales, the volatility relating to the Group's hedging arrangements and that arising in the insurance businesses, insurance gross up, the unwind of acquisitionrelated fair value adjustments and the amortisation of purchased intangible assets;
- payment protection insurance provisions.

Unless otherwise stated, income statement commentaries throughout this document compare the six months ended 30 June 2020 to the six months ended 30 June 2019 and the balance sheet analysis compares the Group balance sheet as at 30 June 2020 to the Group balance sheet as at 31 December 2019.

**Segmental information:** During the half-year to 30 June 2020, the Group migrated certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. In addition, Commercial Banking has been resegmented to reflect the division's new client coverage model and is now analysed according to SME, Mid Corporates, Corporate & Institutional, and Other. The Group has also revised its approach to internal funding charges, including the adoption of the Sterling Overnight Index Average (SONIA) interest rate benchmark in place of LIBOR. Comparatives have been restated accordingly.

**Alternative performance measures:** The Group uses a number of alternative performance measures, including underlying profit, in the discussion of its business performance and financial position. There have been no changes to the definitions of alternative performance measures used by the Group; further information on these measures is set out in the summary of alternative performance measures.

This document can also be found on the Group's website under "Financial Performance Downloads" via this link www.lloydsbankinggroup.com/investors/financial-performance/.

In addition, the Group Chief Executive's letter to shareholders is also available from the same link.

# **CONTENTS**

|   | Page |
|---|------|
| Results for the half-year   | 1    |
| Income statement – underlying basis                                     | 3    |
| Key balance sheet metrics   | 3    |
| Quarterly information   | 4    |
| Balance sheet analysis  | 5    |
| Group Chief Executive's statement                                       | 6    |
| Summary of Group results  | 10   |
| Underlying basis segmental analysis                                     | 23   |
| Divisional results  |      |
| Retail  | 25   |
| Commercial Banking  | 27   |
| Insurance and Wealth  | 29   |
| Central items   | 31   |
| Other financial information   |      |
| Reconciliation between statutory and underlying basis results           | 32   |
| Banking net interest margin and average interest-earning banking assets | 33   |
| Volatility arising in insurance businesses                              | 33   |
| Tangible net assets per share   | 34   |
| Return on tangible equity   | 34   |
| Risk management   |      |
| Principal risks and uncertainties                                       | 35   |
| Credit risk portfolio   | 37   |
| Funding and liquidity management  | 56   |
| Capital management  | 60   |
| Statutory information   |      |
| Condensed consolidated half-year financial statements                   |      |
| Consolidated income statement   | 71   |
| Consolidated statement of comprehensive income                          | 72   |
| Consolidated balance sheet  | 73   |
| Consolidated statement of changes in equity                             | 75   |
| Consolidated cash flow statement  | 78   |
| Notes to the consolidated financial statements                          | 79   |
| Statement of directors' responsibilities                                | 124  |
| Independent review report to Lloyds Banking Group plc                   | 125  |
| Summary of alternative performance measures                             | 128  |
| Contacts  | 129  |

#### **RESULTS FOR THE HALF-YEAR**

"The impact of the coronavirus pandemic in the first half of 2020 has been profound on the way we live our lives and on the global economy. We remain fully focused on helping our customers and the UK economy recover, in collaboration with Government and our regulators.

I want to express my sincere gratitude to all my colleagues across the Group for their dedication and persistence which have allowed us to deliver vital banking services to our customers effectively throughout the pandemic.

Although the outlook is uncertain, the Group's financial strength and business model allow us to help Britain recover and play our part in returning our country to prosperity. Our customer focused strategic plan remains fully aligned with the Group's long term strategic objectives, the position of our franchise and the interests of shareholders."

António Horta-Osório Group Chief Executive

#### Supporting customers, colleagues and the economy in difficult times

- · Actively supporting retail, small business and commercial customers through a range of flexible propositions
  - Over £9 billion lending provided to businesses through government-backed schemes, including Bounce Back Loan,
     Coronavirus Business Interruption Loan and Coronavirus Large Business Interruption Loan schemes
  - Over 1.1 million payment holidays granted to retail customers and c.33,000 capital repayment holidays provided to small businesses and corporates to alleviate temporary financial pressures
  - Payment holidays granted on insurance premiums and advance payments for life and critical illness claims to support customers in financial difficulty during the pandemic
- Job and pay security provided to all colleagues since March. c.50,000 colleagues now working from home
- Multi-channel distribution model, with the UK's leading digital bank, combined with around 90 per cent of branches remaining open throughout the lockdown, enabling the Group to continue to serve customers

#### **Continued strategic progress**

- Continued progress against strategy with particular focus on building a leading customer experience, further digitising
  the Group, transforming the way we work and maximising Group capabilities. Over £2.4 billion invested in strategic
  initiatives during GSR3 to help deliver sustainable shareholder value creation
- The benefits of our investments from GSR3 have positioned us well in the current environment:
  - Operating the UK's leading digital bank we now have more than 17 million digitally active users, up 4 per cent during lockdown, while recording digital customer satisfaction levels at an all-time high, even in a period of increased demand
  - Our commitment to delivering cost efficiencies and creating capacity to invest in the business has enabled us to respond quickly to new challenges, such as using robotics to process c.98 per cent of Bounce Back Loan applications
  - Our unique Single Customer View, which added another 1 million customers in the first half of the year, enables us to serve a wider range of our customers' financial needs than ever before
- The opportunity exists to accelerate our transformation, and further enhance and adapt strategy, customer propositions and colleague work practices as the Group learns from the crisis

#### **RESULTS FOR THE HALF-YEAR** (continued)

#### Financial performance reflects revised economic outlook

- Net income of £7.4 billion, down 16 per cent. Lower net interest margin of 2.59 per cent reflecting lower rates, actions
  taken to support customers and changes in asset mix; average interest earning assets were broadly stable. Other income
  of £2.5 billion, impacted by slowdown across key markets in the first half
- Total costs of £3.9 billion, 4 per cent lower, with business as usual costs down 6 per cent, enabling continued investment in digital projects and enhanced support for customers during the pandemic
- Trading surplus of £3.5 billion, a reduction of 26 per cent compared to the first six months of 2019, providing still significant
  capacity to absorb impairment impacts of the coronavirus crisis
- Impairment charge of £3.8 billion, including £2.4 billion in the second quarter primarily reflecting a significant deterioration
  in forward looking economic outlook. Loan books, based on actual defaults to date, continue to perform well, with the
  additional provisions building balance sheet resilience
- Statutory loss before tax of £602 million and statutory profit after tax of £19 million, both impacted by income
  developments and the increased impairment charge. Tangible net asset value per share of 51.6 pence

# Balance sheet remains strong and well positioned to absorb coronavirus impacts

- Loans and advances at £440 billion were stable compared to the year end but reduced by £3 billion in the second quarter
  with expected reductions in the mortgage book, lower unsecured balances and repayment of lending facilities by
  Corporate & Institutional clients. This was partially offset by new SME lending through government support schemes
- Customer deposits increased by £29 billion in the half and £13 billion in the second quarter as a result of reduced consumer spending and inflows to the Group's trusted brands in an uncertain environment, with growth in Retail deposits ahead of the market. Commercial deposits benefited from clients' increased liquidity due to increased government support scheme borrowing
- Loan to deposit ratio now 100 per cent, providing significant potential to lend into recovery, with a strong liquidity position
- CET1 ratio of 14.6 per cent and 13.4 per cent pre IFRS 9 transitional relief, along with lower Pillar 2A requirement, resulting in significant headroom above lower regulatory requirements of c.11 per cent as cushion against potential credit impairment
- In line with the Group's announcement on 31 March, no shareholder distributions will be undertaken in 2020. The Board
  will decide on any dividend distributions or buybacks on ordinary shares in respect of 2020 at year end, in line with the
  approved dividend policy

#### Outlook

- There have been early signs of recovery in the Group's core markets, mainly in consumer spending and the housing
  market, but the outlook remains highly uncertain and the impact of lower rates and economic fragility will continue for at
  least the rest of the year. The Group's updated 2020 guidance reflects a proactive response to the challenging economic
  environment and is based on the Group's recently revised current economic assumptions, which have deteriorated since
  the first quarter
  - Net interest margin expected to remain broadly stable on the second quarter level at c.240 basis points for the rest
    of the year resulting in a full year margin of c.250 basis points
  - Operating costs to be below £7.6 billion
  - Impairment expected to be between £4.5 billion and £5.5 billion
  - Risk-weighted assets expected to be flat to modestly up compared to the first half of 2020
- Although the economic outlook remains uncertain, the Group's financial strength and business model will ensure that it
  can continue to support its customers and help Britain recover. This is fully aligned with the Group's long term strategic
  objectives, the position of the franchise and the interests of our shareholders

# **INCOME STATEMENT - UNDERLYING BASIS**

|   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019<br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019<br>£m | Change<br>% |
|---|---------------------------------------|---------------------------------------|-------------|--------------------------------------|-------------|
| Net interest income                     | 5,478                                 | 6,145                                 | (11)        | 6,232                                | (12)        |
| Other income                            | 2,461                                 | 3,150                                 | (22)        | 2,582                                | (5)         |
| Operating lease depreciation            | (526)                                 | (473)                                 | (11)        | (494)                                | (6)         |
| Net income                              | 7,413                                 | 8,822                                 | (16)        | 8,320                                | (11)        |
| Operating costs                         | (3,699)                               | (3,906)                               | 5           | (3,969)                              | 7           |
| Remediation                             | (177)                                 | (143)                                 | (24)        | (302)                                | 41          |
| Total costs                             | (3,876)                               | (4,049)                               | 4           | (4,271)                              | 9           |
| Trading surplus                         | 3,537                                 | 4,773                                 | (26)        | 4,049                                | (13)        |
| Impairment                              | (3,818)                               | (579)                                 |             | (712)                                | _           |
| Underlying (loss) / profit              | (281)                                 | 4,194                                 |             | 3,337                                |             |
| Restructuring                           | (133)                                 | (182)                                 | 27          | (289)                                | 54          |
| Volatility and other items              | (188)                                 | (465)                                 | 60          | 248                                  |             |
| Payment protection insurance provision  |                                       | (650)                                 | 100         | (1,800)                              | 100         |
| Statutory (loss) / profit before tax    | (602)                                 | 2,897                                 |             | 1,496                                |             |
| Tax credit / (expense)                  | 621                                   | (672)                                 |             | (715)                                | _           |
| Statutory profit after tax              | 19                                    | 2,225                                 | (99)        | 781                                  | (98)        |
| (Loss) / earnings per share             | (0.3)p                                | 2.7p                                  |             | 0.8p                                 |             |
| Banking net interest margin             | 2.59%                                 | 2.90%                                 | (31)bp      | 2.86%                                | (27)bp      |
| Average interest-earning banking assets | £433bn                                | £433bn                                | _           | £436bn                               | (1)         |
| Cost:income ratio                       | 52.3%                                 | 45.9%                                 | 6.4pp       | 51.3%                                | 1.0pp       |
| Asset quality ratio                     | 1.73%                                 | 0.26%                                 | 147bp       | 0.31%                                | 142bp       |
| Underlying return on tangible equity    | (0.7)%                                | 16.3%                                 | (17.0)pp    | 13.3%                                | (14.0)pp    |
| Return on tangible equity               | 0.1%                                  | 11.5%                                 | (11.4)pp    | 4.0%                                 | (3.9)pp     |

# **KEY BALANCE SHEET METRICS**

|  | At 30 June<br>2020 | At 30 June<br>2019 | Change<br>% | At 31 Dec<br>2019 | Change<br>% |
|--|--------------------|--------------------|-------------|-------------------|-------------|
| Loans and advances to customers <sup>1</sup>             | £440bn             | £441bn             | _           | £440bn            | _           |
| Customer deposits <sup>2</sup>                           | £441bn             | £418bn             | 6           | £412bn            | 7           |
| Loan to deposit ratio                                    | 100%               | 106%               | (6)pp       | 107%              | (7.0)pp     |
| CET1 ratio <sup>3</sup>                                  | 14.6%              | 14.0%              | 0.6pp       | 13.8%             | 0.8pp       |
| CET1 ratio pre IFRS 9 transitional relief <sup>3,4</sup> | 13.4%              | 13.7%              | (0.3)pp     | 13.4%             | _           |
| Transitional MREL ratio <sup>3</sup>                     | 36.8%              | 32.2%              | 4.6pp       | 32.6%             | 4.2pp       |
| UK leverage ratio <sup>3</sup>                           | 5.4%               | 5.1%               | 0.3pp       | 5.2%              | 0.2pp       |
| Risk-weighted assets <sup>3</sup>                        | £207bn             | £207bn             | _           | £203bn            | 2           |
| Tangible net assets per share                            | 51.6p              | 53.0p              | (1.4)p      | 50.8p             | 0.8p        |

Excludes reverse repos of £61.1 billion (30 June 2019: £54.1 billion; 31 December 2019: £54.6 billion).
 Excludes repos of £12.3 billion (30 June 2019: £4.1 billion; 31 December 2019: £9.5 billion).

The CET1, MREL and leverage ratios and risk-weighted assets at 30 June 2019 and 31 December 2019 are reported on a pro forma basis, reflecting the dividend paid up by the Insurance business in the subsequent reporting period.

CET1 ratio reflecting the full impact of IFRS 9, prior to the application of transitional arrangements for capital that provide relief for the

impact of IFRS 9.

# **QUARTERLY INFORMATION**

|  | Quarter          | Quarter         | Quarter         | Quarter          | Quarter          | Quarter         |
|--|------------------|-----------------|-----------------|------------------|------------------|-----------------|
|  | ended<br>30 June | ended<br>31 Mar | ended<br>31 Dec | ended<br>30 Sept | ended<br>30 June | ended<br>31 Mar |
|  | 2020             | 2020            | 2019            | 30 Sept<br>2019  | 2019             | 2019            |
|  | £m               | £m              | £m              | £m               | £m               | £m              |
| N  | 0.500            | 0.050           | 0.400           | 0.400            | 0.000            | 0.000           |
| Net interest income                          | 2,528            | 2,950           | 3,102           | 3,130            | 3,062            | 3,083           |
| Other income                                 | 1,235            | 1,226           | 1,267           | 1,315            | 1,594            | 1,556           |
| Operating lease depreciation                 | (302)            | (224)           | (236)           | (258)            | (254)            | (219)           |
| Net income                                   | 3,461            | 3,952           | 4,133           | 4,187            | 4,402            | 4,420           |
| Operating costs                              | (1,822)          | (1,877)         | (2,058)         | (1,911)          | (1,949)          | (1,957)         |
| Remediation                                  | (90)             | (87)            | (219)           | (83)             | (123)            | (20)            |
| Total costs                                  | (1,912)          | (1,964)         | (2,277)         | (1,994)          | (2,072)          | (1,977)         |
| Trading surplus                              | 1,549            | 1,988           | 1,856           | 2,193            | 2,330            | 2,443           |
| Impairment                                   | (2,388)          | (1,430)         | (341)           | (371)            | (304)            | (275)           |
| Underlying (loss) / profit                   | (839)            | 558             | 1,515           | 1,822            | 2,026            | 2,168           |
| Restructuring                                | (70)             | (63)            | (191)           | (98)             | (56)             | (126)           |
| Volatility and other items                   | 233              | (421)           | 122             | 126              | (126)            | (339)           |
| Payment protection insurance provision       |                  |                 |                 | (1,800)          | (550)            | (100)           |
| Statutory (loss) / profit before tax         | (676)            | 74              | 1,446           | 50               | 1,294            | 1,603           |
| Tax credit / (expense)                       | 215              | 406             | (427)           | (288)            | (269)            | (403)           |
| Statutory (loss) / profit after tax          | (461)            | 480             | 1,019           | (238)            | 1,025            | 1,200           |
|  |                  |                 |                 |                  |                  |                 |
| Banking net interest margin                  | 2.40%            | 2.79%           | 2.85%           | 2.88%            | 2.89%            | 2.91%           |
| Average interest-earning banking assets      | £435bn           | £432bn          | £437bn          | £435bn           | £433bn           | £433bn          |
| Cost:income ratio                            | 55.2%            | 49.7%           | 55.1%           | 47.6%            | 47.1%            | 44.7%           |
| Asset quality ratio                          | 2.16%            | 1.30%           | 0.30%           | 0.33%            | 0.27%            | 0.25%           |
| Gross asset quality ratio                    | 2.19%            | 1.35%           | 0.39%           | 0.40%            | 0.38%            | 0.30%           |
| Cross asset quality ratio                    | 2.13/0           | 1.5570          | 0.5570          | 0.4070           | 0.3070           | 0.5070          |
| Underlying return on tangible equity         | (6.0)%           | 4.7%            | 12.2%           | 14.3%            | 15.6%            | 17.0%           |
| Return on tangible equity                    | (4.8)%           | 5.0%            | 11.0%           | (2.8)%           | 10.5%            | 12.5%           |
| Loans and advances to customers <sup>1</sup> | £440bn           | £443bn          | £440bn          | £447bn           | £441bn           | £441bn          |
| Customer deposits <sup>2</sup>               | £441bn           | £428bn          | £412bn          | £419bn           | £418bn           | £417bn          |
| Loan to deposit ratio                        | 100%             | 103%            | 107%            | 107%             | 106%             | 106%            |
| Risk-weighted assets <sup>3</sup>            | £207bn           | £209bn          | £203bn          | £209bn           | £207bn           | £208bn          |
| Tangible net assets per share                | 51.6p            | 57.4p           | 50.8p           | 52.0p            | 53.0p            | 53.4p           |
| . a. g.o.o not accord por onaro              | 0 1.0p           | 37.1P           | 30.0p           | 02.0p            | оо.ор            | 00. ip          |

<sup>&</sup>lt;sup>1</sup> Excludes reverse repos.

<sup>&</sup>lt;sup>2</sup> Excludes repos.

Risk-weighted assets at 30 June 2019 and 31 December 2019 are reported on a pro forma basis reflecting the Insurance dividend paid to the Group in the subsequent reporting period.

# **BALANCE SHEET ANALYSIS**

|  | At 30 June | At 31 Mar |                  | At 30 June |                | At 31 Dec |        |
|--|------------|-----------|------------------|------------|----------------|-----------|--------|
|  | 2020       | 2020      | Change           | 2019       | Change         | 2019      | Change |
| Loans and advances to customers                | £bn        | £bn       | %                | £bn        | %              | £bn       | %      |
| Open mortgage book                             | 267.1      | 268.1     | _                | 264.9      | 1              | 270.1     | (1)    |
| Closed mortgage book                           | 17.5       | 17.9      | (2)              | 19.8       | (12)           | 18.5      | (5)    |
| Credit cards                                   | 15.2       | 16.7      | ( <del>2</del> ) | 17.7       | (14)           | 17.7      | (14)   |
| UK Retail unsecured loans                      | 8.2        | 8.6       | (5)              | 8.2        | ( <i>1-1</i> ) | 8.4       | (2)    |
| UK motor finance                               | 15.3       | 15.8      | (3)              | 15.5       | (1)            | 15.6      | (2)    |
| Overdrafts                                     | 1.0        | 1.2       | (17)             | 1.2        | (17)           | 1.3       | (23)   |
| Retail other <sup>1</sup>                      | 9.7        | 9.3       | 4                | 9.0        | 8              | 9.0       | 8      |
| SME <sup>2</sup>                               | 38.4       | 32.0      | 20               | 32.3       | 19             | 32.1      | 20     |
| Mid Corporates <sup>3</sup>                    | 4.6        | 4.7       | (2)              | 5.5        | (16)           | 5.3       | (13)   |
| Corporate and Institutional <sup>3</sup>       | 55.0       | 60.9      | (10)             | 59.8       | (8)            | 54.6      | 1      |
| Commercial Banking other                       | 5.0        | 4.9       | 2                | 4.3        | 16             | 5.2       | (4)    |
| Wealth   | 0.9        | 0.9       | _                | 0.9        | _              | 0.9       | _      |
| Central items                                  | 2.5        | 2.1       | 19               | 1.9        | 32             | 1.7       | 47     |
| Loans and advances to customers <sup>4</sup>   | 440.4      | 443.1     | (1)              | 441.0      | _              | 440.4     | _      |
|  |            |           |                  |            |                |           |        |
| Customer deposits                              |            |           |                  |            |                |           |        |
| Retail current accounts                        | 87.5       | 79.9      | 10               | 76.0       | 15             | 76.9      | 14     |
| Commercial current accounts <sup>2,5</sup>     | 44.2       | 34.5      | 28               | 34.0       | 30             | 34.9      | 27     |
| Retail relationship savings accounts           | 148.5      | 144.1     | 3                | 144.4      | 3              | 144.5     | 3      |
| Retail tactical savings accounts               | 12.7       | 12.7      | _                | 15.3       | (17)           | 13.3      | (5)    |
| Commercial deposits <sup>2,6</sup>             | 133.8      | 142.5     | (6)              | 133.2      | -              | 127.6     | 5      |
| Wealth   | 13.5       | 13.3      | 2                | 13.8       | (2)            | 13.7      | (1)    |
| Central items                                  | 0.9        | 1.4       | (36)             | 0.9        | -              | 0.9       |        |
| Total customer deposits <sup>7</sup>           | 441.1      | 428.4     | 3                | 417.6      | 6              | 411.8     | 7      |
|  |            |           |                  |            |                |           |        |
| Total assets                                   | 873.0      | 861.7     | 1                | 822.2      | 6              | 833.9     | 5      |
| Total liabilities                              | 824.1      | 809.0     | 2                | 773.2      | 7              | 786.1     | 5      |
|  |            |           |                  |            |                |           |        |
| Shareholders' equity                           | 42.8       | 46.6      | (8)              | 43.4       | (1)            | 41.7      | 3      |
| Other equity instruments                       | 5.9        | 5.9       | _                | 5.4        | 9              | 5.9       | _      |
| Non-controlling interests                      | 0.2        | 0.2       | _                | 0.2        | _              | 0.2       | _      |
| Total equity                                   | 48.9       | 52.7      | (7)              | 49.0       | -              | 47.8      | 2      |
|  |            |           |                  |            |                |           |        |
| Ordinary shares in issue, excluding own shares | 70,735m    | 70,411m   | -                | 70,740m    | _              | 70,031m   | 1      |

Primarily Europe.
 Includes Retail Business Banking.
 Commercial Banking segmentation has been updated to reflect new client coverage model.

Commercial Banking Segmentation
 Excludes reverse repos.
 Primarily non interest-bearing Commercial Banking current accounts.
 Primarily Commercial Banking interest-bearing accounts.

<sup>&</sup>lt;sup>7</sup> Excludes repos.

#### **GROUP CHIEF EXECUTIVE'S STATEMENT**

In the first six months of 2020, the coronavirus pandemic has had an unprecedented impact on the people and economies of the world. In the UK we have witnessed the fastest contraction in economic activity seen in modern times as the country was forced into lockdown in March, alongside the most comprehensive and co-ordinated set of government and central bank support packages ever implemented. Although the economy has now started to re-open and activity in the Group's core markets has somewhat rebounded, it largely remains below pre–crisis levels and the economic outlook remains uncertain. There also continues to be uncertainty relating to the ongoing trade negotiations with the EU, the UK's largest export market. Despite this challenging operating environment, the Group's financial strength, business model and successful strategic delivery have enabled us to play a significant role, together with Government, regulators and other authorities, in helping the country manage through this crisis and will continue to ensure that we can support customers and help Britain recover.

Lloyds Banking Group has always been at the heart of the British economy and I am proud of the continuing financial and social support we have been able to provide. Thousands of colleagues across the Group have worked tirelessly over the past few months to ensure continued service to our customers. I would like to sincerely thank all of them for their resilience, dedication and professionalism during this time of difficulty and national need.

It was with mixed emotions that, earlier this month, I announced my intention to step down as Group Chief Executive of Lloyds Banking Group by the end of June of next year. It has been an honour to play my part in the transformation of large parts of our business. I will continue to be completely focused with my executive team on delivering the remainder of our current strategic plan, as well as the plans put in place to address the COVID-19 pandemic effects and support our customers during these difficult times.

#### Support for customers

Customers remain a priority throughout this crisis and beyond. Working closely with the UK Government and our regulators, we have continued to support our retail, small business and commercial customers through a comprehensive and unprecedented range of flexible measures.

Since the start of the crisis we have provided over 1.1 million payment holidays in respect of mortgages, loans, cards and motor finance to our retail customers. We also continue to support our customers with access to a £500 interest free overdraft facility, with no fees for missed payments and access to fixed term savings accounts without charge. We have offered a dedicated phone line for elderly customers and ensure that NHS staff calls are answered as a priority.

Similarly, we are providing significant support for our small business and commercial customers. We have approved over £9 billion in loans to businesses under the different Government schemes, including Bounce Back Loans (BBL), Coronavirus Business Interruption Loan Scheme (CBILS) and Coronavirus Large Business Interruption Loan Scheme (CLBILS). We have also supported customers through the Group's own £2 billion COVID-19 fund which includes fee-free lending for new overdrafts or overdraft limit increases as well as new or increased invoice discounting and finance facilities and, in certain circumstances, capital repayment holidays. For our SME customers, we are offering a mentoring service to help navigate a path beyond the pandemic.

To support our Insurance and Wealth customers during the pandemic, we have offered payment holidays on insurance premiums and accelerated claims payments on life and critical illness policies. We have also supported the NHS by providing free additional insurance cover to its workers and by alleviating pressure on GPs with a reduction in medical evidence required for customers' claims.

#### **GROUP CHIEF EXECUTIVE'S STATEMENT (continued)**

Beyond providing financial support, we have stood by our customers and communities, offering a range of expert support and guidance, to help alleviate the pressure of the current crisis. For example, we have helped our customers to stay digitally connected during the lockdown and have partnered with 'We Are Digital', a leading expert in supporting people with digital skills and financial inclusion, to deliver up to 2,000 tablet devices free of charge to over-70s to help them keep connected. Our Lloyds Bank Academy, which offers free digital skills training, has supported c.32,000 individuals, charities and small businesses in the first half of the year with online webinars and training courses. Through additional funding from the Group, our long-term charity partner Mental Health UK has been able to extend their mental health services at a time when social distancing and self-isolation can put significant pressure on many people.

We are, of course, aware that the support we are providing to our personal and business customers to help them through the current crisis will have a cost to the Group. We believe this is the right thing to do, as supporting our customers directly aids the recovery of the economy from which we benefit. We view this as an investment in the business, which is fully aligned with our purpose of Helping Britain Prosper and the long-term success of the Group, and therefore in the interests of our shareholders.

#### **Operational resilience**

I am particularly pleased with how quickly the Group adapted at scale when the lockdown began and how willing and able colleagues were to adopt new ways of working and collaborate remotely to support customers. Throughout the pandemic, the business has remained fully operational and our technology infrastructure has performed well under significant pressure. Around 90 per cent of branches have remained open throughout the coronavirus outbreak and importantly, our digital banking proposition has performed well in a period of significantly heightened usage while also achieving all time high user feedback scores. As a thank you to our front-line colleagues we have made a range of awards, including a cash payment for our most junior colleagues, to recognise their continued significant contribution during the pandemic.

# Market commentary and economic projections

The economic outlook remains uncertain and largely dependent on how COVID-19 transmission responds as the economy gradually re-opens. The outlook has clearly become more challenging since our first quarter results, with the economic impact of lockdown much larger than expected at that time. With the gradual easing of social distancing measures we have more recently seen consumer spending levels increase, housing market activities reawaken, and the economy return to growth in May and June. However, the negative economic impact remains profound and we have revised our expectations accordingly. With the success of the Group inextricably linked to the health of the UK economy, we remain committed to being part of the national solution and putting the Group's strength to work in support of the wider economy and its recovery over time.

#### Financial performance

The effects of the coronavirus outbreak are reflected in our financial performance. The trading surplus for the first six months of the year of £3.5 billion was 26 per cent down on the prior year, with lower interest rates and activity levels having an impact on the top line. Due to our continued focus on efficiency, total costs reduced by 4 per cent, with a 6 per cent reduction in business as usual costs.

The most significant impact of COVID-19 is seen in the impairment charge. The first half impairment charge of £3.8 billion includes an additional £2.4 billion taken in the second quarter, mainly reflecting the significant deterioration in the economic outlook during the quarter. The introduction of IFRS 9 requires us to look forward and estimate a future level of credit losses based on a range of potential outcomes using multiple economic scenarios. Consequently, our overall balance sheet provision for impairments has increased by £3.1 billion in the first half of 2020, as we built additional balance sheet resilience. Given the economic outlook, we will inevitably be impacted within the existing book and potentially in the new lending we are undertaking to support our customers. However, the Group's loan portfolio remains robust and well positioned given our business model.

#### **GROUP CHIEF EXECUTIVE'S STATEMENT (continued)**

The statutory result before tax was a loss of £602 million. After tax relief from the deferred tax asset adjustment, statutory profit after tax for the first half of the year was £19 million, with the reduction on the prior year predominantly driven by impairments and lower rates. The Group's balance sheet remains strong, with a CET1 ratio of 14.6 per cent, significantly ahead of updated regulatory requirements.

#### **Dividend decision**

We announced the cancellation of the final 2019 dividend on 31 March. Our decision on the outstanding 2019 dividend was taken by the Group's Board at the specific request of our regulator, the Prudential Regulation Authority (PRA) and was in line with all other major UK listed banks. At that time, the Board also decided, again in line with all other major UK listed banks, that until the end of 2020 we will undertake no quarterly or interim dividend payments, accrual of dividends, or share buybacks on ordinary shares in order to improve further our capacity to serve the needs of businesses and households through the extraordinary challenges presented by the coronavirus pandemic.

These are difficult decisions and, while we recognise the disappointment and frustration this causes our shareholders, in particular those relying on dividends for income, we agreed that this was a prudent and appropriate response to what were and are exceptional circumstances. The Board will decide on any dividend distributions or buybacks on ordinary shares in respect of 2020 at year end, in line with the approved dividend policy.

In conjunction with this decision and in solidarity with the communities in which we operate, the whole of the Group Executive Committee have asked not to be considered for their Group Performance Share for 2020, meaning that they will give up all of their bonus entitlement for 2020. In addition, no cash bonuses are payable to senior staff for the rest of 2020.

#### Strategic update

We have continued to make strategic progress, despite our primary focus over the last couple of months on supporting our customers and ensuring operational resilience during this exceptional and challenging period. Indeed, in many respects, the benefits of investment made over the course of our third strategic phase, particularly in digital, transformation and Single Customer View have positioned us well during the pandemic.

In the last six months we continued to enhance our leading customer experience and digital capabilities, with the adoption of digital services by our customers accelerating during the lockdown. We operate the UK's leading digital bank with 17 million active customers, with daily logins now exceeding 11 million, up 12 per cent on the prior year. Our unique Single Customer View has been expanded to include stockbroking portfolios, with over 6 million customers now able to access their insurance and savings products alongside their bank accounts. Our digital net promoter score of 69 is at an all-time high, up 8 per cent in the first half of the year, despite increased usage levels.

To further enhance the functionality and accessibility of our services, we have rolled out new features to improve our mobile app, such as the transaction search functionality and ability to use biometrics to authorise new payments. In Commercial, over £350 million of payments per month are now processed through a payables API launched in 2019, representing a 30-fold increase in the first half of 2020. This enables business clients to send Faster Payments directly from their systems without human intervention, with the payment time as fast as less than a second.

We have also continued to develop propositions that maximise the Group's capabilities for the benefit of our customers. We have launched a new Scottish Widows branded equity release mortgage that enables our retail customers to use equity in their home to help their family members onto the housing ladder or supplement their own retirement income. The Group has also strengthened its presence in the open market for individual annuities since launching in September 2019, achieving a 14 per cent share of the whole individual annuities market as at 31 March 2020 and successfully sourcing long-term assets in collaboration with Commercial Banking.

#### **GROUP CHIEF EXECUTIVE'S STATEMENT (continued)**

In Wealth, the transition of assets to the new Schroders Personal Wealth platform is on track and the Group remains committed to become a top three financial planning business by the end of 2023.

In March, we announced a new strategic collaboration with Google Cloud that will build on our multi-cloud strategy, accelerating our ambition to deploy smarter technology and bring new services to our customers quickly and at scale.

The coronavirus pandemic has accelerated many trends around ways of working, digital adoption, societal expectations of companies, and our external environment and sustainability. Our third Group strategic review was and remains focused on many of these areas but we now expect to even further accelerate our transformation, and enhance and adapt customer propositions and colleague working practices as the Group is learning from the crisis.

# **Helping Britain recover**

In the face of the ongoing uncertainties facing the UK, we remain fully committed to helping Britain recover as the economy gradually re-opens. We believe that the pandemic provides a unique opportunity to build a stronger bank whilst supporting a more resilient economy, with a more sustainable future.

In our communities, we will continue our work to ensure fairer and more inclusive societal outcomes and more even regional development as we rebuild our country. We have made a commitment to our four independent charitable foundations to provide the same £25.5 million funding in 2021 that they have received this year, to help the foundations plan ahead and ensure they can continue their vital work in communities.

To help the economy to transition to a more environmentally sustainable future, we plan to play a leading role in financing the UK's green recovery and in helping our customers make green choices and benefit from the clean growth opportunity.

We see all these efforts as integral to the Group's purpose and building a more successful Lloyds Banking Group.

# Strategic positioning and outlook

There have been early signs of recovery in the Group's core markets, especially within the personal customer segment, but the outlook remains highly uncertain and the impact of lower rates and economic fragility will continue for at least the rest of the year. The Group's updated 2020 guidance reflects our proactive response to the challenging economic environment and is based on our recently revised current economic assumptions which have deteriorated since the first quarter.

- Net interest margin expected to remain broadly stable on the second quarter level at c.240 basis points for the rest of the year resulting in a full year margin of c.250 basis points
- Operating costs to be below £7.6 billion
- Impairment expected to be between £4.5 billion and £5.5 billion
- Risk-weighted assets expected to be flat to modestly up compared to the first half of 2020

Although the economic outlook remains uncertain, the Group's financial strength and business model will ensure that it can continue to support its customers and help Britain recover. This is fully aligned with the Group's long term strategic objectives, the position of our franchise and the interests of our shareholders.

#### SUMMARY OF GROUP RESULTS

#### Financial performance reflects revised economic outlook

The Group's statutory loss before tax for the six months ended 30 June 2020 was £602 million whilst statutory profit after tax was £19 million, with both being impacted by a significantly increased impairment charge in the period of £3,818 million. The increased impairment charge was primarily due to future potential losses arising from the revised economic outlook for the UK economy as a result of the coronavirus outbreak.

In this challenging external environment the trading surplus for the period was £3,537 million, a reduction of 26 per cent compared to the first six months of 2019, and 13 per cent on the second six months of 2019. Net income was down 16 per cent at £7,413 million, with both lower net interest income and lower other income in the period. The Group continued its progress in delivering cost reductions, with total costs down 4 per cent on the prior year.

The Group's underlying loss was £281 million for the period, compared to an underlying profit of £4,194 million in the first six months of 2019, reflecting lower net income and significantly higher impairment charges. Underlying return on tangible equity was marginally negative at 0.7 per cent.

The Group's balance sheet remains strong. Loans and advances to customers were stable compared to year end at £440 billion. Growth in SME lending, primarily driven by government support schemes, was offset by expected reductions in the mortgage book along with reductions in credit cards and other unsecured lending, where customer activity reduced in the second quarter of 2020. Corporate & Institutional lending remained broadly flat. Customer deposits increased by £29 billion from year end to £441 billion. Retail current accounts growth was significant, in part due to lower levels of customer spending as well as inflows to the Group's trusted brands. Commercial Banking current account growth reflects our strong customer relationships and SME clients placing government lending onto deposits.

#### **Net income**

|   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019<br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019<br>£m | Change<br>% |
|---|---------------------------------------|---------------------------------------|-------------|--------------------------------------|-------------|
| Net interest income                       | 5,478                                 | 6,145                                 | (11)        | 6,232                                | (12)        |
| Other income                              | 2,461                                 | 3,150                                 | (22)        | 2,582                                | (5)         |
| Operating lease depreciation <sup>1</sup> | (526)                                 | (473)                                 | (11)        | (494)                                | (6)         |
| Net income                                | 7,413                                 | 8,822                                 | (16)        | 8,320                                | (11)        |
| Banking net interest margin               | 2.59%                                 | 2.90%                                 | (31)bp      | 2.86%                                | (27)bp      |
| Average interest-earning banking assets   | £433.2bn                              | £433.3bn                              | _           | £436.1bn                             | (1)         |

Net of profits on disposal of operating lease assets of £18 million (half-year to 30 June 2019: £14 million; half-year to 31 December 2019: £27 million).

Net income of £7,413 million was 16 per cent lower than in the first half of 2019, with both lower net interest income and lower other income in the period alongside an increase in operating lease depreciation.

Net interest income of £5,478 million was down 11 per cent with a reduction in the banking net interest margin and broadly stable average interest-earning banking assets. The net interest margin reduced by 31 basis points to 2.59 per cent, reflecting the lower rate environment, actions taken to support customers, including free overdrafts, and a change in asset mix partly as a result of reduced levels of customer demand during the coronavirus pandemic. In particular, the net interest margin in the second quarter of 2020 saw a reduction of 39 basis points to 2.40 per cent, including a 21 basis point impact from lower interest rates.

Average interest-earning banking assets were broadly stable year-on-year at £433 billion with growth due to government backed lending to support corporate clients through the coronavirus crisis, partly offset by lower balances in the closed mortgage book and in credit cards, as well as balance sheet optimisation within Commercial Banking in the second half of 2019. Total average interest-earning banking assets are expected to remain broadly stable at the level of the first half, through the rest of the year.

The Group manages the risk to its earnings and capital from movements in interest rates centrally by hedging the net liabilities which are stable or less sensitive to movements in rates. As at 30 June 2020 the Group's structural hedge had an approved capacity of £190 billion (yet to reflect exceptional deposit growth in the first half of 2020), a nominal balance of £180 billion (31 December 2019: £179 billion; 30 June 2019: £172 billion) and an average duration of around two and a half years (31 December 2019: around three years; 30 June 2019: around three years). The Group generated £1.3 billion of income from the structural hedge balances in the first half of 2020 (half-year to 30 June 2019: £1.3 billion). Within this, the benefit from the hedge to the half-year was £0.6 billion over average LIBOR (half-year to 30 June 2019: £0.5 billion) with a fixed earnings rate of approximately 0.7 per cent over average LIBOR (30 June 2019: 0.6 per cent).

Other income decreased by 22 per cent to £2,461 million. In Retail, a reduction of 9 per cent to £919 million included the continuing impact of a lower Lex fleet size and lower payments revenues following the introduction of coronavirus related lockdown restrictions and corresponding lower levels of customer activity. Within Commercial Banking, other income reduced by 10 per cent to £658 million, primarily driven by lower transaction banking income due to the coronavirus related trading restrictions, with resilience in markets income. Insurance and Wealth was impacted by increased general insurance weather-related claims in February, reduced branch-based sales of general insurance and protection products, and more modest activity in workplace pensions compared to the prior year, partly offset by a one-off c.£90 million benefit from methodology changes in the second quarter. In the first half of 2019, Insurance and Wealth benefited from a £136 million one-off benefit due to the change in investment management provider, a c.£100 million gain arising from longevity assumption changes and the c.£120 million benefit from increased auto-enrolment contributions to workplace pensions. No changes have been made in respect of demographic assumptions (including persistency and longevity) at the half-year. Persistency and longevity assumption changes will be considered in the second half of the year, with the former focusing on potential risk from higher unemployment levels.

Other income includes a gain of £135 million (£181 million in the first half of 2019) on the sale of gilts and other liquid assets, which is not expected to be repeated in the second half of the year. This was largely offset by adverse valuations in the Group's private equity business, Lloyds Development Capital, given market conditions, with a negative revaluation of £110 million recognised in the period. The comparative for the six months to 30 June 2019 included a gain of £50 million relating to the sale of the Group's interest in Vocalink.

Operating lease depreciation of £526 million, increased by 11 per cent despite a lower Lex fleet size and included a charge to reflect a prudent reassessment of residual values given the economic outlook.

Although customer activity is now starting to recover, the Group expects the impact of economic uncertainty, lower rates, changes in balance sheet mix and fee holidays to continue to impact income for the rest of the year.

Based on the Group's current economic expectations, the low rate environment and a slow resumption of activity, the Group expects the net interest margin to remain broadly stable on the second quarter level at c.240 basis points for the rest of the year, resulting in a full year margin of c.250 basis points.

#### **Total costs**

|                         | Half-year<br>to 30 June<br>2020 | Half-year<br>to 31 Dec<br>2019 | Change      |       |       |
|-------------------------|---------------------------------|--------------------------------|-------------|-------|-------|
|                         | £m                              | 2019<br>£m                     | Change<br>% | £m    | %     |
| Operating costs         | 3,699                           | 3,906                          | 5           | 3,969 | 7     |
| Remediation             | 177                             | 143                            | (24)        | 302   | 41    |
| Total costs             | 3,876                           | 4,049                          | 4           | 4,271 | 9     |
| Business as usual costs | 2,509                           | 2,677                          | 6           | 2,801 | 10    |
| Cost:income ratio       | 52.3%                           | 45.9%                          | 6.4pp       | 51.3% | 1.0pp |

Total costs of £3,876 million were 4 per cent lower than in the first half of 2019, driven by a reduction in operating costs.

Operating costs of £3,699 million were 5 per cent lower, despite continued investment in the Group's digital proposition and coronavirus related costs. Business as usual costs reduced 6 per cent on the prior year driven by continued cost discipline, efficiencies gained through digitalisation and other process improvements, and lower bonus accruals.

Total investment spend in the first half of 2020 amounted to £1.1 billion, down 15 per cent on the prior year, with £0.5 billion relating to strategic investment, taking the cumulative strategic investment since the start of GSR3 to over £2.4 billion. Although the investment spend was carefully managed down in the first half of the year in response to the current operating environment, the Group has continued to prioritise technology and digital projects and will continue to invest through the cycle in the strength of the business.

During the first half of 2020 the Group capitalised c.£0.7 billion of investment spend of which c.£0.5 billion related to intangible assets, which is deducted from capital. Total capitalised spend was equivalent to c.60 per cent of above the line investment, which was in line with prior periods.

Remediation charges were £177 million (half-year to 30 June 2019: £143 million) and included additional charges of £90 million in the second quarter relating to a number of items across existing programmes, including the Group's response to the Cranston review in relation to HBOS Reading. During the period the Group paid a fine of £64 million in relation to mortgage arrears handling, which had largely been provided for in 2019.

The Group's cost:income ratio of 52.3 per cent was higher than in the first half of 2019, having been impacted by lower net income in the period to 30 June 2020.

The Group's market leading efficiency remains more important than ever and continues to provide competitive advantage. The focus on cost discipline will continue. The Group tailors its approach to strategic investment to reflect changes in the operating environment, targeting opportunities for the long-term strength of the business. Sustainable underlying cost focus will continue in the second half of the year and as a result operating costs are expected to be below £7.6 billion in 2020.

# Impairment

|   | Half-year          | Half-year         |        | Half-year         |        |
|---|--------------------|-------------------|--------|-------------------|--------|
|   | to 30 June<br>2020 | to 30 June        | Change | to 31 Dec         | Changa |
|   | 2020<br>£m         | 2019<br>£m        | Change | 2019<br>£m        | Change |
|   | 2111               | LIII              |        | LIII              |        |
| Impairment charge   | 3,818              | 579               |        | 712               |        |
| Asset quality ratio   | 1.73%              | 0.26%             | 147bp  | 0.31%             | 142bp  |
| Gross asset quality ratio   | 1.77%              | 0.34%             | 143bp  | 0.40%             | 137bp  |
|   | At 30 June         | At 30 June        |        | At 31 Dec         |        |
|   | 2020 <sup>1</sup>  | 2019 <sup>1</sup> | Change | 2019 <sup>1</sup> | Change |
|   | £m                 | £m                | %      | £m                | %      |
| Stage 2 gross loans and advances to customers                                   | 67,858             | 40,272            | 68     | 38,440            | 77     |
| Stage 2 loans and advances to customers as % of total                           | 13.4%              | 8.1%              | 5.3pp  | 7.7%              | 5.7pp  |
| Stage 2 ECL <sup>2</sup> allowances   | 2,817              | 1,449             | 94     | 1,423             | 98     |
| Stage 2 ECL <sup>2</sup> allowances as % of Stage 2 drawn balances              | 4.2%               | 3.6%              | 0.6pp  | 3.7%              | 0.5pp  |
| Stage 3 loans and advances to customers   | 9,538              | 9,616             | (1)    | 8,754             | 9      |
| Stage 3 loans and advances to customers as a % of total                         | 1.9%               | 1.9%              | _      | 1.8%              | 0.1pp  |
| Stage 3 ECL <sup>2</sup> allowances   | 2,763              | 2,149             | 29     | 1,922             | 44     |
| Stage 3 ECL <sup>2</sup> allowances as % of Stage 3 drawn balances <sup>3</sup> | 29.6%              | 23.0%             | 6.6pp  | 22.5%             | 7.1pp  |
| Total loans and advances to customers   | 508,076            | 499,124           | 2      | 498,805           | 2      |
| Total ECL <sup>2</sup> allowances   | 7,186              | 4,337             | 66     | 4,142             | 73     |
| Total ECL <sup>2</sup> allowances as % of drawn balances                        | 1.4%               | 0.9%              | 0.5pp  | 0.8%              | 0.6рр  |

<sup>&</sup>lt;sup>1</sup> Underlying basis.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Retail of £206 million (30 June 2019: £260 million; 31 December 2019: £205 million).

| Charges pre-updated multiple economic scenarios   Retail   S78   S56   C49   C49   C50   C50 |   | Half-year<br>to 30 June | Half-year<br>to 30 June |        | Half-year<br>to 31 Dec |        |
|--|---|-------------------------|-------------------------|--------|------------------------|--------|
| Charges pre-updated multiple economic scenarios         Retail       578       556       (4)       482       (20)         Commercial Banking       206       65       241       15         Other       4       (42)       (11)         Coronavirus impacted restructuring cases¹       432       -       -         Updated economic outlook       -       -       -         Retail       1,517       -       -         Commercial Banking       881       -       -         Other       200       -       -  |   |                         |                         | Change |                        | Change |
| Retail       578       556       (4)       482       (20)         Commercial Banking       206       65       241       15         Other       4       (42)       (11)       (11)         788       579       (36)       712       (11)         Coronavirus impacted restructuring cases¹       432       -       -       -         Updated economic outlook       -       -       -       -         Retail       1,517       -       -       -         Commercial Banking       881       -       -       -         Other       200       -       -       -         2,598       -       -       -   |   | £m                      | £m                      | %      | £m                     | %      |
| Commercial Banking Other       206   | Charges pre-updated multiple economic scenarios       |                         |                         |        |                        |        |
| Other         4         (42)         (11)           788         579         (36)         712         (11)           Coronavirus impacted restructuring cases¹         432         -         -         -           Updated economic outlook         -         -         -         -           Retail         1,517         -         -         -         -           Commercial Banking         881         -         -         -         -           Other         200         -         -         -         -   | Retail  | 578                     | 556                     | (4)    | 482                    | (20)   |
| 788         579         (36)         712         (11)           Coronavirus impacted restructuring cases¹         432         -         -         -           Updated economic outlook         -         -         -         -           Retail         1,517         -         -         -           Commercial Banking         881         -         -         -           Other         200         -         -         -           2,598         -         -         -   | Commercial Banking                                    | 206                     | 65                      |        | 241                    | 15     |
| Coronavirus impacted restructuring cases¹       432       -       -         Updated economic outlook       1,517       -       -         Retail       1,517       -       -         Commercial Banking       881       -       -         Other       200       -       -         2,598       -       -       -   | Other   | 4                       | (42)                    |        | (11)                   |        |
| Updated economic outlook         Retail       1,517       -       -         Commercial Banking       881       -       -         Other       200       -       -         2,598       -       -       -   |   | 788                     | 579                     | (36)   | 712                    | (11)   |
| Retail     1,517     —     —       Commercial Banking     881     —     —       Other     200     —     —       2,598     —     —  | Coronavirus impacted restructuring cases <sup>1</sup> | 432                     | _                       |        | _                      |        |
| Commercial Banking       881       -       -         Other       200       -       -         2,598       -       -   | Updated economic outlook                              |                         |                         |        |                        |        |
| Other 200  | Retail  | 1,517                   | _                       |        | _                      |        |
| <u> 2,598</u>  | Commercial Banking                                    | 881                     | _                       |        | _                      |        |
|  | Other   | 200                     | _                       |        | _                      |        |
| Impairment charge <u>3,818</u> 579 712   |   | 2,598                   |                         |        |                        |        |
|  | Impairment charge                                     | 3,818                   | 579                     |        | 712                    |        |

<sup>&</sup>lt;sup>1</sup> Additional charges made during the first half of 2020 on cases subject to restructuring at the end of 2019, where the coronavirus pandemic is considered to have had a direct affect upon the recovery strategy.

<sup>&</sup>lt;sup>2</sup> Expected credit loss.

The impairment charge increased significantly in the first six months of the year to £3,818 million (half-year to 30 June 2019: £579 million) with an additional charge of £2,388 million taken in the second quarter primarily reflecting further deterioration in the economic outlook. Impairment provisions reflect the net impact of economic scenarios and Government support programmes with the increase on prior year of more than £3 billion building additional balance sheet resilience.

Observed credit quality remains robust with arrears and defaults remaining low. The Group recognises that this is likely to be influenced by the temporary support provided, including payment holidays and furlough arrangements. The expected credit loss (ECL) allowances of £7.2 billion as at 30 June 2020 assumes additional losses will emerge as the support subsides.

The Group's stock of ECL allowances has increased by over £3 billion to £7.2 billion, and as a percentage of drawn balances increased to 1.4 per cent from 0.8 per cent since 31 December 2019. As referenced, the Group's outlook and IFRS 9 base case economic scenario used to calculate ECL have been updated to reflect revised economic assumptions, which take into account the Group's best estimate of the impact of the coronavirus outbreak on the Group's customer and client base.

The Group's ECL allowance continues to reflect a probability weighted view of future economic scenarios including a 30 per cent weighting of base case, upside and downside and a 10 per cent weighting of severe downside, although all scenarios have deteriorated significantly since the year end. The base case upon which these scenarios are built assumes unemployment rate reaches 9.0 per cent in the fourth quarter of 2020 and more sustained reductions in asset prices. Given the weightings attached to scenarios, the ECL represents an uplift of £510 million from the base case ECL.

Judgement has been applied to the model-generated severe downside scenario to recognise the greater levels of uncertainty in the short-term economic outlook and therefore a greater severity of potential adverse shocks from the base case. In this scenario, this results in a peak unemployment rate of 12.5 per cent in the second quarter of 2021 and a GDP drop of 17.2 per cent in 2020. The impact of this adjustment has been estimated at portfolio level but outside the core IFRS 9 process and as such is reflected as a central overlay of £200 million, reflecting an estimated £2 billion higher ECL provision within the severe downside scenario.

The Group's net asset quality ratio was 173 basis points compared with 26 basis points in the first half of 2019, largely driven by increases in ECL (36 basis points excluding the updated economic assumptions and coronavirus-impacted restructuring cases).

Stage 2 loans and advances to customers increased by £29.4 billion, up 5.7 percentage points to 13.4 per cent as a percentage of total lending, reflecting the deterioration of the Group's forward looking economic assumptions, whilst Stage 3 loans and advances were broadly stable at 1.9 per cent. In the absence of other credit risk indicators, the granting of payment holidays for COVID-19 related requests is not in and of itself an indication of a significant increase in credit risk and therefore will not automatically result in a customer balance moving from Stage 1 to Stage 2. For the duration of the payment holiday the Group continues to recognise interest income on an effective interest rate basis. The Group's coverage of Stage 2 assets increased to 4.2 per cent whilst coverage of Stage 3 assets increased from 22.5 per cent to 29.6 per cent.

Overall the Group's loan portfolio continues to be well positioned, reflecting a prudent, through the cycle approach to credit risk and high levels of security. The Retail portfolio is heavily weighted to high quality mortgage lending where improved loan to values provide security against potential risks. The prime consumer finance portfolio also benefits from high quality growth and the Group's prudent risk appetite. The commercial portfolio reflects a diverse client base with limited exposure to the most vulnerable sectors affected by the coronavirus outbreak. Within Commercial, the Group's management of concentration risk includes single name and country limits as well as controls over the overall exposure to certain higher risk and vulnerable sectors and asset classes.

In the Retail secured book, credit performance remains strong with the average mortgage loan to value improving slightly to 44.0 per cent (31 December 2019: 44.9 per cent). New business average loan to value was 63.0 per cent and around 90 per cent of the portfolio has a loan to value ratio of less than 80 per cent. New to arrears as a proportion of the total mortgage book remains low. The impairment charge for the first half of 2020 was £603 million, compared with a £38 million release for the same period in 2019, largely as a result of the change to economic outlook, and impacting the second quarter in particular given the additional reduction in house price forecasts.

The impairment charge in the credit card book increased by £389 million to £656 million in the first half of 2020, largely due to updates to the Group's economic outlook (£487 million of the charge). Coverage for credit card lending increased to 6.3 per cent (31 December 2019: 3.4 per cent); including coverage of 43.9 per cent on the Stage 3 cards portfolio, which employs a proactive charge off policy at 4 months in arrears. While the credit card portfolios were the last to receive payment holidays, the Group has seen a large uptake in the second quarter of 2020, which has resulted in very low levels of flows into arrears.

The motor finance portfolio continues to benefit from a prudent approach to residual values at origination and reassessment of provisions through the loan lifecycle. The impairment charge increased to £241 million for the first half of 2020, compared to £104 million for the same period in 2019 and coverage for the portfolio increased to 3.6 per cent (31 December 2019: 2.4 per cent). This reflects the impact of the updated economic outlook on anticipated levels of defaults and the severity of losses given anticipated reductions in used car prices. In addition to credit risk, this coverage also includes a specific provision for residual value risk on returned vehicles of £191 million as at 30 June 2020, £10 million lower than the provision held as at 31 December 2019. In relation to this residual value risk, no material charge was needed in the first half of this year, with sufficient provision already raised to accommodate the expected temporary price volatility in the automotive market.

The Commercial Banking impairment charge in the first six months increased significantly to £1,519 million compared with £65 million in the first half of 2019, with the ECL provision stock increasing by £1.4 billion to £2.7 billion at 30 June 2020. The increased impairment charge largely reflects the updates to the economic outlook, with a charge of £881 million. Additional charges of £432 million were raised against a small number of existing Stage 3 large corporate restructuring cases in the BSU where the coronavirus pandemic has hampered the client's existing recovery strategy. The Commercial Banking impairment charge pre revised economic outlook and before the existing restructuring cases was £206 million.

Further detail on the impairment charge by division and product can be found on page 38.

Significant uncertainty in the economic outlook remains and the extent of the annual impairment charge will depend on the severity and the duration of the economic shock experienced in the UK. The Group has increased provisions by over £3 billion in the period, largely for assets that have not currently defaulted.

Assuming current economic assumptions, the impairment charge is expected to be between £4.5 billion and £5.5 billion for the full year 2020, reflecting additional charges in the second half of 2020 for provisions taken on new assets, future losses on stage 1 assets as the 12 month provision window rolls forward and experience variance.

# **Statutory profit**

|  | Half-year          | Half-year          |             | Half-year         |             |
|--|--------------------|--------------------|-------------|-------------------|-------------|
|  | to 30 June<br>2020 | to 30 June<br>2019 | Change      | to 31 Dec<br>2019 | Changa      |
|  | 2020<br>£m         | 2019<br>£m         | Change<br>% | 2019<br>£m        | Change<br>% |
|  | <del></del>        | ~                  | ,,          | ~                 | 70          |
| Underlying (loss) / profit             | (281)              | 4,194              |             | 3,337             |             |
| Restructuring                          | (133)              | (182)              | 27          | (289)             | 54          |
| Volatility and other items             |                    |                    |             |                   |             |
| Market volatility and asset sales      | (43)               | (296)              |             | 422               |             |
| Amortisation of purchased intangibles  | (34)               | (34)               | _           | (34)              | _           |
| Fair value unwind and other            | (111)              | (135)              | 18          | (140)             | 21          |
|  | (188)              | (465)              | 60          | 248               |             |
| Payment protection insurance provision |                    | (650)              | 100         | (1,800)           | 100         |
| Statutory (loss) / profit before tax   | (602)              | 2,897              |             | 1,496             |             |
| Tax credit / (expense)                 | 621                | (672)              |             | (715)             |             |
| Statutory profit after tax             | 19                 | 2,225              | (99)        | 781               | (98)        |
| (Loss) / earnings per share            | (0.3)p             | 2.7p               |             | 0.8p              |             |
| Return on tangible equity              | 0.1%               | 11.5%              | (11.4)pp    | 4.0%              | (3.9)pp     |

Further information on the reconciliation of underlying to statutory results is included on page 32.

The Group's statutory profit after tax of £19 million was impacted by lower income and a significantly increased impairment charge of £3,818 million given the revised economic outlook.

Restructuring costs of £133 million were down 27 per cent compared to the first half of 2019 mainly driven by the completion of MBNA integration and lower severance costs relating to the Group's strategic investment plans. The latter was in part due to the deferral of redundancy programmes given the coronavirus pandemic.

Market volatility and asset sales of £43 million included £370 million of negative insurance volatility, largely driven by falling equity markets and widening corporate bond credit spreads, partly offset by positive banking volatility of £308 million, primarily reflecting exchange rate movements. The comparatives for the first half of 2019 include a one-off charge for exiting the Standard Life Aberdeen investment management agreement.

Amortisation of purchased intangibles was flat at £34 million. Fair value unwind and other items reduced to £111 million (half-year to 2019: £135 million) reflecting the run down of subordinated liabilities acquired during the HBOS acquisition.

No further provision has been taken for PPI in the first half of 2020. Good progress has been made with the review of PPI information requests received and the conversion rate remains low and consistent with the provision assumption of around 10 per cent, albeit operations have been impacted by the coronavirus pandemic in the second quarter. The unutilised provision at 30 June 2020 was £745 million.

#### **Taxation**

The Group recognised a tax credit of £621 million in the period, primarily as a result of statutory losses and an uplift in the value of deferred tax assets of £354 million following the announcement by the Government that it would maintain the corporation tax rate at 19 per cent, which was substantively enacted on 17 March 2020.

#### Return on tangible equity

The return on tangible equity was 0.1 per cent and the underlying return on tangible equity was a negative 0.7 per cent.

#### **Balance sheet**

|   | At 30 June<br>2020 | At 31 Mar<br>2020 | Change<br>% | At 30 June<br>2019 | Change<br>% | At 31 Dec<br>2019 | Change<br>% |
|---|--------------------|-------------------|-------------|--------------------|-------------|-------------------|-------------|
| Loans and advances to customers <sup>1</sup>                | £440bn             | £443bn            | (1)         | £441bn             | -           | £440bn            | -           |
| Customer deposits <sup>2</sup>                              | £441bn             | £428bn            | 3           | £418bn             | 6           | £412bn            | 7           |
| Loan to deposit ratio                                       | 100%               | 103%              | (3)pp       | 106%               | (6)pp       | 107%              | (7)pp       |
| Wholesale funding <sup>3</sup>                              | £125bn             | £126bn            | (1)         | £126bn             | (1)         | £124bn            | 1           |
| Wholesale funding <1 year maturity <sup>3</sup>             | £40bn              | £39bn             | 3           | £39bn              | 2           | £39bn             | 2           |
| Of which money-market funding <1 year maturity <sup>3</sup> | £26bn              | £26bn             | (1)         | £27bn              | (4)         | £25bn             | 4           |
| Liquidity coverage ratio - eligible assets <sup>4</sup>     | £138bn             | £132bn            | 5           | £132bn             | 4           | £131bn            | 5           |
| Liquidity coverage ratio <sup>5</sup>                       | 140%               | 138%              | 2pp         | 132%               | 8рр         | 137%              | 3рр         |

- 1 Excludes reverse repos of £61.1 billion (31 March 2020: £55.2 billion; 30 June 2019: £54.1 billion; 31 December 2019: £54.6 billion).
- <sup>2</sup> Excludes repos of £12.3 billion (31 March 2020: £9.4 billion; 30 June 2019: £4.1 billion; 31 December 2019: £9.5 billion).
- Excludes balances relating to margins of £6.9 billion (31 December 2019: £4.2 billion).
- Eligible assets are calculated as a simple average of month end observations over the previous 12 months.
- <sup>5</sup> The Liquidity coverage ratio is calculated as a simple average of month end observations over the previous 12 months.

Loans and advances to customers were stable compared to year end at £440 billion. Corporate & Institutional lending was broadly flat, while SME lending, primarily driven by government support schemes, increased. This growth was offset by expected reductions in the mortgage book along with reductions in credit cards and other unsecured lending, given reduced customer activity in the second quarter of 2020. In the second quarter, loans and advances to customers decreased by £3 billion from £443 billion at 31 March 2020 as repayments of revolving credit facilities in Commercial Banking and reductions in mortgage and consumer finance balances more than offset new government supported lending within SME.

In the first half of the year, Commercial Banking has focused on supporting SME clients through the access to government lending schemes and providing access to liquidity facilities for Corporate and Institutional clients. SME balances have increased 20 per cent (£6 billion) over the last six months as clients made use of the government backed lending schemes to safeguard their cash flow in response to the coronavirus lockdown. Bounce Back Loans granted currently total £7.3 billion, including to Retail Business Banking customers. Lending to Corporate and Institutional clients increased 1 per cent over the last six months with a significant draw down of facilities in response to the coronavirus outbreak in the first quarter largely reversed in the second quarter as other sources of funding became available.

The Group has seen some signs of recovery in activity levels since the middle of the second quarter in its core markets, mainly in Retail, with a gradual pick-up in consumer spending and re-opening of the housing market as the social distancing measures were eased.

In mortgages, application levels have rebounded, with June volumes outperforming the same period last year. Also, in motor finance, new business levels rose strongly in June as car dealerships reopened. However, it remains unclear whether this is a sustainable development or reflects pent up demand. In cards, whilst consumer spending levels have begun to recover slightly in the second quarter, the demand for new credit cards remains subdued, reinforced by credit tightening.

At the same time, in Commercial Banking, transaction and payment volumes have increased as the economy has started to reopen but currently remain below pre-lockdown levels.

Activity levels in Insurance and Wealth remain subdued. It is too early to estimate the timing and speed at which activity will recover, or the long term economic impact of the pandemic. This may become clearer in the second-half of the year.

Customer deposits increased by £13 billion in the quarter to 30 June 2020 with a 10 per cent increase in Retail current accounts as a result of reduced consumer spending during the coronavirus lockdown period and reflecting the strength of the Group's trusted brands, and a 28 per cent increase in Commercial current accounts partly due to SME clients placing government lending balances onto deposits. This was partly offset by a reduction in Commercial deposits as corporate clients repaid revolving credit facilities and moved term deposits to more liquid current accounts.

The Group has maintained its strong funding and liquidity position with a liquidity coverage ratio (LCR) of 140 per cent (based on a 12 month rolling average). In addition to its liquid asset buffer averaging £137.5 billion over the last 12 months, the Group has a significant amount of pre-positioned collateral eligible for use in a range of central bank facilities, including the Bank of England's Term Funding Scheme with additional incentives for SMEs (TFSME) against which £1 billion of funds have been drawn down as at 30 June 2020.

The Group continues to access wholesale funding markets across a variety of currencies and markets to maintain a stable and diverse source of funds. Despite the more challenging funding conditions around the end of the first quarter, the Group has seen strong demand in a number of public issuances, and completed £8.5 billion of funding in the first half of 2020 across the Group's main issuing entities. In addition, the Group has been active in offering liquidity to investors through buyback activity, whilst maintaining a prudent approach to managing funding and liquidity with term funding buyback volumes of £5.6 billion in the first half of 2020. Overall, total wholesale funding increased slightly to £125.1 billion as at 30 June 2020 (31 December 2019: £124.2 billion).

The Group's credit ratings continue to reflect the resilience of the Group's business model and the strength of the balance sheet. In March, Fitch revised the outlooks on all the Group's rated entities, alongside the majority of other UK banks, to Negative, citing concerns around the coronavirus pandemic. In addition, Fitch upgraded the Senior Unsecured rating of Lloyds Bank Corporate Markets to A+. In April, S&P revised the outlook on the Group's banking entities, alongside the majority of other large UK banks, to Negative, citing the potential earnings pressures arising from the economic and market impact of the coronavirus pandemic. The Negative outlooks that Moody's assigned on Lloyds Banking Group plc and Lloyds Bank plc, to reflect the weakening of the country's finances and the potential impact on asset quality and profitability, remain in place.

#### Payment holidays1

Retail payment holiday characteristics

|                                       | Mortgages | Cards | Loans | Motor |
|---------------------------------------|-----------|-------|-------|-------|
| As of 24 July 2020                    |           |       |       |       |
| Total payment holidays granted (000s) | 472       | 299   | 234   | 126   |
| Total payment holidays matured (000s) | 193       | 74    | 145   | 70    |
| Repaying (%)                          | 72%       | 74%   | 67%   | 59%   |

<sup>1</sup> At 24 July 2020 mortgage maturities exclude c.5,000 St James Place, Intelligent Finance and Tesco portfolio payment holidays; motor finance maturities exclude c.12,000 Lex Autolease payment holidays.

As at 24 July 2020, over 1.1 million retail payment holidays have been granted to help alleviate temporary financial pressure on customers during the crisis, of which around 750,000 are still in force. Payment holidays of up to three months have been granted across a range of retail products including mortgages, personal loans, credit cards and motor finance, with extensions available of up to three months should customers request them. Of the original payment holidays that have matured, 69 per cent have restarted payments.

Mortgages account for the largest proportion of the payment holidays, with a total of around 472,000 granted. As at 24 July, nearly 41 per cent, c.193,000 had matured, with 72 per cent of those having resumed repayments, around 23 per cent having extended their payment holidays and the remainder in early arrears. Customers extending their mortgage payment holidays generally have weaker risk characteristics than those without a payment holiday, however, the average LTV for customers extending their payment holidays remains relatively low at 52 per cent, compared to 42 per cent for customers who have never taken a payment holiday and 44 per cent for the total mortgage book. Approximately 84 per cent, of customers extending their payment holiday, have an LTV of less than 80 per cent.

As indicated, payment holidays have also been granted across all other main consumer finance and unsecured products with c.126,000 in motor finance, c.234,000 in personal loans and c.299,000 on credit cards. Given the payment holidays on other retail products commenced later than for mortgages repayment trends are less developed. However, as outlined in the table above, current experience of maturity of initial payment holidays indicates that a broadly similar number of customers resume payment (74 per cent cards, 67 per cent loans, 59 per cent motor finance). The higher percentage of personal loan and motor finance holidays maturing and slightly lower proportion of customers resuming payment is largely driven by the fact that initial payment holidays were generally for one month before being extended for an additional two months i.e. total of three months.

Across all products, customers who have sought to extend their payment holiday are typically of a lower credit quality and tend to have higher average balances and lower credit scores than customers who have never taken a payment holiday.

The Group continues to recognise interest income for the duration of payment holidays and in the absence of other credit risk indicators, the granting of a coronavirus-related payment holiday does not result in a transfer between stages for the purposes of IFRS 9.

The Group is confident that the modelled ECL is appropriate at portfolio level, adequately covering the potential elevated risk of customers on payment holidays. The £19 billion increase in Stage 2 assets to £51 billion reflects the modelled increase in credit risk and at the end of June 2020 approximately 25 per cent of outstanding Retail payment holidays were in Stage 2, broadly consistent with customers on payment holidays who have not recommenced payment. As a sensitivity, moving all remaining Stage 1 payment holiday customers at June into Stage 2 at the end of June 2020 would drive an estimated additional £0.3 billion ECL charge.

#### Capital

|  | At 30 June<br>2020 | At 30 June<br>2019 | Change<br>% | At 31 Dec<br>2019 | Change<br>% |
|--|--------------------|--------------------|-------------|-------------------|-------------|
| CET1 ratio <sup>1</sup>                                  | 14.6%              | 14.0%              | 0.6рр       | 13.8%             | 0.8рр       |
| CET1 ratio pre IFRS 9 transitional relief <sup>1,2</sup> | 13.4%              | 13.7%              | (0.3)pp     | 13.4%             | _           |
| Transitional total capital ratio <sup>1</sup>            | 22.3%              | 21.7%              | 0.6рр       | 21.5%             | 0.8pp       |
| Transitional MREL ratio <sup>1</sup>                     | 36.8%              | 32.2%              | 4.6pp       | 32.6%             | 4.2pp       |
| UK leverage ratio <sup>1</sup>                           | 5.4%               | 5.1%               | 0.3pp       | 5.2%              | 0.2pp       |
| Risk-weighted assets <sup>1</sup>                        | £207bn             | £207bn             | -           | £203bn            | 2           |
| Shareholders' equity                                     | £43bn              | £43bn              | (1)         | £42bn             | 3           |
| Tangible net assets per share                            | 51.6p              | 53.0p              | (1.4)p      | 50.8p             | 0.8p        |

The CET1, total, MREL and leverage ratios and risk-weighted assets at 30 June 2019 and 31 December 2019 are reported on a pro forma basis, reflecting the dividend paid up by the Insurance business in the subsequent reporting period.

<sup>&</sup>lt;sup>2</sup> CET1 ratio reflecting the full impact of IFRS 9, prior to the application of transitional arrangements for capital that provide relief for the impact of IFRS 9.

| Pro forma CET1 ratio at 31 December 2019                                    | 13.8% |
|---|-------|
| Banking business underlying capital build excluding impairment charge (bps) | 100   |
| Impairment charge (bps)   | (153) |
| Banking business underlying capital build (bps)                             | (53)  |
| IFRS 9 transitional relief (bps)  | 79    |
| RWA and other movements (bps)   | 11    |
| Pensions contributions (bps)  | (39)  |
| Reversal of FY 2019 ordinary dividend accrual (bps)                         | 83    |
| CET1 ratio at 30 June 2020  | 14.6% |

The Group's CET1 capital ratio increased by 81 basis points to 14.6 per cent over the first six months of the year. Underlying capital build before impairment charge of 100 basis points was more than offset by the 153 basis points of impairment charge. Further reductions were incurred for pension contributions (39 basis points reflecting the full 2020 contribution to the Group's three main defined benefit pension schemes), partially offset by risk-weighted asset and other movements (11 basis points), which included increases related to market movements (17 basis points) and the excess expected loss offset against the increase in impairment provisions (11 basis points) less a reduction of 15 basis points from the increase in underlying risk-weighted assets. However, given the benefit of the in-year IFRS 9 transitional relief (79 basis points) and the reversal of the full year 2019 ordinary dividend (83 basis points), the capital ratio increased to 14.6 per cent.

The Group has applied the IFRS 9 transitional arrangements for capital set out under European capital regulations since 1 January 2018. This provides temporary capital relief for the increase in accounting impairment provisions following the initial implementation of IFRS 9 ('static' relief) and subsequent relief for any increases in Stage 1 and Stage 2 expected credit losses ('dynamic' relief). Both static relief and dynamic relief amortise over a set transition period. Following recent changes to the regulation, dynamic relief is now based on any increase in Stage 1 and Stage 2 expected credit losses since 1 January 2020. In addition, the amortisation factor for dynamic relief has now been set at 100 per cent for 2020 and 2021 (prior to reducing in stages over subsequent years) thereby mitigating the capital impact of Stage 1 and Stage 2 increases during this period. The transitional arrangements do not cover Stage 3 expected credit losses. It is expected that dynamic relief will reduce materially in the second half of the year and the first half of 2021, as a result of ongoing credit migrations (i.e. movements into Stage 3).

Whilst the net increase in IFRS 9 transitional relief in the first six months of the year amounted to 79 basis points, the Group's total relief recognised at 30 June 2020 amounted to 116 basis points including the static relief.

Risk-weighted assets increased by £3.7 billion over the first six months, with a significant increase in the first quarter partially offset by a smaller reduction in the second quarter. The six month increase is largely a result of the impact of credit migrations and retail model calibrations (c.£3.9 billion); regulatory changes resulting from the full implementation of the new securitisation framework (£2.3 billion) partly offset by the impact of the revised SME supporting factor (£1.4 billion); foreign currency impacts and increases in counterparty credit risk and credit valuation adjustment risk (£1.6 billion); and other various movements (£1.7 billion). These increases have been partially offset by the reduction in underlying lending balances (excluding government backed lending schemes that attract limited to no risk-weighted assets) (c.£2 billion) and optimisation activity undertaken in Commercial Banking (c.£2.4 billion).

Going forward, risk-weighted assets will continue to be affected by credit migration and potential movements in the balance sheet. The Group expects some further credit migration in the second half of the year, but this is expected to be largely offset by Commercial Banking optimisation and reduced balances in Retail, resulting in risk-weighted assets at the end of the year to be flat to modestly up compared to the first half of 2020.

During the first half of 2020 the PRA reduced the Group's Pillar 2A CET1 requirement from 2.6 per cent to 2.3 per cent. The PRA has also concluded its consultation on a proposed reduction in Pillar 2A to partially offset increased CET1 requirements from the UK countercyclical capital buffer rate in normal conditions being set at 2 per cent (currently set at 0 per cent). This is expected to reduce the Group's Pillar 2A CET1 requirement by a further 0.3 per cent when it becomes effective later this year.

The Board's view of the ongoing level of CET1 capital required by the Group to grow the business, meet regulatory requirements and cover uncertainties is around 12.5 per cent, plus a management buffer of around 1 per cent.

Following the decision by the PRA to reduce the UK countercyclical capital buffer rate to zero, combined with the Pillar 2A adjustment noted above, the Group's CET1 capital regulatory requirement has reduced to c.11 per cent and subsequently headroom over requirements has increased.

The transitional total capital ratio increased to 22.3 per cent (31 December 2019: 21.5 per cent on a pro forma basis) and the Group's transitional minimum requirement for own funds and eligible liabilities (MREL), which came into force on 1 January 2020, is 36.8 per cent (31 December 2019: 32.6 per cent on a pro forma basis). The UK leverage ratio increased to 5.4 per cent.

Tangible net assets per share increased by 0.8 pence to 51.6 pence at 30 June 2020 from 50.8 pence at 31 December 2019. This was largely due to an increase in the net pension asset driven by wider credit spreads in the first quarter and an increase in the Group's cash flow hedge reserve. In the second quarter of 2020 tangible net assets per share reduced by 5.8 pence as a result of the increased impairment charge and some reversal of the credit spread movements seen in the first quarter.

During 2020 the Group was scheduled to make £798 million of additional deficit contributions to its three main schemes under the current recovery plan with the trustees. These payments were made in full during the first half of the year. The next funding valuation for these schemes, with an effective date of 31 December 2019, is currently in progress and is due to be completed by March 2021.

#### Dividend

On 31 March, the Group announced the cancellation of its final 2019 ordinary dividend. This decision was taken by the Board at the specific request of the regulator, the PRA, and was in line with all other major UK listed banks. At that time, the Board also decided, again in line with all other major UK listed banks, that until the end of 2020 the Group will undertake no quarterly or interim dividend payments, accrual of dividends, or share buybacks on ordinary shares. This will help the Group to further serve the needs of businesses and households through the extraordinary challenges presented by the coronavirus crisis.

These are difficult decisions and while the Group recognises the disappointment and frustration this will cause shareholders, in particular those relying on dividends for income, this is a prudent and appropriate response to exceptional circumstances. The Board will decide on any dividend distributions or buybacks on ordinary shares in respect of 2020 at year end, in line with the approved dividend policy.

#### Outlook

There have been early signs of recovery in the Group's core markets, especially within the personal customer segment, but the outlook remains highly uncertain and the impact of lower rates and economic fragility will continue for at least the rest of the year. The Group's updated 2020 guidance reflects the proactive response to the challenging economic environment and is based on the Group's recently revised current economic assumptions which have deteriorated since the first quarter.

- Net interest margin expected to remain broadly stable on the second quarter level at c.240 basis points for the rest of the year resulting in a full year margin of c.250 basis points
- Operating costs to be below £7.6 billion
- Impairment expected to be between £4.5 billion and £5.5 billion
- Risk-weighted assets expected to be flat to modestly up compared to the first half of 2020

Although the economic outlook remains uncertain, the Group's financial strength and business model will ensure that it can continue to support its customers and help Britain recover. This is fully aligned with the Group's long term strategic objectives, the position of the franchise and the interests of our shareholders.

# **UNDERLYING BASIS SEGMENTAL ANALYSIS**

| Half-year | to | 30 | June | 2020 |
|-----------|----|----|------|------|
|-----------|----|----|------|------|

| Half-year to 30 June 2020                    |                     |                                    | _                                    |                               |             |
|--|---------------------|------------------------------------|--------------------------------------|-------------------------------|-------------|
|  | Retail              | Commercial                         | Insurance                            | Central                       | Croun       |
|  | £m                  | Banking<br>£m                      | and Wealth<br>£m                     | items<br>£m                   | Group<br>£m |
|  |                     | <b></b>                            | <b>2</b>                             |                               |             |
| Net interest income                          | 4,233               | 1,222                              | 14                                   | 9                             | 5,478       |
| Other income                                 | 919                 | 658                                | 853                                  | 31                            | 2,461       |
| Operating lease depreciation                 | (518)               | (8)                                |                                      |                               | (526)       |
| Net income                                   | 4,634               | 1,872                              | 867                                  | 40                            | 7,413       |
| Operating costs                              | (2,277)             | (906)                              | (459)                                | (57)                          | (3,699)     |
| Remediation                                  | (50)                | (115)                              | (19)                                 | 7                             | (177)       |
| Total costs                                  | (2,327)             | (1,021)                            | (478)                                | (50)                          | (3,876)     |
| Trading surplus                              | 2,307               | 851                                | 389                                  | (10)                          | 3,537       |
| Impairment                                   | (2,095)             | (1,519)                            | (10)                                 | (194)                         | (3,818)     |
| Underlying profit / (loss)                   | 212                 | (668)                              | 379                                  | (204)                         | (281)       |
|  |                     |                                    |                                      |                               |             |
| Banking net interest margin                  | 2.59%               | 2.92%                              |                                      |                               | 2.59%       |
| Average interest-earning banking assets      | £342.3bn            | £90.0bn                            | £0.9bn                               | _                             | £433.2bn    |
| Asset quality ratio                          | 1.23%               | 3.12%                              |                                      |                               | 1.73%       |
| Return on risk-weighted assets               | 0.43%               | (1.70)%                            |                                      |                               | (0.27)%     |
| Loans and advances to customers <sup>1</sup> | £341.0bn            | £96.0bn                            | £0.9bn                               | £2.5bn                        | £440.4bn    |
| Customer deposits <sup>2</sup>               | £272.2bn            | £154.5bn                           | £13.5bn                              | £0.9bn                        | £441.1bn    |
| Risk-weighted assets                         | £99.4bn             | £78.4bn                            | £1.3bn                               | £28.0bn                       | £207.1bn    |
|  |                     |                                    |                                      |                               |             |
| Half-year to 30 June 2019                    |                     |                                    |                                      |                               |             |
|  | Retail <sup>3</sup> | Commercial<br>Banking <sup>3</sup> | Insurance<br>and Wealth <sup>3</sup> | Central<br>items <sup>3</sup> | Group       |
|  | £m                  | £m                                 | £m                                   | £m                            | £m          |
|  | ~                   | ~                                  | ~                                    | ~                             | ~           |
| Net interest income                          | 4,561               | 1,449                              | 40                                   | 95                            | 6,145       |
| Other income                                 | 1,009               | 731                                | 1,183                                | 227                           | 3,150       |
| Operating lease depreciation                 | (461)               | (12)                               |                                      |                               | (473)       |
| Net income                                   | 5,109               | 2,168                              | 1,223                                | 322                           | 8,822       |
| Operating costs                              | (2,328)             | (1,031)                            | (539)                                | (8)                           | (3,906)     |
| Remediation                                  | (48)                | (90)                               | (25)                                 | 20                            | (143)       |
| Total costs                                  | (2,376)             | (1,121)                            | (564)                                | 12                            | (4,049)     |
| Trading surplus                              | 2,733               | 1,047                              | 659                                  | 334                           | 4,773       |
| Impairment                                   | (556)               | (65)                               | _                                    | 42                            | (579)       |
| Underlying profit                            | 2,177               | 982                                | 659                                  | 376                           | 4,194       |
|  |                     |                                    |                                      |                               |             |
| Banking net interest margin                  | 2.79%               | 3.24%                              |                                      |                               | 2.90%       |
| Average interest-earning banking assets      | £340.1bn            | £92.3bn                            | £0.9bn                               | _                             | £433.3bn    |
| Asset quality ratio                          | 0.33%               | 0.13%                              |                                      |                               | 0.26%       |
| Return on risk-weighted assets               | 4.64%               | 2.33%                              |                                      |                               | 4.09%       |
| Loans and advances to customers <sup>1</sup> | £338.4bn            | £99.8bn                            | £0.9bn                               | £1.9bn                        | £441.0bn    |
| Customer deposits <sup>2</sup>               | £253.5bn            | £149.5bn                           | £13.8bn                              | £0.8bn                        | £417.6bn    |
| Risk-weighted assets                         | £95.8bn             | £83.0bn                            | £1.3bn                               | £26.4bn                       | £206.5bn    |
| -  |                     |                                    |                                      |                               |             |

<sup>&</sup>lt;sup>1</sup> Excludes reverse repos.

<sup>&</sup>lt;sup>2</sup> Excludes repos.

<sup>&</sup>lt;sup>3</sup> Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Segmental net interest income also restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

# UNDERLYING BASIS SEGMENTAL ANALYSIS (continued)

Half-year to 31 December 2019

| Hall-year to 31 December 2019                | Retail <sup>1</sup><br>£m | Commercial<br>Banking <sup>1</sup><br>£m | Insurance<br>and Wealth <sup>1</sup><br>£m | Central<br>items <sup>1</sup><br>£m | Group<br>£m |
|--|---------------------------|--|--|-------------------------------------|-------------|
| Net interest income                          | 4,623                     | 1,443                                    | 37   | 129                                 | 6,232       |
| Other income                                 | 1,010                     | 686                                      | 838  | 48                                  | 2,582       |
| Operating lease depreciation                 | (485)                     | (9)                                      |  |                                     | (494)       |
| Net income                                   | 5,148                     | 2,120                                    | 875  | 177                                 | 8,320       |
| Operating costs                              | (2,440)                   | (1,042)                                  | (443)                                      | (44)                                | (3,969)     |
| Remediation                                  | (190)                     | (65)                                     | (25)                                       | (22)                                | (302)       |
| Total costs                                  | (2,630)                   | (1,107)                                  | (468)                                      | (66)                                | (4,271)     |
| Trading surplus                              | 2,518                     | 1,013                                    | 407  | 111                                 | 4,049       |
| Impairment                                   | (482)                     | (241)                                    |  | 11                                  | (712)       |
| Underlying profit                            | 2,036                     | 772                                      | 407  | 122                                 | 3,337       |
|  |                           |  |  |                                     |             |
| Banking net interest margin                  | 2.76%                     | 3.20%                                    |  |                                     | 2.86%       |
| Average interest-earning banking assets      | £343.7bn                  | £91.5bn                                  | £0.9bn                                     |                                     | £436.1bn    |
| Asset quality ratio                          | 0.28%                     | 0.46%                                    |  |                                     | 0.31%       |
| Return on risk-weighted assets               | 4.14%                     | 1.89%                                    |  |                                     | 3.21%       |
| Loans and advances to customers <sup>2</sup> | £342.6bn                  | £95.2bn                                  | £0.9bn                                     | £1.7bn                              | £440.4bn    |
| Customer deposits <sup>3</sup>               | £253.2bn                  | £144.0bn                                 | £13.7bn                                    | £0.9bn                              | £411.8bn    |
| Risk-weighted assets                         | £98.4bn                   | £77.4bn                                  | £1.3bn                                     | £26.3bn                             | £203.4bn    |

<sup>&</sup>lt;sup>1</sup> Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Segmental net interest income also restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

<sup>&</sup>lt;sup>2</sup> Excludes reverse repos.

<sup>&</sup>lt;sup>3</sup> Excludes repos.

# DIVISIONAL RESULTS RETAIL

Retail offers a broad range of financial service products to personal and business banking customers, including current accounts, savings, mortgages, credit cards, unsecured loans, motor finance and leasing solutions. Its aim is to be the best bank for customers in the UK, by building deep and enduring relationships that deliver value, and by providing customers with choice, flexibility and propositions increasingly personalised to their needs. Retail operates a multi-brand and multi-channel strategy. It continues to simplify its business enhancing customer journeys and helping to improve service levels and reduce conduct risks, whilst working within a prudent risk appetite.

#### **COVID-19 response**

- Flexible and sensitive treatment of customers with over 1.1 million payment holidays granted across mortgages, credit cards, unsecured loans and motor finance, whilst removing fees for missed payments
- Implementation of safeguarding measures across the UK's largest branch network to protect customers and colleagues, with around 90 per cent of branches remaining open during lockdown and ATM availability exceeding 95 per cent
- Over 440,000 calls from NHS workers and over 70s customers handled through dedicated telephone lines, and partnership with 'We Are Digital' to support vulnerable customers get online
- Over 120 million proactive letters, emails and SMS messages sent to customers outlining available support with over 600,000 proactive outbound calls to vulnerable and elderly customers
- £500 interest free overdraft buffer was automatically made available to over 9 million customers
- Around 19,000 colleagues able to work from home with over 12,000 laptops distributed to colleagues. Over 1,000 colleagues redeployed to coronavirus related activities to support customer based demand

#### Progress against strategic priorities

#### Leading customer experience

- UK's largest digital bank with 17 million active digital customers, with daily logins now exceeding 11 million, up 12 per cent on prior year. Digital net promoter score of 69, an all-time high, with improvement of 8 per cent in year
- Supporting first time buyers with over £30 billion of lending since 2017, ahead of target with £5 billion in first half of 2020
- First bank to launch confirmation of payee for online banking, helping keep customers safe against Authorised Push Payment scam ahead of industry adoption deadline, with over 20 million name checks already carried out

#### Digitising the Group

• Increased cheque scanning limit to £1,000, with over 80 per cent rise in number of cheques being deposited, and increased contactless card limit to £45, contributing to additional 29 million contactless transactions since 1 April

#### Maximising Group capabilities

• Launched Scottish Widows branded equity release mortgage in collaboration with Insurance & Wealth, enabling customers to use equity in their home to help their family onto housing ladder and/or supplementing retirement income

# Financial performance

- Net interest income 7 per cent lower with the continued reduction of mortgage reversionary book, lower overdraft income
  including the impact of £500 interest free buffer to support customers, partly offset by lower funding costs
- Other income reduced 9 per cent with lower payments revenues and continued impact of a lower Lex fleet size, whilst operating lease depreciation included a charge to reflect a reassessment of residual values
- Operating costs were 2 per cent lower, with efficiency savings and lower investment spend, more than offsetting an
  increase in costs relating to response of the coronavirus outbreak. Remediation remained broadly flat
- Impairment increased significantly to £2,095 million, primarily reflecting a material deterioration in the economic outlook
- Customer lending broadly flat with expected reductions in the mortgage book and lower unsecured balances as customer
  activity reduced, partly offset by support for business banking customers with government schemes
- Customer deposits increased by 8 per cent from growth in current accounts and relationship savings given lower spend
  activity and increased Bounce Back Loan driven deposits. Low margin tactical savings continued to decrease
- Risk-weighted assets increased 1 per cent driven by impacts of risk profile changes partly offset by lower balances

# **Retail performance summary**

| Netali performance summary              |                                       |  |             |   |             |
|---|---------------------------------------|--|-------------|---|-------------|
|   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019 <sup>1</sup><br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019 <sup>1</sup><br>£m | Change<br>% |
| Net interest income                     | 4,233                                 | 4,561  | (7)         | 4,623   | (8)         |
| Other income                            | 919                                   | 1,009  | (9)         | 1,010   | (9)         |
| Operating lease depreciation            | (518)                                 | (461)  | (12)        | (485)   | (7)         |
| Net income                              | 4,634                                 | 5,109  | (9)         | 5,148   | (10)        |
| Operating costs                         | (2,277)                               | (2,328)  | 2           | (2,440)   | 7           |
| Remediation                             | (50)                                  | (48)   | (4)         | (190)   | 74          |
| Total costs                             | (2,327)                               | (2,376)  | 2           | (2,630)   | 12          |
| Trading surplus                         | 2,307                                 | 2,733  | (16)        | 2,518   | 8           |
| Impairment                              | (2,095)                               | (556)  |             | (482)   |             |
| Underlying profit                       | 212                                   | 2,177  | (90)        | 2,036   | (90)        |
|   |                                       |  |             |   |             |
| Banking net interest margin             | 2.59%                                 | 2.79%  | (20)bp      | 2.76%   | (17)bp      |
| Average interest-earning banking assets | £342.3bn                              | £340.1bn   | 1           | £343.7bn  | _           |
| Asset quality ratio                     | 1.23%                                 | 0.33%  | 90bp        | 0.28%   | 95bp        |
| Return on risk-weighted assets          | 0.43%                                 | 4.64%  | (421)bp     | 4.14%   | (371)bp     |
|   | At 30 June<br>2020<br>£bn             | 2019 <sup>1</sup>                                  | Change<br>% | At 31 Dec<br>2019 <sup>1</sup><br>£bn             | %           |
| Open mortgage book                      | 267.1                                 | 264.9  | 1           | 270.1   | (1)         |
| Closed mortgage book                    | 17.5                                  | 19.8   | (12)        | 18.5  | (5)         |
| Credit cards                            | 15.2                                  | 17.7   | (14)        | 17.7  | (14)        |
| UK unsecured loans                      | 8.2                                   | 8.2  | _           | 8.4   | (2)         |
| UK motor finance                        | 15.3                                  | 15.5   | (1)         | 15.6  | (2)         |
| Business Banking                        | 7.0                                   | 2.1  |             | 2.0   |             |
| Overdrafts                              | 1.0                                   | 1.2  | (17)        | 1.3   | (23)        |
| Other <sup>2</sup>                      | 9.7                                   | 9.0  | 8           | 9.0   | 8           |
| Loans and advances to customers         | 341.0                                 | 338.4  | 1           | 342.6   | _           |
| Operating lease assets                  | 4.1                                   | 4.5  | (9)         | 4.3   | (5)         |
| Total customer assets                   | 345.1                                 | 342.9  | 1           | 346.9   | (1)         |
| Current Accounts                        | 87.5                                  | 76.0   | 15          | 76.9  | 14          |
| Relationship savings <sup>3</sup>       | 172.0                                 | 162.2  | 6           | 163.0   | 6           |
| Tactical savings                        | 12.7                                  | 15.3   | (17)        | 13.3  | (5)         |
| Customer deposits                       | 272.2                                 | 253.5  | 7           | 253.2   | 8           |
| Risk-weighted assets                    | 99.4                                  | 95.8   | 4           | 98.4  | 1           |

Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Also restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

<sup>&</sup>lt;sup>2</sup> Includes Europe and run-off.

<sup>&</sup>lt;sup>3</sup> Includes Business Banking.

#### **COMMERCIAL BANKING**

Commercial Banking has a client-led, low risk, capital efficient strategy and is committed to supporting UK-based clients and international clients with a link to the UK. Through its segmented client coverage model, it provides clients with a range of products and services such as lending, transaction banking, working capital management, risk management and debt capital markets. Continued investment in capabilities and digital propositions enables the delivery of a leading customer experience, supported by increasingly productive relationship managers, with more time spent on value-adding activity.

#### **COVID-19 response**

- Actively supported clients with over £9 billion of government backed lending, c.33,000 capital repayment holidays,
   c.20,000 fee-free overdrafts as part of the £2 billion COVID-19 fund to support clients with turnover of up to £100 million
- · Registered as a commercial paper dealer to provide clients with access to the Covid Corporate Financing Facility
- Implemented an extensive Client Outreach Programme across SME & Mid Corporates in response to the COVID-19 crisis, reaching c.60,000 businesses impacted by the pandemic
- . SME mentoring service launched in partnership with Be The Business to support help clients recover from the pandemic
- Increased deployment of robotics to automate the loan application process for Bounce Back Loans, allowing the majority
  of clients to receive funds within 24 hours
- Upgraded the Business Banking Online Lending Tool to accommodate the Government's COVID-19 lending schemes,
   enabling faster decision making and freeing up Relationship Manager time to help customers
- Redeployed a significant number of colleagues across operational teams to manage client demand and strengthen critical processes during the pandemic

#### Progress against strategic priorities

Leading customer experience

- Launched the Business Finance Assistant pilot, an accounting and business insight tool for SMEs, in collaboration with Fintech partner OneUp, helping clients to save time on financial administration and manage finances more effectively
- Launched a new Green Buildings Tool to inform customers of measures to make their properties more energy efficient Digitising the Group
- Over £350 million of payments per month processed through the payables API, a 30-fold increase since the start of the year, allowing clients to send Faster Payments directly from their systems without human intervention
- Increased the online cheque deposit limit from £1,000 to £2,000, a 40 per cent increase in cheques processed

#### Maximising Group capabilities

- Exceeded the Group's target to provide £6 billion of additional net lending to start-up, SME and Mid Market clients by year end 2020 and on track to meet the committed £18 billion gross new lending to UK businesses for 2020
- Completed the Bank's first UK Export Finance backed Export Development Guarantee transaction

#### Financial performance

- Net interest income of £1,222 million was down 16 per cent on prior year, reflecting competitive asset markets, lower income on deposits following the bank base rate reduction and ongoing business optimisation
- Other income decreased by 10 per cent to £658 million primarily driven by lower transaction banking income due to the coronavirus-related trading restrictions, with markets income resilient
- Operating costs were 12 per cent lower reflecting continued investment in efficiency initiatives
- Impairments increased significantly to £1,519 million, largely driven by the updated economic outlook, as well as a small number of single name charges
- Customer lending increased by 1 per cent to £96 billion driven by the increased government backed lending in SME
- Customer deposits grew by 7 per cent to £155 billion, significantly exceeding lending growth, as customers increased their liquidity positions in uncertain market conditions
- Risk-weighted assets increased 1 per cent to £78 billion driven by the implementation of the new securitisation framework, credit migrations and exchange rates, offset by the revised SME supporting factor and on-going optimisation

# **Commercial Banking performance summary**

|   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019 <sup>1</sup><br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019 <sup>1</sup><br>£m | Change<br>% |
|---|---------------------------------------|--|-------------|---|-------------|
| Net interest income   | 1,222                                 | 1,449  | (16)        | 1,443   | (15)        |
| Other income  | 658                                   | 731  | (10)        | 686   | (4)         |
| Operating lease depreciation  | (8)                                   | (12)   | 33          | (9)   | 11          |
| Net income  | 1,872                                 | 2,168  | (14)        | 2,120   | (12)        |
| Operating costs   | (906)                                 | (1,031)  | 12          | (1,042)   | 13          |
| Remediation   | (115)                                 | (90)   | (28)        | (65)  | (77)        |
| Total costs   | (1,021)                               | (1,121)  | 9           | (1,107)   | 8           |
| Trading surplus   | 851                                   | 1,047  | (19)        | 1,013   | 16          |
| Impairment  | (1,519)                               | (65)   |             | (241)   |             |
| Underlying (loss) / profit  | (668)                                 | 982  |             | 772   |             |
|   |                                       |  |             |   |             |
| Banking net interest margin   | 2.92%                                 | 3.24%  | (32)bp      | 3.20%   | (28)bp      |
| Average interest-earning banking assets   | £90.0bn                               | £92.3bn  | (2)         | £91.5bn   | (2)         |
| Asset quality ratio   | 3.12%                                 | 0.13%  | 299bp       | 0.46%   | 266bp       |
| Return on risk-weighted assets  | (1.70)%                               | 2.33%  | (403)bp     | 1.89%   | (359)bp     |
|   | At 30 June<br>2020<br>£bn             | At 30 June<br>2019 <sup>1</sup><br>£bn             | Change<br>% | At 31 Dec<br>2019 <sup>1</sup><br>£bn             | Change<br>% |
| SME   | 31.4                                  | 30.2   | 4           | 30.1  | 4           |
| Mid Corporates  | 4.6                                   | 5.5  | (16)        | 5.3   | (13)        |
| Corporate and Institutional   | 55.0                                  | 59.8   | (8)         | 54.6  | 1           |
| Other   | 5.0                                   | 4.3  | 16          | 5.2   | (4)         |
| Loans and advances to customers   | 96.0                                  | 99.8   | (4)         | 95.2  | 1           |
| SME including Retail Business Banking   | 38.4                                  | 32.3   | 19          | 32.1  | 20          |
| Customer deposits   | 154.5                                 | 149.5  | 3           | 144.0   | 7           |
| Current accounts including Retail Business<br>Banking<br>Other deposits including Retail Business | 44.2                                  | 34.0   | 30          | 34.9  | 27          |
| Banking   | 133.8                                 | 133.2  | -           | 127.6   | 5           |
| Risk-weighted assets  | 78.4                                  | 83.0   | (6)         | 77.4  | 1           |

Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Also restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

#### **INSURANCE AND WEALTH**

Insurance and Wealth offers insurance, investment and wealth management products and services. It supports over 10 million customers with assets under administration of £160 billion and annualised annuity payments in retirement of over £1 billion. The Group continues to invest significantly in the development of the business, with the aims of capturing the considerable opportunities in pensions and financial planning, offering customers a single home for their banking and insurance needs and driving growth across intermediary and relationship channels through a strong distribution model.

#### **COVID-19 response**

- Offered payment holidays on insurance premiums and accelerated claims payments for life and critical illness
  policyholders to support customers in financial difficulty during the pandemic
- Supported the NHS by providing free additional insurance cover to its workers and alleviating pressure on GPs by reducing requirements for medical evidence
- Over 3,700 laptops distributed to colleagues to enable them to work from home and continue to serve customer needs

#### Progress against strategic initiatives

Leading customer experience

- Further strengthened presence in the open market for individual annuities since launch in September 2019. Achieved a 14 per cent share of the whole individual annuities market as at 31 March 2020
- On track to achieve 15 per cent market share of workplace business by end of 2020, up from 10 per cent at start of 2018
- · Launched a new responsible investment and stewardship framework to enhance sustainability practices
- Scottish Widows won Best Retirement Provider and Best Financial Education Initiative Money Marketing Awards (July)

  Digitising the Group
- Single Customer View expanded to include stockbroking portfolios with over 6 million customers able to access their insurance and wealth products alongside their bank account (up from over 5 million at the end of 2019)
- Enabled customers to notify us of their home insurance claims online a significant development in the digital journey Maximising Group capabilities
- Completed the transfer of £77 billion of Insurance assets to Schroders
- Transition of customers to the new Schroders Personal Wealth platform on track. Remain committed to become a top
  three financial planning business by the end of 2023

#### Financial performance

- Life and pensions sales, excluding the non-recurring benefit from workplace auto-enrolment step-ups in 2019, increased by c.15 per cent. New business income, excluding this benefit of c.£120 million from the first half of 2019, was resilient.
   On a reported basis, life and pension sales and new business income both decreased year on year, by 8 and 28 per cent, respectively. Protection sales were adversely affected by branch traffic as a result of lockdown
- General insurance combined operating ratio remains strong at 89 per cent despite absorbing additional claims caused by storms in early 2020. Total gross written premiums remain resilient despite the reduction in branch footfall
- Life and pensions experience and other items decreased by £158 million, where prior year included the £136 million oneoff benefit from the change in investment management provider and a c.£100 million gain from longevity assumption changes, whilst the impact of methodology changes in the current period included a c.£90 million benefit. No changes to demographic assumptions (including longevity and persistency) have been made in the first six months of the year
- The reduction in Wealth income reflects the transfer of business to Schroders Personal Wealth in 2019 (c.£50 million, cost impact was c.£40 million). Stockbroking income more than doubled, with daily average trades increasing over twofold

#### Insurance capital

 Estimated Solvency II ratio of 140 per cent, reflects the dividend paid in February, continued investment in new business, and the impact of lower interest rates. Credit asset portfolio is average 'A' rated, well diversified and non-cyclical, with less than 1 per cent sub investment grade or unrated; the Group continues to actively monitor and manage the portfolio in light of the potential impact of the COVID-19 pandemic

# Insurance and Wealth performance summary

|   | Half-year<br>to 30 June | Half-year<br>to 30 June |        | Half-year<br>to 31 Dec |        |
|---|-------------------------|-------------------------|--------|------------------------|--------|
|   | 2020                    | 2019 <sup>1</sup>       | Change | 2019 <sup>1</sup>      | Change |
|   | £m                      | £m                      | %      | £m                     | %      |
| Net interest income                                   | 14                      | 40                      | (65)   | 37                     | (62)   |
| Other income  | 853                     | 1,183                   | (28)   | 838                    | 2      |
| Net income  | 867                     | 1,223                   | (29)   | 875                    | (1)    |
| Operating costs                                       | (459)                   | (539)                   | 15     | (443)                  | (4)    |
| Remediation   | (19)                    | (25)                    | 24     | (25)                   | 24     |
| Total costs   | (478)                   | (564)                   | 15     | (468)                  | (2)    |
| Trading surplus                                       | 389                     | 659                     | (41)   | 407                    | (4)    |
| Impairment  | (10)                    |                         |        |                        |        |
| Underlying profit                                     | 379                     | 659                     | (42)   | 407                    | (7)    |
| Life and pensions sales (PVNBP) <sup>2</sup>          | 7,880                   | 8,568                   | (8)    | 8,947                  | (12)   |
| General insurance underwritten new GWP <sup>3</sup>   | 56                      | 64                      | (13)   | 63                     | (11)   |
| General insurance underwritten total GWP <sup>3</sup> | 327                     | 335                     | (2)    | 336                    | (3)    |
| General insurance combined ratio                      | 89%                     | 80%                     | 9рр    | 82%                    | 7рр    |
|   | At 30 June              | At 30 June              |        | At 31 Dec              |        |
|   | 2020<br>£bn             | 2019                    | Change | 2019                   | Change |
|   | £DN                     | £bn                     | %      | £bn                    | %      |
| Insurance Solvency II ratio <sup>4</sup>              | 140%                    | 149%                    | (9)pp  | 170%                   | (30)pp |
| UK Wealth Loans and advances to customers             | 0.9                     | 0.9                     | _      | 0.9                    | -      |
| UK Wealth Customer deposits                           | 13.5                    | 13.8                    | (2)    | 13.7                   | (1)    |
| UK Wealth Risk-weighted assets                        | 1.3                     | 1.3                     | _      | 1.3                    | -      |
| Total customer assets under administration            | 159.6                   | 155.0                   | 3      | 170.0                  | (6)    |

# Income by product group

|  | Half-year to 30 June 2020 |                   |       | Half-year to 30 June 2019 |                   |       | Half-year                      |
|--|---------------------------|-------------------|-------|---------------------------|-------------------|-------|--------------------------------|
|  | New<br>business           | Existing business | Total | New<br>business           | Existing business | Total | to 31 Dec<br>2019 <sup>1</sup> |
|  | £m                        | £m                | £m    | £m                        | £m                | £m    | £m                             |
| Workplace, planning and retirement           | 121                       | 62                | 183   | 245                       | 56                | 301   | 206                            |
| Individual and bulk annuities                | 108                       | 41                | 149   | 78                        | 34                | 112   | 165                            |
| Protection                                   | 11                        | 10                | 21    | 11                        | 12                | 23    | 22                             |
| Longstanding LP&I                            | 4                         | 175               | 179   | 6                         | 191               | 197   | 198                            |
|  | 244                       | 288               | 532   | 340                       | 293               | 633   | 591                            |
| Life and pensions experience and other items |                           |                   | 72    |                           |                   | 230   | (10)                           |
| General insurance                            |                           |                   | 155   |                           |                   | 179   | 147                            |
|  |                           |                   | 759   |                           |                   | 1,042 | 728                            |
| Wealth                                       |                           |                   | 108   |                           |                   | 181   | 147                            |
| Net income                                   |                           |                   | 867   |                           |                   | 1,223 | 875                            |

<sup>&</sup>lt;sup>1</sup> Restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

<sup>&</sup>lt;sup>2</sup> Present value of new business premiums.

<sup>&</sup>lt;sup>3</sup> Gross written premiums.

<sup>&</sup>lt;sup>4</sup> Equivalent regulatory view of ratio (including With Profits funds) was 135 per cent (30 June 2019: 141 per cent; 31 December 2019: 154 per cent).

#### **CENTRAL ITEMS**

|                            | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019 <sup>1</sup><br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019 <sup>1</sup><br>£m | Change<br>% |
|----------------------------|---------------------------------------|--|-------------|---|-------------|
| Net income                 | 40                                    | 322  | (88)        | 177   | (77)        |
| Operating costs            | (57)                                  | (8)  |             | (44)  | (30)        |
| Remediation                | 7                                     | 20   | (65)        | (22)  |             |
| Total costs                | (50)                                  | 12   |             | (66)  | 24          |
| Trading surplus            | (10)                                  | 334  |             | 111   |             |
| Impairment                 | (194)                                 | 42   |             | 11  |             |
| Underlying (loss) / profit | (204)                                 | 376  |             | 122   |             |

<sup>&</sup>lt;sup>1</sup> Restated to reflect the Group's adoption of the Sterling Overnight Index Average (SONIA).

Central items includes income and expenditure not attributed to divisions, including the costs of certain central and head office functions, and the Group's private equity business, Lloyds Development Capital (LDC).

Within net income, the Group's private equity business, LDC, generating net positive other income, was adversely impacted by c.£110 million of negative market valuations in the period on investments impacted by the coronavirus pandemic. Net income also includes a gain of £135 million on the sale of gilts and other liquid assets, which is not expected to be repeated in the second half of the year, compared with a £181 million gain on sale of such assets in 2019. The net income comparative for the six months to 30 June 2019 included a gain of £50 million relating to the sale of the Group's interest in Vocalink.

Remediation in the half-year to 30 June 2019 reflected the release of provisions relating to discontinued business.

The impairment charge incurred in the six months to 30 June 2020 included a £200 million central overlay applied in respect of updates to the Group's severe scenario used to calculate expected credit loss provisions. In the first half of 2019 impairment included releases relating to the reassessment of credit risk associated with debt instruments held within the Group's equity investment business.

Removal of

#### OTHER FINANCIAL INFORMATION

#### 1. Reconciliation between statutory and underlying basis results

The tables below set out the reconciliation from the statutory results to the underlying basis results, the principles of which are set out on the inside front cover.

| Half-year to 30 June 2020             | Statutory<br>basis<br>£m | Volatility<br>and other<br>items <sup>1,2,3</sup><br>£m | Insurance<br>gross up <sup>4</sup><br>£m | PPI<br>£m | Underlying<br>basis<br>£m |
|---------------------------------------|--------------------------|---|--|-----------|---------------------------|
| Net interest income                   | 6,556                    | 54  | (1,132)                                  | _         | 5,478                     |
| Other income, net of insurance claims | 1,339                    | 104   | 1,018                                    | _         | 2,461                     |
| Operating lease depreciation          |                          | (526)   |  |           | (526)                     |
| Net income                            | 7,895                    | (368)   | (114)                                    | -         | 7,413                     |
| Operating expenses <sup>5</sup>       | (4,668)                  | 689   | 103                                      |           | (3,876)                   |
| Trading surplus                       | 3,227                    | 321   | (11)                                     | -         | 3,537                     |
| Impairment                            | (3,829)                  |   | 11                                       |           | (3,818)                   |
| (Loss) / profit before tax            | (602)                    | 321   |  |           | (281)                     |
| Half-year to 30 June 2019             |                          |   |  |           |                           |
| Net interest income                   | 4,639                    | 203   | 1,303                                    | _         | 6,145                     |
| Other income, net of insurance claims | 4,492                    | 76  | (1,418)                                  | _         | 3,150                     |
| Operating lease depreciation          |                          | (473)   |  |           | (473)                     |
| Net income                            | 9,131                    | (194)   | (115)                                    | _         | 8,822                     |
| Operating expenses <sup>5</sup>       | (5,655)                  | 841   | 115                                      | 650       | (4,049)                   |
| Trading surplus                       | 3,476                    | 647   | _  | 650       | 4,773                     |
| Impairment                            | (579)                    |   |  |           | (579)                     |
| Profit before tax                     | 2,897                    | 647   |  | 650       | 4,194                     |
| Half-year to 31 December 2019         |                          |   |  |           |                           |
| Net interest income                   | 5,541                    | 176   | 515                                      | _         | 6,232                     |
| Other income, net of insurance claims | 3,687                    | (502)   | (603)                                    | _         | 2,582                     |
| Operating lease depreciation          |                          | (494)   |  |           | (494)                     |
| Net income                            | 9,228                    | (820)   | (88)                                     | -         | 8,320                     |
| Operating expenses <sup>5</sup>       | (7,015)                  | 856   | 88                                       | 1,800     | (4,271)                   |
| Trading surplus                       | 2,213                    | 36  | _  | 1,800     | 4,049                     |
| Impairment                            | (717)                    | 5   |  |           | (712)                     |
| Profit before tax                     | 1,496                    | 41  |  | 1,800     | 3,337                     |

Half-year to 30 June 2020 comprises the effects of market volatility and asset sales (losses of £43 million); the amortisation of purchased intangibles (£34 million); restructuring (£133 million, comprising severance related costs, the rationalisation of the non-branch property portfolio, the integration of Zurich's UK workplace pensions and savings business); and the fair value unwind and other items (losses of £111 million).

Half-year to 30 June 2019 comprises the effects of market volatility and asset sales (losses of £296 million); the amortisation of purchased intangibles (£34 million); restructuring (£182 million, comprising severance related costs, the rationalisation of the non-branch property portfolio, the integration of MBNA and Zurich's UK workplace pensions and savings business); and the fair value unwind and other items (losses of £135 million).

<sup>&</sup>lt;sup>3</sup> Half-year to 31 December 2019 comprises the effects of market volatility and asset sales (gains of £422 million); the amortisation of purchased intangibles (£34 million); restructuring (£289 million, comprising severance related costs, the rationalisation of the non-branch property portfolio, the integration of Zurich's UK workplace pensions and savings business); and the fair value unwind and other items (losses of £140 million).

The Group's insurance businesses' income statements include income and expenditure which are attributable to the policyholders of the Group's long-term assurance funds. These items have no impact in total upon the profit attributable to equity shareholders and, in order to provide a clearer representation of the underlying trends within the business, these items are shown net within the underlying results.

<sup>&</sup>lt;sup>5</sup> The statutory basis figure is the aggregate of operating costs and operating lease depreciation.

# 2. Banking net interest margin and average interest-earning banking assets

|   | Half-year<br>to 30 June | Half-year<br>to 30 June | Half-year<br>to 31 Dec |
|---|-------------------------|-------------------------|------------------------|
|   | 2020                    | 2019                    | 2019                   |
| Group net interest income – statutory basis (£m)      | 6,556                   | 4,639                   | 5,541                  |
| Insurance gross up (£m)                               | (1,132)                 | 1,303                   | 515                    |
| Volatility and other items (£m)                       | 54                      | 203                     | 176                    |
| Group net interest income – underlying basis (£m)     | 5,478                   | 6,145                   | 6,232                  |
| Non-banking net interest expense (£m)                 | 110                     | 79                      | 66                     |
| Banking net interest income – underlying basis (£m)   | 5,588                   | 6,224                   | 6,298                  |
| Net loans and advances to customers (£bn)¹            | 440.4                   | 441.0                   | 440.4                  |
| Impairment provision and fair value adjustments (£bn) | 6.6                     | 4.0                     | 3.9                    |
| Non-banking items:                                    |                         |                         |                        |
| Fee-based loans and advances (£bn)                    | (6.5)                   | (7.5)                   | (6.3)                  |
| Other non-banking (£bn)                               | (2.4)                   | (2.5)                   | (3.1)                  |
| Gross banking loans and advances (£bn)                | 438.1                   | 435.0                   | 434.9                  |
| Averaging (£bn)                                       | (4.9)                   | (1.7)                   | 1.2                    |
| Average interest-earning banking assets (£bn)         | 433.2                   | 433.3                   | 436.1                  |
| Banking net interest margin (%)                       | 2.59                    | 2.90                    | 2.86                   |

<sup>&</sup>lt;sup>1</sup> Excludes reverse repos.

#### 3. Volatility arising in insurance businesses

Volatility included in the Group's statutory results before tax comprises the following:

|                                   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019<br>£m | Half-year<br>to 31 Dec<br>2019<br>£m |
|-----------------------------------|---------------------------------------|---------------------------------------|--------------------------------------|
| Insurance volatility              | (393)                                 | 221                                   | 9                                    |
| Policyholder interests volatility | (205)                                 | 105                                   | 88                                   |
| Total volatility                  | (598)                                 | 326                                   | 97                                   |
| Insurance hedging arrangements    | 228                                   | (299)                                 | (48)                                 |
| Total insurance volatility        | (370)                                 | 27                                    | 49                                   |

The Group's insurance business has policyholder liabilities that are supported by substantial holdings of investments. IFRS requires that the changes in both the value of the liabilities and investments are reflected within the income statement. The value of the liabilities does not move exactly in line with changes in the value of the investments. As the investments are substantial, movements in their value can have a significant impact on the profitability of the Group. Management believes that it is appropriate to disclose the division's results on the basis of an expected return. The impact of the actual return on these investments differing from the expected return is included within insurance volatility.

Insurance volatility movements in the six months to 30 June 2020 were largely driven by significant movements in global equity markets, credit spreads and interest rate movements. Although the Group manages its exposures to equity, interest rate, foreign currency exchange rate, inflation and market movements within the Insurance division, it does so by balancing the importance of managing the impacts on both capital and earnings volatility. For example, equity market movements is hedged within Insurance on a Solvency II capital basis and whilst this also reduces the IFRS earnings exposure to equity market movements, the hedge is not perfect from an IFRS earnings perspective.

# 4. Tangible net assets per share

The table below sets out a reconciliation of the Group's shareholders' equity to its tangible net assets.

|  | At 30 June<br>2020<br>£m | At 30 June<br>2019<br>£m | At 31 Dec<br>2019<br>£m |
|--|--------------------------|--------------------------|-------------------------|
| Shareholders' equity   | 42,734                   | 43,448                   | 41,697                  |
| Goodwill   | (2,324)                  | (2,314)                  | (2,324)                 |
| Intangible assets  | (3,985)                  | (3,615)                  | (3,808)                 |
| Purchased value of in-force business   | (234)                    | (255)                    | (247)                   |
| Other, including deferred tax effects  | 309                      | 203                      | 269                     |
| Tangible net assets  | 36,500                   | 37,467                   | 35,587                  |
|  | <del></del>              | •                        |                         |
| Ordinary shares in issue, excluding own shares                                 | 70,735m                  | 70,740m                  | 70,031m                 |
| Tangible net assets per share  | 51.6p                    | 53.0p                    | 50.8p                   |
| 5. Return on tangible equity   |                          |                          |                         |
|  | Half-year                | Half-year                | Half-year               |
|  | to 30 June               | to 30 June               | to 31 Dec               |
|  | 2020                     | 2019                     | 2019                    |
| Average shareholders' equity (£bn)   | 43.7                     | 43.6                     | 42.6                    |
| Average intangible assets (£bn)  | (6.2)                    | (5.8)                    | (6.1)                   |
| Average tangible equity (£bn)  | 37.5                     | 37.8                     | 36.5                    |
|  |                          |                          |                         |
| Underlying (loss) / profit after tax (£m)                                      | (93)                     | 3,160                    | 2,530                   |
| Add back amortisation of intangible assets (post tax) (£m)                     | 212                      | 178                      | 186                     |
| Less profit attributable to non-controlling interests and other equity holders |                          |                          |                         |
| (£m)   | (253)                    | (283)                    | (264)                   |
| Adjusted underlying (loss) / profit after tax (£m)                             | (134)                    | 3,055                    | 2,452                   |
| Underlying return on tangible equity (%)                                       | (0.7)                    | 16.3                     | 13.3                    |
| Group statutory profit after tax (£m)  | 19                       | 2,225                    | 781                     |
| Add back amortisation of intangible assets (post tax) (£m)                     | 212                      | 178                      | 186                     |
| Add back amortisation of purchased intangible assets (post tax) (£m)           | 35                       | 38                       | 36                      |
| Less profit attributable to non-controlling interests and other equity holders |                          |                          |                         |
| (£m)   | (253)                    | (283)                    | (264)                   |
| Adjusted statutory profit after tax (£m)                                       | 13                       | 2,158                    | 739                     |
| Statutory return on tangible equity (%)  | 0.1                      | 11.5                     | 4.0                     |

# RISK MANAGEMENT PRINCIPAL RISKS AND UNCERTAINTIES

The significant risks faced by the Group are detailed below. There has been no change to the definition of these risks since disclosed in the Group's 2019 Annual Report and Accounts.

The external risks faced by the Group may also impact the success of delivering against the Group's long-term strategic objectives. They include, but are not limited to the coronavirus pandemic, global macro-economic conditions, regulatory developments and the exit of the UK from the European Union.

Through the coronavirus pandemic, the Group has offered help and support to customers with a range of measures, for example with payment holidays and government lending schemes, and continues to actively monitor the outcomes to ensure fair customer treatment. The Group has been required to take a series of unprecedented actions to protect colleagues, and has been proactive in limiting the impact with a number of mitigating actions to support their safety and wellbeing. Transition planning, including continued engagement with colleagues, remains a key focus in ensuring that the Group continues to protect colleagues and services to customers as the situation continues to evolve, and that any lessons learned from the pandemic can be embedded into future working practices.

The Group's key cyber controls have continued to operate effectively during the coronavirus pandemic. During this period, the Group has also enhanced monitoring of key suppliers to protect the services received by the Group and its ability to protect and maintain services to customers. The Group continues to work with the regulators constructively with regular engagement to ensure they are aware of the impacts on, and mitigating actions taken by the Group.

The Group's principal risks and uncertainties are reviewed and reported regularly to the Board in alignment with the Group's Enterprise Risk Management Framework and the specific challenges of COVID-19 and proposed responses have been actively discussed.

Climate risk is also being introduced as a new principal risk category, reflecting the focus in this key area, and work already undertaken by the Group.

**Change / Execution –** The risk that, in delivering the change agenda, the Group fails to ensure compliance with laws and regulation, maintain effective customer service and availability, and/or operate within the Group's approved risk appetite.

**Data –** The risk that the Group fails to effectively govern, manage, and control data (including data processed by third party suppliers) leading to unethical decisions, poor customer outcomes, loss of value to the Group and mistrust.

**Operational Resilience** – The risk that the Group fails to design resilience into business operations, underlying infrastructure and controls (people, process, technology) so that it is able to withstand external or internal events which could impact the continuation of operations, and fails to respond in a way which meets customer and stakeholder expectations and needs when the continuity of operations is compromised.

**Strategic –** The risks which result from strategic plans which do not adequately reflect trends in external factors, ineffective business strategy execution, or failure to respond in a timely manner to external environments or changes in stakeholder behaviours and expectations.

**Credit –** The risk that parties with whom the Group has contracted, fail to meet their financial obligations (both on and off balance sheet). For example observed, anticipated or unexpected changes in the economic environment could impact profitability due to an increase in delinquency, defaults, write-downs and/or expected credit losses.

**Regulatory and Legal –** The risk of financial penalties, regulatory censure, criminal or civil enforcement action or customer detriment as a result of failure to identify, assess, correctly interpret, comply with, or manage regulatory and/or legal requirements.

## **RISK MANAGEMENT** (continued)

**Conduct** – The risk of customer detriment across the customer lifecycle including: failures in product management, distribution and servicing activities; from other risks materialising, or other activities which could undermine the integrity of the market or distort competition, leading to unfair customer outcomes, regulatory censure, reputational damage or financial loss.

Operational - The risk of loss from inadequate or failed internal processes, people and systems, or from external events.

**People –** The risk that the Group fails to provide an appropriate colleague and customer-centric culture, supported by robust reward and wellbeing policies and processes; effective leadership to manage colleague resources; effective talent and succession management; and robust control to ensure all colleague-related requirements are met.

**Insurance Underwriting –** The risk of adverse developments in the timing, frequency and severity of claims for insured / underwritten events and in customer behaviour, leading to reductions in earnings and/or value.

**Capital** – The risk that the Group has a sub-optimal quantity or quality of capital or that capital is inefficiently deployed across Lloyds Banking Group.

**Funding and Liquidity** – Funding risk is the risk that the Group does not have sufficiently stable and diverse sources of funding or the funding structure is inefficient. Liquidity risk is the risk that the Group does not have sufficient financial resources to meet commitments when they fall due, or can only secure them at excessive cost.

**Governance –** The risk that the organisational infrastructure fails to provide robust oversight of decision making and the control mechanisms to ensure strategies and management instructions are implemented effectively.

**Market –** The risk that the Group's capital or earnings profile is affected by adverse market rates, in particular interest rates and credit spreads in the banking business, equity, credit spreads and interest rates in the Insurance business, and credit spreads in the Group's defined benefit pension schemes.

**Model –** The risk of financial loss, regulatory censure, reputational damage or customer detriment, as a result of deficiencies in the development, application and ongoing operation of models and rating systems.

#### **CREDIT RISK PORTFOLIO**

#### Overview

- · Economic conditions worsened in the first half of 2020 as a result of the coronavirus crisis
- However, with c.85 per cent of the Group's lending secured, with robust LTVs, and a prudent approach to credit risk
  appetite and risk management, the credit portfolios were well positioned ahead of the crisis
- The Group is actively supporting its customers in these challenging times and continues to offer a range of flexible options
  and payment holidays across major products as well as lending through the various UK Government support schemes.
  There is however an expectation of increased arrears and defaults as these various arrangements designed to help
  alleviate short term financial pressures come to an end
- Given the challenging external environment and expectations of further economic deterioration, the impairment charge
  has increased significantly during the first half of 2020 to £3,818 million (half-year to 30 June 2019: £579 million),
  predominantly driven by updates to the Group's economic outlook as well as the impact on restructuring cases and single
  name charges in the Commercial Banking Business Support Unit (BSU). As a result, expected credit loss allowances
  increased to £7,186 million at 30 June 2020 (31 December 2019: £4,142 million)
- Stage 2 loans and advances to customers as a percentage of total lending have increased by 5.7 percentage points to 13.4 per cent at 30 June 2020, reflecting the deterioration of the Group's forward looking economic assumptions (31 December 2019: 7.7 per cent). Stage 2 coverage increased to 4.2 per cent (31 December 2019: 3.7 per cent)
- Stage 3 loans and advances increased by £784 million to £9,538 million (31 December 2019: £8,754 million), although as a percentage of total lending remained broadly stable at 1.9 per cent (31 December 2019: 1.8 per cent). Stage 3 coverage increased by 7.1 percentage points to 29.6 per cent (31 December 2019: 22.5 per cent) largely driven by additional provisions predominantly raised against historical restructuring cases in Commercial Banking's BSU and to a lesser extent in Retail, due to the change in the Group's economic forecast of collateral values for Secured and Motor
- There are a number of headwinds which have the potential to further impact the portfolios, including uncertainty around
  future UK and global economic conditions, the risk of a second wave of the virus and further, perhaps deeper, measures
  worsening the economy and the financial health of the Group's customers. Outside of these, the possibility still remains
  of no-deal at the end of the transition period of the UK exit from the European Union
- In the context of numerous uncertainties, the Group's risk appetite and risk management approach continues to help ensure the Group takes timely and proactive actions

## Low risk culture and prudent risk appetite

- The Group continues to take a prudent approach to credit risk with robust credit quality and affordability controls and a prudent through the cycle credit risk appetite
- Providing support under the UK Government schemes does however mean that in certain circumstances, for example lending under the Coronavirus Business Interruption Loan Scheme (CBILS), which is 80 per cent UK Government guaranteed, the Group has extended its lending risk appetite in line with the scheme guidelines
- The Group's effective risk management seeks to ensure early identification and management of customers and counterparties who may be showing signs of financial difficulty
- The Group continues to work closely with its customers and clients to ensure they receive the appropriate level of support, including where payment holidays are maturing
- Sector concentrations within the portfolios are closely monitored and controlled, with mitigating actions taken where appropriate. Sector and product controls help manage exposure to certain higher risks, vulnerable sectors and asset classes

## Impairment charge by division

| Retail:                   | Half-year<br>to 30 June<br>2020<br>£m | Half-year<br>to 30 June<br>2019<br>£m | Change<br>% | Half-year<br>to 31 Dec<br>2019<br>£m | Change<br>% |
|---------------------------|---------------------------------------|---------------------------------------|-------------|--------------------------------------|-------------|
| Secured                   | 603                                   | (38)                                  |             | (130)                                |             |
| Credit Cards              | 656                                   | 267                                   | 146         | 236                                  | 178         |
| UK Motor Finance          | 241                                   | 104                                   | 132         | 99                                   | 143         |
| Other                     | 595                                   | 223                                   | 167         | 277                                  | 115         |
|                           | 2,095                                 | 556                                   | 277         | 482                                  | 335         |
| Commercial Banking:       |                                       |                                       |             |                                      |             |
| SME                       | 257                                   | (48)                                  |             | (17)                                 |             |
| Other                     | 1,262                                 | 113                                   | 1,017       | 258                                  | 389         |
|                           | 1,519                                 | 65                                    | 2,237       | 241                                  | 530         |
| Insurance and Wealth      | 10                                    | _                                     |             | _                                    |             |
| Central items             | 194                                   | (42)                                  |             | (11)                                 |             |
| Total impairment charge   | 3,818                                 | 579                                   | 559         | 712                                  | 436         |
| Asset quality ratio       | 1.73%                                 | 0.26%                                 | 147bp       | 0.31%                                | 142bp       |
| Gross asset quality ratio | 1.77%                                 | 0.34%                                 | 143bp       | 0.40%                                | 137bp       |

## Credit risk basis of presentation

The analyses which follow have been presented on two bases; the statutory basis which is consistent with the presentation in the Group's accounts and the underlying basis which is used for internal management purposes. Reconciliations between the two bases have been provided on page 43.

In the following statutory basis tables, purchased or originated credit-impaired (POCI) assets include a fixed pool of mortgages that were purchased as part of the HBOS acquisition at a deep discount to face value reflecting credit losses incurred from the point of origination to the date of acquisition. The residual expected credit loss (ECL) allowance and resulting low coverage ratio on POCI assets reflects further deterioration in the creditworthiness from the date of acquisition. Over time, these POCI assets will run off as the loans redeem, pay down or losses will be crystallised.

The Group uses the underlying basis to monitor the creditworthiness of the lending portfolio and related ECL allowances because it provides a better indication of the credit performance of the POCI assets purchased as part of the HBOS acquisition. The underlying basis assumes that the lending assets acquired as part of a business combination were originated by the Group and are classified as either Stage 1, 2 or 3 according to the change in credit risk over the period since origination. Underlying ECL allowances have been calculated accordingly.

# Group loans and advances to customers - statutory basis

|   | Total   | Stage 1                                 | Stage 2 | Stage 3 | POCI   | Stage 2<br>as % | Stage 3 as % |
|---|---------|---|---------|---------|--------|-----------------|--------------|
| At 30 June 2020   | £m      | £m                                      | £m      | £m      | £m     | Total           | Total        |
| Retail:   |         |   |         |         |        |                 |              |
| Secured   | 285,727 | 236,577                                 | 34,307  | 1,800   | 13,043 | 12.0            | 0.6          |
| Credit Cards  | 15,895  | 13,439                                  | 2,088   | 368     | -      | 13.1            | 2.3          |
| UK Motor Finance  | 15,830  | 12,674                                  | 2,920   | 236     | -      | 18.4            | 1.5          |
| Other <sup>1</sup>  | 26,780  | 24,239                                  | 2,061   | 480     | _      | 7.7             | 1.8          |
|   | 344,232 | 286,929                                 | 41,376  | 2,884   | 13,043 | 12.0            | 0.8          |
| Commercial Banking:   |         |   |         |         |        |                 |              |
| SME   | 31,769  | 25,742                                  | 5,181   | 846     | _      | 16.3            | 2.7          |
| Other   | 66,841  | 52,320                                  | 11,559  | 2,962   | _      | 17.3            | 4.4          |
|   | 98,610  | 78,062                                  | 16,740  | 3,808   | _      | 17.0            | 3.9          |
| Insurance and Wealth  | 871     | 765                                     | 23      | 83      | _      | 2.6             | 9.5          |
| Central items   | 63,781  | 63,773                                  | -       | 8       | _      | _               | _            |
| Total gross lending   | 507,494 | 429,529                                 | 58,139  | 6,783   | 13,043 | 11.5            | 1.3          |
| ECL allowance on drawn balances Net balance sheet carrying                          | (5,986) | (1,332)                                 | (2,168) | (2,161) | (325)  |                 |              |
| value   | 501,508 | 428,197                                 | 55,971  | 4,622   | 12,718 |                 |              |
| ECL allowance (drawn and undrawn) as a percentage of gross lending (%) <sup>2</sup> | 1.3     | 0.4                                     | 4.1     | 33.4    |        |                 |              |
| 9.000 10.10.19 (70)   |         | • |         | 30      |        |                 |              |

<sup>&</sup>lt;sup>1</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £77 million and £129 million in Loans, Overdrafts and Business Banking within Retail other.

## Group loans and advances to customers - statutory basis (continued)

|  |         |         |         |         |        | Stage 2 | Stage 3 |
|--|---------|---------|---------|---------|--------|---------|---------|
|  | Total   | Stage 1 | Stage 2 | Stage 3 | POCI   | as %    | as %    |
| At 31 December 2019 <sup>1</sup>                     | £m      | £m      | £m      | £m      | £m     | Total   | Total   |
|  |         |         |         |         |        |         |         |
| Retail:  |         |         |         |         |        |         |         |
| Secured  | 289,198 | 257,043 | 16,935  | 1,506   | 13,714 | 5.9     | 0.5     |
| Credit Cards   | 18,198  | 16,132  | 1,681   | 385     | -      | 9.2     | 2.1     |
| UK Motor Finance                                     | 15,976  | 13,884  | 1,942   | 150     | -      | 12.2    | 0.9     |
| Other <sup>2</sup>                                   | 21,111  | 18,692  | 1,976   | 443     | _      | 9.4     | 2.1     |
|  | 344,483 | 305,751 | 22,534  | 2,484   | 13,714 | 6.5     | 0.7     |
| Commercial Banking:                                  |         |         |         |         |        |         |         |
| SME  | 30,433  | 27,206  | 2,507   | 720     | _      | 8.2     | 2.4     |
| Other  | 66,065  | 59,868  | 3,470   | 2,727   | _      | 5.3     | 4.1     |
|  | 96,498  | 87,074  | 5,977   | 3,447   | _      | 6.2     | 3.6     |
| Insurance and Wealth                                 | 862     | 753     | 32      | 77      | _      | 3.7     | 8.9     |
| Central items  | 56,404  | 56,397  |         | 7       |        | _       | _       |
| Total gross lending                                  | 498,247 | 449,975 | 28,543  | 6,015   | 13,714 | 5.7     | 1.2     |
| ECL allowance on drawn                               |         |         |         |         | 4      |         |         |
| balances   | (3,259) | (675)   | (995)   | (1,447) | (142)  |         |         |
| Net balance sheet carrying value                     | 494,988 | 449,300 | 27,548  | 4,568   | 13,572 |         |         |
| FOI 11 /1  |         |         |         |         |        |         |         |
| ECL allowance (drawn and undrawn) as a percentage of |         |         |         |         |        |         |         |
| gross lending (%) <sup>3</sup>                       | 0.7     | 0.2     | 3.8     | 25.0    | 1.0    |         |         |

Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail.

<sup>&</sup>lt;sup>2</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £80 million and £125 million in Loans, Overdrafts and Business Banking within Retail other.

# Group loans and advances to customers – underlying basis

|   | T-1-1   | 014     | 010     | 010     | Stage 2 | Stage 3 |
|---|---------|---------|---------|---------|---------|---------|
| At 20 June 20201  | Total   | Stage 1 | Stage 2 | Stage 3 | as %    | as %    |
| At 30 June 2020 <sup>1</sup>  | £m      | £m      | £m      | £m      | Total   | Total   |
| Retail:   |         |         |         |         |         |         |
| Secured   | 286,379 | 237,787 | 44,035  | 4,557   | 15.4    | 1.6     |
| Credit Cards  | 15,825  | 13,380  | 2,079   | 366     | 13.1    | 2.3     |
| UK Motor Finance  | 15,830  | 12,674  | 2,920   | 236     | 18.4    | 1.5     |
| Other <sup>2</sup>  | 26,780  | 24,239  | 2,061   | 480     | 7.7     | 1.8     |
|   | 344,814 | 288,080 | 51,095  | 5,639   | 14.8    | 1.6     |
| Commercial Banking:   |         |         |         |         |         |         |
| SME   | 31,769  | 25,742  | 5,181   | 846     | 16.3    | 2.7     |
| Other   | 66,841  | 52,320  | 11,559  | 2,962   | 17.3    | 4.4     |
|   | 98,610  | 78,062  | 16,740  | 3,808   | 17.0    | 3.9     |
| Insurance and Wealth  | 871     | 765     | 23      | 83      | 2.6     | 9.5     |
| Central items   | 63,781  | 63,773  | _       | 8       | _       | _       |
| Total gross lending   | 508,076 | 430,680 | 67,858  | 9,538   | 13.4    | 1.9     |
| ECL allowance on drawn balances   | (6,685) | (1,355) | (2,602) | (2,728) |         |         |
| Net balance sheet carrying value  | 501,391 | 429,325 | 65,256  | 6,810   |         |         |
| ECL allowance (drawn and undrawn) as a percentage of gross lending (%) <sup>3</sup> | 1.4     | 0.4     | 4.2     | 29.6    |         |         |

<sup>&</sup>lt;sup>1</sup> These balances exclude the impact of the HBOS and MBNA acquisition related adjustments.

<sup>&</sup>lt;sup>2</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £77 million and £129 million in Loans, Overdrafts and Business Banking within Retail other.

# Group loans and advances to customers - underlying basis (continued)

|                                       | Total       | Ctogo 1       | Ctogo 2       | Ctogo 2       | Stage 2<br>as % | Stage 3       |
|---------------------------------------|-------------|---------------|---------------|---------------|-----------------|---------------|
| At 31 December 2019 <sup>1,2</sup>    | Total<br>£m | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | as %<br>Total   | as %<br>Total |
| At 31 December 2013                   | 2111        | 2111          | 2111          | 2111          | rotar           | rotar         |
| Retail:                               |             |               |               |               |                 |               |
| Secured                               | 289,845     | 258,760       | 26,838        | 4,247         | 9.3             | 1.5           |
| Credit Cards                          | 18,110      | 16,052        | 1,675         | 383           | 9.2             | 2.1           |
| UK Motor Finance                      | 15,976      | 13,884        | 1,942         | 150           | 12.2            | 0.9           |
| Other <sup>3</sup>                    | 21,110      | 18,691        | 1,976         | 443           | 9.4             | 2.1           |
|                                       | 345,041     | 307,387       | 32,431        | 5,223         | 9.4             | 1.5           |
| Commercial Banking:                   |             |               |               |               |                 |               |
| SME                                   | 30,433      | 27,206        | 2,507         | 720           | 8.2             | 2.4           |
| Other                                 | 66,065      | 59,868        | 3,470         | 2,727         | 5.3             | 4.1           |
|                                       | 96,498      | 87,074        | 5,977         | 3,447         | 6.2             | 3.6           |
| Insurance and Wealth                  | 862         | 753           | 32            | 77            | 3.7             | 8.9           |
| Central items                         | 56,404      | 56,397        | _             | 7             | _               | _             |
| Total gross lending                   | 498,805     | 451,611       | 38,440        | 8,754         | 7.7             | 1.8           |
| ECL allowance on drawn balances       | (3,965)     | (702)         | (1,346)       | (1,917)       |                 |               |
| Net balance sheet carrying value      | 494,840     | 450,909       | 37,094        | 6,837         |                 |               |
|                                       |             |               |               |               |                 |               |
| ECL allowance (drawn and undrawn)     |             |               |               |               |                 |               |
| as a percentage of gross lending (%)4 | 0.8         | 0.2           | 3.7           | 22.5          |                 |               |
|                                       |             |               |               |               |                 |               |

<sup>&</sup>lt;sup>1</sup> These balances exclude the impact of the HBOS and MBNA acquisition related adjustments.

# Group total expected credit loss allowance - statutory basis

| or out total expected croan roos anomalies claratery bacie    |                    |                   |
|---|--------------------|-------------------|
|   | At 30 June<br>2020 | At 31 Dec<br>2019 |
|   | £m                 | £m                |
| Customer related balances                                     |                    |                   |
| Drawn   | 5,986              | 3,259             |
| Undrawn   | 501                | 177               |
|   | 6,487              | 3,436             |
| Other assets  | 54                 | 19                |
| Total ECL allowance   | 6,541              | 3,455             |
| Group total expected credit loss allowance - underlying basis |                    |                   |
|   | At 30 June         | At 31 Dec         |
|   | 2020               | 2019              |
|   | £m                 | £m                |
| Customer related balances                                     |                    |                   |
| Drawn   | 6,685              | 3,965             |
| Undrawn   | 501                | 177               |
|   | 7,186              | 4,142             |
| Other assets  | 54                 | 19                |
| Total ECL allowance   | 7,240              | 4,161             |

Restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail.

<sup>&</sup>lt;sup>3</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £80 million and £125 million in Loans, Overdrafts and Business Banking within Retail other.

|                                   | Total<br>£m | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | POCI<br>£m |
|-----------------------------------|-------------|---------------|---------------|---------------|------------|
| At 30 June 2020                   |             |               |               |               |            |
| Underlying basis                  | 508,076     | 430,680       | 67,858        | 9,538         |            |
| POCI assets                       | _           | (1,210)       | (9,728)       | (2,757)       | 13,695     |
| Acquisition fair value adjustment | (582)       | 59            | 9             | 2             | (652)      |
|                                   | (582)       | (1,151)       | (9,719)       | (2,755)       | 13,043     |
| Statutory basis                   | 507,494     | 429,529       | 58,139        | 6,783         | 13,043     |
| At 31 December 2019               |             |               |               |               |            |
| Underlying basis                  | 498,805     | 451,611       | 38,440        | 8,754         |            |
| POCI assets                       | _           | (1,718)       | (9,903)       | (2,740)       | 14,361     |
| Acquisition fair value adjustment | (558)       | 82            | 6             | 1             | (647)      |
|                                   | (558)       | (1,636)       | (9,897)       | (2,739)       | 13,714     |
| Statutory basis                   | 498,247     | 449,975       | 28,543        | 6,015         | 13,714     |

# Reconciliation between statutory and underlying basis of Group expected credit loss allowances on drawn balances

| ,  | •           |               |               |               |            |
|--|-------------|---------------|---------------|---------------|------------|
|  | Total<br>£m | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | POCI<br>£m |
| At 30 June 2020                          |             |               |               |               |            |
| Underlying basis                         | 6,685       | 1,355         | 2,602         | 2,728         | _          |
| POCI assets                              | _           | _             | (416)         | (561)         | 977        |
| Acquisition fair value adjustment        | (699)       | (23)          | (18)          | (6)           | (652)      |
|  | (699)       | (23)          | (434)         | (567)         | 325        |
| Statutory basis                          | 5,986       | 1,332         | 2,168         | 2,161         | 325        |
| At 31 December 2019                      |             |               |               |               |            |
| Expected credit losses on drawn balances |             |               |               |               |            |
| Underlying basis                         | 3,965       | 702           | 1,346         | 1,917         |            |
| POCI assets                              | _           | _             | (334)         | (455)         | 789        |
| Acquisition fair value adjustment        | (706)       | (27)          | (17)          | (15)          | (647)      |
|  | (706)       | (27)          | (351)         | (470)         | 142        |
| Statutory basis                          | 3,259       | 675           | 995           | 1,447         | 142        |
|  |             |               |               |               |            |

# Group expected credit loss allowances (drawn and undrawn) as a percentage of loans and advances to customers – statutory basis

|                                  | То    | tal              | Stag  | ge 1             | Sta   | ge 2             | Sta   | ge 3               | РО  | CI               |
|----------------------------------|-------|------------------|-------|------------------|-------|------------------|-------|--------------------|-----|------------------|
| At 30 June 2020                  | £m    | % <sup>1,2</sup> | £m    | % <sup>1,2</sup> | £m    | % <sup>1,2</sup> | £m    | % <sup>1,2,3</sup> | £m  | % <sup>1,2</sup> |
| Retail:                          |       |                  |       |                  |       |                  |       |                    |     |                  |
| Secured                          | 1,111 | 0.4              | 108   | _                | 491   | 1.4              | 187   | 10.4               | 325 | 2.5              |
| Credit Cards                     | 944   | 6.0              | 403   | 3.0              | 420   | 20.1             | 121   | 41.6               | -   | -                |
| UK Motor<br>Finance <sup>4</sup> | 563   | 3.6              | 194   | 1.5              | 217   | 7.4              | 152   | 64.4               | _   | _                |
| Other <sup>5</sup>               | 897   | 3.4              | 341   | 1.4              | 383   | 18.6             | 173   | 49.3               | _   | _                |
|                                  | 3,515 | 1.0              | 1,046 | 0.4              | 1,511 | 3.7              | 633   | 23.6               | 325 | 2.5              |
| Commercial                       | •     |                  | ·     |                  | ·     |                  |       |                    |     |                  |
| Banking:                         |       |                  |       |                  |       |                  |       |                    |     |                  |
| SME                              | 502   | 1.6              | 115   | 0.4              | 269   | 5.2              | 118   | 13.9               | -   | _                |
| Other                            | 2,238 | 3.3              | 210   | 0.4              | 602   | 5.2              | 1,426 | 48.1               | -   | -                |
| la accessa a seri                | 2,740 | 2.8              | 325   | 0.4              | 871   | 5.2              | 1,544 | 40.5               | -   | _                |
| Insurance and<br>Wealth          | 25    | 2.9              | 11    | 1.4              | 1     | 4.3              | 13    | 15.7               | -   | -                |
| Central items                    | 207   | 0.3              | 201   | 0.3              |       | -                | 6     | 75.0               |     | _                |
| Total                            | 6,487 | 1.3              | 1,583 | 0.4              | 2,383 | 4.1              | 2,196 | 33.4               | 325 | 2.5              |
| At 31 December 2019              |       |                  |       |                  |       |                  |       |                    |     |                  |
| Retail:                          |       |                  |       |                  |       |                  |       |                    |     |                  |
| Secured                          | 569   | 0.2              | 24    | _                | 281   | 1.7              | 122   | 8.1                | 142 | 1.0              |
| Credit Cards                     | 546   | 3.0              | 203   | 1.3              | 218   | 13.0             | 125   | 41.0               | -   | -                |
| UK Motor<br>Finance <sup>4</sup> | 387   | 2.4              | 216   | 1.6              | 87    | 4.5              | 84    | 56.0               | -   | _                |
| Other <sup>5</sup>               | 588   | 2.8              | 196   | 1.0              | 233   | 11.8             | 159   | 50.0               | _   | _                |
|                                  | 2,090 | 0.6              | 639   | 0.2              | 819   | 3.6              | 490   | 21.5               | 142 | 1.0              |
| Commercial                       | •     |                  |       |                  |       |                  |       |                    |     |                  |
| Banking:                         |       |                  |       |                  |       |                  |       |                    |     |                  |
| SME                              | 273   | 0.9              | 45    | 0.2              | 127   | 5.1              | 101   | 14.0               | _   | _                |
| Other                            | 1,040 | 1.6              | 70    | 0.1              | 125   | 3.6              | 845   | 31.0               |     | _                |
|                                  | 1,313 | 1.4              | 115   | 0.1              | 252   | 4.2              | 946   | 27.4               | -   | _                |
| Insurance and Wealth             | 17    | 2.0              | 6     | 0.8              | 1     | 3.1              | 10    | 13.0               | _   | _                |
| Central items                    | 16    | _                | 10    | _                |       | _                | 6     | 85.7               |     | _                |
| Total                            | 3,436 | 0.7              | 770   | 0.2              | 1,072 | 3.8              | 1,452 | 25.0               | 142 | 1.0              |

<sup>&</sup>lt;sup>1</sup> As a percentage of drawn balances.

<sup>&</sup>lt;sup>2</sup> ECL allowances as a percentage of drawn balances as at 31 December 2019 restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £77 million (31 December 2019: £80 million) and £129 million (31 December 2019: £125 million) in Loans, Overdrafts and Business Banking within Retail other.

<sup>&</sup>lt;sup>4</sup> UK motor finance for Stages 1 and 2 include £191 million (31 December 2019: £201 million) relating to provisions against residual values of vehicles subject to finance leasing agreements. These provisions are included within the calculation of coverage ratios.

<sup>&</sup>lt;sup>5</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

# Group expected credit loss allowances (drawn and undrawn) as a percentage of loans and advances to customers – underlying basis

|                                  | Total |                  | Stag  |                  |       | Stage 2          |       | Stage 3 |  |
|----------------------------------|-------|------------------|-------|------------------|-------|------------------|-------|---------|--|
|                                  | £m    | % <sup>2,3</sup> | £m    | % <sup>2,3</sup> | £m    | % <sup>2,3</sup> | £m    | %2,3,4  |  |
| At 30 June 2020 <sup>1</sup>     |       |                  |       |                  |       |                  |       |         |  |
| Retail:                          |       |                  |       |                  |       |                  |       |         |  |
| Secured                          | 1,763 | 0.6              | 108   | _                | 907   | 2.1              | 748   | 16.4    |  |
| Credit Cards                     | 991   | 6.3              | 426   | 3.2              | 438   | 21.1             | 127   | 43.9    |  |
| UK Motor Finance <sup>5</sup>    | 563   | 3.6              | 194   | 1.5              | 217   | 7.4              | 152   | 64.4    |  |
| Other <sup>6</sup>               | 897   | 3.4              | 341   | 1.4              | 383   | 18.6             | 173   | 49.3    |  |
|                                  | 4,214 | 1.2              | 1,069 | 0.4              | 1,945 | 3.8              | 1,200 | 22.1    |  |
| Commercial Banking:              |       |                  |       |                  |       |                  |       |         |  |
| SME                              | 502   | 1.6              | 115   | 0.4              | 269   | 5.2              | 118   | 13.9    |  |
| Other                            | 2,238 | 3.3              | 210   | 0.4              | 602   | 5.2              | 1,426 | 48.1    |  |
|                                  | 2,740 | 2.8              | 325   | 0.4              | 871   | 5.2              | 1,544 | 40.5    |  |
| Insurance and Wealth             | 25    | 2.9              | 11    | 1.4              | 1     | 4.3              | 13    | 15.7    |  |
| Central items                    | 207   | 0.3              | 201   | 0.3              | _     | _                | 6     | 75.0    |  |
| Total                            | 7,186 | 1.4              | 1,606 | 0.4              | 2,817 | 4.2              | 2,763 | 29.6    |  |
|                                  |       |                  |       |                  |       |                  |       |         |  |
|                                  |       |                  |       |                  |       |                  |       |         |  |
| At 31 December 2019 <sup>1</sup> |       |                  |       |                  |       |                  |       |         |  |
| Retail:                          |       |                  |       |                  |       |                  |       |         |  |
| Secured                          | 1,216 | 0.4              | 26    | _                | 614   | 2.3              | 576   | 13.6    |  |
| Credit Cards                     | 606   | 3.4              | 230   | 1.4              | 236   | 14.1             | 140   | 46.2    |  |
| UK Motor Finance <sup>5</sup>    | 387   | 2.4              | 216   | 1.6              | 87    | 4.5              | 84    | 56.0    |  |
| Other <sup>6</sup>               | 587   | 2.8              | 194   | 1.0              | 233   | 11.8             | 160   | 50.3    |  |
|                                  | 2,796 | 0.8              | 666   | 0.2              | 1,170 | 3.6              | 960   | 19.1    |  |
| Commercial Banking:              |       |                  |       |                  |       |                  |       |         |  |
| SME                              | 273   | 0.9              | 45    | 0.2              | 127   | 5.1              | 101   | 14.0    |  |
| Other                            | 1,040 | 1.6              | 70    | 0.1              | 125   | 3.6              | 845   | 31.0    |  |
|                                  | 1,313 | 1.4              | 115   | 0.1              | 252   | 4.2              | 946   | 27.4    |  |
| Insurance and Wealth             | 17    | 2.0              | 6     | 0.8              | 1     | 3.1              | 10    | 13.0    |  |
| Central items                    | 16    | _                | 10    | _                | _     | _                | 6     | 85.7    |  |
| Total                            | 4,142 | 0.8              | 797   | 0.2              | 1,423 | 3.7              | 1,922 | 22.5    |  |
|                                  |       | 0.0              |       | ·-               | .,    | <b></b>          | .,    |         |  |

These balances exclude the impact of the HBOS and MBNA acquisition related adjustments. Stage 2 up to date loans are assigned to PD movement if they also meet other triggers. This represents a change in presentation for Commercial Banking where these loans were reported in Other at 31 December 2019.

<sup>&</sup>lt;sup>2</sup> As a percentage of drawn balances.

<sup>&</sup>lt;sup>3</sup> ECL allowances as a percentage of drawn balances as at 31 December 2019 restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail.

Stage 3 ECL allowances as a percentage of drawn balances are calculated excluding loans in recoveries in Credit Cards of £77 million (31 December 2019: £80 million) and £129 million (31 December 2019: £125 million) in Loans, Overdrafts and Business Banking within Retail other.

UK motor finance for Stages 1 and 2 include £191 million (31 December 2019: £201 million) relating to provisions against residual values of vehicles subject to finance leasing agreements. These provisions are included within the calculation of coverage ratios.

<sup>&</sup>lt;sup>6</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

## Group Stage 2 loans and advances to customers - statutory basis

|                      | Up to date             |           |                |                        |           | 1-30 days past due |                        |           | Over 30 days past due |                        |           |                |
|----------------------|------------------------|-----------|----------------|------------------------|-----------|--------------------|------------------------|-----------|-----------------------|------------------------|-----------|----------------|
|                      | PD m                   | ovement   |                |                        | Other     |                    |                        | •         |                       |                        |           |                |
|                      | Gross<br>lending<br>£m | ECL<br>£m | % <sup>1</sup> | Gross<br>lending<br>£m | ECL<br>£m | % <sup>1</sup>     | Gross<br>lending<br>£m | ECL<br>£m | % <sup>1</sup>        | Gross<br>lending<br>£m | ECL<br>£m | % <sup>1</sup> |
| At 30 June 2020      |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| Retail:              |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| Secured              | 21,032                 | 191       | 0.9            | 9,602                  | 139       | 1.4                | 1,488                  | 41        | 2.8                   | 2,185                  | 120       | 5.5            |
| Credit Cards         | 1,562                  | 295       | 18.9           | 439                    | 96        | 21.9               | 64                     | 18        | 28.1                  | 23                     | 11        | 47.8           |
| UK Motor<br>Finance  | 784                    | 57        | 7.3            | 1,871                  | 67        | 3.6                | 142                    | 40        | 28.2                  | 123                    | 53        | 43.1           |
| Other <sup>2</sup>   | 947                    | 192       | 20.3           | 793                    | 104       | 13.1               | 183                    | 55        | 30.1                  | 138                    | 32        | 23.2           |
|                      | 24,325                 | 735       | 3.0            | 12,705                 | 406       | 3.2                | 1,877                  | 154       | 8.2                   | 2,469                  | 216       | 8.7            |
| Commercial           | •                      |           |                | •                      |           |                    |                        |           |                       | ·                      |           |                |
| Banking:             |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| SME                  | 4,702                  | 234       | 5.0            | 245                    | 11        | 4.5                | 139                    | 17        | 12.2                  | 95                     | 7         | 7.4            |
| Other                | 11,018                 | 592       | 5.4            | 239                    | 5         | 2.1                | 29                     | 2         | 6.9                   | 273                    | 3         | 1.1            |
|                      | 15,720                 | 826       | 5.3            | 484                    | 16        | 3.3                | 168                    | 19        | 11.3                  | 368                    | 10        | 2.7            |
| Insurance and Wealth | 1                      | -         | -              | -                      | -         | -                  | -                      | -         | -                     | 22                     | 1         | 4.5            |
| Central items        |                        |           | _              |                        |           | _                  |                        |           | -                     |                        |           | _              |
| Total                | 40,046                 | 1,561     | 3.9            | 13,189                 | 422       | 3.2                | 2,045                  | 173       | 8.5                   | 2,859                  | 227       | 7.9            |
|                      |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| At 31 December       |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| 2019                 |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| Retail:              |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| Secured              | 10,846                 | 83        | 0.8            | 2,593                  | 107       | 4.1                | 1,876                  | 33        | 1.8                   | 1,620                  | 58        | 3.6            |
| Credit Cards         | 1,093                  | 129       | 11.8           | 423                    | 47        | 11.1               | 124                    | 26        | 21.0                  | 41                     | 16        | 39.0           |
| UK Motor<br>Finance  | 543                    | 27        | 5.0            | 1,232                  | 30        | 2.4                | 135                    | 21        | 15.6                  | 32                     | 9         | 28.1           |
| Other <sup>2</sup>   | 893                    | 102       | 11.4           | 711                    | 54        | 7.6                | 238                    | 50        | 21.0                  | 134                    | 27        | 20.1           |
|                      | 13,375                 | 341       | 2.5            | 4,959                  | 238       | 4.8                | 2,373                  | 130       | 5.5                   | 1,827                  | 110       | 6.0            |
| Commercial Banking:  |                        |           |                |                        |           |                    |                        |           |                       |                        |           |                |
| SME                  | 2,014                  | 104       | 5.2            | 410                    | 17        | 4.1                | 56                     | 6         | 10.7                  | 27                     | _         | _              |
| Other                | 1,881                  | 75        | 4.0            | 1,290                  | 47        | 3.6                | 61                     | 2         | 3.3                   | 238                    | 1         | 0.4            |
|                      | 3,895                  | 179       | 4.6            | 1,700                  | 64        | 3.8                | 117                    | 8         | 6.8                   | 265                    | 1         | 0.4            |
| Insurance and Wealth | _                      | _         | _              | 28                     | 1         | 3.6                | 1                      | _         | -                     | 3                      | _         | _              |
| Central items        | _                      | _         | _              | _                      | _         | _                  | _                      | _         | _                     | _                      | _         | _              |
| Total                | 17,270                 | 520       | 3.0            | 6,687                  | 303       | 4.5                | 2,491                  | 138       | 5.5                   | 2,095                  | 111       | 5.3            |

<sup>&</sup>lt;sup>1</sup> ECL allowances as a percentage of drawn balances as at 31 December 2019 restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Stage 2 up to date loans are assigned to PD movement if they also meet other triggers. This represents a change in presentation for Commercial Banking where these loans were reported in Other at 31 December 2019.

<sup>&</sup>lt;sup>2</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

## Group Stage 2 loans and advances to customers - underlying basis

|  |                        |           | Up to          | date                   |           |      | 1-30 da                | ays past  | due  | Over 30                | days pa   | st due         |
|--|------------------------|-----------|----------------|------------------------|-----------|------|------------------------|-----------|------|------------------------|-----------|----------------|
|  |                        | novement  | ts             | (                      | Other     |      | _                      | •         |      |                        | <u> </u>  |                |
|  | Gross<br>lending<br>£m | ECL<br>£m | % <sup>2</sup> | Gross<br>lending<br>£m | ECL<br>£m | %²   | Gross<br>lending<br>£m | ECL<br>£m | %²   | Gross<br>lending<br>£m | ECL<br>£m | % <sup>2</sup> |
| At 30 June<br>2020 <sup>1</sup>          |                        |           |                |                        |           |      |                        |           |      |                        |           |                |
| Retail:                                  |                        |           |                |                        |           |      |                        |           |      |                        |           |                |
| Secured                                  | 26,507                 | 352       | 1.3            | 11,122                 | 210       | 1.9  | 2,403                  | 78        | 3.2  | 4,003                  | 267       | 6.7            |
| Credit Cards                             | 1,555                  | 309       | 19.9           | 438                    | 98        | 22.4 | 63                     | 19        | 30.2 | 23                     | 12        | 52.2           |
| UK Motor<br>Finance                      | 784                    | 57        | 7.3            | 1,871                  | 67        | 3.6  | 142                    | 40        | 28.2 | 123                    | 53        | 43.1           |
| Other <sup>3</sup>                       | 947                    | 192       | 20.3           | 793                    | 104       | 13.1 | 183                    | 55        | 30.1 | 138                    | 32        | 23.2           |
| Other                                    | 29,793                 | 910       | 3.1            | 14,224                 | 479       | 3.4  | 2,791                  | 192       | 6.9  | 4,287                  | 364       | 8.5            |
| Commercial<br>Banking:                   |                        |           | <b>0.</b> 7.   |                        |           | 0    |                        |           | 0.0  |                        |           | 0.0            |
| SME                                      | 4,702                  | 234       | 5.0            | 245                    | 11        | 4.5  | 139                    | 17        | 12.2 | 95                     | 7         | 7.4            |
| Other                                    | 11,018                 | 592       | 5.4            | 239                    | 5         | 2.1  | 29                     | 2         | 6.9  | 273                    | 3         | 1.1            |
|  | 15,720                 | 826       | 5.3            | 484                    | 16        | 3.3  | 168                    | 19        | 11.3 | 368                    | 10        | 2.7            |
| Insurance and<br>Wealth                  | 1                      | -         | -              | -                      | -         | -    | -                      | -         | -    | 22                     | 1         | 4.5            |
| Central items                            |                        |           | -              |                        |           | -    |                        |           | -    |                        |           | _              |
| Total                                    | 45,514                 | 1,736     | 3.8            | 14,708                 | 495       | 3.4  | 2,959                  | 211       | 7.1  | 4,677                  | 375       | 8.0            |
| At 31 December 2019 <sup>1</sup> Retail: |                        |           |                |                        |           |      |                        |           |      |                        |           |                |
| Secured                                  | 16,100                 | 192       | 1.2            | 3,730                  | 171       | 4.6  | 3,517                  | 84        | 2.4  | 3,491                  | 167       | 4.8            |
| Credit Cards                             | 1,088                  | 139       | 12.8           | 422                    | 49        | 11.6 | 124                    | 30        | 24.2 | 41                     | 17        | 41.5           |
| UK Motor<br>Finance                      | 543                    | 27        | 5.0            | 1,232                  | 30        | 2.4  | 135                    | 21        | 15.6 | 32                     | 9         | 28.1           |
| Other <sup>3</sup>                       | 892                    | 103       | 11.5           | 712                    | 54        | 7.6  | 238                    | 49        | 20.6 | 134                    | 28        | 20.9           |
|  | 18,623                 | 461       | 2.5            | 6,096                  | 304       | 5.0  | 4,014                  | 184       | 4.6  | 3,698                  | 221       | 6.0            |
| Commercial<br>Banking:                   |                        |           |                |                        |           |      |                        |           |      |                        |           |                |
| SME                                      | 2,014                  | 104       | 5.2            | 410                    | 17        | 4.1  | 56                     | 6         | 10.7 | 27                     | -         | _              |
| Other                                    | 1,881                  | 75        | 4.0            | 1,290                  | 47        | 3.6  | 61                     | 2         | 3.3  | 238                    | 1         | 0.4            |
|  | 3,895                  | 179       | 4.6            | 1,700                  | 64        | 3.8  | 117                    | 8         | 6.8  | 265                    | 1         | 0.4            |
| Insurance and Wealth                     | _                      | _         | -              | 28                     | 1         | 3.6  | 1                      | _         | _    | 3                      | _         | _              |
| Central items                            | _                      | _         | _              | _                      | _         | _    | _                      | _         | _    | _                      | _         | _              |
| Total                                    | 22,518                 | 640       | 2.8            | 7,824                  | 369       | 4.7  | 4,132                  | 192       | 4.6  | 3,966                  | 222       | 5.6            |

<sup>1</sup> These balances exclude the impact of the HBOS and MBNA acquisition related adjustments. Stage 2 up to date loans are assigned to PD movement if they also meet other triggers. This represents a change in presentation for Commercial Banking where these loans were reported in Other at 31 December 2019.

In Other at 31 December 2019.
 ECL allowances as a percentage of drawn balances as at 31 December 2019 restated to reflect migration of certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail. Stage 2 up to date loans are assigned to PD movement if they also meet other triggers. This represents a change in presentation for Commercial Banking where these loans were reported in Other at 31 December 2019.

<sup>&</sup>lt;sup>3</sup> Retail Other includes Business Banking, Loans, Overdrafts, Europe and Retail run-off.

#### Retail

- On entering the COVID-19 pandemic, the credit quality of the Retail portfolio was robust and well positioned. Risk
  management has strengthened since the financial crisis of 2008 to 2009, with strong affordability and indebtedness
  controls for both existing and new lending and a prudent approach to risk appetite. This is evident in the significant
  improvement in credit quality and low arrears rates. However, customers have been significantly impacted by the
  pandemic and credit performance is expected to be impacted
- Throughout the current period of uncertainty, the Group has continued to support Retail customers. Since March 2020, the Group has approved over 1.1 million payment holidays. All personal current accounts customers have been offered up to £500 interest free for arranged overdrafts
- The first payment holidays have started to end with the majority of customers resuming payment. Performance so far shows a small portion of customers are requesting a further payment holiday extension, granted in line with the government guidelines
- There are a number of headwinds which have the potential to further impact the portfolios. The Group has taken targeted steps to implement tighter credit quality controls across the Retail product offering, for example, to indebtedness and credit scores, to ensure customers and the bank are protected
- Retail has also participated in the Bounce Back Loans Scheme for Retail Business Banking customers. £5.8 billion of lending through the Bounce Back Loans Scheme has been lent in line with the British Business Bank and UK Government scheme guidelines, which has a full government backed guarantee
- The impairment charge increased to £2,095 million for the first half of 2020 compared to £556 million for the same period in 2019, largely driven by updates to the Group's economic forecast following the coronavirus outbreak
- In the absence of other credit risk indicators, the granting of coronavirus-related concessions does not necessarily result
  in an automatic transfer between stages for the purposes of IFRS 9. Existing staging rules and triggers have been
  maintained, with transfers between stages being primarily driven by credit risk rating movements and the estimated
  impact of the economic factors on a customer's forward looking default risk
- Total Retail expected credit loss (ECL) allowance as a percentage of drawn loans and advances (coverage) increased to 1.2 per cent (31 December 2019: 0.8 per cent) due to the updates in the Group's economic forecast. There has been a notable increase in cases classified as 'Stage 2' under IFRS 9 which reflect cases which have observed a 'Significant Increase in Credit Risk since origination' (SICR). The proportion of Stage 2 loans and advances comprised a total 14.8 per cent of the Retail portfolio (31 December 2019: 9.4 per cent), of which 86.1 per cent is up to date
- Coverage for Stage 2 loans and advances increased to 3.8 per cent (31 December 2019: 3.6 per cent), following updates
  to the Group's economic forecast. This was offset by a slight reduction in Secured coverage where a greater proportion
  of Stage 2 was from lower risk up to date accounts, transferred into Stage 2 based on the forward looking view on their
  credit performance
- Stage 3 loans and advances increased slightly to 1.6 per cent of total loans and advances (31 December 2019: 1.5 per cent), noting that the impact on flows into this category was mitigated by the take up of payment holidays. Coverage for Stage 3 loans and advances increased to 22.1 per cent (31 December 2019: 19.1 per cent) due to the Secured and Motor Finance portfolios where the impact of the coronavirus outbreak on collateral values is expected to result in increased loss given default

#### **Portfolios**

#### Secured

- The Secured portfolio is well positioned with low arrears and a strong LTV profile. Over a number of years the portfolio
  has improved with robust affordability and credit controls, whilst the balances of higher risk portfolios originated prior to
  2008 have continued to reduce
- In recent months, the significant uptake of payment holidays by customers has lowered the new arrears rate below usual levels
- In line with regulatory guidance, the Group has suspended all repossession activity on mortgage accounts until 31 October 2020. As a consequence of this, the volume of cases in late stage arrears has increased

- Total Secured loans and advances were £286.4 billion (31 December 2019: £289.8 billion), with an average indexed loan to value (LTV) of 44.0 per cent (31 December 2019: 44.9 per cent). The proportion of balances with an LTV of greater than 90 per cent decreased to 1.6 per cent (31 December 2019: 2.5 per cent). The average LTV of new business decreased to 63.0 per cent (31 December 2019: 64.3 per cent)
- The impairment charge was £603 million for the first half of 2020 compared to a release of £38 million for the same period in 2019. This reflects provision charges due to updates to the Group's economic outlook. Total ECL allowance as a percentage of loans and advances (coverage) increased to 0.6 per cent (31 December 2019: 0.4 per cent)
- Stage 2 loans and advances increased to 15.4 per cent of the portfolio (31 December 2019: 9.3 per cent) which has contributed to a slight reduction in coverage for Stage 2 loans and advances to 2.1 per cent (31 December 2019: 2.3 per cent). This dynamic is observed due to a greater proportion of Stage 2 balances coming from lower risk up to date accounts, transferred into Stage 2 based on the forward looking view on their credit performance. This results in a reduction in overall Stage 2 coverage as the coverage on these accounts is generally lower than the rest of Stage 2
- Coverage for Stage 3 loans and advances increased to 16.4 per cent (31 December 2019: 13.6 per cent) largely due to
  the revised outlook in house prices across the multiple economic scenarios utilised for IFRS 9 provisioning

#### Cards

- Loans and advances on the cards portfolio decreased to £15.8 billion (31 December 2019: £18.1 billion) due to reduced customer spend. Lower balances have resulted in reduced customer utilisation, including a reduction in the volume of customers with highly utilised cards
- . The Group credit card book has performed well in recent years, with lower arrears rates than the market
- The impairment charge increased to £656 million for the first half of 2020 compared to £267 million for the same period in 2019, as a result of updates to the Group's economic forecast. Coverage increased to 6.3 per cent (31 December 2019: 3.4 per cent). Coverage of Stage 2 loans and advances has increased to 21.1 per cent (31 December: 14.1 per cent) following updates to the Group's economic outlook. Stage 3 coverage remains broadly stable as a result of the Group's policy to charge off customers that enter recoveries. This contributes to lower provisions held on the balance sheet as well as more stable coverage

## Motor

- The Motor Finance portfolio decreased slightly from £16.0 billion to £15.8 billion which constitutes a change from the growth seen over recent years, and reflects the reduced market activity due to the pandemic
- The impairment charge increased to £241 million for the first half of 2020 compared to £104 million for the same period in 2019, following the updates to the Group's economic forecast. Coverage increased to 3.6 per cent (31 December 2019: 2.4 per cent), equivalent to £563 million (31 December 2019: £387 million)
- Updates to Residual Value (RV) risk of Personal Contract Purchase (PCP) products are included within the impairment charge, however because the Group has adopted a prudent approach to modelling this risk in recent years, the updates to the Group's economic outlook have not resulted in a material change to provisions, which remained relatively unchanged at £191 million as at 30 June 2020 (31 December: £201 million)
- Coverage of Stage 2 loans and advances increased to 7.4 per cent (31 December 2019: 4.5 per cent) and coverage of Stage 3 loans and advances increased to 64.4 per cent (31 Dec 2019: 56.0 per cent) both of which were due principally to the updates to the Group's outlook on used car prices. Credit and RV provisioning are aligned in the assumption of an anticipated near-term reduction in car prices, expected to largely reverse by the end of 2021

#### Other

- Other loans and advances increased by £6 billion to £27 billion. The increase was largely driven by the Retail Business
  Banking portfolio as a result of lending through the Bounce Back Loan Scheme (BBLS), which is fully guaranteed by the
  UK Government
- The impairment charge was £595 million for the first half of 2020 compared to £223 million for the same period in 2019. This increase is primarily due to updates to the Group's economic forecast increasing both coverage of Stage 2 loans and advances to 18.6 per cent (31 December 2019: 11.8 per cent) and overall coverage to 3.4 per cent (31 December 2019: 2.8 per cent)

## Retail UK secured loans and advances to customers - statutory basis

|            | At 30 June<br>2020¹<br>£m | At 31 Dec<br>2019 <sup>1</sup><br>£m |
|------------|---------------------------|--------------------------------------|
| Mainstream | 226,090                   | 227,975                              |
| Buy-to-let | 48,094                    | 49,086                               |
| Specialist | 11,543_                   | 12,137                               |
| Total      | 285,727                   | 289,198                              |

<sup>&</sup>lt;sup>1</sup> The balances include the impact of HBOS related acquisition adjustments.

## Retail mortgages greater than three months in arrears (excluding repossessions) - underlying basis

|            | Total   |          |                   |        |                             |        |                   | Total  |  |
|------------|---------|----------|-------------------|--------|-----------------------------|--------|-------------------|--------|--|
|            | Number  | of cases | mortgage accounts |        | Value of loans <sup>1</sup> |        | mortgage balances |        |  |
|            | 30 June | 31 Dec   | 30 June           | 31 Dec | 30 June                     | 31 Dec | 30 June           | 31 Dec |  |
|            | 2020    | 2019     | 2020              | 2019   | 2020                        | 2019   | 2020              | 2019   |  |
|            | Cases   | Cases    | %                 | %      | £m                          | £m     | %                 | %      |  |
| Mainstream | 26,074  | 24,393   | 1.4               | 1.3    | 2,874                       | 2,619  | 1.3               | 1.1    |  |
| Buy-to-let | 4,699   | 3,863    | 1.1               | 0.9    | 597                         | 502    | 1.2               | 1.0    |  |
| Specialist | 6,560   | 6,059    | 7.5               | 6.6    | 1,092                       | 998    | 9.4               | 8.2    |  |
| Total      | 37,333  | 34,315   | 1.6               | 1.4    | 4,563                       | 4,119  | 1.6               | 1.4    |  |

Value of loans represents total gross book value of mortgages more than three months in arrears; the balances exclude the impact of HBOS related acquisition adjustments.

The stock of repossessions decreased to 727 cases at 30 June 2020 compared to 1,171 cases at 31 December 2019.

# Period end and average LTVs across the Retail mortgage portfolios – underlying basis

|                                      | Mainstream | Buy-to-let | Specialist | Total |
|--------------------------------------|------------|------------|------------|-------|
| At 30 June 2020                      | %          | %          | %          | %     |
|                                      | 50.4       | 50.4       | 05.0       | 545   |
| Less than 60%                        | 53.1       | 58.4       | 65.6       | 54.5  |
| 60% to 70%                           | 17.1       | 24.6       | 17.3       | 18.4  |
| 70% to 80%                           | 17.2       | 14.7       | 9.9        | 16.4  |
| 80% to 90%                           | 11.0       | 1.7        | 3.3        | 9.1   |
| 90% to 100%                          | 1.4        | 0.2        | 1.1        | 1.2   |
| Greater than 100%                    | 0.2        | 0.4        | 2.8        | 0.4   |
| Total                                | 100.0      | 100.0      | 100.0      | 100.0 |
| Average loan to value <sup>1</sup> : |            |            |            |       |
| Stock of residential mortgages       | 42.8       | 50.8       | 42.5       | 44.0  |
| New residential lending              | 64.3       | 56.8       | n/a        | 63.0  |
| At 31 December 2019                  |            |            |            |       |
| Less than 60%                        | 51.8       | 54.1       | 62.7       | 52.7  |
| 60% to 70%                           | 16.4       | 25.1       | 17.5       | 18.0  |
| 70% to 80%                           | 16.9       | 18.0       | 11.7       | 16.8  |
| 80% to 90%                           | 12.0       | 2.0        | 4.1        | 10.0  |
| 90% to 100%                          | 2.6        | 0.4        | 1.2        | 2.1   |
| Greater than 100%                    | 0.3        | 0.4        | 2.8        | 0.4   |
| Total                                | 100.0      | 100.0      | 100.0      | 100.0 |
| Average loan to value <sup>1</sup> : |            |            |            |       |
| Stock of residential mortgages       | 43.6       | 52.3       | 44.0       | 44.9  |
| New residential lending              | 65.2       | 58.2       | n/a        | 64.3  |

<sup>&</sup>lt;sup>1</sup> Average loan to value is calculated as total gross loans and advances as a percentage of the indexed total collateral of these loans and advances; the balances exclude the impact of HBOS related acquisition adjustments.

## **Commercial Banking**

- Commercial Banking has actively supported its customers during this difficult time, through a range of propositions, including capital repayment holidays, working capital line increases and financial covenant waivers, as well as supporting small businesses and corporates through full use of UK Government schemes
- Where new facilities and concessions relating to existing facilities have been granted, the Group's credit risk appetite has remained robust with credit analysis undertaken to ensure continued financial viability, notwithstanding any short-term coronavirus related pressure. With the exception of certain risk appetite extensions made to accommodate UK Government scheme guidelines, particularly Bounce Back Loans and to a lesser extent, Coronavirus Business Interruption Loans, lending continues to be in line with the usual approach to credit risk, with robust credit quality and affordability assessments undertaken. For these schemes government guarantees are in place at 100 per cent and 80 per cent, respectively
- The spread of coronavirus has resulted in widespread industry disruption, with some sectors such as Travel,
  Transportation, Retail and Hospitality particularly impacted. As a proportion of the Group's overall lending, these sectors
  remain relatively modest. The Group expects recovery to be slow in a number of vulnerable sectors and anticipates
  longer term structural changes. As a result, sector and credit risk appetite continues to be proactively managed to ensure
  the Group is protected and clients are supported in the right way
- Although the portfolios were well positioned pre crisis, deterioration has been seen with downgrades in credit risk ratings
  observed in both value and volume, although more so in the larger corporates segment of Commercial, than in the SME
  book. Risk rating downgrades to sub investment grade or equivalent have, however, been more modest
- The SME portfolio remains well secured and credit impacts have been relatively muted to date, although the Group
  expects arrears and defaults to increase in the second half of 2020 and into 2021 as payment holidays and various
  government support schemes come to an end
- Credit sanctioning activities were rapidly aligned to the increase in volumes on a risk based approach and more vulnerable clients supported early through focused risk management via the Group's Watchlist, Local Support or Business Support procedures
- In addition, thorough credit processes and plans have been developed in anticipation of maturing payment holidays over
  the coming months. Activities also include monitoring client liquidity lines for risk of over-trading and working capital
  shortfalls as the lockdown eases, and consideration of longer term funding options once debt capacity is reached for
  otherwise viable businesses. In all cases, the Group's plans carefully balance usual prudent risk management with
  ensuring support for financially viable clients on their road to recovery
- The Commercial Banking impairment charge in the first six months increased significantly to £1,519 million compared with £65 million in the first half of 2019. The increase largely reflects an IFRS 9 related charge of £881 million following updates to the economic outlook, together with £432 million for a small number of existing Stage 3 large corporate restructuring cases in the BSU, where coronavirus has directly hampered the client's existing recovery strategy. The remaining charge of £206 million is a result of impairments crystallising on a small number of new cases in the second quarter following an increase in flows into the BSU. The expected credit loss provision stock increasing by £1,427 million to £2,740 million at 30 June 2020
- Stage 3 loans and advances have increased to £3,808 million from £3,447 million at 31 December 2019. As a proportion
  of total loans and advances to customers, these increased to 3.9 per cent (31 December 2019: 3.6 per cent). Stage 3
  ECL allowance as a percentage of Stage 3 drawn balances has increased to 40.5 per cent (31 December 2019: 27.4 per
  cent) predominantly driven by the additional provisions raised against the existing restructuring cases in the BSU
- It is noted that significant volumes of payment holidays granted in SME and, to a lesser extent in the Corporate and
  Institutional and Mid Corporates portfolios, could potentially be distorting the underlying credit profile, although such
  concessions are only granted to customers considered financially viable. The Group recognises that credit quality is likely
  to be influenced by the temporary measures provided by the UK Government schemes and the existing expected credit
  loss provision balance as at 30 June 2020 assumes additional losses will emerge as the support subsides

• Stage 2 loans and advances have increased by £10,763 million since 31 December 2019, to £16,740 million, largely driven by IFRS 9 forward look PD staging trigger, rather than actual PD deterioration, with 97 per cent of Stage 2 balances being up to date. As a result, Stage 2 loans as a proportion of total loans and advances to customers increased to 17.0 per cent (31 December 2019: 6.2 per cent). Stage 2 ECL allowances as a percentage of Stage 2 drawn balances were higher at 5.2 per cent (31 December 2019: 4.2 per cent) with the increase in coverage a direct result of the forward look multiple economic scenarios

# Commercial Banking UK Direct Real Estate

- Total UK Direct Real Estate gross lending across Commercial Banking stood at £13.8 billion at 30 June 2020 (excluding exposures subject to protection through Significant Risk Transfer securitisations). The Group has a further £0.9 billion of UK Direct Real Estate exposure in Business Banking within the Retail Division
- The Group classifies Direct Real Estate as exposure which is directly supported by cash flows from property activities (as opposed to trading activities, such as hotels, care homes and house builders). Exposures to social housing providers are also excluded
- Recognising this is a cyclical sector, appropriate caps are in place to control exposure. Focus remains on the UK market
  and business propositions have been written in line with a prudent, through the cycle risk appetite with conservative
  LTVs, strong quality of income and proven management teams
- Overall performance has remained good, although an increase in cases moving to Watchlist and the BSU has been seen, especially in the retail/shopping centres sub sector. Overall rent collection for the second quarter of the year is expected to be more challenged than in the first quarter, particularly in the retail space given the number of closed stores, though the office sub sector is expected to be reasonably robust. Despite these challenges the portfolio is relatively well positioned and proactively managed with appropriate risk mitigants in place:
  - Over 70 per cent of investment exposures greater than £1 million have an LTV of less than 60 per cent, with an average LTV of 49 per cent for the real estate portfolio
  - c.75 per cent of exposures greater than £5 million have an interest cover ratio of greater than 2.5 times and in SME LTV at origination has been typically limited to c.55 per cent given prudent repayment cover criteria (including a notional base rate stress)
  - Approximately 70 per cent of the portfolio relates to commercial real estate (with no speculative development lending) with the remainder related to residential real estate
  - The underlying sub-sector split is diversified with 15 percent of the portfolio secured by Retail assets, with appetite tightened since 2018
  - The Office portfolio is focused on prime locations with strong sponsors and low LTVs and no speculative commercial development
  - Use of Significant Risk Transfer (SRT) securitisations also acts as a risk mitigant, with run off of these carefully managed and tracked

Drawn as a

# **CREDIT RISK PORTFOLIO** (continued)

## Lending in key coronavirus-impacted sectors<sup>1</sup>

| At 30 June 2020                     | Drawn<br>£bn | Undrawn<br>£bn | % of Group<br>Loans and<br>Advances<br>% |
|-------------------------------------|--------------|----------------|--|
| Retail non-food                     | 2.4          | 1.8            | 0.5                                      |
| Automotive dealerships <sup>2</sup> | 2.4          | 1.5            | 0.5                                      |
| Oil and gas                         | 1.4          | 2.7            | 0.3                                      |
| Construction                        | 1.3          | 1.7            | 0.3                                      |
| Hotels                              | 1.9          | 0.3            | 0.4                                      |
| Passenger transport                 | 1.3          | 0.6            | 0.3                                      |
| Leisure                             | 0.8          | 0.5            | 0.2                                      |
| Restaurants and bars                | 0.8          | 0.5            | 0.2                                      |

<sup>&</sup>lt;sup>1</sup> Lending classified using ONS SIC codes at legal entity level.

## **Additional information**

The following table shows the extent to which a higher ECL allowance has been recognised to take account of forward looking information from multiple economic scenarios. The Group's probability-weighted ECL allowance reflects a 30 per cent weighting of base case, upside and downside and a 10 per cent weighting of adjusted severe downside. See statutory basis table on page 83. The majority of post model adjustments, and all individually assessed provisions although assessed on range of multiple case specific outcomes, are reported flat against each economic scenario

<sup>&</sup>lt;sup>2</sup> Automotive dealerships includes Black Horse Motor Wholesale lending (within Retail Division).

|                     | Probability-<br>weighted<br>£m | Upside<br>£m      | Base case<br>£m      | Downside<br>£m | Severe<br>Downside<br>£m |  |  |  |
|---------------------|--------------------------------|-------------------|----------------------|----------------|--------------------------|--|--|--|
| Underlying basis    | 2.11                           | 2111              | ~                    | ~              | ~                        |  |  |  |
| Secured             | 1,763                          | 1,425             | 1,581                | 1,916          | 2,866                    |  |  |  |
| Other Retail        | 2,451                          | 2,255             | 2,430                | 2,557          | 2,788                    |  |  |  |
| Commercial          | 2,763                          | 2,416             | 2,656                | 2,954          | 3,553                    |  |  |  |
| Other               | 263                            | 63                | 63                   | 64             | 2,064                    |  |  |  |
| At 30 June 2020     | 7,240                          | 6,159             | 6,730                | 7,491          | 11,271                   |  |  |  |
|                     |                                |                   |                      |                |                          |  |  |  |
|                     | Probability-                   |                   |                      |                | Severe                   |  |  |  |
|                     | weighted                       | Upside            | Base case            | Downside       | Downside                 |  |  |  |
|                     | £m                             | £m                | £m                   | £m             | £m                       |  |  |  |
| Secured             | 1,216                          | 964               | 1,111                | 1,300          | 2,036                    |  |  |  |
| Other Retail        | 1,580                          | 1,502             | 1,551                | 1,623          | 1,771                    |  |  |  |
| Commercial          | 1,315                          | 1,211             | 1,258                | 1,382          | 1,597                    |  |  |  |
| Other               | 50                             | 50                | 50                   | 50             | 50                       |  |  |  |
| At 31 December 2019 | 4,161                          | 3,727             | 3,970                | 4,355          | 5,454                    |  |  |  |
|                     | Net AQR                        |                   |                      |                |                          |  |  |  |
|                     | Pre                            |                   |                      |                |                          |  |  |  |
|                     | Half-year                      | <b>Economic</b>   | economic             | Half-year      |                          |  |  |  |
|                     | to 30 June                     | update and        | update and           | to 30 June     | Incress                  |  |  |  |
|                     | 2020<br>bps                    | restructuring bps | restructuring<br>bps | 2019<br>bps    | Increase<br>bps          |  |  |  |
|                     | apo                            | Spo               | 2pc                  | DP0            | Spc.                     |  |  |  |
| Retail              | 123                            | 89                | 34                   | 33             | 90                       |  |  |  |
| Mortgages           | 42                             | 40                | 2                    | (3)            | 45                       |  |  |  |
| Other               | 539                            | 340               | 199                  | 222            | 317                      |  |  |  |
| Commercial Banking  | 312                            | 270               | 42                   | 13             | 299                      |  |  |  |
| Total               | 173                            | 137               | 36                   | 26             | 147                      |  |  |  |
|                     |                                |                   |                      |                |                          |  |  |  |
|                     | ECL                            |                   |                      | Income         | ECL                      |  |  |  |
|                     | At 30 June                     | Net ECL           | Write-offs           | Statement      | At 31 Dec                |  |  |  |
|                     | 2020                           | increase          | and other            | charge         | 2019                     |  |  |  |
|                     | £m                             | £m                | £m                   | £m             | £m                       |  |  |  |
| Retail              | 4,214                          | 1,418             | (677)                | 2,095          | 2,796                    |  |  |  |
| Mortgages           | 1,763                          | 547               | (56)                 | 603            | 1,216                    |  |  |  |
| Other               | 2,451                          | 871               | (621)                | 1,492          | 1,580                    |  |  |  |
| Commercial Banking  | 2,763                          | 1,448             | (71)                 | 1,519          | 1,315                    |  |  |  |
| Other               | 263                            | 213               | 9                    | 204            | 50                       |  |  |  |
| Total               |                                |                   |                      | 204            |                          |  |  |  |

Assuming current economic assumptions, the impairment charge is expected to be between £4.5 billion and £5.5 billion for the full year 2020, reflecting additional charges in the second half of 2020 for provisions taken on new assets, future losses on stage 1 assets as the 12 month provision window rolls forward and experience variance.

#### **FUNDING AND LIQUIDITY MANAGEMENT**

The Group has maintained its strong funding and liquidity position with a loan to deposit ratio of 100 per cent as at 30 June 2020 (107 per cent as at 31 December 2019).

The Group's liquid assets continue to exceed the regulatory minimum and internal risk appetite, with a liquidity coverage ratio (LCR) of 140 per cent (based on a 12 month rolling average) as at 30 June 2020 calculated on a Group consolidated basis. Liquidity is managed at a legal entity level with the Group consolidated LCR representing the composite of the ring-fenced bank and non ring-fenced bank entities.

In addition to its sizable liquid asset buffer the Group has a significant amount of pre-positioned collateral eligible for use in a range of central bank facilities, including the Bank of England's Term Funding Scheme with additional incentives for SMEs (TFSME).

During the first half of 2020, the Group early repaid the remaining £1 billion outstanding of its Funding for Lending Scheme (FLS) drawings and £5 billion of Term Funding Scheme (TFS) drawings in advance of contractual maturity. This has reduced the balance of TFS to £10.4 billion as at 30 June 2020. Additionally £1 billion of Term Funding Scheme with additional incentives for SMEs (TFSME) funds have been drawn as at 30 June 2020.

The Group saw a significant increase in deposits in the first half given reduced customer spending and customers depositing government lending scheme balances. This increased the Group's cash reserves balance held at the Bank of England and alongside available TFSME capacity reduces the need for additional wholesale funding in 2020.

The Group continues to access wholesale funding markets across a variety of currencies and markets to maintain a stable and diverse source of funds. Despite the more challenging funding conditions around the end of the first quarter, the Group has seen strong demand in a number of public issuances, and completed £8.5 billion of long term funding in the first half of 2020 across the Group's main issuing entities. In addition, the Group has been active in offering liquidity to investors through buyback activity, whilst maintaining a prudent approach to managing funding and liquidity with term funding buyback volumes of £5.6 billion in the first half of 2020. Overall, total wholesale funding increased to £125.1 billion as at 30 June 2020 (31 December 2019: £124.2 billion).

The Group's credit ratings continue to reflect the resilience of the Group's business model and the strength of the balance sheet. In March, Fitch revised the outlooks on all the Group's rated entities, alongside the majority of other UK banks, to Negative, citing concerns around the coronavirus pandemic. In addition, Fitch upgraded the Senior Unsecured rating of Lloyds Bank Corporate Markets to A+. In April, S&P revised the outlook on the Group's banking entities, alongside the majority of other large UK banks, to Negative, citing the potential earnings pressures arising from the economic and market impact of the coronavirus pandemic. The Negative outlooks that Moody's assigned on Lloyds Banking Group plc and Lloyds Bank plc to reflect the weakening of the country's finances and the potential impact on asset quality and profitability remain in place.

## FUNDING AND LIQUIDITY MANAGEMENT (continued)

|   | At 30 June | At 31 Dec |            |
|---|------------|-----------|------------|
|   | 2020       | 2019      | Change     |
| From Alliana and analysis and   | £bn        | £bn       | %          |
| Funding requirement   |            | 440.4     |            |
| Loans and advances to customers <sup>1</sup>  | 440.4      | 440.4     | _          |
| Loans and advances to banks <sup>2</sup>  | 8.5        | 8.1       | 5          |
| Debt securities at amortised cost   | 2.8        | 3.9       | (28)       |
| Financial assets at fair value through other comprehensive income - non-LCR eligible <sup>3</sup> | 0.7        | 0.1       |            |
| Cash and balances at central bank – non-LCR eligible <sup>4</sup>                                 | 5.7        | 5.7       | _          |
| Funded assets   | 458.1      | 458.2     | _          |
| Other assets <sup>5</sup>   | 261.2      | 251.7     | 4          |
|   | 719.3      | 709.9     | 1          |
| On balance sheet LCR eligible liquid assets   |            |           |            |
| Reverse repurchase agreements   | 63.7       | 56.2      | 13         |
| Cash and balances at central banks <sup>4</sup>   | 72.4       | 49.4      | 47         |
| Debt securities at amortised cost   | 2.8        | 1.6       | <i>7</i> 5 |
| Financial assets at fair value through other comprehensive income                                 | 26.5       | 25.0      | 6          |
| Trading and fair value through profit and loss  | 5.2        | 4.0       | 30         |
| Repurchase agreements   | (16.9)     | (12.2)    | 39         |
|   | 153.7      | 124.0     | 24         |
| Total Group assets  | 873.0      | 833.9     | 5          |
| Less: other liabilities <sup>5</sup>  | (246.5)    | (234.7)   | 5          |
| Funding requirement   | 626.5      | 599.2     | 5          |
| Funded by   |            |           |            |
| Customer deposits <sup>6</sup>  | 441.1      | 411.8     | 7          |
| Wholesale funding <sup>7</sup>  | 125.1      | 124.2     | 1          |
|   | 566.2      | 536.0     | 6          |
| Term funding schemes <sup>8</sup>   | 11.4       | 15.4      | (26)       |
| Total equity  | 48.9       | 47.8      | 2          |
| Total funding   | 626.5      | 599.2     | 5          |

<sup>&</sup>lt;sup>1</sup> Excludes reverse repos of £61.1 billion (31 December 2019: £54.6 billion).

Excludes £0.1 billion (31 December 2019: £0.1billion) of loans and advances to banks within the Insurance business and £2.6 billion (31 December 2019: £1.6 billion) of reverse repurchase agreements.

Non-LCR eligible liquid assets comprise a diversified pool of highly rated unencumbered collateral (including retained issuance).

<sup>&</sup>lt;sup>4</sup> Cash and balances at central banks are combined in the Group's balance sheet.

Other assets and other liabilities primarily include balances in the Group's Insurance business and the fair value of derivative assets and liabilities.

<sup>&</sup>lt;sup>6</sup> Excludes repos of £12.3 billion (31 December 2019: £9.5 billion).

The Group's definition of wholesale funding aligns with that used by other international market participants; including bank deposits, debt securities in issue and subordinated liabilities. 31 December 2019 has been restated to exclude margins.

<sup>8</sup> Includes the Bank of England's Term Funding Scheme (TFS) and Term Funding Scheme with additional incentives for SMEs (TFSME).

# FUNDING AND LIQUIDITY MANAGEMENT (continued)

|  |             | Fair value |            |         |  |
|--|-------------|------------|------------|---------|--|
|  | Included in | Repos and  | and other  |         |  |
|  | funding     | collateral | accounting | Balance |  |
|  | analysis    | received   | methods    | sheet   |  |
| At 30 June 2020                        | £bn         | £bn        | £bn        | £bn     |  |
| Deposits from banks                    | 6.2         | 26.1       | 1.8        | 34.1    |  |
| Debt securities in issue               | 102.9       | _          | (3.0)      | 99.9    |  |
| Subordinated liabilities               | 16.0        | <u>_</u> _ | 1.7        | 17.7    |  |
| Total wholesale funding <sup>1,2</sup> | 125.1       | 26.1       |            |         |  |
| Customer deposits                      | 441.1       | 12.3       | <u>-</u>   | 453.4   |  |
| Total                                  | 566.2       | 38.4       |            |         |  |
| At 31 December 2019                    |             |            |            |         |  |
| Deposits from banks                    | 5.5         | 22.8       | (0.1)      | 28.2    |  |
| Debt securities in issue               | 102.1       | _          | (4.4)      | 97.7    |  |
| Subordinated liabilities               | 16.6        |            | 0.5        | 17.1    |  |
| Total wholesale funding <sup>1,2</sup> | 124.2       | 22.8       |            |         |  |
| Customer deposits                      | 411.8       | 9.5        |            | 421.3   |  |
| Total                                  | 536.0       | 32.3       |            |         |  |

<sup>1</sup> The Group's definition of wholesale funding aligns with that used by other international market participants; including bank deposits, debt securities and subordinated liabilities.

# Analysis of total wholesale funding by residual maturity

| Deposit from banks<br>Debt securities in<br>issue: | Less<br>than<br>one<br>month<br>£bn<br>3.9 | One to<br>three<br>months<br>£bn<br>0.9 | Three<br>to six<br>months<br>£bn<br>0.6 | Six to<br>nine<br>months<br>£bn<br>0.1 | Nine<br>months<br>to one<br>year<br>£bn<br>0.1 | One to<br>two<br>years<br>£bn<br>0.2 | Two to<br>five<br>years<br>£bn<br>0.4 | More<br>than<br>five<br>years<br>£bn | Total<br>at<br>30 June<br>2020<br>£bn<br>6.2 | Total<br>at<br>31 Dec<br>2019<br>£bn<br>5.5 |
|--|--|---|---|--|--|--------------------------------------|---------------------------------------|--------------------------------------|--|---|
| Certificates of<br>deposit                         | 3.1  | 1.9                                     | 4.4                                     | 1.7                                    | 0.5  | 0.2                                  | _                                     | _                                    | 11.8   | 10.6  |
| Commercial paper                                   | 3.1  | 2.5                                     | 1.8                                     | 0.8                                    | 0.3  | -                                    | _                                     | _                                    | 8.6  | 8.9   |
| Medium-term notes                                  | _  | 1.0                                     | 0.2                                     | 1.1                                    | 1.8  | 2.9                                  | 29.1                                  | 15.1                                 | 51.2   | 48.0  |
| Covered bonds                                      | 1.4  | _                                       | 1.8                                     | 2.4                                    | 0.9  | 4.7                                  | 10.8                                  | 4.8                                  | 26.8   | 28.7  |
| Securitisation                                     | 0.4  | _                                       | 1.0                                     | 0.2                                    | 0.2  | 1.5                                  | 1.2                                   | _                                    | 4.5  | 5.9   |
|  | 8.1  | 5.4                                     | 9.2                                     | 6.2                                    | 3.7  | 9.3                                  | 41.1                                  | 19.9                                 | 102.9  | 102.1                                       |
| Subordinated liabilities                           | 0.4  |   | 0.8                                     |  | 0.5  |                                      | 5.8                                   | 8.5                                  | 16.0   | 16.6  |
| Total wholesale funding <sup>1,2</sup>             | 12.4                                       | 6.3                                     | 10.6                                    | 6.3                                    | 4.3  | 9.5                                  | 47.3                                  | 28.4                                 | 125.1  | 124.2                                       |

<sup>1</sup> The Group's definition of wholesale funding aligns with that used by other international market participants; including bank deposits, debt securities and subordinated liabilities.

<sup>&</sup>lt;sup>2</sup> Excludes balances relating to margins of £6.9 billion (31 December 2019: £4.2 billion).

<sup>&</sup>lt;sup>2</sup> Excludes balances relating to margins of £6.9 billion (31 December 2019: £4.2 billion).

## FUNDING AND LIQUIDITY MANAGEMENT (continued)

#### Analysis of 2020 term issuance

|                                 | Sterling<br>£bn | US Dollar<br>£bn | Euro<br>£bn | Other<br>Currencies<br>£bn | Total<br>£bn |
|---------------------------------|-----------------|------------------|-------------|----------------------------|--------------|
| Medium-term notes               | 1.3             | 2.8              | 2.7         | _                          | 6.8          |
| Covered bonds                   | 1.0             | _                | _           | _                          | 1.0          |
| Private placements <sup>1</sup> | -               | 0.1              | 0.1         | 0.2                        | 0.4          |
| Subordinated liabilities        | <u>-</u> _      |                  | 0.3         | <u> </u>                   | 0.3          |
| Total issuance                  | 2.3             | 2.9              | 3.1         | 0.2                        | 8.5          |

<sup>&</sup>lt;sup>1</sup> Private placements include structured bonds.

## Liquidity portfolio

At 30 June 2020, the Group had £137.5 billion of highly liquid, unencumbered, LCR eligible assets (31 December 2019: £130.7 billion), based on a 12 month rolling average. These assets are available to meet cash and collateral outflows and regulatory requirements. The increase in cash and central bank reserves was driven by customer deposit trends seen over the course of the first half. The Insurance business manages a separate liquidity portfolio to mitigate insurance liquidity risk.

The Group also has a significant amount of non-LCR eligible liquid assets which are eligible for use in a range of central bank or similar facilities. Future use of such facilities will be based on prudent liquidity management and economic considerations, having regard for external market conditions.

## LCR eligible assets

|   | Average <sup>1</sup><br>2020<br>£bn | Average <sup>2</sup><br>2019<br>£bn | Change<br>% |
|---|-------------------------------------|-------------------------------------|-------------|
| Level 1   |                                     |                                     |             |
| Cash and central bank reserves                        | 60.1                                | 50.9                                | 18          |
| High quality government/MDB/agency bonds <sup>3</sup> | 73.0                                | 76.4                                | (4)         |
| High quality covered bonds                            | 2.7                                 | 1.9                                 | 42          |
| Total   | 135.8                               | 129.2                               | 5           |
| Level 2 <sup>4</sup>                                  | 1.7                                 | 1.5                                 | 13          |
| Total LCR eligible assets                             | 137.5                               | 130.7                               | 5           |

<sup>&</sup>lt;sup>1</sup> Based on 12 months rolling average to 30 June 2020.

# **Encumbered assets**

The Board and Group Asset and Liability Committee monitor and manage total balance sheet encumbrance using a number of risk appetite metrics. At 30 June 2020, the Group had £53.9 billion (31 December 2019: £60.6 billion) of externally encumbered on balance sheet assets with counterparties other than central banks. The decrease in encumbered assets was primarily driven by securitisation and covered bond redemptions during the first half of 2020. The Group also had £692.6 billion (31 December 2019: £639.5 billion) of unencumbered on balance sheet assets, and £126.5 billion (31 December 2019: £133.7 billion) of pre-positioned and encumbered assets held with central banks. Primarily, the Group encumbers mortgages, unsecured lending and credit card receivables through the issuance programmes and tradable securities through securities financing activity. The Group mainly positions mortgage assets at central banks. The 2019 Annual Report and Accounts includes further details on how the Group classifies assets for encumbrance purposes.

<sup>&</sup>lt;sup>2</sup> Based on 12 months rolling average to 31 December 2019.

<sup>&</sup>lt;sup>3</sup> Designated multilateral development bank (MDB).

<sup>&</sup>lt;sup>4</sup> Includes Level 2A and Level 2B.

#### **CAPITAL MANAGEMENT**

#### Analysis of capital position

The Group's CET1 capital ratio increased by 81 basis points over the first six months of the year, increasing from 13.8 per cent (pro forma) at 31 December 2019 to 14.6 per cent at 30 June 2020. This reflected the following:

- underlying capital build before impairment charge of 100 basis points, which was more than offset by the 153 basis points of impairment charge
- further reductions for pension contributions (39 basis points), partially offset by risk-weighted asset and other movements (11 basis points), which included increases related to market movements (17 basis points) and the excess expected loss offset against the increase in impairment provisions (11 basis points) less a reduction of 15 basis points from the increase in underlying risk-weighted assets.
- the application of IFRS 9 transitional arrangements for capital, which provides temporary relief for the impact of the increase in the impairment charge, contributed 79 basis points
- the reversal of the full year 2019 ordinary dividend accrual which contributed 83 basis points

Excluding the application of the IFRS 9 transitional arrangements for capital the Group's CET1 capital ratio would be 13.4 per cent (31 December 2019: 13.4 per cent pro forma).

The transitional total capital ratio increased to 22.3 per cent, largely reflecting the increase in CET1 capital and an increase in tier 2 capital mainly resulting from foreign exchange and other movements, partially offset by the increase in risk-weighted assets.

The UK leverage ratio increased from 5.2 per cent on a pro forma basis to 5.4 per cent, primarily reflecting the increase in the fully loaded tier 1 capital position, partially offset by an increase in the exposure measure resulting from an increase in the measures for derivatives and securities financing transactions (SFTs).

#### **Total capital requirement**

The Group's total capital requirement (TCR) as at 30 June 2020, being the aggregate of the Group's Pillar 1 and current Pillar 2A capital requirements, was £25,178 million (31 December 2019: £25,608 million).

#### Target capital ratio

The Board's view of the ongoing level of CET1 capital required by the Group to grow the business, meet regulatory requirements and cover uncertainties is around 12.5 per cent, plus a management buffer of around 1 per cent. This takes into account, amongst other things:

- the minimum Pillar 1 CET1 capital requirement of 4.5 per cent of risk-weighted assets
- the Group's Pillar 2A set by the PRA. During the period the PRA reduced the Group's Pillar 2A requirement from c.4.6 per cent to c.4.2 per cent of risk-weighted assets at 30 June 2020, of which 2.3 per cent must be met by CET1 capital
- the capital conservation buffer (CCB) requirement of 2.5 per cent of risk-weighted assets
- the Group's current countercyclical capital buffer (CCYB) requirement which is around 0 per cent of risk-weighted assets, reflecting the decision made by the PRA during the period to reduce the UK countercyclical capital buffer rate to zero
- the RFB sub-group's systemic risk buffer (SRB) of 2.0 per cent of risk-weighted assets, which equates to 1.7 per cent of risk-weighted assets at Group level
- the Group's PRA Buffer, which the PRA sets after taking account of the results of the annual PRA stress test and other
  information, as well as outputs from the Group's internal stress tests. The PRA requires the buffer itself to remain
  confidential between the Group and the PRA

The Group is not currently classified as a global systemically important institution (G-SII) but has been identified as an 'other' systemically important institution (O-SII) by the PRA. The O-SII buffer is currently set to zero in the UK.

Classification: Public

LLOYDS BANKING GROUP PLC

2020 HALF-YEAR RESULTS

# **CAPITAL MANAGEMENT** (continued)

## **Capital resources**

An analysis of the Group's capital position as at 30 June 2020 is presented in the following section on both a CRD IV transitional arrangements basis and a CRD IV fully loaded basis, as amended by provisions of the revised Capital Requirements Regulation (CRR II) that came into force in June 2019. In addition, both the transitional and fully loaded positions presented reflect the application of the transitional arrangements for IFRS 9.

The following table summarises the consolidated capital position of the Group.

|  | Transitional |           | Fully loaded |           |
|--|--------------|-----------|--------------|-----------|
|  | At 30 June   | At 31 Dec | At 30 June   | At 31 Dec |
|  | 2020         | 2019      | 2020         | 2019      |
| Common oquity tion 4   | £m           | £m        | £m           | £m        |
| Common equity tier 1   | 42.724       | 44.607    | 40.724       | 44 607    |
| Shareholders' equity per balance sheet Adjustment to retained earnings for foreseeable | 42,734       | 41,697    | 42,734       | 41,697    |
| dividends  | -            | (1,586)   | -            | (1,586)   |
| Deconsolidation adjustments <sup>1</sup>   | 2,343        | 2,337     | 2,343        | 2,337     |
| Adjustment for own credit  | 28           | 26        | 28           | 26        |
| Cash flow hedging reserve  | (1,962)      | (1,504)   | (1,962)      | (1,504)   |
| Other adjustments  | 1,729        | 247       | 1,729        | 247       |
|  | 44,872       | 41,217    | 44,872       | 41,217    |
| less: deductions from common equity tier 1   |              |           |              |           |
| Goodwill and other intangible assets   | (4,321)      | (4,179)   | (4,321)      | (4,179)   |
| Prudent valuation adjustment   | (495)        | (509)     | (495)        | (509)     |
| Excess of expected losses over impairment provisions                                   |              |           |              |           |
| and value adjustments  | (32)         | (243)     | (32)         | (243)     |
| Removal of defined benefit pension surplus   | (1,712)      | (531)     | (1,712)      | (531)     |
| Securitisation deductions  | (182)        | (185)     | (182)        | (185)     |
| Significant investments <sup>1</sup>   | (4,410)      | (4,626)   | (4,410)      | (4,626)   |
| Deferred tax assets  | (3,531)      | (3,200)   | (3,531)      | (3,200)   |
| Common equity tier 1 capital   | 30,189       | 27,744    | 30,189       | 27,744    |
| Additional tier 1  |              | <u> </u>  |              |           |
| Other equity instruments   | 5,881        | 5,881     | 5,881        | 5,881     |
| Preference shares and preferred securities <sup>2</sup>                                | 4,569        | 4,127     | ´ <b>-</b>   | · _       |
| Transitional limit and other adjustments   | (3,468)      | (2,474)   | _            | _         |
| •  | 6,982        | 7,534     | 5,881        | 5,881     |
| less: deductions from tier 1   | -,           | .,        | 2,001        | 5,551     |
| Significant investments <sup>1</sup>   | (1,140)      | (1,286)   | _            | _         |
| Total tier 1 capital   | 36,031       | 33,992    | 36,070       | 33,625    |
| Tier 2   |              |           |              |           |
| Other subordinated liabilities <sup>2</sup>  | 13,148       | 13,003    | 13,148       | 13,003    |
| Deconsolidation of instruments issued by insurance                                     | 10,140       | 10,000    | 10,140       | 10,000    |
| entities <sup>1</sup>  | (1,884)      | (1,796)   | (1,884)      | (1,796)   |
| Adjustments for transitional limit and non-eligible                                    | 0.005        | 0.070     | (4.000)      | (0.004)   |
| instruments  | 2,205        | 2,278     | (1,666)      | (2,204)   |
| Amortisation and other adjustments   | (2,413)      | (3,101)   | (2,413)      | (3,101)   |
|  | 11,056       | 10,384    | 7,185        | 5,902     |
| less: deductions from tier 2   | (0.44)       | (0.00)    | (2.224)      | (0.0.10)  |
| Significant investments <sup>1</sup>   | (941)        | (960)     | (2,081)      | (2,246)   |
| Total capital resources  | 46,146       | 43,416    | 41,174       | 37,281    |
| Risk-weighted assets (unaudited)   | 207,052      | 203,431   | 207,052      | 203,431   |
| Common equity tier 1 capital ratio   | 14.6%        | 13.6%     | 14.6%        | 13.6%     |
| Tier 1 capital ratio   | 17.4%        | 16.7%     | 17.4%        | 16.5%     |
| Total capital ratio  | 22.3%        | 21.3%     | 19.9%        | 18.3%     |
| •  |              |           |              | =         |

For regulatory capital purposes, the Group's Insurance business is deconsolidated and replaced by the amount of the Group's investment in the business. A part of this amount is deducted from capital (via 'significant investments' in the table above) and the remaining amount is risk-weighted, forming part of threshold risk-weighted assets.

Preference shares, preferred securities and other subordinated liabilities are categorised as subordinated liabilities in the balance sheet.

#### Movements in capital resources

The key difference between the transitional capital calculation as at 30 June 2020 and the fully loaded equivalent is primarily related to capital securities that previously qualified as tier 1 or tier 2 capital, but that do not fully qualify under the regulation, which can be included in additional tier 1 (AT1) or tier 2 capital (as applicable) up to specified limits which reduce by 10 per cent per annum until 2022. In addition, following revisions to eligibility criteria for capital instruments under CRR II, certain tier 1 capital instruments of the Group that will transition to tier 2 capital by 2022 will cease to qualify as regulatory capital in June 2025. The key movements on a transitional basis are set out in the table below.

|  | Common<br>equity tier 1<br>£m | Additional<br>tier 1<br>£m | Tier 2<br>£m | Total<br>capital<br>£m |
|--|-------------------------------|----------------------------|--------------|------------------------|
| At 31 December 2019  | 27,744                        | 6,248                      | 9,424        | 43,416                 |
| Banking profit attributable to ordinary shareholders <sup>1</sup>    | 174                           | _                          | _            | 174                    |
| Movement in foreseeable dividends <sup>2</sup>                       | 1,586                         | _                          | _            | 1,586                  |
| Dividends received from the Insurance business <sup>1</sup>          | 250                           | _                          | _            | 250                    |
| IFRS 9 transitional adjustment to retained earnings                  | 1,542                         | _                          | _            | 1,542                  |
| Pension movements:   |                               |                            |              |                        |
| Removal of defined benefit pension surplus                           | (1,181)                       | -                          | _            | (1,181)                |
| Movement through other comprehensive income                          | 514                           | _                          | _            | 514                    |
| Fair value through other comprehensive income                        |                               |                            |              |                        |
| reserve  | (171)                         | -                          | _            | (171)                  |
| Prudent valuation adjustment   | 14                            | _                          | _            | 14                     |
| Deferred tax asset   | (331)                         | -                          | _            | (331)                  |
| Goodwill and other intangible assets                                 | (142)                         | -                          | _            | (142)                  |
| Excess of expected losses over impairment provisions                 | •                             |                            |              |                        |
| and value adjustments  | 211                           | -                          | -            | 211                    |
| Significant investments  | 216                           | 146                        | 19           | 381                    |
| Movements in other equity, subordinated debt and other tier 2 items: |                               |                            |              |                        |
| Repurchases, redemptions and other                                   | _                             | (552)                      | 672          | 120                    |
| · · · · · · · · · · · · · · · · · · ·                                | _                             | (332)                      | 012          | 120                    |
| Issuances Other requirements   | (227)                         | -                          | -            | (227)                  |
| Other movements  | (237)                         |                            | <u> </u>     | (237)                  |
| At 30 June 2020  | 30,189                        | 5,842                      | 10,115       | 46,146                 |

<sup>&</sup>lt;sup>1</sup> Under the regulatory framework, profits made by Insurance are removed from CET1 capital. However, when dividends are paid to the Group by Insurance these are recognised through CET1 capital.

CET1 capital resources have increased by £2,445 million during the period, primarily reflecting:

- underlying banking profits, pre impairment charge with the impairment charge partially mitigated through the increase in IFRS 9 transitional relief
- the reversal of the foreseeable dividend accrual following the cancellation of the 2019 full year ordinary dividend
- dividends received from the Insurance business in respect of their 2019 full year ordinary dividend
- the reduction in excess expected losses following the increase in offsetting IFRS 9 expected credit losses
- a reduction in the amount of significant investments deducted from capital
- offset in part by pensions contributions made during the period, an increase in deferred tax assets and intangibles deducted from capital, fair value movements through OCI and other movements

Reflects the reversal of the accrual for the Group's 2019 full year ordinary dividend which was cancelled during the period.

AT1 capital resources have reduced by £406 million during the period, primarily reflecting the annual reduction in the transitional limit applied to grandfathered AT1 capital instruments, offset in part by a reduction in the significant investments deduction.

Tier 2 capital resources have increased by £691 million during the period, largely reflecting foreign exchange and other movements, along with a recent liability management exercise that resulted in the exchange of a grandfathered tier 2 instrument for a full count tier 2 instrument. This was partially offset by the application of the reduced transitional limit to grandfathered tier 2 capital instruments.

## Minimum requirement for own funds and eligible liabilities (MREL)

As the Group is not classified as a global systemically important bank (G-SIB) it is not directly subject to the CRR II MREL requirements that came into force in June 2019. However the Group remains subject to the Bank of England's MREL statement of policy (MREL SoP) and must therefore maintain a minimum level of MREL resources.

Applying the Bank of England's MREL SoP to current minimum capital requirements, the Group's indicative MREL requirement, excluding regulatory capital and leverage buffers, is as follows:

- from 1 January 2020, the higher of 2 times Pillar 1 plus Pillar 2A, currently equivalent to 20.2 per cent of risk-weighted assets, or 6.5 per cent of the UK leverage ratio exposure measure
- from 1 January 2022, the higher of 2 times Pillar 1 plus 2 times Pillar 2A, currently equivalent to 24.3 per cent of risk-weighted assets, or 6.5 per cent of the UK leverage ratio exposure measure.

In addition, CET1 capital cannot be used to meet both MREL requirements and capital or leverage buffers.

During the second half of 2020 the Bank of England will review the final end-state requirements which are to be met from 1 January 2022.

An analysis of the Group's current transitional MREL position is provided in the table below.

|   | Transitional <sup>2</sup> |                         |
|---|---------------------------|-------------------------|
|   | At 30 June<br>2020<br>£m  | At 31 Dec<br>2019<br>£m |
| Total capital resources (transitional basis) Ineligible AT1 and tier 2 instruments <sup>1</sup> | 46,146<br>(553)           | 43,416<br>(874)         |
| Amortised portion of eligible tier 2 instruments issued by Lloyds Banking Group plc             | 115                       | 24                      |
| Senior unsecured securities issued by Lloyds Banking Group plc                                  | 30,567                    | 23,554                  |
| Total MREL resources <sup>2</sup>   | 76,275                    | 66,120                  |
| Risk-weighted assets  | 207,052                   | 203,431                 |
| MREL ratio  | 36.8%                     | 32.5%                   |
| Leverage exposure measure   | 665,789                   | 654,387                 |
| MREL leverage ratio   | 11.5%                     | 10.1%                   |

<sup>1</sup> Instruments with less than or equal to one year to maturity or governed under non-EEA law without a contractual bail-in clause.

During the period, the Group issued externally £4.9 billion (sterling equivalent) of senior unsecured securities from Lloyds Banking Group plc which, while not included in total capital, are eligible to meet MREL requirements.

Total MREL resources increased by £10.2 billion, largely reflecting the increase in total capital resources and issuances, foreign exchange and other movements connected to senior unsecured securities.

Until 2022, externally issued regulatory capital in operating entities can count towards the Group's MREL to the extent that such capital would count towards the Group's consolidated capital resources.

## **Risk-weighted assets**

|   | At 30 June<br>2020<br>£m | At 31 Dec<br>2019<br>£m |
|---|--------------------------|-------------------------|
| Foundation Internal Ratings Based (IRB) Approach            | 54,058                   | 53,842                  |
| Retail IRB Approach   | 64,589                   | 63,208                  |
| Other IRB Approach  | 19,109                   | 18,544                  |
| IRB Approach  | 137,756                  | 135,594                 |
| Standardised (STA) Approach                                 | 24,046                   | 24,420                  |
| Credit risk   | 161,802                  | 160,014                 |
| Counterparty credit risk                                    | 5,675                    | 5,083                   |
| Contributions to the default fund of a central counterparty | 235                      | 210                     |
| Credit valuation adjustment risk                            | 629                      | 584                     |
| Operational risk  | 25,437                   | 25,482                  |
| Market risk   | 1,953                    | 1,790                   |
| Underlying risk-weighted assets                             | 195,731                  | 193,163                 |
| Threshold risk-weighted assets <sup>1</sup>                 | 11,321                   | 10,268                  |
| Total risk-weighted assets                                  | 207,052                  | 203,431                 |

Threshold risk-weighted assets reflect the element of significant investments and deferred tax assets that are permitted to be risk-weighted instead of being deducted from CET1 capital. Significant investments primarily arise from investment in the Group's Insurance business.

# Risk-weighted assets movement by key driver

|  | Credit risk<br>IRB<br>£m | Credit risk<br>STA<br>£m | Credit risk<br>total <sup>1</sup><br>£m | Counterparty<br>credit risk <sup>2</sup><br>£m | Market<br>risk<br>£m | Operational<br>risk<br>£m | Total<br>£m |
|--|--------------------------|--------------------------|---|--|----------------------|---------------------------|-------------|
| Total risk-weighted assets at 31 December 2019       |                          |                          |   |  |                      |                           | 203,431     |
| Less threshold risk-weighted assets <sup>3</sup>     |                          |                          |   |  |                      |                           | (10,268)    |
| Risk-weighted assets as at 31                        |                          |                          |   |  |                      |                           |             |
| December 2019  | 135,594                  | 24,420                   | 160,014                                 | 5,877  | 1,790                | 25,482                    | 193,163     |
| Asset size   | (2,488)                  | (1,227)                  | (3,715)                                 | 628  | -                    | _                         | (3,087)     |
| Asset quality  | 3,881                    | 212                      | 4,093                                   | (105)  | -                    | _                         | 3,988       |
| Model updates  | -                        | _                        | -                                       | _  | 307                  | _                         | 307         |
| Methodology and policy                               | (12)                     | 445                      | 433                                     | _  | (277)                | _                         | 156         |
| Acquisitions and disposals  Movements in risk levels | _                        | -                        | -                                       | -  | -                    | -                         | _           |
| (market risk only)                                   | _                        | _                        | _                                       | _  | 133                  | _                         | 133         |
| Foreign exchange movements                           | 781                      | 196                      | 977                                     | 139  | _                    | _                         | 1,116       |
| Other  | _                        | _                        | _                                       | _  | _                    | (45)                      | (45)        |
| Risk-weighted assets as at 30 June 2020              | 137,756                  | 24,046                   | 161,802                                 | 6,539  | 1,953                | 25,437                    | 195,731     |
| Threshold risk-weighted assets <sup>3</sup>          |                          |                          |   |  |                      |                           | 11,321      |
| Risk-weighted assets as at 30 June 2020              |                          |                          |   |  |                      |                           | 207,052     |

<sup>1</sup> Threshold risk-weighted assets reflect the element of significant investments and deferred tax assets that are permitted to be risk-weighted instead of being deducted from CET1 capital. Significant investments primarily arise from investments in the Group's Insurance business.

<sup>&</sup>lt;sup>2</sup> Credit risk includes securitisation risk-weighted assets.

<sup>3</sup> Counterparty credit risk includes movements in contributions to the default fund of central counterparties and movements in credit valuation adjustment risk.

The risk-weighted assets movement table provides analysis of the movement in risk-weighted assets in the period by risk type and an insight into the key drivers of the movements.

#### Credit risk, risk-weighted assets:

- Asset size reduction of £3.7 billion predominantly reflects reduced lending volumes in Retail portfolios and optimisation activity in Commercial Banking
- Asset quality increase of £4.1 billion primarily relates to model calibrations and a change in credit quality, reflecting the current economic climate
- Methodology and policy changes increased risk-weighted assets by £0.4 billion which includes regulatory changes in respect of the final stage application of the new securitisation framework, offset by a revision to the SME supporting factor

Counterparty credit risk: increased by £0.6 billion due to movements in market rates during the period

Market risk, risk-weighted assets: increase driven by an increase in interest rate risk exposure in the trading books

## Leverage ratio

The Group is currently subject to the following minimum requirements under the UK Leverage Ratio Framework:

- a minimum leverage ratio requirement of 3.25 per cent of the total leverage exposure measure
- a countercyclical leverage buffer (CCLB) which is currently around 0 per cent of the total leverage exposure measure,
   reflecting the decision made by the PRA during the period to reduce the UK countercyclical capital buffer rate to zero
- an additional leverage ratio buffer (ALRB) of 0.7 per cent of the total leverage exposure measure applies to the RFB subgroup, which equates to 0.6 per cent at Group level.

At least 75 per cent of the 3.25 per cent minimum leverage ratio requirement as well as 100 per cent of all regulatory leverage buffers must be met with CET1 capital.

## Analysis of leverage movements

The Group's fully loaded UK leverage ratio increased to 5.4 per cent during the period, primarily driven by the increase in tier 1 capital. The leverage exposure measure increased by £11.4 billion during the period, largely reflecting the increase in the derivative and SFT exposure measures in addition to other balance sheet movements, partially offset by the accelerated implementation for the netting of regular-way purchases and sales awaiting settlement. Following a direction received from the PRA the Group is permitted to exclude lending under the UK Government's Bounce Back Loan Scheme (BBLS) from the leverage exposure measure.

The derivatives exposure measure, representing derivative financial instruments per the balance sheet net of deconsolidation and derivatives adjustments, increased by £2.1 billion during the period, largely as a result of the increase in the replacement cost measure which was primarily driven by market movements.

The SFT exposure measure, representing SFT assets per the balance sheet net of deconsolidation and other SFT adjustments, increased by £9.2 billion during the period, reflecting both an increase in volumes and an increase in the counterparty credit risk add-on.

The average UK leverage ratio was 5.3 per cent over the quarter, increasing to 5.4 per cent towards the end which largely reflected the increase in tier 1 capital over the period.

The table below summarises the component parts of the Group's leverage ratio.

|  | Fully loaded |           |
|--|--------------|-----------|
|  | At 30 June   | At 31 Dec |
|  | 2020         | 2019      |
| Total tion 4 comital for layerana ratio                  | £m           | £m        |
| Total tier 1 capital for leverage ratio                  | 20.490       | 27 744    |
| Common equity tier 1 capital                             | 30,189       | 27,744    |
| Additional tier 1 capital                                | 5,881        | 5,881     |
| Total tier 1 capital                                     | 36,070       | 33,625    |
| Exposure measure   |              |           |
| Statutory balance sheet assets                           |              |           |
| Derivative financial instruments                         | 32,978       | 26,369    |
| Securities financing transactions                        | 75,287       | 67,424    |
| Loans and advances and other assets                      | 764,729      | 740,100   |
| Total assets   | 872,994      | 833,893   |
|  |              |           |
| Qualifying central bank claims                           | (73,098)     | (49,590)  |
|  |              |           |
| Deconsolidation adjustments <sup>1</sup>                 |              |           |
| Derivative financial instruments                         | (1,681)      | (1,293)   |
| Securities financing transactions                        | _            | (334)     |
| Loans and advances and other assets                      | (159,667)    | (167,410) |
| Total deconsolidation adjustments                        | (161,348)    | (169,037) |
|  |              |           |
| Derivatives adjustments                                  |              |           |
| Adjustments for regulatory netting                       | (13,447)     | (11,298)  |
| Adjustments for cash collateral                          | (14,423)     | (12,551)  |
| Net written credit protection                            | 462          | 458       |
| Regulatory potential future exposure                     | 16,201       | 16,337    |
| Total derivatives adjustments                            | (11,207)     | (7,054)   |
|  |              |           |
| Securities financing transactions adjustments            | 2,190        | 1,164     |
| Off-balance sheet items                                  | 53,541       | 53,191    |
| Regulatory deductions and other adjustments <sup>5</sup> | (17,283)     | (8,180)   |
| Total exposure measure <sup>2</sup>                      | 665,789      | 654,387   |
| Average exposure measure <sup>3</sup>                    | 674,641      | 667,433   |
| 111/21   | = 407        | = 401     |
| UK Leverage ratio <sup>2</sup>                           | 5.4%         | 5.1%      |
| Average UK leverage ratio <sup>3</sup>                   | 5.3%         | 5.0%      |
| CRD IV exposure measure <sup>4</sup>                     | 738,887      | 703,977   |
| CRD IV leverage ratio <sup>4</sup>                       | 4.9%         | 4.8%      |
| <u> </u>   |              |           |

Deconsolidation adjustments relate to the deconsolidation of certain Group entities that fall outside the scope of the Group's regulatory capital consolidation, being primarily the Group's Insurance business.

<sup>&</sup>lt;sup>2</sup> Calculated in accordance with the UK Leverage Ratio Framework which requires qualifying central bank claims to be excluded from the leverage exposure measure.

The average UK leverage ratio is based on the average of the month end tier 1 capital position and average exposure measure over the quarter (1 April 2020 to 30 June 2020). The average of 5.3 per cent compares to 5.3 per cent at the start and 5.4 per cent at the end of the quarter.

<sup>4</sup> Calculated in accordance with CRD IV rules which include central bank claims within the leverage exposure measure.

Includes adjustments to exclude lending under the UK Government's Bounce Back Loan Scheme (BBLS) and the accelerated implementation for the netting of regular-way purchases and sales awaiting settlement in accordance with CRR Article 500d.

# Application of IFRS 9 on a full impact basis for capital and leverage

|   | IFRS 9 full impact |           |  |
|---|--------------------|-----------|--|
|   | At 30 June         | At 31 Dec |  |
|   | 2020               | 2019      |  |
| Common equity tier 1 (£m)               | 27,583             | 27,002    |  |
| Transitional tier 1 (£m)                | 33,425             | 33,249    |  |
| Transitional total capital (£m)         | 44,691             | 43,153    |  |
| Total risk-weighted assets (£m)         | 205,595            | 203,083   |  |
| Common equity tier 1 ratio (%)          | 13.4%              | 13.3%     |  |
| Transitional tier 1 ratio (%)           | 16.3%              | 16.4%     |  |
| Transitional total capital ratio (%)    | 21.7%              | 21.2%     |  |
| UK leverage ratio exposure measure (£m) | 663,181            | 653,643   |  |
| UK leverage ratio (%)                   | 5.0%               | 5.0%      |  |

The Group applies the full extent of the IFRS 9 transitional arrangements for capital as set out under the recent revisions to CRR Article 473a.

#### Stress testing

The Group undertakes a wide-ranging programme of stress testing providing a comprehensive view of the potential impacts arising from the risks to which the Group and its key legal entities are exposed. One of the most important uses of stress testing is to assess the resilience of the operational and strategic plans of the Group and its legal entities to adverse economic conditions and other key vulnerabilities. As part of this programme the Group conducted a macroeconomic stress test of the four year operating plan in the first quarter of the year.

The Group also participates in the UK wide Annual Cyclical Scenario stress tests run by the Bank of England. In the 2019 Bank of England stress test the Group exceeded the capital and leverage hurdles after the application of management actions and was not required to take any action as a result of the test. The 2020 Bank of England stress test was cancelled in March 2020 as part of the supervisory response to the coronavirus pandemic.

## Regulatory capital developments

Over recent months, UK and European regulators have introduced a series of regulatory measures in response to the coronavirus pandemic. These comprise of temporary or transitional arrangements to provide capital relief to banks to ensure the resilience of the financial system and to support lending to the economy during this period. These measures include the recent revisions to the IFRS 9 transitional arrangements for capital and the accelerated implementation of the revised SME supporting factor under CRR II.

The regulatory response to the coronavirus pandemic also impacts the timing of forthcoming changes, which include a one year deferral of UK policy changes on mortgage risk-weighted asset modelling to 1 January 2022 and of the final Basel III reforms which are now expected to phase in from 1 January 2023. In addition, the final Basel III reforms will be subject to adoption via the UK legislative process following the end of the Brexit transition period. The remaining majority of CRR II requirements will continue to be implemented in June 2021.

## Half-year Pillar 3 disclosures

The Group will publish a condensed set of half-year Pillar 3 disclosures in August, prepared in accordance with the revised European Banking Authority (EBA) guidelines on Pillar 3 disclosure formats and frequency that were issued in December 2016.

A copy of the half-year Pillar 3 disclosures will be available to view from mid-August at: www.lloydsbankinggroup.com/investors/financial-performance/

# STATUTORY INFORMATION

|      |   | Page |
|------|---|------|
| Con  | densed consolidated half-year financial statements          |      |
| Cons | solidated income statement                                  | 71   |
| Cons | solidated statement of comprehensive income                 | 72   |
| Cons | solidated balance sheet                                     | 73   |
| Cons | solidated statement of changes in equity                    | 75   |
| Cons | solidated cash flow statement                               | 78   |
| Note | es  |      |
| 1    | Accounting policies, presentation and estimates             | 79   |
| 2    | Segmental analysis  | 86   |
| 3    | Net fee and commission income                               | 88   |
| 4    | Operating expenses  | 89   |
| 5    | Impairment  | 90   |
| 6    | Taxation  | 91   |
| 7    | Earnings per share  | 91   |
| 8    | Financial assets at fair value through profit or loss       | 92   |
| 9    | Derivative financial instruments                            | 92   |
| 10   | Financial assets at amortised cost                          | 93   |
| 11   | Allowance for impairment losses                             | 97   |
| 12   | Debt securities in issue                                    | 101  |
| 13   | Post-retirement defined benefit schemes                     | 102  |
| 14   | Provisions for liabilities and charges                      | 103  |
| 15   | Contingent liabilities, commitments and guarantees          | 105  |
| 16   | Fair values of financial assets and liabilities             | 108  |
| 17   | Credit quality of loans and advances to banks and customers | 115  |
| 18   | Future accounting developments                              | 123  |
| 19   | Other information   | 123  |

# CONDENSED CONSOLIDATED HALF-YEAR FINANCIAL STATEMENTS CONSOLIDATED INCOME STATEMENT (UNAUDITED)

|   | Note | Half-year to<br>30 June<br>2020<br>£m | Half-year to<br>30 June<br>2019<br>£m | Half-year to<br>31 Dec<br>2019<br>£m |
|---|------|---------------------------------------|---------------------------------------|--------------------------------------|
| Interest and similar income                               |      | 7,574                                 | 8,399                                 | 8,462                                |
| Interest and similar income  Interest and similar expense |      | 7,374<br>(1,018)                      | (3,760)                               | (2,921)                              |
| Net interest income                                       |      | 6,556                                 | 4,639                                 | 5,541                                |
| Fee and commission income                                 |      |                                       |                                       |                                      |
|   |      | 1,121                                 | 1,428                                 | 1,328                                |
| Fee and commission expense                                | 0    | (558)                                 | (694)                                 | (656)                                |
| Net fee and commission income                             | 3    | 563                                   | 734                                   | 672                                  |
| Net trading income  |      | (5,211)                               | 11,789                                | 6,499                                |
| Insurance premium income                                  |      | 4,244                                 | 4,431                                 | 5,143                                |
| Other operating income                                    |      | 720                                   | 1,547                                 | 1,361                                |
| Other income  |      | 316                                   | 18,501                                | 13,675                               |
| Total income  |      | 6,872                                 | 23,140                                | 19,216                               |
| Insurance claims  |      | 1,023                                 | (14,009)                              | (9,988)                              |
| Total income, net of insurance claims                     |      | 7,895                                 | 9,131                                 | 9,228                                |
| Regulatory provisions                                     |      | (177)                                 | (793)                                 | (2,102)                              |
| Other operating expenses                                  |      | (4,491)                               | (4,862)                               | (4,913)                              |
| Total operating expenses                                  | 4    | (4,668)                               | (5,655)                               | (7,015)                              |
| Trading surplus   |      | 3,227                                 | 3,476                                 | 2,213                                |
| Impairment  | 5    | (3,829)                               | (579)                                 | (717)                                |
| (Loss) profit before tax                                  |      | (602)                                 | 2,897                                 | 1,496                                |
| Tax credit (expense)                                      | 6    | 621                                   | (672)                                 | (715)                                |
| Profit for the period                                     |      | 19                                    | 2,225                                 | 781                                  |
| (Loss) profit attributable to ordinary shareholders       |      | (234)                                 | 1,942                                 | 517                                  |
| Profit attributable to other equity holders               |      | 234                                   | 251                                   | 215                                  |
| Profit attributable to equity holders                     |      |                                       | 2,193                                 | 732                                  |
| Profit attributable to non-controlling interests          |      | 19                                    | 32                                    | 49                                   |
| Profit for the period                                     |      | 19                                    | 2,225                                 | 781                                  |
|   |      |                                       |                                       |                                      |
| Basic (loss) earnings per share                           | 7    | (0.3)p                                | 2.7p                                  | 0.8p                                 |
| Diluted (loss) earnings per share                         | 7    | (0.3)p                                | 2.7p                                  | 0.7p                                 |

The accompanying notes are an integral part of the condensed consolidated half-year financial statements

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

|   | Half-year to<br>30 June<br>2020<br>£m | Half-year to<br>30 June<br>2019<br>£m | Half-year to<br>31 Dec<br>2019<br>£m |
|---|---------------------------------------|---------------------------------------|--------------------------------------|
| Profit for the period   | 19                                    | 2,225                                 | 781                                  |
| Other comprehensive income  |                                       |                                       |                                      |
| Items that will not subsequently be reclassified to profit or loss:   |                                       |                                       |                                      |
| Post-retirement defined benefit scheme remeasurements:  |                                       |                                       |                                      |
| Remeasurements before tax   | 668                                   | (173)                                 | (1,260)                              |
| Tax   | (154)                                 | 44                                    | 272                                  |
| Movements in revaluation reserve in respect of equity shares held at fair value through other comprehensive income:   | 514                                   | (129)                                 | (988)                                |
| Change in fair value  | (62)                                  | 1                                     | (1)                                  |
| Tax   | _                                     | 12                                    | _                                    |
|   | (62)                                  | 13                                    | (1)                                  |
| Gains and losses attributable to own credit risk:   |                                       |                                       |                                      |
| Gains (losses) before tax   | (3)                                   | (303)                                 | (116)                                |
| Tax   | 1                                     | 82                                    | 31                                   |
|   | (2)                                   | (221)                                 | (85)                                 |
| Items that may subsequently be reclassified to profit or loss:  Movements in revaluation reserve in respect of debt securities held at fair value through other comprehensive income: |                                       |                                       |                                      |
| Change in fair value  | (21)                                  | (49)                                  | 19                                   |
| Income statement transfers in respect of disposals  | (137)                                 | (177)                                 | (19)                                 |
| Impairment recognised in the income statement   | 6                                     | (1)                                   | _                                    |
| Tax   | 43                                    | 68                                    | 3                                    |
|   | (109)                                 | (159)                                 | 3                                    |
| Movements in cash flow hedging reserve:  Effective portion of changes in fair value taken to other  | 890                                   | 4.470                                 |                                      |
| comprehensive income  Net income statement transfers  |                                       | 1,179                                 | (366)                                |
|   | (223)                                 | (242)                                 | (366)                                |
| Tax   | (209)                                 | (250)                                 | 102                                  |
| Currency translation differences (tay: nil)   | 458<br>28                             | 687                                   | (234)                                |
| Currency translation differences (tax: nil)   |                                       | 102                                   | (13)                                 |
| Other comprehensive income for the period, net of tax  Total comprehensive income for the period  | <u>827</u><br>846                     | 192<br>2,417                          | (1,318) (537)                        |
| Total comprehensive income for the period   | 040                                   | 2,417                                 | (557)                                |
| Total comprehensive income attributable to ordinary shareholders  | 593                                   | 2,134                                 | (801)                                |
| Total comprehensive income attributable to other equity holders   | 234                                   | 251                                   | 215                                  |
| Total comprehensive income attributable to equity holders   | 827                                   | 2,385                                 | (586)                                |
| Total comprehensive income attributable to non-controlling interests  | 19_                                   | 32                                    | 49                                   |
| Total comprehensive income for the period   | 846                                   | 2,417                                 | (537)                                |

# **CONSOLIDATED BALANCE SHEET**

|   | Note | At 30 June<br>2020<br>(unaudited)<br>£m | At 31 Dec<br>2019<br>(audited)<br>£m |
|---|------|---|--------------------------------------|
|   |      |   |                                      |
| Assets  |      |   |                                      |
| Cash and balances at central banks                                |      | 78,139                                  | 55,130                               |
| Items in the course of collection from banks                      |      | 331                                     | 313                                  |
| Financial assets at fair value through profit or loss             | 8    | 157,113                                 | 160,189                              |
| Derivative financial instruments                                  | 9    | 32,978                                  | 26,369                               |
| Loans and advances to banks                                       |      | 11,202                                  | 9,775                                |
| Loans and advances to customers                                   |      | 501,508                                 | 494,988                              |
| Debt securities   |      | 5,604                                   | 5,544                                |
| Financial assets at amortised cost                                | 10   | 518,314                                 | 510,307                              |
| Financial assets at fair value through other comprehensive income |      | 27,211                                  | 25,092                               |
| Investments in joint ventures and associates                      |      | 311                                     | 304                                  |
| Goodwill  |      | 2,324                                   | 2,324                                |
| Value of in-force business  |      | 5,397                                   | 5,558                                |
| Other intangible assets   |      | 3,985                                   | 3,808                                |
| Property, plant and equipment                                     |      | 12,212                                  | 13,104                               |
| Current tax recoverable   |      | 947                                     | 7                                    |
| Deferred tax assets   |      | 2,611                                   | 2,666                                |
| Retirement benefit assets   | 13   | 2,241                                   | 681                                  |
| Assets arising from reinsurance contracts held                    |      | 22,220                                  | 23,567                               |
| Other assets  |      | 6,660                                   | 4,474                                |
| Total assets  | _    | 872,994                                 | 833,893                              |

# **CONSOLIDATED BALANCE SHEET** (continued)

| Equity and liabilities  | Note | At 30 June<br>2020<br>(unaudited)<br>£m | At 31 Dec<br>2019<br>(audited)<br>£m |
|---|------|---|--------------------------------------|
| Liabilities   |      |   |                                      |
| Deposits from banks   |      | 34,124                                  | 28,179                               |
| Customer deposits   |      | 453,446                                 | 421,320                              |
| Items in course of transmission to banks  |      | 309                                     | 373                                  |
| Financial liabilities at fair value through profit or loss                          |      | 21,474                                  | 21,486                               |
| Derivative financial instruments  | 9    | 28,631                                  | 25,779                               |
| Notes in circulation  |      | 1,256                                   | 1,079                                |
| Debt securities in issue  | 12   | 99,931                                  | 97,689                               |
| Liabilities arising from insurance contracts and participating investment contracts |      | 108,125                                 | 111,449                              |
| Liabilities arising from non-participating investment contracts                     |      | 34,927                                  | 37,459                               |
| Other liabilities   |      | 21,395                                  | 20,333                               |
| Retirement benefit obligations  | 13   | 271                                     | 257                                  |
| Current tax liabilities   |      | 33                                      | 187                                  |
| Deferred tax liabilities  |      | 32                                      | 44                                   |
| Other provisions  | 14   | 2,461                                   | 3,323                                |
| Subordinated liabilities  |      | 17,717                                  | 17,130                               |
| Total liabilities   |      | 824,132                                 | 786,087                              |
| Equity and liabilities  |      |   |                                      |
| Equity  |      |   |                                      |
| Share capital   |      | 7,076                                   | 7,005                                |
| Share premium account   |      | 17,856                                  | 17,751                               |
| Other reserves  |      | 14,010                                  | 13,695                               |
| Retained profits  |      | 3,792                                   | 3,246                                |
| Shareholders' equity  | •    | 42,734                                  | 41,697                               |
| Other equity instruments  |      | 5,906                                   | 5,906                                |
| Total equity excluding non-controlling interests                                    |      | 48,640                                  | 47,603                               |
| Non-controlling interests   |      | 222                                     | 203                                  |
| Total equity  |      | 48,862                                  | 47,806                               |
| Total equity and liabilities  |      | 872,994                                 | 833,893                              |
|   |      | -                                       |                                      |

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**

|   |  | able to ordi            | nary shareh         |             |                                      |   |             |
|---|--|-------------------------|---------------------|-------------|--------------------------------------|---|-------------|
|   | Share<br>capital<br>and<br>premium<br>£m | Other<br>reserves<br>£m | Retained profits £m | Total<br>£m | Other<br>equity<br>instruments<br>£m | Non -<br>controlling<br>interests<br>£m | Total<br>£m |
| Balance at 1 January 2020   | 24,756                                   | 13,695                  | 3,246               | 41,697      | 5,906                                | 203                                     | 47,806      |
| Comprehensive income  |  |                         |                     |             |                                      |   |             |
| (Loss) profit for the period  | _  | -                       | (234)               | (234)       | 234                                  | 19                                      | 19          |
| Other comprehensive income  |  | 1                       | 1                   |             |                                      |   |             |
| Post-retirement defined benefit scheme remeasurements, net of tax  Movements in revaluation reserve in respect of financial assets held at fair value through other comprehensive income, net of tax: | -  | -                       | 514                 | 514         | -                                    | -                                       | 514         |
| Debt securities   | _  | (109)                   | _                   | (109)       | _                                    | _                                       | (109)       |
| Equity shares   | _  | (62)                    | _                   | (62)        | _                                    | _                                       | (62)        |
| Gains and losses attributable to own credit risk, net of tax  | _  | _                       | (2)                 | (2)         | _                                    | _                                       | (2)         |
| Movements in cash flow hedging reserve, net of tax  | _  | 458                     | _                   | 458         | _                                    | _                                       | 458         |
| Currency translation differences (tax: £nil)  | _  | 28                      | _                   | 28          | _                                    | _                                       | 28          |
| Total other comprehensive   |  |                         |                     |             |                                      |   |             |
| income  | _  | 315                     | 512                 | 827         |                                      |   | 827         |
| Total comprehensive income <sup>1</sup>   |  | 315                     | 278                 | 593         | 234                                  | 19                                      | 846         |
| Transactions with owners  |  | 1                       | 1                   |             |                                      |   |             |
| Distributions on other equity instruments   | _  | _                       | _                   | _           | (234)                                | _                                       | (234)       |
| Issue of ordinary shares <sup>2</sup>   | 176                                      | _                       | _                   | 176         | _                                    | _                                       | 176         |
| Movement in treasury shares   | _  | _                       | 221                 | 221         | _                                    | _                                       | 221         |
| Value of employee services:   |  |                         |                     |             |                                      |   |             |
| Share option schemes Other employee award   | _  | -                       | 12                  | 12          | -                                    | -                                       | 12          |
| schemes   | _  | _                       | 35                  | 35          | _                                    | _                                       | 35          |
| Total transactions with owners Realised gains and losses on equity shares held at fair value through other comprehensive  | 176                                      |                         | 268                 | 444         | (234)                                |   | 210         |
| income  | 24.022                                   | 14.040                  | 2 702               | 42 724      |                                      |   | 40.063      |
| Balance at 30 June 2020   | 24,932                                   | 14,010                  | 3,792               | 42,734      | 5,906                                | 222                                     | 48,862      |

<sup>&</sup>lt;sup>1</sup> Total comprehensive income attributable to owners of the parent for the half-year to 30 June 2020 was £827 million (half-year to 30 June 2019: £2,385 million; half-year to 31 December 2019: a deficit of £586 million).

During the half-year to 30 June 2020, 709 million shares (half-year to 30 June 2019: 725 million shares; half-year to 31 December 2019: 51 million shares) were issued in respect of employee share schemes.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) (continued)

|   | Attribut                                 | able to ordir           | nary shareho        | olders      |                                      |   |             |
|---|--|-------------------------|---------------------|-------------|--------------------------------------|---|-------------|
|   | Share<br>capital<br>and<br>premium<br>£m | Other<br>reserves<br>£m | Retained profits £m | Total<br>£m | Other<br>equity<br>instruments<br>£m | Non -<br>controlling<br>interests<br>£m | Total<br>£m |
| Balance at 1 January 2019   | 24,835                                   | 13,210                  | 5,389               | 43,434      | 6,491                                | 274                                     | 50,199      |
| Comprehensive income Profit for the period  | _  | _                       | 1,942               | 1,942       | 251                                  | 32                                      | 2,225       |
| Other comprehensive income Post-retirement defined benefit  |  |                         |                     |             |                                      |   |             |
| scheme remeasurements, net of tax  Movements in revaluation   | _  | _                       | (129)               | (129)       | _                                    | -                                       | (129)       |
| reserve in respect of financial assets held at fair value through other comprehensive income, net of tax: |  |                         |                     |             |                                      |   |             |
| Debt securities   | _  | (159)                   | _                   | (159)       | _                                    | _                                       | (159)       |
| Equity shares Gains and losses attributable to  | _  | 13                      | -                   | 13          | -                                    | -                                       | 13          |
| own credit risk, net of tax Movements in cash flow hedging  | _  | _                       | (221)               | (221)       | -                                    | -                                       | (221)       |
| reserve, net of tax   | _  | 687                     | _                   | 687         | -                                    | -                                       | 687         |
| Currency translation differences (tax: £nil)  | _  | 1                       | _                   | 1           | _                                    | _                                       | 1           |
| Total other comprehensive income  | _  | 542                     | (350)               | 192         | _                                    | _                                       | 192         |
| Total comprehensive income  |  | 542                     | 1,592               | 2,134       | 251                                  | 32                                      | 2,417       |
| Transactions with owners  |  | <u></u>                 |                     |             |                                      |   |             |
| Dividends   | _  | _                       | (1,523)             | (1,523)     | _                                    | (91)                                    | (1,614)     |
| Distributions on other equity instruments   | _  | _                       | _                   | _           | (251)                                | _                                       | (251)       |
| Issue of ordinary shares  | 90                                       | _                       | -                   | 90          | -                                    | -                                       | 90          |
| Share buyback Redemption of preference  | (113)                                    | 113                     | (879)               | (879)       | -                                    | -                                       | (879)       |
| shares  | 3  | (3)                     | _                   | _           | _                                    | _                                       | _           |
| Issue of other equity instruments Redemption of other equity  | _  | _                       | (1)                 | (1)         | 396                                  | _                                       | 395         |
| instruments   | _  | _                       | _                   |             | (1,481)                              | -                                       | (1,481)     |
| Movement in treasury shares   | _  | _                       | 71                  | 71          | _                                    | _                                       | 71          |
| Value of employee services:  Share option schemes Other employee award                                    | _  | _                       | 34                  | 34          | _                                    | _                                       | 34          |
| schemes Changes in non-controlling  | _  | -                       | 88                  | 88          | -                                    | -                                       | 88          |
| interests   | _  | ı                       | _                   | _           | _                                    | (14)                                    | (14)        |
| Total transactions with owners  | (20)                                     | 110                     | (2,210)             | (2,120)     | (1,336)                              | (105)                                   | (3,561)     |
| Realised gains and losses on equity shares held at fair value through other comprehensive                 |  | 2                       | (2)                 |             |                                      |   |             |
| income  | 2/ 015                                   | 13,864                  | (2)                 | 12 110      |                                      | 201                                     | 40.055      |
| Balance at 30 June 2019   | 24,815                                   | 13,004                  | 4,769               | 43,448      | 5,406                                | 201                                     | 49,055      |

Classification: Public

# LLOYDS BANKING GROUP PLC

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) (continued)

|  | Attribu                      | table to ordi     | nary shareho        |             |                                      |  |             |
|--|------------------------------|-------------------|---------------------|-------------|--------------------------------------|--|-------------|
|  | Share capital and premium £m | Other reserves £m | Retained profits £m | Total<br>£m | Other<br>equity<br>instruments<br>£m | Non-<br>controlling<br>interests<br>£m | Total<br>£m |
|  |                              |                   |                     |             |                                      |  |             |
| Balance at 1 July 2019   | 24,815                       | 13,864            | 4,769               | 43,448      | 5,406                                | 201                                    | 49,055      |
| Comprehensive income   |                              |                   |                     |             |                                      |  |             |
| Profit for the period  | _                            | _                 | 517                 | 517         | 215                                  | 49                                     | 781         |
| Other comprehensive income   |                              |                   |                     |             |                                      |  |             |
| Post-retirement defined benefit scheme remeasurements, net of tax Movements in revaluation reserve in respect of financial assets held at fair value through other comprehensive income, net of tax: | _                            | _                 | (988)               | (988)       | -                                    | -                                      | (988)       |
| Debt securities  | _                            | 3                 | _                   | 3           | _                                    | _                                      | 3           |
| Equity shares  | _                            | (1)               | _                   | (1)         | _                                    | _                                      | (1)         |
| Gains and losses attributable to own credit risk, net of tax Movements in cash flow hedging  | _                            | _                 | (85)                | (85)        | _                                    | _                                      | (85)        |
| reserve, net of tax  | _                            | (234)             | _                   | (234)       | _                                    | _                                      | (234)       |
| Currency translation differences (tax: £nil)   | _                            | (13)              | _                   | (13)        | _                                    | _                                      | (13)        |
| Total other comprehensive income   |                              | (245)             | (1,073)             | (1,318)     |                                      |  | (1,318)     |
| Total comprehensive income   |                              | (245)             | (556)               | (801)       | 215                                  | 49                                     | (537)       |
| Transactions with owners   |                              |                   |                     |             |                                      |  |             |
| Dividends  | _                            | _                 | (789)               | (789)       | _                                    | (47)                                   | (836)       |
| Distributions on other equity instruments  |                              |                   |                     |             | (215)                                |  | (215)       |
| Issue of ordinary shares   | 17                           |                   |                     | 17          | (213)                                |  | 17          |
| Share buyback  | (76)                         | 76                | (216)               | (216)       |                                      | _                                      | (216)       |
| Issue of other equity instruments  | (10)                         | _                 | (2)                 | (2)         | 500                                  | _                                      | 498         |
| Movement in treasury shares  | _                            | _                 | (74)                | (74)        | _                                    | _                                      | (74)        |
| Value of employee services:  |                              |                   | (, ,)               | (1.7)       |                                      |  | (, ,)       |
| Share option schemes   | _                            | _                 | 37                  | 37          | _                                    | _                                      | 37          |
| Other employee award schemes   | _                            | _                 | 77                  | 77          | _                                    | _                                      | 77          |
| Total transactions with owners   | (59)                         | 76                | (967)               | (950)       | 285                                  | (47)                                   | (712)       |
| Realised gains and losses on equity  | ()                           |                   | ()                  |             |                                      |  |             |
| shares held at fair value through  |                              |                   |                     |             |                                      |  |             |
| other comprehensive income   |                              |                   |                     |             |                                      |  |             |
| Balance at 31 December 2019  | 24,756                       | 13,695            | 3,246               | 41,697      | 5,906                                | 203                                    | 47,806      |

# CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)

|   | Half-year to<br>30 June<br>2020<br>£m | Half-year to<br>30 June<br>2019<br>£m | Half-year to<br>31 Dec<br>2019<br>£m |
|---|---------------------------------------|---------------------------------------|--------------------------------------|
| (Loss) profit before tax                                      | (602)                                 | 2,897                                 | 1,496                                |
| Adjustments for:  |                                       |                                       |                                      |
| Change in operating assets                                    | (14,306)                              | (16,318)                              | 5,269                                |
| Change in operating liabilities                               | 41,412                                | 15,630                                | (11,988)                             |
| Non-cash and other items                                      | 2,125                                 | 10,060                                | 5,513                                |
| Tax paid  | (726)                                 | (557)                                 | (721)                                |
| Net cash provided by (used in) operating activities           | 27,903                                | 11,712                                | (431)                                |
| Cash flows from investing activities                          |                                       |                                       |                                      |
| Purchase of financial assets                                  | (7,115)                               | (8,618)                               | (1,112)                              |
| Proceeds from sale and maturity of financial assets           | 5,239                                 | 6,574                                 | 3,057                                |
| Purchase of fixed assets                                      | (1,314)                               | (1,866)                               | (1,576)                              |
| Proceeds from sale of fixed assets                            | 440                                   | 676                                   | 756                                  |
| Acquisition of businesses, net of cash acquired               | (10)                                  | (6)                                   | (15)                                 |
| Net cash (used in) provided by investing activities           | (2,760)                               | (3,240)                               | 1,110                                |
| Cash flows from financing activities                          |                                       |                                       |                                      |
| Dividends paid to ordinary shareholders                       | _                                     | (1,523)                               | (789)                                |
| Distributions on other equity instruments                     | (234)                                 | (251)                                 | (215)                                |
| Dividends paid to non-controlling interests                   | _                                     | (91)                                  | (47)                                 |
| Interest paid on subordinated liabilities                     | (682)                                 | (666)                                 | (512)                                |
| Proceeds from issue of subordinated liabilities               | 280                                   | _                                     | _                                    |
| Proceeds from issue of other equity instruments               | _                                     | 395                                   | 498                                  |
| Proceeds from issue of ordinary shares                        | 133                                   | 20                                    | 16                                   |
| Share buyback   | _                                     | (694)                                 | (401)                                |
| Repayment of subordinated liabilities                         | (1,769)                               | (515)                                 | (303)                                |
| Redemption of other equity instruments                        |                                       | (1,481)                               |                                      |
| Net cash used in financing activities                         | (2,272)                               | (4,806)                               | (1,753)                              |
| Effects of exchange rate changes on cash and cash equivalents | 4                                     |                                       | (5)                                  |
| Change in cash and cash equivalents                           | 22,875                                | 3,666                                 | (1,079)                              |
| Cash and cash equivalents at beginning of period              | 57,811                                | 55,224                                | 58,890                               |
| Cash and cash equivalents at end of period                    | 80,686                                | 58,890                                | 57,811                               |

Cash and cash equivalents comprise cash and balances at central banks (excluding mandatory deposits) and amounts due from banks with a maturity of less than three months. Included within cash and cash equivalents at 30 June 2020 is £55 million (30 June 2019: £29 million; 31 December 2019: £49 million) held within the Group's life funds, which is not immediately available for use in the business.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Accounting policies, presentation and estimates

These condensed consolidated interim financial statements as at and for the period to 30 June 2020 have been prepared in accordance with the Disclosure Guidance and Transparency Rules of the Financial Conduct Authority (FCA) and with International Accounting Standard 34 (IAS 34), *Interim Financial Reporting* as adopted by the European Union and comprise the results of Lloyds Banking Group plc (the Company) together with its subsidiaries (the Group). They do not include all of the information required for full annual financial statements and should be read in conjunction with the Group's consolidated financial statements as at and for the year ended 31 December 2019 which were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. Copies of the 2019 Annual Report and Accounts are available on the Group's website and are available upon request from Investor Relations, Lloyds Banking Group plc, 25 Gresham Street, London EC2V 7HN.

The UK Finance Code for Financial Reporting Disclosure (the Disclosure Code) sets out disclosure principles together with supporting guidance in respect of the financial statements of UK banks. The Group has adopted the Disclosure Code and these condensed consolidated half-year financial statements have been prepared in compliance with the Disclosure Code's principles. Terminology used in these condensed consolidated half-year financial statements is consistent with that used in the Group's 2019 Annual Report and Accounts.

The directors consider that it is appropriate to continue to adopt the going concern basis in preparing the condensed consolidated interim financial statements. In reaching this assessment, the directors have considered the implications of the COVID-19 pandemic upon the Group's performance and projected funding and capital position and also taken into account the impact of further stress scenarios. On this basis, the directors are satisfied that the Group will maintain adequate levels of funding and capital for the foreseeable future. Further details of the Group's funding and capital position are set out on pages 56 to 69.

The accounting policies are consistent with those applied by the Group in its 2019 Annual Report and Accounts.

### Future accounting developments

Details of those IFRS pronouncements which will be relevant to the Group but which will not be effective at 31 December 2020 and which have not been applied in preparing these financial statements are set out in note 18.

### Related party transactions

The Group has had no material or unusual related party transactions during the six months to 30 June 2020. Related party transactions for the six months to 30 June 2020 are similar in nature to those for the year ended 31 December 2019. Full details of the Group's related party transactions for the year to 31 December 2019 can be found in the Group's 2019 Annual Report and Accounts.

#### Critical accounting estimates and judgements

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that impact the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Due to the inherent uncertainty in making estimates, actual results reported in future periods may include amounts which differ from those estimates. Estimates, judgements and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Group's significant judgements, estimates and assumptions are unchanged compared to those applied at 31 December 2019, except as detailed below.

### Allowance for impairment losses

At 30 June 2020 the Group's expected credit loss allowance (ECL) was £6,541 million (31 December 2019: £3,455 million), of which £6,040 million (31 December 2019: £3,278 million) was in respect of drawn balances. The calculation of the Group's ECL allowances and its provisions against loan commitments and guarantees under IFRS 9 requires the Group to make a number of judgements, assumptions and estimates.

#### 1. Accounting policies, presentation and estimates (continued)

### Forward-looking information

The measurement of expected credit losses is required to reflect an unbiased probability-weighted range of possible future outcomes. In order to do this, the Group has developed an economic model to project a wide range of key impairment drivers using information derived mainly from external sources. These drivers include factors such as the unemployment rate, the house price index, commercial property prices and corporate credit spreads. The model-generated economic scenarios for the six years beyond 2020 are mapped to industry-wide historical loss data by portfolio. Combined losses across portfolios are used to rank the scenarios by severity of loss.

Alongside a defined central economic scenario, reflecting the Group's base case assumptions used for medium-term planning purposes, three further economic scenarios are generated to represent the range of future outcomes. The upside, downside and severe downside scenarios are produced by averaging across a group of constituent scenarios around the 15th, 75th and 95th percentiles of the estimated loss distribution around the central case, with the central case expected to lie in the vicinity of the 45th percentile. These locations correspond to scenario weightings that allow for the inclusion of a relatively unlikely severe downside scenario associated with relatively large credit losses. At 31 December 2019 and 30 June 2020, the base case, upside and downside scenarios each carry a 30 per cent weighting, while the severe downside scenario is weighted at 10 per cent. The weights reflect the location of the economic scenarios on the estimated loss distribution.

Following review of the severe downside scenario generated by the modelled approach described above, a judgement was made to increase the severity of GDP and unemployment dispersion from the base case. Whilst the modelled approach gives an unbiased method of creating a loss distribution, it is built on historic experience that does not yet fully capture the unprecedented complexities of the current economic environment and the risk of inflated near-term shocks. The impact of this change has been reflected as a central overlay to reflect the incremental ECL estimated outside the core ECL calculation process. The following economic assumptions include both the modelled severe scenario – used in portfolio level ECL and staging assessment, and the adjusted severe downside - used to generate the final ECL through a central overlay in recognition of more adverse economic outcomes.

The key UK economic assumptions made by the Group are shown below. Compounded growth rates have been calculated on a geometric average basis, they were previously calculated on an arithmetic average basis:

Impact of economic assumptions

|                                     | Base case<br>% | Upside<br>% | Downside<br>% | Modelled<br>severe<br>% | Adjusted<br>severe<br>% |
|-------------------------------------|----------------|-------------|---------------|-------------------------|-------------------------|
|                                     | 70             | 70          | 70            | 70                      | 70                      |
| At 30 June 2020                     |                |             |               |                         |                         |
| GDP                                 | 0.4            | 0.8         | 0.3           | (0.4)                   | (0.8)                   |
| Interest rate                       | 0.15           | 1.06        | 0.16          | 0.03                    | 0.03                    |
| Unemployment rate                   | 6.0            | 5.5         | 7.1           | 8.1                     | 8.8                     |
| House price growth                  | 0.4            | 4.7         | (4.8)         | (9.6)                   | (9.6)                   |
| Commercial real estate price growth | (0.6)          | 2.7         | (3.5)         | (8.0)                   | (8.0)                   |
| At 31 December 2019                 |                |             |               |                         |                         |
| GDP                                 | 1.4            | 1.7         | 1.2           | 0.5                     | n/a                     |
| Interest rate                       | 1.25           | 2.04        | 0.49          | 0.11                    | n/a                     |
| Unemployment rate                   | 4.3            | 3.9         | 5.8           | 7.2                     | n/a                     |
| House price growth                  | 1.0            | 4.8         | (3.2)         | (7.7)                   | n/a                     |
| Commercial real estate price growth | 0.0            | 1.8         | (3.8)         | (7.1)                   | n/a                     |

Classification: Public

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 1. Accounting policies, presentation and estimates (continued)

The five year averages shown do not demonstrate the extent of peaks and troughs in the stated assumptions over the period. The tables below illustrate the variability of the assumptions from the start of the scenario period to the peak and trough.

Economic assumptions - start to peak

| 250/10/11/0 documptions oran to pour   | Base case      | Upside      | Downside      | Modelled severe | Adjusted severe |
|--|----------------|-------------|---------------|-----------------|-----------------|
|  | %              | %           | %             | %               | %               |
| At 30 June 2020                        |                |             |               |                 |                 |
| GDP                                    | 1.9            | 4.0         | 1.7           | (1.8)           | (2.0)           |
| Interest rate                          | 0.25           | 1.50        | 0.21          | 0.10            | 0.10            |
| Unemployment rate                      | 9.0            | 8.6         | 9.2           | 9.7             | 12.5            |
| House price growth                     | 2.1            | 25.8        | 0.4           | 0.4             | 0.4             |
| Commercial real estate price growth    | (2.7)          | 14.8        | (2.7)         | (2.7)           | (2.7)           |
| At 31 December 2019                    |                |             |               |                 |                 |
| GDP                                    | 7.0            | 8.6         | 6.2           | 2.7             | n/a             |
| Interest rate                          | 1.75           | 2.56        | 0.75          | 0.75            | n/a             |
| Unemployment rate                      | 4.6            | 4.6         | 6.9           | 8.3             | n/a             |
| House price growth                     | 5.2            | 26.3        | (1.9)         | (2.3)           | n/a             |
| Commercial real estate price growth    | 0.1            | 10.4        | (0.6)         | (1.1)           | n/a             |
| Economic assumptions – start to trough |                |             |               |                 |                 |
|  |                |             | 5             | Modelled        | Adjusted        |
|  | Base case<br>% | Upside<br>% | Downside<br>% | severe<br>%     | severe<br>%     |
| At 30 June 2020                        | 70             | 70          | 70            | 70              | 70              |
| GDP                                    | (19.7)         | (19.5)      | (19.8)        | (20.2)          | (26.1)          |
| Interest rate                          | 0.10           | 0.10        | 0.08          | 0.01            | 0.01            |
| Unemployment rate                      | 3.9            | 3.9         | 3.9           | 3.9             | 3.9             |
| House price growth                     | (6.1)          | (3.8)       | (21.6)        | (39.7)          | (39.7)          |
| Commercial real estate price growth    | (20.0)         | (11.5)      | (27.2)        | (42.3)          | (42.3)          |
| At 31 December 2019                    |                |             |               |                 |                 |
| GDP                                    | 0.4            | 0.7         | 0.2           | (2.7)           | n/a             |
| Interest rate                          | 0.75           | 0.75        | 0.35          | 0.01            | n/a             |
| Unemployment rate                      | 3.8            | 3.4         | 3.9           | 3.9             | n/a             |
| House price growth                     | (2.7)          | (8.0)       | (14.8)        | (33.1)          | n/a             |
| Commercial real estate price growth    | (0.9)          | 0.3         | (17.5)        | (30.9)          | n/a             |

The Group's base case economic scenario has been materially revised in light of the impact of the COVID-19 pandemic in the UK and globally. The estimated impacts reflect judgments on the net effect of restrictions on economic activity unprecedented in peacetime, large-scale and previously untried government interventions, and lasting behavioural changes by households and businesses.

Although the UK economy has begun to recover as restrictions are eased, there is considerable uncertainty about the pace and eventual extent of the recovery. The Group's base case assumptions reflect an expectation of some enduring scarring as the economy works through the sharp contraction in economic activity in 2020. Consistent with this, and despite the support provided by the government's Coronavirus Job Retention Scheme and other income and lending assistance, the base case outlook entails a rise in the unemployment rate and weakness in residential and commercial property prices. The Group considers that risks to its base case economic view lie in both directions, reflecting both epidemiological and other developments, including vis-à-vis the UK's transition to new trading arrangements with the European Union.

# 1. Accounting policies, presentation and estimates (continued)

| Scenarios by year                   |       |        |        |        |        |        |       |        |
|-------------------------------------|-------|--------|--------|--------|--------|--------|-------|--------|
|                                     |       | 2020   |        | 2021   |        | 2022   | 2     | 020-22 |
| Base Case                           |       | %      | o .    | %      |        | %      |       | %      |
| GDP                                 |       | (10.0  | 0)     | 6.0    |        | 3.0    |       | (1.8)  |
| Interest rate                       |       | 0.10   | -      | 0.10   |        | 0.10   |       | 0.10   |
| Unemployment rate                   |       | 7.2    | 2      | 7.0    |        | 5.7    |       | 6.7    |
| House price growth                  |       | (6.0   | 0)     | (0.1)  | )      | 2.9    |       | (3.3)  |
| Commercial real estate price growth |       | (20.0  | 0)     | 10.0   |        | 4.0    |       | (8.5)  |
| Upside                              |       |        |        |        |        |        |       |        |
| GDP                                 |       | (9.    | 5)     | 7.5    |        | 3.1    |       | 0.3    |
| Interest rate                       |       | 0.2    | 1      | 1.15   |        | 1.42   |       | 0.92   |
| Unemployment rate                   |       | 7.1    |        | 6.2    |        | 4.9    |       | 6.1    |
| House price growth                  |       | (3.7   | -      | 5.0    |        | 9.0    |       | 10.2   |
| Commercial real estate price growth |       | (8.4   | 4)     | 18.6   |        | 3.4    |       | 12.4   |
| Downside                            |       |        |        |        |        |        |       |        |
| GDP                                 |       | (10.2  | 2)     | 5.8    |        | 3.1    |       | (2.0)  |
| Interest rate                       |       | 0.09   |        | 0.12   |        | 0.19   |       | 0.13   |
| Unemployment rate                   |       | 7.3    |        | 7.7    |        | 6.8    |       | 7.3    |
| House price growth                  |       | (8.0   | =      | (6.1)  |        | (4.5)  |       | (17.5) |
| Commercial real estate price growth |       | (27.2  | 2)     | 4.0    |        | 2.9    |       | (22.1) |
| Severe downside - Modelled          |       |        |        |        |        |        |       |        |
| GDP                                 |       | (10.9  | =      | 3.0    |        | 2.2    |       | (6.2)  |
| Interest rate                       |       | 0.0    |        | 0.01   |        | 0.02   |       | 0.03   |
| Unemployment rate                   |       | 7.     |        | 8.9    |        | 8.4    |       | 8.3    |
| House price growth                  |       | (9.    | -      | (11.5) |        | (11.7) |       | (29.2) |
| Commercial real estate price growth |       | (36.2  | 2)     | (7.8)  | )      | (1.4)  |       | (41.9) |
| Severe downside - Adjusted          |       |        |        |        |        |        |       |        |
| GDP                                 |       | (17.2  | 2)     | 4.1    |        | 5.2    |       | (9.4)  |
| Interest rate                       |       | 0.0    | 6      | 0.01   |        | 0.02   |       | 0.03   |
| Unemployment rate                   |       | 8.6    | 0      | 11.6   |        | 9.2    |       | 9.6    |
| House price growth                  |       | (9.    |        | (11.5) | )      | (11.7) |       | (29.2) |
| Commercial real estate price growth |       | (36.2  | 2)     | (7.8)  | )      | (1.4)  |       | (41.9) |
| Base Case Scenario by Quarter       |       |        |        |        |        |        |       |        |
| ·                                   | 2020  | 2020   | 2020   | 2020   | 2021   | 2021   | 2021  | 2021   |
|                                     | Q1    | Q2     | Q3     | Q4     | Q1     | Q2     | Q3    | Q4     |
| Base Case                           | %     | %      | %      | %      | %      | %      | %     | %      |
| GDP                                 | (1.6) | (19.3) | (10.9) | (8.1)  | (4.7)  | 18.1   | 7.7   | 5.1    |
| Interest rate                       | 0.10  | 0.10   | 0.10   | 0.10   | 0.10   | 0.10   | 0.10  | 0.10   |
| Unemployment rate                   | 3.9   | 7.5    | 8.5    | 9.0    | 8.0    | 7.4    | 6.6   | 6.2    |
| House price growth                  | 2.8   | 0.9    | (2.4)  | (6.0)  | (6.3)  | (4.0)  | (1.1) | (0.1)  |
|                                     |       |        | (19.9) | (20.0) | (14.4) |        | 7.7   | 10.0   |
| Commercial real estate price growth | (5.0) | (12.3) | (13.3) | (20.0) | (14.4) | (3.7)  | 1.1   | 10.0   |

### 1. Accounting policies, presentation and estimates (continued)

Impact of multiple economic scenarios

The following table shows the extent to which a higher ECL allowance has been recognised to take account of forward-looking information from the weighted multiple economic scenarios (MES). The Group's probability-weighted ECL allowance continues to reflect a 30 per cent weighting of base case, upside and downside and a 10 per cent weighting of adjusted severe downside. The majority of post-model adjustments and all individually assessed provisions, although assessed on a range of multiple case specific outcomes, are reported flat under each economic scenario. At 30 June 2020 the impact of MES was an increase of £510 million to the base case (31 December 2019: £191 million).

|                     | Probability-<br>weighted<br>£m | Upside<br>£m | Base case<br>£m | Downside<br>£m | Severe<br>downside<br>£m |
|---------------------|--------------------------------|--------------|-----------------|----------------|--------------------------|
| UK Mortgages        | 1,111                          | 773          | 929             | 1,264          | 2,214                    |
| Other Retail        | 2,404                          | 2,208        | 2,383           | 2,510          | 2,741                    |
| Commercial Banking  | 2,763                          | 2,416        | 2,656           | 2,954          | 3,553                    |
| Other               | 263                            | 63           | 63              | 64             | 2,064                    |
| At 30 June 2020     | 6,541                          | 5,460        | 6,031           | 6,792          | 10,572                   |
| UK Mortgages        | 569                            | 317          | 464             | 653            | 1,389                    |
| Other Retail        | 1,521                          | 1,443        | 1,492           | 1,564          | 1,712                    |
| Commercial Banking  | 1,315                          | 1,211        | 1,258           | 1,382          | 1,597                    |
| Other               | 50                             | 50           | 50              | 50             | 50                       |
| At 31 December 2019 | 3,455                          | 3,021        | 3,264           | 3,649          | 4,748                    |

Sensitivity of ECL to key economic variables

The table below shows the impact on the Group's ECL resulting from a decrease/increase in loss given default for a 10 percentage point (pp) increase/decrease in the UK House Price Index (HPI). The increase/decrease is presented based on the adjustment phased evenly over the first ten quarters of the base case scenario.

|                | At 30 Ju                                   | At 30 June 2020 |                         | At 31 December 2019      |  |  |
|----------------|--|-----------------|-------------------------|--------------------------|--|--|
|                | 10pp increase 10 pp decrease in HPI in HPI |                 | 10pp increase<br>in HPI | 10 pp decrease<br>in HPI |  |  |
| ECL impact, £m | (149)                                      | 185             | (110)                   | 147                      |  |  |

The table below shows the impact on the Group's ECL resulting from a decrease/increase for a 1 percentage point (pp) increase/decrease in the UK unemployment rate. The increase/decrease is presented based on the adjustment phased evenly over the first ten quarters of the base case scenario.

|                | At 30 Jւ                     | At 30 June 2020              |                              | ember 2019                    |
|----------------|------------------------------|------------------------------|------------------------------|-------------------------------|
|                | 1pp increase in unemployment | 1pp decrease in unemployment | 1pp increase in unemployment | 1 pp decrease in unemployment |
| ECL impact, £m | 294                          | (276)                        | 141                          | (143)                         |

#### 1. Accounting policies, presentation and estimates (continued)

#### Post-model adjustments

Limitations in the Group's impairment models or input data may be identified through the on-going assessment and validation of the output of the models. In these circumstances, management make appropriate adjustments to the Group's allowance for impairment losses to ensure the overall provision adequately reflects all material risks. These adjustments are generally determined taking into account the particular attributes of the exposure which have not been adequately captured by the primary impairment models. At 30 June 2020 the incorporation of the changes in the economic outlook required an additional £636 million of post model adjustments; other adjustments increased to £346 million from £161 million at 31 December 2019.

|                     | Modelled<br>ECL<br>£m | Economic<br>outlook<br>post-model<br>adjustments<br>£m | Other<br>post-model<br>adjustments<br>£m | Total ECL<br>£m |
|---------------------|-----------------------|--|--|-----------------|
| UK Mortgages        | 803                   | 50   | 258                                      | 1,111           |
| Other Retail        | 2,008                 | 358  | 38                                       | 2,404           |
| Commercial Banking  | 2,685                 | 28   | 50                                       | 2,763           |
| Other               | 63                    | 200  |  | 263             |
| At 30 June 2020     | 5,559                 | 636  | 346                                      | 6,541           |
| At 31 December 2019 | 3,294                 |  | 161                                      | 3,455           |

Post model adjustments amounting to £636 million have been made to incorporate aspects of the updated economic outlook that have not been adequately captured by the models including adjustments to losses given default. The adjusted severe downside scenario has also been incorporated using a post model adjustment.

At 30 June 2020, other post-model adjustments amounted to £346 million of which £258 million relates to UK Mortgages. This comprises increases for the additional end of term risk on interest-only mortgages of £171 million (31 December 2019: £132 million); accounts in long-term default of £34 million (31 December 2019: £33 million); additional risk on forborne accounts, £21 million, and adjustments to possession rate levels, £32 million. In Other Retail post-model adjustments reflect the extension of modelled lifetime on revolving products of £38 million (31 December 2019: £36 million). All post-model adjustments are reviewed at least half-yearly and are subject to strict internal governance and controls.

### Significant increase in credit risk

An assessment of whether credit risk has increased significantly since initial recognition considers the change in the risk of default occurring over the remaining expected life of the financial instrument. In determining whether there has been a significant increase in credit risk, the Group uses quantitative tests based on relative and absolute probability of default movements linked to internal credit ratings together with qualitative indicators such as watchlists and other indicators of historical delinquency, credit weakness or financial difficulty. These quantitative tests are carried out on both observed and forward-looking probabilities of default (PDs) to determine whether a customer has triggered the required deterioration appropriate for their PD at origination. For each major product grouping, models have been developed which utilise historical credit loss data to produce probabilities of default for each scenario; and it is the overall weighted-average forward-looking PD that is used to assist in determining the staging of financial assets.

#### 1. Accounting policies, presentation and estimates (continued)

There have been no changes to the quantitative or qualitative triggers used at 30 June 2020. The Group considers these to continue to perform adequately under the current economic conditions and notably with the widespread use of payment holidays. The use of a payment holiday in itself has not been judged to indicate a significant increase in credit risk, with the underlying long-term credit risk deemed to be driven by economic conditions and captured through the use of forward-looking models. These portfolio level models are capturing the anticipated volume of increased defaults and therefore an appropriate assessment of staging and expected credit loss.

#### Definition of default

The probability of default (PD) of an exposure, both over a 12 month period and over its lifetime, is a key input to the measurement of the ECL allowance. Default has occurred when there is evidence that the customer is experiencing significant financial difficulty which is likely to affect the ability to repay amounts due. The Group uses a 90 day past due backstop for all of its products except for UK mortgages wherein a backstop of 180 days past due is in place. The use of payment holidays is not considered to be an automatic trigger of regulatory default and therefore does not automatically trigger Stage 3. Days past due will also not accumulate on any accounts that have taken a payment holiday including those already past due.

#### Loss given default

The calculation of the ECL allowance also requires an estimate to be made of the loss that will be incurred in the event of a default. The loss given default (LGD) is based on market recovery rates and internal credit assessments. The LGD for customers utilising government funding schemes incorporates an appropriate level of recovery dependent upon the individual scheme and corresponding level of guarantee being used. The use of forecast collateral value indices in determining LGDs continues to be effective despite the temporarily low volumes of transactions upon which those indices are based.

### **Financial instrument valuations**

The Group categorises financial instruments carried on the balance sheet at fair value using a three level hierarchy. Financial instruments categorised as level 1 are valued using quoted market prices and therefore minimal estimates are made in determining fair value. The fair value of financial instruments categorised as level 2 and, in particular, level 3 is determined using valuation techniques which involve management judgement and estimates the extent of which depends on the complexity of the instrument and the availability of market observable information. The COVID-19 pandemic has had a significant impact on a number of the businesses in which the Group's private equity business has an interest and, as a result, the Group has reduced the fair value of its investments in those businesses in the first half of 2020. These valuations are classified as level 3 and are based on earnings multiples; significant judgement is required in estimating both the relevant earnings and the multiple to be applied.

The principal judgements made by the Group in determining the fair value of its other financial assets and liabilities classified as level 3 are primarily related to interest rate spreads and interest rate volatility. Further details on the valuation of level 3 assets and liabilities, including significant unobservable inputs used in the valuation models, together with the effects of reasonably possible alternative assumptions, are given in note 16.

### 2. Segmental analysis

Lloyds Banking Group provides a wide range of banking and financial services in the UK and in certain locations overseas. The Group Executive Committee (GEC) remains the chief operating decision maker for the Group.

The segmental results and comparatives are presented on an underlying basis, the basis reviewed by the chief operating decision maker. The effects of certain asset sales, volatile items, the insurance grossing adjustment, liability management, restructuring, payment protection insurance provisions, the amortisation of purchased intangible assets and the unwind of acquisition-related fair value adjustments are excluded in arriving at underlying profit.

During the half-year to 30 June 2020, the Group migrated certain customer relationships from the SME business within Commercial Banking to Business Banking within Retail; the Group has also revised its approach to internal funding charges, including the adoption of the Sterling Overnight Index Average (SONIA) interest rate benchmark in place of LIBOR. Comparatives have been restated accordingly.

The Group's activities are organised into three financial reporting segments: Retail; Commercial Banking; and Insurance and Wealth. There has been no change to the descriptions of these segments as provided in note 4 to the Group's financial statements for the year ended 31 December 2019, neither has there been any change to the Group's segmental accounting for internal segment services or derivatives entered into by units for risk management purposes since 31 December 2019.

| Half-year to 30 June 2020             | Net<br>interest<br>income<br>£m | Other income, net of insurance claims | Total income, net of insurance claims | Profit<br>(loss)<br>before tax<br>£m | External<br>revenue<br>£m | Inter-<br>segment<br>revenue<br>£m |
|---------------------------------------|---------------------------------|---------------------------------------|---------------------------------------|--------------------------------------|---------------------------|------------------------------------|
| Underlying basis                      |                                 |                                       |                                       |                                      |                           |                                    |
| Retail                                | 4,233                           | 919                                   | 5,152                                 | 212                                  | 6,027                     | (875)                              |
| Commercial Banking                    | 1,222                           | 658                                   | 1,880                                 | (668)                                | 1,633                     | 247                                |
| Insurance and Wealth                  | 14                              | 853                                   | 867                                   | 379                                  | 857                       | 10                                 |
| Other                                 | 9                               | 31                                    | 40                                    | (204)                                | (578)                     | 618                                |
| Group                                 | 5,478                           | 2,461                                 | 7,939                                 | (281)                                | 7,939                     |                                    |
| Reconciling items:                    |                                 |                                       |                                       |                                      |                           |                                    |
| Insurance grossing adjustment         | 1,132                           | (1,018)                               | 114                                   | -                                    |                           |                                    |
| Market volatility and asset sales     | 52                              | (75)                                  | (23)                                  | (43)                                 |                           |                                    |
| Amortisation of purchased intangibles | -                               | _                                     | _                                     | (34)                                 |                           |                                    |
| Restructuring costs                   | -                               | (37)                                  | (37)                                  | (133)                                |                           |                                    |
| Fair value unwind and other items     | (106)                           | 8                                     | (98)                                  | (111)                                |                           |                                    |
| Group - statutory                     | 6,556                           | 1,339                                 | 7,895                                 | (602)                                |                           |                                    |

# 2. Segmental analysis (continued)

| Half-year to 30 June 2019 <sup>1</sup>     | Net<br>interest<br>income<br>£m | Other income, net of insurance claims    | Total income, net of insurance claims | Profit<br>(loss)<br>before tax<br>£m | External<br>revenue<br>£m | Inter-<br>segment<br>revenue<br>£m |
|--|---------------------------------|--|---------------------------------------|--------------------------------------|---------------------------|------------------------------------|
| Underlying basis                           |                                 |  |                                       |                                      |                           |                                    |
| Retail                                     | 4,561                           | 1,009                                    | 5,570                                 | 2,177                                | 6,514                     | (944)                              |
| Commercial Banking                         | 1,449                           | 731                                      | 2,180                                 | 982                                  | 1,861                     | 319                                |
| Insurance and Wealth                       | 40                              | 1,183                                    | 1,223                                 | 659                                  | 1,152                     | 71                                 |
| Other                                      | 95                              | 227                                      | 322                                   | 376                                  | (232)                     | 554                                |
| Group                                      | 6,145                           | 3,150                                    | 9,295                                 | 4,194                                | 9,295                     |                                    |
| Reconciling items:                         |                                 |  |                                       |                                      |                           |                                    |
| Insurance grossing adjustment              | (1,303)                         | 1,418                                    | 115                                   | _                                    |                           |                                    |
| Market volatility and asset sales          | (87)                            | (22)                                     | (109)                                 | (296)                                |                           |                                    |
| Amortisation of purchased intangibles      | -                               | _  | _                                     | (34)                                 |                           |                                    |
| Restructuring costs                        | -                               | (48)                                     | (48)                                  | (182)                                |                           |                                    |
| Fair value unwind and other items          | (116)                           | (6)                                      | (122)                                 | (135)                                |                           |                                    |
| Payment protection insurance provision     |                                 |  |                                       | (650)                                |                           |                                    |
| Group – statutory                          | 4,639                           | 4,492                                    | 9,131                                 | 2,897                                |                           |                                    |
| <sup>1</sup> Restated, see page 86.        |                                 |  |                                       |                                      |                           |                                    |
| Half-year to 31 December 2019 <sup>1</sup> | Net<br>interest<br>income<br>£m | Other income, net of insurance claims £m | Total income, net of insurance claims | Profit<br>(loss)<br>before tax<br>£m | External<br>revenue<br>£m | Inter-<br>segment<br>revenue<br>£m |
| Underlying basis                           |                                 |  |                                       |                                      |                           |                                    |
| Retail                                     | 4,623                           | 1,010                                    | 5,633                                 | 2,036                                | 6,622                     | (989)                              |
| Commercial Banking                         | 1,443                           | 686                                      | 2,129                                 | 772                                  | 1,647                     | 482                                |
| Insurance and Wealth                       | 37                              | 838                                      | 875                                   | 407                                  | 774                       | 101                                |
| Other                                      | 129                             | 48                                       | 177                                   | 122                                  | (229)                     | 406                                |
| Group                                      | 6,232                           | 2,582                                    | 8,814                                 | 3,337                                | 8,814                     |                                    |
| Reconciling items:                         | ,                               | ,  | •                                     | •                                    | <del></del>               |                                    |
| Insurance grossing adjustment              | (515)                           | 603                                      | 88                                    | _                                    |                           |                                    |
| Market volatility and asset sales          | (63)                            | 551                                      | 488                                   | 422                                  |                           |                                    |
| Amortisation of purchased intangibles      | _                               | _  | _                                     | (34)                                 |                           |                                    |
| Restructuring costs                        | _                               | (40)                                     | (40)                                  | (289)                                |                           |                                    |
| Fair value unwind and other items          | (113)                           | (9)                                      | (122)                                 | (140)                                |                           |                                    |
| Payment protection insurance provision     |                                 |  |                                       |                                      |                           |                                    |
| , ,  |                                 |  |                                       | (1,800)                              |                           |                                    |

<sup>&</sup>lt;sup>1</sup> Restated, see page 86.

# 2. Segmental analysis (continued)

|                      | J          | Segment external assets |            | ustomer<br>sits   | ner Segment external<br>liabilities |                   |
|----------------------|------------|-------------------------|------------|-------------------|-------------------------------------|-------------------|
|                      | At 30 June | At 31 Dec               | At 30 June | At 31 Dec         | At 30 June                          | At 31 Dec         |
|                      | 2020       | 2019 <sup>1</sup>       | 2020       | 2019 <sup>1</sup> | 2020                                | 2019 <sup>1</sup> |
|                      | £m         | £m                      | £m         | £m                | £m                                  | £m                |
| Retail               | 349,035    | 350,850                 | 272,217    | 253,128           | 278,964                             | 261,036           |
| Commercial Banking   | 153,759    | 144,795                 | 154,481    | 144,050           | 198,407                             | 182,318           |
| Insurance and Wealth | 171,639    | 175,869                 | 13,511     | 13,677            | 178,562                             | 182,333           |
| Other                | 198,561    | 162,379                 | 13,237     | 10,465            | 168,199                             | 160,400           |
| Total Group          | 872,994    | 833,893                 | 453,446    | 421,320           | 824,132                             | 786,087           |

<sup>&</sup>lt;sup>1</sup> Restated, see page 86.

### 3. Net fee and commission income

|                                      | Half-year to | Half-year to | Half-year to |
|--------------------------------------|--------------|--------------|--------------|
|                                      | 30 June      | 30 June      | 31 Dec       |
|                                      | 2020         | 2019         | 2019         |
|                                      | £m           | £m           | £m           |
| Fee and commission income:           |              |              |              |
| Current accounts                     | 307          | 325          | 334          |
| Credit and debit card fees           | 350          | 469          | 513          |
| Commercial banking and treasury fees | 120          | 138          | 110          |
| Unit trust and insurance broking     | 66           | 114          | 92           |
| Private banking and asset management | 3            | 46           | 23           |
| Factoring                            | 42           | 53           | 50           |
| Other                                | 233          | 283          | 206          |
| Total fee and commission income      | 1,121        | 1,428        | 1,328        |
| Fee and commission expense           | (558)        | (694)        | (656)        |
| Net fee and commission income        | 563          | 734          | 672          |

Current account and credit and debit card fees principally arise in Retail; commercial banking, treasury and factoring fees arise in Commercial Banking; and private banking, unit trust, insurance broking and asset management fees arise in Insurance and Wealth.

# 4. Operating expenses

|  | Half-year to<br>30 June<br>2020<br>£m | Half-year to<br>30 June<br>2019<br>£m | Half-year to<br>31 Dec<br>2019<br>£m |
|--|---------------------------------------|---------------------------------------|--------------------------------------|
| Administrative expenses                                      | 2                                     | 2111                                  | 2111                                 |
| Salaries and social security costs                           | 1,493                                 | 1,627                                 | 1,617                                |
| Pensions and other post-retirement benefit schemes (note 13) | 272                                   | 280                                   | 252                                  |
| Restructuring and other staff costs                          | 129                                   | 250                                   | 225                                  |
|  | 1,894                                 | 2,157                                 | 2,094                                |
| Premises and equipment                                       | 237                                   | 242                                   | 249                                  |
| Other expenses:  |                                       |                                       |                                      |
| IT, data processing and communications                       | 474                                   | 535                                   | 503                                  |
| UK bank levy   | -                                     | _                                     | 224                                  |
| Operations, marketing and other                              | 488                                   | 626                                   | 485                                  |
|  | 962                                   | 1,161                                 | 1,212                                |
|  | 3,093                                 | 3,560                                 | 3,555                                |
| Depreciation and amortisation                                | 1,398                                 | 1,302                                 | 1,358                                |
| Total operating expenses, excluding regulatory provisions    | 4,491                                 | 4,862                                 | 4,913                                |
| Regulatory provisions (note 14):                             |                                       |                                       |                                      |
| Payment protection insurance provision                       | -                                     | 650                                   | 1,800                                |
| Other regulatory provisions                                  | 177                                   | 143                                   | 302                                  |
|  | 177                                   | 793                                   | 2,102                                |
| Total operating expenses                                     | 4,668                                 | 5,655                                 | 7,015                                |

### 5. Impairment

|   | Half-year to<br>30 June<br>2020<br>£m | Half-year to<br>30 June<br>2019<br>£m | Half-year to<br>31 Dec<br>2019<br>£m |
|---|---------------------------------------|---------------------------------------|--------------------------------------|
| Impact of transfers between stages                                | 1,263                                 | 379                                   | 225                                  |
| Other changes in credit quality                                   | 2,111                                 | 223                                   | 575                                  |
| Additions (repayments)  | 211                                   | (64)                                  | (52)                                 |
| Methodology, model and assumption changes                         | 44                                    | 43                                    | (29)                                 |
| Other items   | 200                                   | (2)                                   | (2)                                  |
|   | 2,566                                 | 200                                   | 492                                  |
| Total impairment charge   | 3,829                                 | 579                                   | 717                                  |
| In respect of:  |                                       |                                       |                                      |
| Loans and advances to banks                                       | 21                                    | 1                                     | (1)                                  |
| Loans and advances to customers                                   | 3,464                                 | 598                                   | 709                                  |
| Debt securities   | 1                                     | _                                     | _                                    |
| Financial assets at amortised cost                                | 3,486                                 | 599                                   | 708                                  |
| Other assets  | 13                                    |                                       | 5                                    |
| Impairment charge on drawn balances                               | 3,499                                 | 599                                   | 713                                  |
| Loan commitments and financial guarantees                         | 324                                   | (19)                                  | 4                                    |
| Financial assets at fair value through other comprehensive income | 6                                     | (1)                                   |                                      |
| Total impairment charge   | 3,829                                 | 579                                   | 717                                  |

The impairment charge includes £21 million (half-year to 30 June 2019: £90 million; half-year to 31 December 2019: £44 million) in respect of residual value impairment and voluntary terminations within the Group's UK motor finance business.

The Group's impairment charge comprises the following:

### Impact of transfers between stages

The net impact on the impairment charge of transfers between stages.

### Other changes in credit quality

Changes in loss allowance as a result of movements in risk parameters that reflect changes in customer credit quality, but which have not resulted in a transfer to a different stage. This also contains the impact on the impairment charge of write-offs and recoveries, where the related loss allowances are reassessed to reflect ultimate realisable or recoverable value.

# Additions (repayments)

Expected loss allowances are recognised on origination of new loans or further drawdowns of existing facilities. Repayments relate to the reduction of loss allowances as a result of repayments of outstanding balances.

# Methodology, model and assumption changes

Increase or decrease in impairment charge as a result of adjustments to the models used for expected credit loss calculations; either as changes to the model inputs or to the underlying assumptions, as well as the impact of changing the models used.

#### Other items

In the half-year to 30 June 2020 this includes a central adjustment of £200 million to reflect the adjusted severe downside economic scenario (note 1).

#### 6. Taxation

In accordance with IAS 34, the Group's income tax expense for the half-year to 30 June 2020 is based on the best estimate of the weighted-average annual income tax rate expected for the full financial year. The tax effects of one-off items are not included in the weighted-average annual income tax rate, but are recognised in the relevant period.

An explanation of the relationship between tax expense and accounting profit is set out below:

|   | Half-year to | Half-year to | Half-year to |
|---|--------------|--------------|--------------|
|   | 30 June      | 30 June      | 31 Dec       |
|   | 2020         | 2019         | 2019         |
|   | £m           | £m           | £m           |
| (Loss) profit before tax  | (602)        | 2,897        | 1,496        |
| UK corporation tax thereon at 19 per cent (2019:19 per cent)          | 114          | (550)        | (285)        |
| Impact of surcharge on banking profits                                | 44           | (221)        | (143)        |
| Non-deductible costs: conduct charges                                 | (11)         | (103)        | (267)        |
| Non-deductible costs: bank levy                                       | -            | _            | (43)         |
| Other non-deductible costs  | (40)         | (39)         | (82)         |
| Non-taxable income  | 76           | 45           | (5)          |
| Tax relief on coupons on other equity instruments                     | 44           | 47           | 42           |
| Tax-exempt gains on disposals   | 3            | 10           | 92           |
| Tax losses where no deferred tax recognised                           | (1)          | 12           | 6            |
| Remeasurement of deferred tax due to rate changes                     | 354          | 14           | (20)         |
| Differences in overseas tax rates                                     | 13           | (15)         | 1            |
| Policyholder tax  | (23)         | (38)         | (29)         |
| Policyholder deferred tax asset in respect of life assurance expenses | -            | _            | (53)         |
| Adjustments in respect of prior years                                 | 48           | 166          | 71           |
| Tax credit (expense)  | 621          | (672)        | (715)        |

On 29 October 2018 the UK Government announced its intention to restrict the use of capital tax losses to 50 per cent of any future gains that arise. This restriction was substantively enacted on 2 July 2020 and will reduce the Group's net deferred tax asset by £58 million in the second half of the year, with £44 million to be recognised within the Group's tax expense and £14 million within other comprehensive income.

# 7. Earnings per share

|   | Half-year to | Half-year to            | Half-year to            |
|---|--------------|-------------------------|-------------------------|
|   | 30 June      | 30 June                 | 31 Dec                  |
|   | 2020         | 2019                    | 2019                    |
| (Loss) profit attributable to ordinary shareholders – basic and diluted (£m)  | (234)        | 1,942                   | 517                     |
| Weighted average number of ordinary shares in issue – basic (m) Adjustment for share options and awards (m) Weighted average number of ordinary shares in issue – diluted (m) | 70,434<br>   | 71,053<br>663<br>71,716 | 70,160<br>701<br>70,861 |
| Basic (loss) earnings per share   | (0.3)p       | 2.7p                    | 0.8p                    |
| Diluted (loss) earnings per share   | (0.3)p       | 2.7p                    | 0.7p                    |

# 8. Financial assets at fair value through profit or loss

|  | At 30 June<br>2020<br>£m | At 31 Dec<br>2019<br>£m |
|--|--------------------------|-------------------------|
| Trading assets   | 19,535                   | 17,982                  |
| Other financial assets at fair value through profit or loss: |                          |                         |
| Treasury and other bills                                     | 20                       | 19                      |
| Loans and advances to customers                              | 11,002                   | 10,654                  |
| Loans and advances to banks                                  | 3,933                    | 1,886                   |
| Debt securities  | 38,300                   | 33,859                  |
| Equity shares  | 84,323                   | 95,789                  |
|  | 137,578                  | 142,207                 |
| Financial assets at fair value through profit or loss        | 157,113                  | 160,189                 |

Included in the above is £132,250 million (31 December 2019: £136,855 million) of assets relating to the insurance businesses.

# 9. Derivative financial instruments

|  | At 30 June 2020 |                | At 31 Dece | nber 2019      |  |
|--|-----------------|----------------|------------|----------------|--|
|  | Fair value      | Fair value     | Fair value | Fair value     |  |
|  | of assets       | of liabilities | of assets  | of liabilities |  |
|  | £m              | £m             | £m         | £m             |  |
| Hedging  |                 |                |            |                |  |
| Derivatives designated as fair value hedges    | 982             | 241            | 806        | 229            |  |
| Derivatives designated as cash flow hedges     | 587             | 860            | 430        | 876            |  |
|  | 1,569           | 1,101          | 1,236      | 1,105          |  |
| Trading  |                 |                |            |                |  |
| Exchange rate contracts                        | 6,426           | 5,280          | 4,990      | 6,540          |  |
| Interest rate contracts                        | 24,359          | 21,418         | 19,810     | 17,464         |  |
| Credit derivatives                             | 52              | 77             | 83         | 167            |  |
| Equity and other contracts                     | 572             | 755            | 250        | 503            |  |
|  | 31,409          | 27,530         | 25,133     | 24,674         |  |
| Total recognised derivative assets/liabilities | 32,978          | 28,631         | 26,369     | 25,779         |  |

# 10. Financial assets at amortised cost

Half-year to 30 June 2020

| ,   |          |         |         | Purchased<br>or<br>originated |         |
|---|----------|---------|---------|-------------------------------|---------|
|   | Stage 1  | Stage 2 | Stage 3 | credit-<br>impaired           | Total   |
|   | £m       | £m      | £m      | £m                            | £m      |
| Loans and advances to banks                   |          |         |         |                               |         |
| At 1 January 2020                             | 9,777    | _       | -       | _                             | 9,777   |
| Exchange and other adjustments                | 368      | -       | -       | -                             | 368     |
| Transfers to Stage 2                          | (43)     | 43      | -       | -                             | _       |
| Additions (repayments)                        | 1,078    | 1       |         |                               | 1,079   |
| At 30 June 2020                               | 11,180   | 44      | -       | -                             | 11,224  |
| Allowance for impairment losses               | (21)     | (1)     |         |                               | (22)    |
| Total loans and advances to banks             | 11,159   | 43      |         |                               | 11,202  |
| Loans and advances to customers               |          |         |         |                               |         |
| At 1 January 2020                             | 449,975  | 28,543  | 6,015   | 13,714                        | 498,247 |
| Exchange and other adjustments                | 2,735    | 27      | 4       | (54)                          | 2,712   |
| Additions (repayments)                        | 8,247    | 417     | (836)   | (593)                         | 7,235   |
| Transfers to Stage 1                          | 3,154    | (3,145) | (9)     |                               | _       |
| Transfers to Stage 2                          | (33,522) | 33,866  | (344)   |                               | _       |
| Transfers to Stage 3                          | (1,060)  | (1,569) | 2,629   |                               | _       |
|   | (31,428) | 29,152  | 2,276   |                               |         |
| Recoveries                                    |          |         | 86      | _                             | 86      |
| Financial assets that have been written off   |          |         | (762)   | (24)                          | (786)   |
| At 30 June 2020                               | 429,529  | 58,139  | 6,783   | 13,043                        | 507,494 |
| Allowance for impairment losses               | (1,332)  | (2,168) | (2,161) | (325)                         | (5,986) |
| Total loans and advances to customers         | 428,197  | 55,971  | 4,622   | 12,718                        | 501,508 |
| Debt securities                               |          |         |         |                               |         |
| At 1 January 2020                             | 5,544    | _       | 3       | _                             | 5,547   |
| Exchange and other adjustments                | 112      | _       | _       | _                             | 112     |
| Additions (repayments)                        | (50)     | _       | _       | _                             | (50)    |
| Financial assets that have been written off   | (4.1)    |         | _       | _                             | _       |
| At 30 June 2020                               | 5,606    | _       | 3       | _                             | 5,609   |
| Allowance for impairment losses               | (2)      | _       | (3)     | _                             | (5)     |
| Total debt securities                         | 5,604    | _       |         |                               | 5,604   |
| Total financial assets at amortised cost      | 444,960  | 56,014  | 4,622   | 12,718                        | 519 211 |
| i otai iiilaliotai assets at alliortised cost | 444,900  | 30,014  | 4,022   | 12,110                        | 518,314 |

Exchange and other adjustments includes certain adjustments, prescribed by IFRS 9, in respect of purchased or originated credit-impaired financial assets.

# 10. Financial assets at amortised cost (continued)

Movements in Retail mortgage balances were as follows:

|   | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | Purchased<br>or<br>originated<br>credit-<br>impaired<br>£m | Total<br>£m |
|---|---------------|---------------|---------------|--|-------------|
| At 1 January 2020                           | 257,043       | 16,935        | 1,506         | 13,714   | 289,198     |
| Exchange and other adjustments              | _             | _             | 1             | (54)   | (53)        |
| Additions (repayments)                      | (1,522)       | (1,054)       | (216)         | (593)  | (3,385)     |
| Transfers to Stage 1                        | 1,350         | (1,345)       | (5)           |  | _           |
| Transfers to Stage 2                        | (20,260)      | 20,473        | (213)         |  | _           |
| Transfers to Stage 3                        | (34)          | (702)         | 736           |  | _           |
|   | (18,944)      | 18,426        | 518           |  | _           |
| Recoveries                                  |               |               | 9             | _  | 9           |
| Financial assets that have been written off |               |               | (18)          | (24)   | (42)        |
| At 30 June 2020                             | 236,577       | 34,307        | 1,800         | 13,043   | 285,727     |
| Allowance for impairment losses             | (106)         | (491)         | (187)         | (325)  | (1,109)     |
| Total loans and advances to customers       | 236,471       | 33,816        | 1,613         | 12,718   | 284,618     |

# 10. Financial assets at amortised cost (continued)

Year ended 31 December 2019

| real effice of December 2019                |               |               |               | Purchased<br>or<br>originated |             |
|---|---------------|---------------|---------------|-------------------------------|-------------|
|   | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | credit-<br>impaired<br>£m     | Total<br>£m |
| Loans and advances to banks                 |               |               |               |                               |             |
| At 1 January 2019                           | 6,282         | 3             | _             | _                             | 6,285       |
| Exchange and other adjustments              | (218)         | _             | _             | _                             | (218)       |
| Additions (repayments)                      | 3,713         | (3)           | <u> </u>      |                               | 3,710       |
| At 31 December 2019                         | 9,777         | _             | _             | _                             | 9,777       |
| Allowance for impairment losses             | (2)           | <u> </u>      |               |                               | (2)         |
| Total loans and advances to banks           | 9,775         |               |               |                               | 9,775       |
| Loans and advances to customers             |               |               |               |                               |             |
| At 1 January 2019                           | 441,531       | 25,345        | 5,741         | 15,391                        | 488,008     |
| Exchange and other adjustments              | (498)         | (34)          | 47            | 283                           | (202)       |
| Additions (repayments)                      | 13,554        | (2,558)       | (858)         | (1,934)                       | 8,204       |
| Transfers to Stage 1                        | 6,318         | (6,286)       | (32)          |                               | _           |
| Transfers to Stage 2                        | (13,084)      | 13,516        | (432)         |                               | -           |
| Transfers to Stage 3                        | (1,540)       | (1,440)       | 2,980         |                               | _           |
|   | (8,306)       | 5,790         | 2,516         |                               | _           |
| Recoveries                                  |               |               | 397           | 28                            | 425         |
| Acquisition of portfolios                   | 3,694         | _             | _             | _                             | 3,694       |
| Financial assets that have been written off |               |               | (1,828)       | (54)                          | (1,882)     |
| At 31 December 2019                         | 449,975       | 28,543        | 6,015         | 13,714                        | 498,247     |
| Allowance for impairment losses             | (675)         | (995)         | (1,447)       | (142)                         | (3,259)     |
| Total loans and advances to customers       | 449,300       | 27,548        | 4,568         | 13,572                        | 494,988     |
| Debt securities                             |               |               |               |                               |             |
| At 1 January 2019                           | 5,238         | _             | 6             | _                             | 5,244       |
| Exchange and other adjustments              | (94)          | _             | (2)           | _                             | (96)        |
| Additions (repayments)                      | 400           | _             | _             | _                             | 400         |
| Financial assets that have been written off |               |               | (1)           |                               | (1)         |
| At 31 December 2019                         | 5,544         | _             | 3             | _                             | 5,547       |
| Allowance for impairment losses             |               |               | (3)           |                               | (3)         |
| Total debt securities                       | 5,544         |               |               |                               | 5,544       |
| Total financial assets at amortised cost    | 464,619       | 27,548        | 4,568         | 13,572                        | 510,307     |
|   |               |               |               |                               |             |

Purchased

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 10. Financial assets at amortised cost (continued)

Movements in Retail mortgage balances were as follows:

|   |         |         |         | or<br>originated<br>credit- |         |
|---|---------|---------|---------|-----------------------------|---------|
|   | Stage 1 | Stage 2 | Stage 3 | impaired                    | Total   |
|   | £m      | £m      | £m      | £m                          | £m      |
| At 1 January 2019                           | 257,797 | 13,654  | 1,393   | 15,391                      | 288,235 |
| Exchange and other adjustments              | (1)     | _       | 2       | 283                         | 284     |
| Additions (repayments)                      | 799     | (1,432) | (416)   | (1,934)                     | (2,983) |
| Transfers to Stage 1                        | 3,060   | (3,057) | (3)     |                             | _       |
| Transfers to Stage 2                        | (7,879) | 8,242   | (363)   |                             | _       |
| Transfers to Stage 3                        | (427)   | (472)   | 899     |                             | _       |
|   | (5,246) | 4,713   | 533     |                             | _       |
| Recoveries                                  |         |         | 29      | 28                          | 57      |
| Acquisition of portfolios                   | 3,694   |         | _       | _                           | 3,694   |
| Financial assets that have been written off |         |         | (35)    | (54)                        | (89)    |
| At 31 December 2019                         | 257,043 | 16,935  | 1,506   | 13,714                      | 289,198 |
| Allowance for impairment losses             | (23)    | (281)   | (122)   | (142)                       | (568)   |
| Total loans and advances to customers       | 257,020 | 16,654  | 1,384   | 13,572                      | 288,630 |
|   |         |         |         |                             |         |

The movement tables are compiled by comparing the position at the reporting date to that at the beginning of the year.

Transfers between stages are deemed to have taken place at the start of the reporting period, with all other movements shown in the stage in which the asset is held at the period end, with the exception of those held within Purchased or originated credit-impaired, which are not transferrable.

Additions (repayments) comprise new loans originated and repayments of outstanding balances throughout the reporting period. Loans which are written off in the period are first transferred to Stage 3 before acquiring a full allowance and subsequent write-off.

Loans and advances to customers include advances securitised under the Group's securitisation and covered bond programmes (see note 12).

# 11. Allowance for impairment losses

| Half-year to 30 June 2020                                   | Stage 1 | Stage 2<br>£m | Stage 3<br>£m | Purchased<br>or<br>originated<br>credit-<br>impaired<br>£m | Total<br>£m |
|---|---------|---------------|---------------|--|-------------|
| In respect of drawn balances                                |         |               |               |  |             |
| At 1 January 2020   | 677     | 995           | 1,464         | 142  | 3,278       |
| Exchange and other adjustments                              | 1       | 1             | 26            | (38)   | (10)        |
| Transfers to Stage 1  | 108     | (107)         | (1)           |  |             |
| Transfers to Stage 2  | (90)    | 133           | (43)          |  | _ [         |
| Transfers to Stage 3  | (10)    | (133)         | 143           |  | _ [         |
| Impact of transfers between stages                          | (64)    | 777           | 447           |  | 1,160       |
| impact of transiers between stages                          | (56)    | 670           | 546           |  | 1,160       |
| Other items charged to the income statement                 | 733     | 503           | 858           | 245  | 2,339       |
| Charge to the income statement (note 5)                     | 677     | 1,173         | 1,404         | 245  | 3,499       |
| Advances written off  | 011     | 1,170         | (762)         | (24)   | (786)       |
| Recoveries of advances written off in previous years        |         |               | 86            | ()   | 86          |
| Discount unwind   |         |               | (27)          | _  | (27)        |
| At 30 June 2020   | 1,355   | 2,169         | 2,191         | 325  | 6,040       |
|   |         |               |               |  |             |
| In respect of undrawn balances                              |         |               |               |  |             |
| At 1 January 2020   | 95      | 77            | 5             | _  | 177         |
| Exchange and other adjustments                              | _       | _             | _             | _  | _           |
| Transfers to Stage 1  | 8       | (8)           |               |  |             |
| Transfers to Stage 2  | (8)     | 8             | _             |  | _           |
| Transfers to Stage 3  | (5)     | (6)           | 6             |  | _           |
| Impact of transfers between stages                          | (2)     | 94            | 11            |  | 103         |
| mpast of trainered someon orages                            | (2)     | 88            | 17            |  | 103         |
| Other items charged to the income statement                 | 158     | 50            | 13            | _  | 221         |
| Charge to the income statement (note 5)                     | 156     | 138           | 30            |  | 324         |
| At 30 June 2020   | 251     | 215           | 35            |  | 501         |
| Total allowance for impairment losses                       | 1,606   |               |               | 325  |             |
| Total allowance for impairment losses                       | 1,000   | 2,384         | 2,226         | 323  | 6,541       |
| In respect of:  |         |               |               |  |             |
| Loans and advances to banks                                 | 21      | 1             | _             | _  | 22          |
| Retail mortgages  | 106     | 491           | 187           | 325  | 1,109       |
| Other   | 1,226   | 1,677         | 1,974         | _  | 4,877       |
| Loans and advances to customers                             | 1,332   | 2,168         | 2,161         | 325  | 5,986       |
| Debt securities   | 2       | _,            | 3             | _  | 5           |
| Financial assets at amortised cost                          | 1,355   | 2,169         | 2,164         | 325  | 6,013       |
| Other assets  | -,555   | _,.55         | 27            | _  | 27          |
| Provisions in relation to loan commitments and              |         |               |               |  | ~.          |
| financial guarantees  | 251     | 215           | 35            |  | 501         |
| Total allowance for impairment losses                       | 1,606   | 2,384         | 2,226         | 325  | 6,541       |
| Expected credit loss in respect of financial assets at fair | _       | _             | _             | _  | _           |
| value through other comprehensive income (memorandum item)  | 6       | _             | _             | _  | 6           |
| (memorandum item)   |         |               |               |  |             |

# 11. Allowance for impairment losses (continued)

Exchange and other adjustments includes certain adjustments, prescribed by IFRS 9, in respect of purchased or originated credit-impaired financial assets.

The total allowance for impairment losses includes £191 million (31 December 2019: £201 million) in respect of residual value impairment and voluntary terminations within the Group's asset finance business.

Movements in the Group's impairment allowances in respect of Retail mortgages were as follows:

|  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | Purchased<br>or<br>originated<br>credit-<br>impaired<br>£m | Total<br>£m |
|--|---------------|---------------|---------------|--|-------------|
| At 1 January 2020                                    | 24            | 281           | 122           | 142  | 569         |
| Exchange and other adjustments                       | (2)           | 1             | _             | (38)   | (39)        |
| Transfers to Stage 1                                 | 14            | (14)          | _             |  | _           |
| Transfers to Stage 2                                 | (6)           | 16            | (10)          |  | _           |
| Transfers to Stage 3                                 | -             | (28)          | 28            |  | _           |
| Impact of transfers between stages                   | (12)          | 159           | 39            |  | 186         |
|  | (4)           | 133           | 57            |  | 186         |
| Other items charged to the income statement          | 90            | 76            | 7             | 245  | 418         |
| Charge to the income statement                       | 86            | 209           | 64            | 245  | 604         |
| Advances written off                                 |               |               | (18)          | (24)   | (42)        |
| Recoveries of advances written off in previous years |               |               | 9             | -  | 9           |
| Discount unwind                                      |               |               | 10            |  | 10          |
| At 30 June 2020                                      | 108           | 491           | 187           | 325  | 1,111       |

 $\ensuremath{\mathfrak{L}} 2$  million of the closing allowance at 30 June 2020 relates to undrawn exposures.

# 11. Allowance for impairment losses (continued)

Year ended 31 December 2019

|  |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|--|---------------|---------------|---------------|--|-------------|
|  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| In respect of drawn balances   |               |               |               |  |             |
| At 1 January 2019  | 527           | 994           | 1,570         | 78                                       | 3,169       |
| Exchange and other adjustments   | 11            | (9)           | 23            | 283                                      | 308         |
| Transfers to Stage 1   | 229           | (222)         | (7)           |  | _           |
| Transfers to Stage 2   | (53)          | 92            | (39)          |  | _           |
| Transfers to Stage 3   | (15)          | (140)         | 155           |  | _           |
| Impact of transfers between stages   | (175)         | 353           | 420           |  | 598         |
|  | (14)          | 83            | 529           |  | 598         |
| Other items charged to the income statement  | 153           | (73)          | 827           | (193)                                    | 714         |
| Charge to the income statement   | 139           | 10            | 1,356         | (193)                                    | 1,312       |
| Advances written off   |               |               | (1,829)       | (54)                                     | (1,883)     |
| Recoveries of advances written off in previous years   |               |               | 397           | 28                                       | 425         |
| Discount unwind  |               |               | (53)          |  | (53)        |
| At 31 December 2019  | 677           | 995           | 1,464         | 142                                      | 3,278       |
|  |               |               |               |  |             |
| In respect of undrawn balances   | 400           | 0.4           | •             |  | 400         |
| At 1 January 2019  | 123           | 64            | 6             | _  | 193         |
| Exchange and other adjustments   | _             | (1)           | _             | _  | (1)         |
| Transfers to Stage 1   | 19            | (19)          | _             |  | -           |
| Transfers to Stage 2   | (4)           | 4             | <b>—</b>      |  | -           |
| Transfers to Stage 3   | (1)           | (3)           | 4             |  | _           |
| Impact of transfers between stages   | (17)          | 24            | (1)           |  | 6           |
|  | (3)           | 6             | 3             |  | 6           |
| Other items charged to the income statement  | (25)          | 8             | (4)           | _  | (21)        |
| Charge to the income statement   | (28)          | 14            | (1)           |  | (15)        |
| At 31 December 2019  | 95            | 77            | 5             |  | 177         |
| Total allowance for impairment losses  | 772           | 1,072         | 1,469         | 142                                      | 3,455       |
| In respect of:   |               |               |               |  | -           |
| Loans and advances to banks  | 2             | _             | _             | _  | 2           |
| Retail mortgages   | 23            | 281           | 122           | 142                                      | 568         |
| Other  | 652           | 714           | 1,325         | _  | 2,691       |
| Loans and advances to customers  | 675           | 995           | 1,447         | 142                                      | 3,259       |
| Debt securities  | _             | _             | 3             | _  | 3           |
| Financial assets at amortised cost   | 677           | 995           | 1,450         | 142                                      | 3,264       |
| Other assets   | _             | _             | 14            | _  | 14          |
| Provisions in relation to loan commitments and   |               |               |               |  | •           |
| financial guarantees   | 95            | 77            | 5             |  | 177         |
| Total allowance for impairment losses  | 772           | 1,072         | 1,469         | 142                                      | 3,455       |
| Expected credit loss in respect of financial assets at fair value through other comprehensive income |               |               |               |  |             |
| (memorandum item)  |               |               |               |  |             |

### 11. Allowance for impairment losses (continued)

Movements in the Group's impairment allowances in respect of Retail mortgages were as follows:

|  | Stage 1<br>£m                     | Stage 2<br>£m                    | Stage 3<br>£m               | Purchased<br>or<br>originated<br>credit-<br>impaired<br>£m | Total<br>£m               |
|--|-----------------------------------|----------------------------------|-----------------------------|--|---------------------------|
| At 1 January 2019  | 37                                | 226                              | 118                         | 78   | 459                       |
| Exchange and other adjustments   |                                   | _                                | _                           | 283  | 283                       |
| Transfers to Stage 1 Transfers to Stage 2 Transfers to Stage 3 Impact of transfers between stages                        | 17<br>(13)<br>(5)<br>(15)<br>(16) | (17)<br>33<br>(21)<br>105<br>100 | -<br>(20)<br>26<br>39<br>45 |  | -<br>-<br>-<br>129        |
| Other items charged to the income statement  | 3                                 | (45)                             | (59)                        | (193)  | (294)                     |
| Charge to the income statement Advances written off Recoveries of advances written off in previous years Discount unwind | (13)                              | 55                               | (14)<br>(35)<br>29<br>24    | (193)<br>(54)<br>28<br>—                                   | (165)<br>(89)<br>57<br>24 |
| At 31 December 2019  | 24                                | 281                              | 122                         | 142  | 569                       |

£1 million of the closing allowance at 31 December 2019 related to undrawn exposures.

The Group's income statement charge comprises:

| Half-yea  | ar         | Year ended |
|---|------------|------------|
| to 30 Jun   | e          | 31 Dec     |
| 202   | 20         | 2019       |
| £r  | m          | £m         |
| Drawn balances 3,49   | 9          | 1,312      |
| Undrawn balances 32   | <u>2</u> 4 | (15)       |
| Financial assets at fair value through other comprehensive income | 6          | (1)        |
| Total 3,82  | 29_        | 1,296      |

Transfers between stages are deemed to have taken place at the start of the reporting period, with all other movements shown in the stage in which the asset is held at the period end, with the exception of those held within Purchased or originated credit-impaired, which are not transferable. As assets are transferred between stages, the resulting change in expected credit loss of £1,160 million for drawn balances, and £103 million for undrawn balances, is presented separately as impacts of transfers between stages, in the stage in which the expected credit loss is recognised at the end of the reporting period.

Other items charged to the income statement include the movements in the expected credit loss as a result of new loans originated and repayments of outstanding balances throughout the reporting period. Loans which are written off in the period are first transferred to Stage 3 before acquiring a full allowance and subsequent write-off. Consequently, recoveries on assets previously written-off also occur in Stage 3 only.

Classification: Public

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### 12. Debt securities in issue

|                          | At 30 June 2020                                  |                   |         | At 31 December 2019                              |                   |         |
|--------------------------|--|-------------------|---------|--|-------------------|---------|
|                          | At fair<br>value<br>through<br>profit or<br>loss | At amortised cost | Total   | At fair<br>value<br>through<br>profit or<br>loss | At amortised cost | Total   |
|                          | £m   | £m                | £m      | £m   | £m                | £m      |
| Medium-term notes issued | 7,644  | 45,903            | 53,547  | 7,484  | 41,291            | 48,775  |
| Covered bonds            | _  | 27,770            | 27,770  | _  | 29,821            | 29,821  |
| Certificates of deposit  | _  | 11,842            | 11,842  | _  | 10,598            | 10,598  |
| Securitisation notes     | 47   | 5,830             | 5,877   | 47   | 7,288             | 7,335   |
| Commercial paper         | _  | 8,586             | 8,586   | _  | 8,691             | 8,691   |
|                          | 7,691  | 99,931            | 107,622 | 7,531  | 97,689            | 105,220 |

The notes issued by the Group's securitisation and covered bond programmes are held by external parties and by subsidiaries of the Group.

#### Securitisation programmes

At 30 June 2020, external parties held £5,877 million (31 December 2019: £7,335 million) and the Group's subsidiaries held £29,491 million (31 December 2019: £31,436 million) of total securitisation notes in issue of £35,368 million (31 December 2019: £38,771 million). The notes are secured on loans and advances to customers and debt securities held at amortised cost amounting to £37,809 million (31 December 2019: £42,545 million), the majority of which have been sold by subsidiary companies to bankruptcy remote structured entities. The structured entities are consolidated fully and all of these loans are retained on the Group's balance sheet.

### Covered bond programmes

At 30 June 2020, external parties held £27,770 million (31 December 2019: £29,821 million) and the Group's subsidiaries held £100 million (31 December 2019: £100 million) of total covered bonds in issue of £27,870 million (31 December 2019: £29,921 million). The bonds are secured on certain loans and advances to customers amounting to £38,042 million (31 December 2019: £39,131 million) that have been assigned to bankruptcy remote limited liability partnerships. These loans are retained on the Group's balance sheet.

Cash deposits of £4,012 million (31 December 2019: £4,703 million) which support the debt securities issued by the structured entities, the term advances related to covered bonds and other legal obligations are held by the Group.

£m

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 13. Post-retirement defined benefit schemes

The Group's post-retirement defined benefit scheme obligations are comprised as follows:

|                                     | At 30 June | At 31 Dec |
|-------------------------------------|------------|-----------|
|                                     | 2020       | 2019      |
|                                     | £m         | £m        |
| Defined benefit pension schemes:    |            |           |
| Fair value of scheme assets         | 50,696     | 45,791    |
| Present value of funded obligations | (48,593)   | (45,241)  |
| Net pension scheme asset            | 2,103      | 550       |
| Other post-retirement schemes       | (133)      | (126)     |
| Net retirement benefit asset        | 1,970      | 424       |
| Recognised on the balance sheet as: |            |           |
| Retirement benefit assets           | 2,241      | 681       |
| Retirement benefit obligations      | (271)      | (257)     |
| Net retirement benefit asset        | 1,970      | 424       |

The movement in the Group's net post-retirement defined benefit scheme asset during the period was as follows:

| Asset at 1 January 2020 | 424   |
|-------------------------|-------|
| Income statement charge | (121) |
| Employer contributions  | 999   |
| Remeasurement           | 668   |
| Asset at 30 June 2020   | 1,970 |

During the first half of 2020, the Group's main pension schemes entered into a £10 billion longevity insurance arrangement (with Scottish Widows acting as a conduit) to hedge their exposure to an unexpected increase in life expectancy for approximately half of their current pensioners. As a result, the impact of changes in mortality rates in future years on the pension schemes' gross liabilities will be partially offset by movements in the value of the longevity swap, which is included within the pension schemes' assets. Upon initial recognition, the pension schemes valued the swaps at £nil and, in line with market practice, actual mortality experience is assumed to be in line with the expected mortality rate for the first year of the swap.

The charge to the income statement in respect of pensions and other post-retirement benefit schemes is comprised as follows:

|   | Half-year to | Half-year to | Half-year to |
|---|--------------|--------------|--------------|
|   | 30 June      | 30 June      | 31 Dec       |
|   | 2020         | 2019         | 2019         |
|   | £m           | £m           | £m           |
| Defined benefit pension schemes               | 121          | 139          | 106          |
| Defined contribution schemes                  | 151          | 141          | 146          |
| Total charge to the income statement (note 4) | 272          | 280          | 252          |

#### 13. Post-retirement defined benefit schemes (continued)

The principal assumptions used in the valuations of the defined benefit pension schemes were as follows:

|   | At 30 June<br>2020<br>% | At 31 Dec<br>2019<br>% |
|---|-------------------------|------------------------|
| Discount rate Rate of inflation:                          | 1.54                    | 2.05                   |
| Retail Prices Index                                       | 2.85                    | 2.94                   |
| Consumer Price Index                                      | 1.90                    | 1.99                   |
| Rate of salary increases                                  | 0.00                    | 0.00                   |
| Weighted-average rate of increase for pensions in payment | 2.52                    | 2.57                   |

# 14. Provisions for liabilities and charges

|                                | Provisions<br>for<br>commitments<br>£m | Payment protection insurance £m | Other regulatory provisions £m | Other<br>£m | Total<br>£m |
|--------------------------------|--|---------------------------------|--------------------------------|-------------|-------------|
| At 1 January 2020              | 177                                    | 1,880                           | 528                            | 738         | 3,323       |
| Exchange and other adjustments | -                                      | _                               | 9                              | _           | 9           |
| Provisions applied             | _                                      | (999)                           | (319)                          | (117)       | (1,435)     |
| Charge for the period          | 324                                    | _                               | 177                            | 63          | 564         |
| At 30 June 2020                | 501                                    | 881                             | 395                            | 684         | 2,461       |

# Payment protection insurance (excluding MBNA)

The Group has made provisions for PPI costs totalling £21,875 million; no additional charge has been made in the first half of 2020. Good progress has been made with the review of PPI information requests received and the conversion rate remains low and consistent with the provision assumption of around 10 per cent, albeit operations have been impacted by the coronavirus pandemic in the second quarter.

At 30 June 2020, a provision of £745 million remained unutilised relating to complaints and associated administration costs excluding amounts relating to MBNA. Total cash payments were £833 million during the six months to 30 June 2020.

The total amount provided for PPI represents the Group's best estimate of the likely future cost. A number of risks and uncertainties remain including processing the remaining outstanding complaints. These may also be impacted by any further regulatory changes. The cost could therefore differ from the Group's estimates and the assumptions underpinning them, and could result in a further provision being required.

For every 1 per cent increase in PIR conversion rate on the stock as at the industry deadline, the Group would expect an additional charge of approximately £100 million.

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### Provisions for liabilities and charges (continued)

#### Payment protection insurance (MBNA)

As announced in December 2016, the Group's exposure continues to remain capped at £240 million under the terms of the MBNA sale and purchase agreement. No additional charge has been made by MBNA to its PPI provision in the first half of 2020.

### Other provisions for legal actions and regulatory matters

In the course of its business, the Group is engaged in discussions with the PRA, FCA and other UK and overseas regulators and other governmental authorities on a range of matters. The Group also receives complaints in connection with its past conduct and claims brought by or on behalf of current and former employees, customers, investors and other third parties and is subject to legal proceedings and other legal actions. Where significant, provisions are held against the costs expected to be incurred in relation to these matters and matters arising from related internal reviews. During the six months to 30 June 2020 the Group charged a further £177 million in respect of legal actions and other regulatory matters, and the unutilised balance at 30 June 2020 was £395 million (31 December 2019: £528 million). The most significant items are as follows.

#### Arrears handling related activities

The Group has provided an additional £28 million during the half-year to 30 June 2020 for arrears handling related activities, bringing the total provided to date to £1,009 million; the unutilised balance at 30 June 2020 was £78 million.

#### Customer claims in relation to insurance branch business in Germany

The Group continues to receive claims from customers in Germany relating to policies issued by Clerical Medical Investment Group Limited (subsequently renamed Scottish Widows Limited), with smaller numbers of claims received from customers in Austria and Italy. The industry-wide issue regarding notification of contractual 'cooling off' periods continued to lead to a steady flow of claims through 2018 and 2019. Whilst complaint volumes continued to decline during the first half of 2020, new litigation claim volumes per month have remained fairly constant. Up to 31 December 2019 the Group had provided a total of £656 million and no further amounts have been provided in the half-year to 30 June 2020; the unutilised balance at 30 June 2020 was £91 million. The validity of the claims facing the Group depends upon the facts and circumstances in respect of each claim. As a result, the ultimate financial effect, which could be significantly different from the current provision, will be known only once all relevant claims have been resolved.

# HBOS Reading - review

The Group completed its compensation assessment for all 71 business customers within the customer review in the fourth quarter of 2019. In total more than £109 million of compensation has been accepted by victims of the HBOS Reading fraud, in addition to £14 million for ex-gratia payments and £6 million for the re-imbursements of legal fees. Sir Ross Cranston's Quality Assurance review was concluded on 10 December 2019 and made a number of recommendations, including a re-assessment of direct and consequential losses by an independent panel, an extension of debt relief, and a wider definition of de facto directors. Details of the panel were announced on 3 April 2020 and the panel's full scope and methodology was published on 7 July 2020. Details of an appeal process for the further assessments of debt relief and de facto director status have also been announced. The Group has begun its assessment of customer claims for further debt relief and de facto director status. The Group has committed to implementing Sir Ross's recommendations in full. It is not possible to estimate at this stage what the financial impact will be.

#### 15. Contingent liabilities, commitments and guarantees

#### Interchange fees

With respect to multi-lateral interchange fees (MIFs), the Group is not involved in the ongoing litigation which involves card schemes such as Visa and Mastercard (as described below). However, the Group is a member / licensee of Visa and Mastercard and other card schemes. The litigation in question is as follows:

- litigation brought by retailers against both Visa and Mastercard which continues in the English Courts (this includes a
  judgment of the Supreme Court in June 2020 upholding the Court of Appeal's finding in 2018 that historic interchange
  arrangements of Mastercard and Visa infringed competition law); and
- litigation brought on behalf of UK consumers in the English Courts against Mastercard (judgement is awaited from the Supreme Court on whether the collective proceedings may be permissible).

Any impact on the Group of the litigation against Visa and Mastercard remains uncertain at this time. Insofar as Visa is required to pay damages to retailers for interchange fees set prior to June 2016, contractual arrangements to allocate liability have been agreed between various UK banks (including the Group) and Visa Inc, as part of Visa Inc's acquisition of Visa Europe in 2016. These arrangements cap the maximum amount of liability to which the Group may be subject, and this cap is set at the cash consideration received by the Group for the sale of its stake in Visa Europe to Visa Inc in 2016.

### LIBOR and other trading rates

In July 2014, the Group announced that it had reached settlements totalling £217 million (at 30 June 2014 exchange rates) to resolve with UK and US federal authorities legacy issues regarding the manipulation several years ago of Group companies' submissions to the British Bankers' Association (BBA) London Interbank Offered Rate (LIBOR) and Sterling Repo Rate. The Swiss Competition Commission concluded its investigation against Lloyds Bank plc in June 2019. However, the Group continues to cooperate with various other government and regulatory authorities, including a number of US State Attorneys General, in conjunction with their investigations into submissions made by panel members to the bodies that set LIBOR and various other interbank offered rates.

Certain Group companies, together with other panel banks, have also been named as defendants in private lawsuits, including purported class action suits, in the US in connection with their roles as panel banks contributing to the setting of US Dollar, Japanese Yen and Sterling LIBOR and the Australian BBSW Reference Rate. Certain of the plaintiffs' claims have been dismissed by the US Federal Court for Southern District of New York (subject to appeals).

Certain Group companies are also named as defendants in (i) UK based claims; and (ii) two Dutch class actions, raising LIBOR manipulation allegations. A number of the claims against the Group in relation to the alleged mis-sale of interest rate hedging products also include allegations of LIBOR manipulation.

It is currently not possible to predict the scope and ultimate outcome on the Group of the various outstanding regulatory investigations not encompassed by the settlements, any private lawsuits or any related challenges to the interpretation or validity of any of the Group's contractual arrangements, including their timing and scale.

### UK shareholder litigation

In August 2014, the Group and a number of former directors were named as defendants in a claim by a number of claimants who held shares in Lloyds TSB Group plc (LTSB) prior to the acquisition of HBOS plc, alleging breaches of duties in relation to information provided to shareholders in connection with the acquisition and the recapitalisation of LTSB. Judgment was delivered on 15 November 2019. The Group and its former directors successfully defended the claims. The claimants have been denied permission to appeal by the trial judge but may now seek permission to appeal from the Court of Appeal. It is currently not possible to determine the ultimate impact on the Group (if any).

#### 15. Contingent liabilities, commitments and guarantees (continued)

#### Tax authorities

The Group has an open matter in relation to a claim for group relief of losses incurred in its former Irish banking subsidiary, which ceased trading on 31 December 2010. In 2013 HMRC informed the Group that their interpretation of the UK rules which allow the offset of such losses denies the claim for group relief of losses. If HMRC's position is found to be correct, management estimate that this would result in an increase in current tax liabilities of approximately £805 million (including interest) and a reduction in the Group's deferred tax asset of approximately £270 million. The Group does not agree with HMRC's position and, having taken appropriate advice, does not consider that this is a case where additional tax will ultimately fall due. There are a number of other open matters on which the Group is in discussion with HMRC (including the tax treatment of certain costs arising from the divestment of TSB Banking Group plc), none of which is expected to have a material impact on the financial position of the Group.

### Other legal actions and regulatory matters

In addition, during the ordinary course of business the Group is subject to other complaints and threatened or actual legal proceedings (including class or group action claims) brought by or on behalf of current or former employees, customers, investors or other third parties, as well as legal and regulatory reviews, challenges, investigations and enforcement actions, both in the UK and overseas. All such material matters are periodically reassessed, with the assistance of external professional advisers where appropriate, to determine the likelihood of the Group incurring a liability. In those instances where it is concluded that it is more likely than not that a payment will be made, a provision is established to management's best estimate of the amount required at the relevant balance sheet date. In some cases it will not be possible to form a view, for example because the facts are unclear or because further time is needed to assess properly the merits of the case, and no provisions are held in relation to such matters. In these circumstances, specific disclosure in relation to a contingent liability will be made where material. However the Group does not currently expect the final outcome of any such case to have a material adverse effect on its financial position, operations or cash flows.

## 15. Contingent liabilities, commitments and guarantees (continued)

## Contingent liabilities, commitments and guarantees arising from the banking business

|  | At 30 June<br>2020<br>£m | At 31 Dec<br>2019<br>£m |
|--|--------------------------|-------------------------|
| Contingent liabilities   |                          |                         |
| Acceptances and endorsements   | 141                      | 74                      |
| Other:   |                          |                         |
| Other items serving as direct credit substitutes                               | 370                      | 366                     |
| Performance bonds and other transaction-related contingencies                  | 2,157                    | 2,454                   |
|  | 2,527                    | 2,820                   |
| Total contingent liabilities   | 2,668                    | 2,894                   |
| Commitments and guarantees   |                          |                         |
| Documentary credits and other short-term trade-related transactions            | 1                        | _                       |
| Forward asset purchases and forward deposits placed                            | 170                      | 189                     |
| Undrawn formal standby facilities, credit lines and other commitments to lend: |                          |                         |
| Less than 1 year original maturity:  |                          |                         |
| Mortgage offers made   | 14,166                   | 12,684                  |
| Other commitments and guarantees   | 90,755                   | 85,735                  |
|  | 104,921                  | 98,419                  |
| 1 year or over original maturity   | 32,916                   | 34,945                  |
| Total commitments and guarantees   | 138,008                  | 133,553                 |

Of the amounts shown above in respect of undrawn formal standby facilities, credit lines and other commitments to lend, £64,040 million (31 December 2019: £63,504 million) was irrevocable.

#### 16. Fair values of financial assets and liabilities

The valuations of financial instruments have been classified into three levels according to the quality and reliability of information used to determine those fair values. Note 50 to the Group's 2019 financial statements describes the definitions of the three levels in the fair value hierarchy.

#### Valuation control framework

Key elements of the valuation control framework, which covers processes for all levels in the fair value hierarchy including level 3 portfolios, include model validation (incorporating pre-trade and post-trade testing), product implementation review and independent price verification. Formal committees meet quarterly to discuss and approve valuations in more judgemental areas.

## Transfers into and out of level 3 portfolios

Transfers out of level 3 portfolios arise when inputs that could have a significant impact on the instrument's valuation become market observable; conversely, transfers into the portfolios arise when sources of data cease to be observable.

#### Valuation methodology

For level 2 and level 3 portfolios, there is no significant change to the valuation methodology (techniques and inputs) disclosed in the Group's 2019 Annual Report and Accounts applied to these portfolios.

The table below summarises the carrying values of financial assets and liabilities presented on the Group's balance sheet. The fair values presented in the table are at a specific date and may be significantly different from the amounts which will actually be paid or received on the maturity or settlement date.

|   | At 30 June 2020         |                     | At 31 December 2019     |                     |
|---|-------------------------|---------------------|-------------------------|---------------------|
|   | Carrying<br>value<br>£m | Fair<br>value<br>£m | Carrying<br>value<br>£m | Fair<br>value<br>£m |
| Financial assets  |                         |                     |                         |                     |
| Financial assets at fair value through profit or loss             | 157,113                 | 157,113             | 160,189                 | 160,189             |
| Derivative financial instruments                                  | 32,978                  | 32,978              | 26,369                  | 26,369              |
| Loans and advances to banks                                       | 11,202                  | 11,211              | 9,775                   | 9,773               |
| Loans and advances to customers                                   | 501,508                 | 501,494             | 494,988                 | 495,804             |
| Debt securities   | 5,604                   | 5,597               | 5,544                   | 5,537               |
| Financial assets at amortised cost                                | 518,314                 | 518,302             | 510,307                 | 511,114             |
| Financial assets at fair value through other comprehensive income | 27,211                  | 27,211              | 25,092                  | 25,092              |
| Financial liabilities   |                         |                     |                         |                     |
| Deposits from banks   | 34,124                  | 34,190              | 28,179                  | 28,079              |
| Customer deposits   | 453,446                 | 453,773             | 421,320                 | 421,728             |
| Financial liabilities at fair value through profit or loss        | 21,474                  | 21,474              | 21,486                  | 21,486              |
| Derivative financial instruments                                  | 28,631                  | 28,631              | 25,779                  | 25,779              |
| Debt securities in issue  | 99,931                  | 105,211             | 97,689                  | 100,443             |
| Liabilities arising from non-participating investment contracts   | 34,927                  | 34,927              | 37,459                  | 37,459              |
| Subordinated liabilities  | 17,717                  | 22,368              | 17,130                  | 19,783              |

The carrying amount of the following financial instruments is a reasonable approximation of fair value: cash and balances at central banks, items in the course of collection from banks, items in course of transmission to banks and notes in circulation.

## 16. Fair values of financial assets and liabilities (continued)

The Group manages valuation adjustments for its derivative exposures on a net basis; the Group determines their fair values on the basis of their net exposures. In all other cases, fair values of financial assets and liabilities measured at fair value are determined on the basis of their gross exposures.

The following tables provide an analysis of the financial assets and liabilities of the Group that are carried at fair value in the Group's consolidated balance sheet, grouped into levels 1 to 3 based on the degree to which the fair value is observable.

| Financial assets  |               |               |               |             |
|---|---------------|---------------|---------------|-------------|
|   | Level 1<br>£m | Level 2<br>£m | Level 3<br>£m | Total<br>£m |
| At 30 June 2020   | 2111          | 2             | 2.111         | 2111        |
| Financial assets at fair value through profit or loss:                  |               |               |               |             |
| Loans and advances to customers   | _             | 11,232        | 11,264        | 22,496      |
| Loans and advances to banks   | _             | 4,075         | _             | 4,075       |
| Debt securities   | 20,747        | 23,610        | 1,841         | 46,198      |
| Treasury and other bills  | 20            | _             | _             | 20          |
| Equity shares   | 82,086        | 356           | 1,882         | 84,324      |
| Total financial assets at fair value through profit or loss             | 102,853       | 39,273        | 14,987        | 157,113     |
| Financial assets at fair value through other comprehensive income:      | · · · · ·     |               |               |             |
| Debt securities   | 14,142        | 12,644        | 181           | 26,967      |
| Treasury and other bills  | 80            | _             | _             | 80          |
| Equity shares   | <u> </u>      |               | 164           | 164         |
| Total financial assets at fair value through other                      | 44.000        | 40.044        | 0.45          | 07.044      |
| comprehensive income  | 14,222        | 12,644        | 345           | 27,211      |
| Derivative financial instruments  | 99            | 31,995        | 884           | 32,978      |
| Total financial assets carried at fair value                            | 117,174       | 83,912        | 16,216        | 217,302     |
| At 31 December 2019   |               |               |               |             |
| Financial assets at fair value through profit or loss:                  |               |               |               |             |
| Loans and advances to customers   | _             | 10,164        | 10,912        | 21,076      |
| Loans and advances to banks   | 18            | 2,381         | _             | 2,399       |
| Debt securities   | 18,670        | 20,246        | 1,990         | 40,906      |
| Treasury and other bills  | 19            | _             | _             | 19          |
| Equity shares   | 93,766        | 17            | 2,006         | 95,789      |
| Total financial assets at fair value through profit or                  | 440.470       |               | 4.4.000       | 100 100     |
| loss Financial assets at fair value through other                       | 112,473       | 32,808        | 14,908        | 160,189     |
| comprehensive income:   |               |               |               |             |
| Debt securities   | 12,876        | 11,273        | 181           | 24,330      |
| Treasury and other bills  | 535           | · _           | _             | 535         |
| Equity shares   | _             | _             | 227           | 227         |
| Total financial assets at fair value through other comprehensive income | 13,411        | 11,273        | 408           | 25,092      |
| Derivative financial instruments  | 50            | 25,456        | 863           | 26,369      |
| Total financial assets carried at fair value                            | 125,934       | 69,537        | 16,179        | 211,650     |
|   |               |               |               |             |

# 16. Fair values of financial assets and liabilities (continued)

| Financial liabilities  |               |               |               |             |
|--|---------------|---------------|---------------|-------------|
|  | Level 1<br>£m | Level 2<br>£m | Level 3<br>£m | Total<br>£m |
| At 30 June 2020  |               |               |               |             |
| Financial liabilities at fair value through profit or loss:      |               |               |               |             |
| Liabilities held at fair value through profit or loss            | -             | 7,644         | 47            | 7,691       |
| Trading liabilities  | 1,963         | 11,820        | _             | 13,783      |
| Total financial liabilities at fair value through profit or loss | 1,963         | 19,464        | 47            | 21,474      |
| Derivative financial instruments                                 | 63            | 27,101        | 1,467         | 28,631      |
| Total financial liabilities carried at fair value                | 2,026         | 46,565        | 1,514         | 50,105      |
| At 31 December 2019  |               |               |               |             |
| Financial liabilities at fair value through profit or loss:      |               |               |               |             |
| Liabilities held at fair value through profit or loss            | _             | 7,483         | 48            | 7,531       |
| Trading liabilities  | 2,781         | 11,174        | _             | 13,955      |
| Total financial liabilities at fair value through profit or      |               |               |               | -           |
| loss   | 2,781         | 18,657        | 48            | 21,486      |
| Derivative financial instruments                                 | 54            | 24,358        | 1,367         | 25,779      |
| Total financial liabilities carried at fair value                | 2,835         | 43,015        | 1,415         | 47,265      |

## 16. Fair values of financial assets and liabilities (continued)

## Movements in level 3 portfolio

The tables below analyse movements in the level 3 financial assets portfolio.

|   | Financial<br>assets at<br>fair value<br>through profit<br>or loss<br>£m | Financial<br>assets at<br>fair value<br>through other<br>comprehensive<br>income<br>£m | Derivative<br>assets<br>£m | Total<br>financial<br>assets<br>carried at<br>fair value<br>£m |
|---|---|--|----------------------------|--|
| At 1 January 2020   | 14,908  | 408  | 863                        | 16,179   |
| Exchange and other adjustments  | 106   | 11   | 19                         | 136  |
| Gains recognised in the income statement within other income Losses recognised in other comprehensive income within the revaluation reserve in respect of financial | 135   | -  | 124                        | 259  |
| assets carried at fair value through other  |   |  |                            |  |
| comprehensive income  | -   | (67)   | -                          | (67)   |
| Purchases/ increases to customer loans  | 851   | -  | 2                          | 853  |
| Sales/ repayments   | (839)   | (7)  | (81)                       | (927)  |
| Transfers into the level 3 portfolio  | 73  | -  | 41                         | 114  |
| Transfers out of the level 3 portfolio  | (247)   |  | (84)                       | (331)  |
| At 30 June 2020   | 14,987  | 345  | 884                        | 16,216   |
| Gains recognised in the income statement within   |   |  |                            |  |
| other income relating to those assets held at 30 June 2020  | 141   | -  | 132                        | 273  |
|   |   | Financial  |                            |  |
|   | Financial   | assets   |                            | Total  |
|   | assets at   | at fair value  |                            | financial  |
|   | fair value  | through other  |                            | assets   |
|   | through profit  | comprehensive  | Derivative                 | carried at   |
|   | or loss   | income   | assets                     | fair value   |
|   | £m  | £m   | £m                         | £m   |
| At 1 January 2019   | 13,917  | 267  | 927                        | 15,111   |
| Exchange and other adjustments Gains recognised in the income statement within  | 3   | 1  | _                          | 4  |
| other income  | 489   | _  | 251                        | 740  |
| Gains recognised in other comprehensive income within the revaluation reserve in respect of financial assets held at fair value through other                       |   |  |                            |  |
| comprehensive income  | _   | 8  | _                          | 8  |
| Purchases/ increases to customer loans  | 1,511   | _  | 2                          | 1,513  |
| Sales/ repayments   | (1,522)   | (80)   | (16)                       | (1,618)  |
| Transfers into the level 3 portfolio  | 563   | _  | 22                         | 585  |
| Transfers out of the level 3 portfolio  | (98)  | _  | (2)                        | (100)  |
| At 30 June 2019   | 14,863  | 196  | 1,184                      | 16,243   |
| Gains recognised in the income statement within other income relating to those assets held at 30 June   |   |  |                            |  |
| 2019  | 189   | _  | 285                        | 474  |

# 16. Fair values of financial assets and liabilities (continued)

The tables below analyse movements in the level 3 financial liabilities portfolio.

|  | Financial<br>liabilities at<br>fair value<br>through<br>profit or loss<br>£m | Derivative<br>liabilities<br>£m | Total<br>financial<br>liabilities<br>carried at<br>fair value<br>£m |
|--|--|---------------------------------|---|
| At 1 January 2020  | 48   | 1,367                           | 1,415   |
| Exchange and other adjustments   | _  | 20                              | 20  |
| Losses recognised in the income statement within other income  | 1  | 194                             | 195   |
| Additions  | _  | 2                               | 2   |
| Redemptions  | (2)  | (8)                             | (10)  |
| Transfers into the level 3 portfolio   | _  | 51                              | 51  |
| Transfers out of the level 3 portfolio   | _  | (159)                           | (159)   |
| At 30 June 2020  | 47   | 1,467                           | 1,514   |
| Losses recognised in the income statement within other income  |  |                                 |   |
| relating to those liabilities held at 30 June 2020   | -  | 195                             | 195   |
|  | Financial liabilities at fair value through profit or loss £m                | Derivative<br>liabilities<br>£m | Total<br>financial<br>liabilities<br>carried at<br>fair value<br>£m |
| At 1 January 2019  | 11   | 716                             | 727   |
| Exchange and other adjustments   | _  | _                               | _   |
| Losses recognised in the income statement within other income  | _  | 204                             | 204   |
| Additions  | _  | 1                               | 1   |
| Redemptions  | (1)  | (12)                            | (13)  |
| Transfers into the level 3 portfolio   | 53   | 364                             | 417   |
| Transfers out of the level 3 portfolio   | (11)   |                                 | (11)  |
| At 30 June 2019  | 52   | 1,273                           | 1,325   |
| Losses recognised in the income statement within other income relating to those liabilities held at 30 June 2019 |  | 249                             | 249   |

## 16. Fair values of financial assets and liabilities (continued)

The tables below set out the effects of reasonably possible alternative assumptions for categories of level 3 financial assets and financial liabilities which have an aggregated carrying value greater than £500 million.

|  |  |                                 |                     |                | 020                |                                       |
|--|--|---------------------------------|---------------------|----------------|--------------------|---------------------------------------|
|  |  |                                 |                     |                | possible           | reasonably<br>alternative<br>nptions¹ |
|  | Valuation<br>technique(s)  | Significant unobservable inputs | Range <sup>2</sup>  | Carrying value | Favourable changes | Unfavourable changes                  |
| Financial assets at fair value   | through profit or le   | oss                             |                     | £m             | £m                 | £m                                    |
| Loans and advances to customers  | Discounted cash flows  | Interest rate spreads (bps)     | 50 bps /<br>256 bps | 11,264         | 541                | (503)                                 |
| Equity and venture capital investments   | Market approach  | Earnings<br>multiple            | 1.1 /<br>14.6       | 1,886          | 30                 | (30)                                  |
| Equity and venture capital investments   | Underlying<br>asset/net asset<br>value (incl.<br>property prices) <sup>3</sup> | n/a                             |                     | 961            | 124                | (146)                                 |
| Unlisted equities, debt<br>securities and property<br>partnerships in the life funds | Underlying asset/net asset   | n/a                             |                     | 901            | 124                | (140)                                 |
|  | property prices) <sup>3</sup>  |                                 |                     | 867            | 8                  | (44)                                  |
| Other  |  |                                 |                     | 9<br>14,987    |                    |                                       |
| Financial assets at fair value   | through other con  | nprehensive                     |                     | 14,307         |                    |                                       |
| income   | · ·  |                                 |                     | 345            | 8                  | (9)                                   |
| Derivative financial assets  |  |                                 |                     |                |                    |                                       |
| Interest rate derivatives  | Option pricing model   | Interest rate                   | 0% /<br>176%        | 884            | 5                  | (7)                                   |
|  | model  | volatility                      | 17070               | 884            | 5                  | (1)                                   |
| Financial assets carried at fa   | ir value   |                                 |                     | 16,216         |                    |                                       |
| Financial liabilities at fair valu   | ue through profit o  | r loss                          |                     | 47             |                    |                                       |
| Derivative financial liabilities   |  |                                 |                     |                |                    |                                       |
| Interest rate derivatives  | Option pricing   | Interest rate                   | 0%/                 |                |                    |                                       |
|  | model  | volatility                      | 176%                | 1,467          | -                  | _                                     |
| Financial liabilities carried at   | fair value   |                                 |                     | 1,514          |                    |                                       |

<sup>1</sup> Where the exposure to an unobservable input is managed on a net basis, only the net impact is shown in the table.

<sup>&</sup>lt;sup>2</sup> The range represents the highest and lowest inputs used in the level 3 valuations.

<sup>&</sup>lt;sup>3</sup> Underlying asset/net asset values represent fair value.

## 16. Fair values of financial assets and liabilities (continued)

|  |   |  |                    | At 31 December 2019  |                             |                               |  |
|--|---|--|--------------------|--|-----------------------------|-------------------------------|--|
|  |   |  |                    | Effect of reasonably possible alternative assumptions <sup>1</sup> |                             | alternative                   |  |
|  | Valuation technique(s)  | Significant<br>unobservable<br>inputs        | Range <sup>2</sup> | Carrying<br>value<br>£m  | Favourable<br>changes<br>£m | Unfavourable<br>changes<br>£m |  |
| Financial assets at fair v<br>Loans and advances to<br>customers   |   | t or loss:<br>Interest rate<br>spreads (bps) | 47bps /<br>108bps  | 10,912   | 401                         | (384)                         |  |
| Equity and venture capital investments   | Market approach   | Earnings<br>multiple                         | 1.5 /<br>15.4      | 1,948  | 89                          | (89)                          |  |
|  | Underlying<br>assets/net asset<br>value (incl.<br>property prices) <sup>3</sup>   |  |                    | 935  | 89                          | (113)                         |  |
| Unlisted equities, debt<br>securities and property<br>partnerships in the life<br>funds                                      | Underlying<br>asset/net asset<br>value (incl.<br>property prices,<br>broker quotes or<br>discounted cash<br>flows) <sup>3</sup> | n/a  | n/a                | 1,052  | 19                          | (41)                          |  |
| Other  |   |  |                    | 61   | 1                           | (1)                           |  |
| Financial assets at fair vother comprehensive independent of the comprehensive industrial assets:  Interest rate derivatives | come  | Interest rate volatility                     | 14% /<br>115%      | 408  | 5                           | (6)                           |  |
| Financial assets carried Financial liabilities at fair profit or loss  | at fair value   | Volatility                                   | 115%               | 863<br>863<br>16,179   | 5                           | (6)                           |  |
| Derivative financial liabil Interest rate derivatives  Financial liabilities carrie  | Option pricing model  | Interest rate volatility                     | 14% /<br>115%      | 1,367<br>1,367<br>1,415  | -                           | -                             |  |

<sup>&</sup>lt;sup>1</sup> Where the exposure to an unobservable input is managed on a net basis, only the net impact is shown in the table.

## **Unobservable inputs**

Significant unobservable inputs affecting the valuation of debt securities, unlisted equity investments and derivatives are unchanged from those described in the Group's 2019 financial statements.

## Reasonably possible alternative assumptions

Valuation techniques applied to many of the Group's level 3 instruments often involve the use of two or more inputs whose relationship is interdependent. The calculation of the effect of reasonably possible alternative assumptions included in the table above reflects such relationships and are unchanged from those described in note 50 to the Group's 2019 financial statements.

<sup>&</sup>lt;sup>2</sup> The range represents the highest and lowest inputs used in the level 3 valuations.

<sup>&</sup>lt;sup>3</sup> Underlying asset/net asset values represent fair value.

# 17. Credit quality of loans and advances to banks and customers

# Gross drawn exposures

| At 30 June 2020                 |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|---------------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                                 | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Loans and advances to banks:    |              |               |               |               |  |             |
| CMS 1-10                        | 0.00-0.50%   | 6,094         | _             | _             | _  | 6,094       |
| CMS 11-14                       | 0.51-3.00%   | 5,049         | _             |               | _  | 5,049       |
| CMS 15-18                       | 3.01-20.00%  | 37            | 44            | _             | _  | 81          |
| CMS 19                          | 20.01-99.99% | -             | _             | _             | _  | _           |
| CMS 20-23                       | 100%         | -             | _             |               | _  | _           |
|                                 |              | 11,180        | 44            |               | _  | 11,224      |
| Loans and advances to customers | s:           |               |               |               |  |             |
| Retail – mortgages              |              |               |               |               |  |             |
| RMS 1-6                         | 0.00-4.50%   | 236,569       | 27,321        | -             | _  | 263,890     |
| RMS 7-9                         | 4.51-14.00%  | 8             | 3,770         | -             | _  | 3,778       |
| RMS 10                          | 14.01-20.00% | -             | 862           | -             | _  | 862         |
| RMS 11-13                       | 20.01-99.99% | -             | 2,354         | -             | _  | 2,354       |
| RMS 14                          | 100.00%      | _             | _             | 1,800         | 13,043                                   | 14,843      |
|                                 |              | 236,577       | 34,307        | 1,800         | 13,043                                   | 285,727     |
| Retail – credit cards           |              |               |               |               |  |             |
| RMS 1-6                         | 0.00-4.50%   | 10,070        | 456           | -             | _  | 10,526      |
| RMS 7-9                         | 4.51-14.00%  | 2,882         | 641           | -             | _  | 3,523       |
| RMS 10                          | 14.01-20.00% | 403           | 361           | -             | _  | 764         |
| RMS 11-13                       | 20.01-99.99% | 84            | 630           |               | _  | 714         |
| RMS 14                          | 100.00%      | _             | _             | 368           | _  | 368         |
|                                 |              | 13,439        | 2,088         | 368           | _  | 15,895      |
| Retail – UK Motor Finance       |              |               |               |               |  |             |
| RMS 1-6                         | 0.00-4.50%   | 11,615        | 1,762         | -             | _  | 13,377      |
| RMS 7-9                         | 4.51-14.00%  | 1,054         | 693           | -             | _  | 1,747       |
| RMS 10                          | 14.01-20.00% | -             | 155           | _             | _  | 155         |
| RMS 11-13                       | 20.01-99.99% | 5             | 310           | _             | _  | 315         |
| RMS 14                          | 100.00%      | _             | _             | 236           | _  | 236         |
|                                 |              | 12,674        | 2,920         | 236           | _  | 15,830      |
| Retail – other                  |              |               |               |               |  |             |
| RMS 1-6                         | 0.00-4.50%   | 19,242        | 693           | -             | _  | 19,935      |
| RMS 7-9                         | 4.51-14.00%  | 3,213         | 546           | _             | _  | 3,759       |
| RMS 10                          | 14.01-20.00% | 787           | 191           | _             | _  | 978         |
| RMS 11-13                       | 20.01-99.99% | 997           | 631           | -             | -  | 1,628       |
| RMS 14                          | 100.00%      | _             | _             | 480           | _  | 480         |
|                                 |              | 24,239        | 2,061         | 480           |  | 26,780      |
| Total Retail                    |              | 286,929       | 41,376        | 2,884         | 13,043                                   | 344,232     |

## 17. Credit quality of loans and advances to banks and customers (continued)

Gross drawn exposures (continued)

| At 30 June 2020          |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|--------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                          | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Commercial               |              |               |               |               |  |             |
| CMS 1-10                 | 0.00-0.50%   | 29,923        | 353           | _             | _  | 30,276      |
| CMS 11-14                | 0.51-3.00%   | 40,101        | 7,276         | -             | _  | 47,377      |
| CMS 15-18                | 3.01-20.00%  | 8,038         | 7,543         | -             | _  | 15,581      |
| CMS 19                   | 20.01-99.99% | _             | 1,568         | -             | _  | 1,568       |
| CMS 20-23                | 100%         | _             | _             | 3,808         | _  | 3,808       |
|                          |              | 78,062        | 16,740        | 3,808         | _  | 98,610      |
| Other                    |              |               |               |               |  |             |
| RMS 1-6                  | 0.00-4.50%   | 765           | 23            | -             | _  | 788         |
| RMS 7-9                  | 4.51-14.00%  | _             | _             | -             | _  | _           |
| RMS 10                   | 14.01-20.00% | _             | _             | -             | _  | _           |
| RMS 11-13                | 20.01-99.99% | _             | _             | -             | _  | _           |
| RMS 14                   | 100.00%      | _             | _             | 91            | _  | 91          |
|                          |              | 765           | 23            | 91_           |  | 879         |
| CMS 1-10                 | 0.00-0.50%   | 63,773        | -             | -             | _  | 63,773      |
| CMS 11-14                | 0.51-3.00%   | _             | _             | -             | _  | _           |
| CMS 15-18                | 3.01-20.00%  | _             | _             | -             | _  | _           |
| CMS 19                   | 20.01-99.99% | _             | _             | -             | _  | _           |
| CMS 20-23                | 100%         | _             | _             | _             | _  | _           |
|                          |              | 63,773        |               |               |  | 63,773      |
| Total loans and advances | to customers | 429,529       | 58,139        | 6,783         | 13,043                                   | 507,494     |
| In respect of:           |              |               |               |               |  |             |
| Retail                   |              | 286,929       | 41,376        | 2,884         | 13,043                                   | 344,232     |
| Commercial               |              | 78,062        | 16,740        | 3,808         | _  | 98,610      |
| Other                    |              | 64,538        | 23            | 91            | _  | 64,652      |
| Total loans and advances | to customers | 429,529       | 58,139        | 6,783         | 13,043                                   | 507,494     |

The update to the Group's economic outlook has contributed to a deterioration of assigned credit quality and an increase in stage 2 balances due to the forward-looking probability of default (PD) used for rating segmentation.

Lending originated under the UK Government's COVID-19 support schemes is rated according to the customer's probability of default; the Government guarantees impact the anticipated loss given default (LGD).

# 17. Credit quality of loans and advances to banks and customers (continued)

## **Expected credit losses**

| At 30 June 2020               |              |         |         |         | Purchased<br>or<br>originated<br>credit- |       |
|-------------------------------|--------------|---------|---------|---------|--|-------|
|                               | PD           | Stage 1 | Stage 2 | Stage 3 | impaired                                 | Total |
|                               | range        | £m      | £m      | £m      | £m                                       | £m    |
| Loans and advances to banks:  |              |         |         |         |  |       |
| CMS 1-10                      | 0.00-0.50%   | 1       | _       | _       | _  | 1     |
| CMS 11-14                     | 0.51-3.00%   | 19      | _       | _       | _  | 19    |
| CMS 15-18                     | 3.01-20.00%  | 1       | 1       | _       | _  | 2     |
| CMS 19                        | 20.01-99.99% | _       | _       | _       | -  | _     |
| CMS 20-23                     | 100%         | _       | _       | _       | _  | _     |
|                               |              | 21      | 1       |         |  | 22    |
| Loans and advances to custome | rs:          |         |         |         |  |       |
| Retail – mortgages            | 1            |         |         |         |  |       |
| RMS 1-6                       | 0.00-4.50%   | 106     | 250     | _       | -  | 356   |
| RMS 7-9                       | 4.51-14.00%  | -       | 79      | _       | -  | 79    |
| RMS 10                        | 14.01-20.00% | -       | 28      | _       | -  | 28    |
| RMS 11-13                     | 20.01-99.99% | -       | 134     | _       | -  | 134   |
| RMS 14                        | 100.00%      | _       | _       | 187     | 325                                      | 512   |
|                               |              | 106     | 491     | 187     | 325                                      | 1,109 |
| Retail – credit cards         |              | 1       |         |         |  |       |
| RMS 1-6                       | 0.00-4.50%   | 96      | 22      | _       | -  | 118   |
| RMS 7-9                       | 4.51-14.00%  | 134     | 61      | _       | -  | 195   |
| RMS 10                        | 14.01-20.00% | 44      | 58      | _       | -  | 102   |
| RMS 11-13                     | 20.01-99.99% | 13      | 208     | _       | -  | 221   |
| RMS 14                        | 100.00%      | _       | _       | 121     |  | 121   |
|                               |              | 287     | 349     | 121     | _  | 757   |
| Retail – UK Motor Finance     | ı            |         |         |         |  |       |
| RMS 1-6                       | 0.00-4.50%   | 184     | 50      | _       | -  | 234   |
| RMS 7-9                       | 4.51-14.00%  | 8       | 47      | _       | -  | 55    |
| RMS 10                        | 14.01-20.00% | -       | 21      | _       | -  | 21    |
| RMS 11-13                     | 20.01-99.99% | -       | 99      | _       | -  | 99    |
| RMS 14                        | 100.00%      | _       | _       | 152     | _  | 152   |
|                               |              | 192     | 217     | 152     | -  | 561   |
| Retail – other                | ı            |         |         |         |  |       |
| RMS 1-6                       | 0.00-4.50%   | 116     | 28      | _       | -  | 144   |
| RMS 7-9                       | 4.51-14.00%  | 110     | 43      | _       | -  | 153   |
| RMS 10                        | 14.01-20.00% | 22      | 35      | -       | -  | 57    |
| RMS 11-13                     | 20.01-99.99% | 17      | 213     | -       | -  | 230   |
| RMS 14                        | 100.00%      | _       | _       | 173     | _  | 173   |
|                               |              | 265     | 319     | 173     |  | 757   |
| Total Retail                  |              | 850     | 1,376   | 633     | 325                                      | 3,184 |

# 17. Credit quality of loans and advances to banks and customers (continued)

Expected credit losses (continued)

| At 30 June 2020             |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|-----------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                             | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Commercial                  |              |               |               |               |  |             |
| CMS 1-10                    | 0.00-0.50%   | 21            | 2             | _             | _  | 23          |
| CMS 11-14                   | 0.51-3.00%   | 131           | 164           | _             | _  | 295         |
| CMS 15-18                   | 3.01-20.00%  | 118           | 390           | _             | _  | 508         |
| CMS 19                      | 20.01-99.99% | _             | 236           | _             | _  | 236         |
| CMS 20-23                   | 100%         | _             | _             | 1,509         | _  | 1,509       |
|                             | <u>'</u>     | 270           | 792           | 1,509         |  | 2,571       |
| Other                       |              |               |               |               |  |             |
| RMS 1-6                     | 0.00-4.50%   | 12            | _             | _             | _  | 12          |
| RMS 7-9                     | 4.51-14.00%  | _             | _             | _             | _  |             |
| RMS 10                      | 14.01-20.00% | _             | _             | _             | _  |             |
| RMS 11-13                   | 20.01-99.99% | -             | _             | _             | _  | -           |
| RMS 14                      | 100.00%      | _             | _             | 19            |  | 19          |
|                             | _            | 12            | _             | 19            | _  | 31          |
| CMS 1-10                    | 0.00-0.50%   | _             | _             | _             | _  | _           |
| CMS 11-14                   | 0.51-3.00%   | -             | _             | _             | _  | _           |
| CMS 15-18                   | 3.01-20.00%  | -             | _             | _             | _  | _           |
| CMS 19                      | 20.01-99.99% | -             | _             | _             | _  | _           |
| CMS 20-23                   | 100%         | _             | _             | _             | _  | _           |
|                             |              | -             | _             | _             | _  | -           |
| Central adjustment to sever | e scenario   | 200           | <u> </u>      | <u> </u>      |  | 200         |
| Total loans and advances    | to customers | 1,332         | 2,168         | 2,161         | 325                                      | 5,986       |
|                             |              |               |               |               |  |             |
| In respect of:              |              |               |               |               |  |             |
| Retail                      |              | 850           | 1,376         | 633           | 325                                      | 3,184       |
| Commercial                  |              | 270           | 792           | 1,509         | _  | 2,571       |
| Other                       |              | 212           |               | 19            |  | 231         |
| Total loans and advances    | to customers | 1,332         | 2,168         | 2,161         | 325                                      | 5,986       |

# 17. Credit quality of loans and advances to banks and customers (continued)

## **Gross drawn exposures**

| At 31 December 2019                                    |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|--|--------------|---------------|---------------|---------------|--|-------------|
|  | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Loans and advances to banks:                           |              |               |               |               |  |             |
| CMS 1-10   | 0.00-0.50%   | 9,777         | _             | _             | _  | 9,777       |
| CMS 11-14  | 0.51-3.00%   | _             | _             | _             | -  | _           |
| CMS 15-18  | 3.01-20.00%  | _             | _             | _             |  | _           |
| CMS 19   | 20.01-99.99% | _             | _             | _             | -  | _           |
| CMS 20-23  | 100%         |               | _             | _             | -  | _           |
|  |              | 9,777         | _             |               |  | 9,777       |
| Loans and advances to customers:<br>Retail – mortgages |              |               |               |               |  |             |
| RMS 1-6  | 0.00-4.50%   | 257,028       | 13,494        | _             | _  | 270,522     |
| RMS 7-9  | 4.51-14.00%  | 15            | 2,052         | _             | _  | 2,067       |
| RMS 10   | 14.01-20.00% | _             | 414           | _             | _  | 414         |
| RMS 11-13  | 20.01-99.99% |               | 975           | _             | _  | 975         |
| RMS 14   | 100.00%      |               | _             | 1,506         | 13,714                                   | 15,220      |
|  |              | 257,043       | 16,935        | 1,506         | 13,714                                   | 289,198     |
| Retail – credit cards                                  |              |               |               |               |  |             |
| RMS 1-6  | 0.00-4.50%   | 14,745        | 729           | _             | -  | 15,474      |
| RMS 7-9  | 4.51-14.00%  | 1,355         | 556           | _             | -  | 1,911       |
| RMS 10   | 14.01-20.00% | 32            | 105           | _             | -  | 137         |
| RMS 11-13  | 20.01-99.99% | 1             | 291           | _             | -  | 292         |
| RMS 14   | 100.00%      |               | _             | 385           | _  | 385         |
|  |              | 16,133        | 1,681         | 385           | _  | 18,199      |
| Retail – UK Motor Finance                              |              |               | ,             |               |  |             |
| RMS 1-6  | 0.00-4.50%   | 13,568        | 1,297         | _             | _  | 14,865      |
| RMS 7-9  | 4.51-14.00%  | 314           | 368           | _             | _  | 682         |
| RMS 10   | 14.01-20.00% | -             | 99            | _             | -  | 99          |
| RMS 11-13  | 20.01-99.99% | 2             | 178           | _             | -  | 180         |
| RMS 14   | 100.00%      |               | _             | 150           |  | 150         |
|  |              | 13,884        | 1,942         | 150           | _  | 15,976      |
| Retail – other   |              |               | Г             |               |  |             |
| RMS 1-6  | 0.00-4.50%   | 17,166        | 763           | _             | -  | 17,929      |
| RMS 7-9  | 4.51-14.00%  | 1,330         | 784           | _             | -  | 2,114       |
| RMS 10   | 14.01-20.00% | 44            | 91            | _             | -  | 135         |
| RMS 11-13  | 20.01-99.99% | 151           | 338           | _             | -  | 489         |
| RMS 14   | 100.00%      |               |               | 443           |  | 443         |
|  |              | 18,691        | 1,976         | 443           |  | 21,110      |
| Total Retail   |              | 305,751       | 22,534        | 2,484         | 13,714                                   | 344,483     |

# 17. Credit quality of loans and advances to banks and customers (continued)

Gross drawn exposures (continued)

| At 31 December 2019                   |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|---------------------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                                       | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Commercial                            |              |               |               |               |  |             |
| CMS 1-10                              | 0.00-0.50%   | 59,708        | 379           | _             | _  | 60,087      |
| CMS 11-14                             | 0.51-3.00%   | 25,569        | 2,318         | _             | _  | 27,887      |
| CMS 15-18                             | 3.01-20.00%  | 1,797         | 3,111         | _             | _  | 4,908       |
| CMS 19                                | 20.01-99.99% | _             | 169           | _             | _  | 169         |
| CMS 20-23                             | 100%         | _             | _             | 3,447         |  | 3,447       |
|                                       |              | 87,074        | 5,977         | 3,447         | _  | 96,498      |
| Other                                 |              |               |               |               |  |             |
| RMS 1-6                               | 0.00-4.50%   | 754           | 32            | _             | _  | 786         |
| RMS 7-9                               | 4.51-14.00%  | 40            | _             | _             | _  | 40          |
| RMS 10                                | 14.01-20.00% | _             | _             | _             | _  | _           |
| RMS 11-13                             | 20.01-99.99% | -             | _             | _             | _  | _           |
| RMS 14                                | 100.00%      | _             |               | 84            | _  | 84          |
|                                       |              | 794           | 32            | 84            |  | 910         |
| CMS 1-10                              | 0.00-0.50%   | 56,356        | _             | _             | _  | 56,356      |
| CMS 11-14                             | 0.51-3.00%   | _             | _             | _             | _  | _           |
| CMS 15-18                             | 3.01-20.00%  | _             | _             | _             | _  | _           |
| CMS 19                                | 20.01-99.99% | -             | _             | _             | _  | _           |
| CMS 20-23                             | 100%         | _             | _             | _             | _  | _           |
|                                       |              | 56,356        |               |               |  | 56,356      |
| Total loans and advances to           | customers    | 449,975       | 28,543        | 6,015         | 13,714                                   | 498,247     |
| In respect of:                        |              |               |               |               |  |             |
| Retail                                |              | 305,751       | 22,534        | 2,484         | 13,714                                   | 344,483     |
| Commercial                            |              | 87,074        | 5,977         | 3,447         | _  | 96,498      |
| Other                                 |              | 57,150        | 32            | 84            | <del>_</del>                             | 57,266      |
| Total loans and advances to customers |              | 449,975       | 28,543        | 6,015         | 13,714                                   | 498,247     |

# 17. Credit quality of loans and advances to banks and customers (continued)

## **Expected credit losses**

| At 31 December 2019              |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|----------------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                                  | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Loans and advances to banks:     |              |               |               |               |  |             |
| CMS 1-10                         | 0.00-0.50%   | 2             | _             | _             | _  | 2           |
| CMS 11-14                        | 0.51-3.00%   | _             | _             | _             | _  | _           |
| CMS 15-18                        | 3.01-20.00%  | _             | _             | _             | _  | _           |
| CMS 19                           | 20.01-99.99% | _             | _             | _             | _  | _           |
| CMS 20-23                        | 100%         | _             | _             | _             | _  | _           |
|                                  |              | 2             |               |               |  | 2           |
| Loans and advances to customers: |              |               |               |               |  |             |
| Retail – mortgages               |              |               |               |               |  |             |
| RMS 1-6                          | 0.00-4.50%   | 23            | 183           | _             | -  | 206         |
| RMS 7-9                          | 4.51-14.00%  | _             | 39            | _             | -  | 39          |
| RMS 10                           | 14.01-20.00% | _             | 13            | -             | -  | 13          |
| RMS 11-13                        | 20.01-99.99% | _             | 46            | _             | -  | 46          |
| RMS 14                           | 100.00%      | _             | _             | 122           | 142                                      | 264         |
|                                  |              | 23            | 281           | 122           | 142                                      | 568         |
| Retail – credit cards            |              |               |               |               |  |             |
| RMS 1-6                          | 0.00-4.50%   | 103           | 25            | _             | _  | 128         |
| RMS 7-9                          | 4.51-14.00%  | 49            | 54            | _             | _  | 103         |
| RMS 10                           | 14.01-20.00% | 3             | 19            | _             | _  | 22          |
| RMS 11-13                        | 20.01-99.99% | _             | 91            | _             | _  | 91          |
| RMS 14                           | 100.00%      | _             | _             | 126           | _  | 126         |
|                                  |              | 155           | 189           | 126           | _  | 470         |
| Retail – UK Motor Finance        |              |               |               |               |  |             |
| RMS 1-6                          | 0.00-4.50%   | 203           | 30            | _             | _  | 233         |
| RMS 7-9                          | 4.51-14.00%  | 10            | 15            | _             | _  | 25          |
| RMS 10                           | 14.01-20.00% | -             | 10            | -             | -  | 10          |
| RMS 11-13                        | 20.01-99.99% | 1             | 32            | -             | -  | 33          |
| RMS 14                           | 100.00%      | _             | _             | 84            |  | 84          |
|                                  |              | 214           | 87            | 84            | _  | 385         |
| Retail – other                   |              |               |               |               |  |             |
| RMS 1-6                          | 0.00-4.50%   | 109           | 26            | -             | -  | 135         |
| RMS 7-9                          | 4.51-14.00%  | 55            | 64            | -             | -  | 119         |
| RMS 10                           | 14.01-20.00% | 4             | 16            | -             | -  | 20          |
| RMS 11-13                        | 20.01-99.99% | 3             | 103           | _             | -  | 106         |
| RMS 14                           | 100.00%      | _             | _             | 158           | _  | 158         |
|                                  |              | 171           | 209           | 158           |  | 538         |
| Total Retail                     |              | 563           | 766           | 490           | 142                                      | 1,961       |

# 17. Credit quality of loans and advances to banks and customers (continued)

## Expected credit losses (continued)

| At 31 December 2019                   |              |               |               |               | Purchased<br>or<br>originated<br>credit- |             |
|---------------------------------------|--------------|---------------|---------------|---------------|--|-------------|
|                                       | PD<br>range  | Stage 1<br>£m | Stage 2<br>£m | Stage 3<br>£m | impaired<br>£m                           | Total<br>£m |
| Commercial                            |              |               |               |               |  |             |
| CMS 1-10                              | 0.00-0.50%   | 33            | 1             | _             | _  | 34          |
| CMS 11-14                             | 0.51-3.00%   | 50            | 37            | _             | _  | 87          |
| CMS 15-18                             | 3.01-20.00%  | 13            | 174           | _             | _  | 187         |
| CMS 19                                | 20.01-99.99% | _             | 16            | _             | _  | 16          |
| CMS 20-23                             | 100%         | _             | _             | 941           | _  | 941         |
|                                       |              | 96            | 228           | 941           | _  | 1,265       |
| Other                                 |              |               |               |               |  |             |
| RMS 1-6                               | 0.00-4.50%   | 6             | 1             | _             | _  | 7           |
| RMS 7-9                               | 4.51-14.00%  | _             | _             | _             | _  | _           |
| RMS 10                                | 14.01-20.00% | -             | _             | _             | _  | _           |
| RMS 11-13                             | 20.01-99.99% | _             | _             | _             | _  | _           |
| RMS 14                                | 100.00%      | _             | _             | 16            | _  | 16          |
|                                       |              | 6             | 1             | 16            |  | 23          |
| CMS 1-10                              | 0.00-0.50%   | 10            | _             | _             | _  | 10          |
| CMS 11-14                             | 0.51-3.00%   | _             | _             | _             | _  | _           |
| CMS 15-18                             | 3.01-20.00%  | -             | _             | _             | _  | _           |
| CMS 19                                | 20.01-99.99% | -             | _             | _             | _  | _           |
| CMS 20-23                             | 100%         | _             | _             | _             | _  | _           |
|                                       |              | 10            |               |               |  | 10          |
| Total loans and advances to o         | customers    | 675           | 995           | 1,447         | 142                                      | 3,259       |
| In respect of:                        |              |               |               |               |  |             |
| Retail                                |              | 563           | 766           | 490           | 142                                      | 1,961       |
| Commercial                            |              | 96            | 228           | 941           | _  | 1,265       |
| Other                                 |              | 16            | 1             | 16            | _  | 33          |
| Total loans and advances to customers |              | 675           | 995           | 1,447         | 142                                      | 3,259       |

#### 18. Future accounting developments

The following pronouncements are not applicable for the year ending 31 December 2020 and have not been applied in preparing these interim financial statements. Save as disclosed below, the impact of these accounting changes is still being assessed by the Group and reliable estimates cannot be made at this stage.

IFRS 17 *Insurance Contracts* and certain minor amendments to other accounting standards have not been endorsed by the EU as at 29 July 2020.

#### **IFRS 17 Insurance Contracts**

IFRS 17 replaces IFRS 4 Insurance Contracts and is effective for annual periods beginning on or after 1 January 2023.

IFRS 17 requires insurance contracts and participating investment contracts to be measured on the balance sheet as the total of the fulfilment cash flows and the contractual service margin. Changes to estimates of future cash flows from one reporting date to another are recognised either as an amount in profit or loss or as an adjustment to the expected profit for providing insurance coverage, depending on the type of change and the reason for it. The effects of some changes in discount rates can either be recognised in profit or loss or in other comprehensive income as an accounting policy choice. The risk adjustment is released to profit and loss as an insurer's risk reduces. Profits which are currently recognised through a Value in Force asset, will no longer be recognised at inception of an insurance contract. Instead, the expected profit for providing insurance coverage is recognised in profit or loss over time as the insurance coverage is provided. The standard will have a significant impact on the accounting for the insurance and participating investment contracts issued by the Group.

The Group has undertaken a re-planning exercise in response to the change of date for IFRS 17 implementation. Work is progressing to plan and to date has focused on interpreting the requirements of the standard, developing methodologies and accounting policies, and assessing the changes required to reporting and other systems. The development of the Group's data warehousing and actuarial liability calculation processes required for IFRS 17 reporting is progressing.

### Minor amendments to other accounting standards

The IASB has issued a number of minor amendments to IFRSs effective 1 January 2021 and 1 January 2022 (including IFRS 9 *Financial Instruments* and IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*). These amendments are not expected to have a significant impact on the Group.

#### 19. Other information

The financial information included in these condensed consolidated financial statements does not constitute statutory accounts within the meaning of section 434 of the Companies Act 2006. Statutory accounts for the year ended 31 December 2019 were approved by the directors on 19 February 2020 and were delivered to the Registrar of Companies on 4 March 2020. The auditors' report on those accounts was unqualified and did not include a statement under sections 498(2) (accounting records or returns inadequate or accounts not agreeing with records and returns) or 498(3) (failure to obtain necessary information and explanations) of the Companies Act 2006.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors listed below (being all the directors of Lloyds Banking Group plc) confirm that to the best of their knowledge these condensed consolidated half-year financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*, as adopted by the European Union, and that the half-year management report herein includes a fair review of the information required by DTR 4.2.7R and DTR 4.2.8R, namely:

- an indication of important events that have occurred during the six months ended 30 June 2020 and their impact on the
  condensed consolidated half-year financial statements, and a description of the principal risks and uncertainties for the
  remaining six months of the financial year; and
- material related party transactions in the six months ended 30 June 2020 and any material changes in the related party transactions described in the last annual report.

Signed on behalf of the Board by

António Horta-Osório Group Chief Executive 29 July 2020

Lloyds Banking Group plc Board of directors:

#### **Executive directors:**

António Horta-Osório (Group Chief Executive) William Chalmers (Chief Financial Officer) Juan Colombás (Chief Operating Officer)

#### Non-executive directors:

Lord Blackwell (Chairman)
Alan Dickinson
Simon Henry
Sarah Legg
Lord Lupton CBE
Amanda Mackenzie OBE
Nicholas Prettejohn
Stuart Sinclair
Sara Weller CBE
Catherine Woods

#### INDEPENDENT REVIEW REPORT TO LLOYDS BANKING GROUP PLC

#### Report on the condensed consolidated half-year financial statements

#### **Our conclusion**

We have reviewed Lloyds Banking Group plc's condensed consolidated half-year financial statements (the 'interim financial statements') in the 2020 Half-Year Results of Lloyds Banking Group plc (the 'Company') for the six month period ended 30 June 2020. Based on our review, nothing has come to our attention that causes us to believe that the interim financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34, 'Interim Financial Reporting', as adopted by the European Union and the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority.

#### What we have reviewed

The interim financial statements comprise:

- the consolidated balance sheet as at 30 June 2020;
- the consolidated income statement and consolidated statement of comprehensive income for the period then ended;
- the consolidated cash flow statement for the period then ended;
- · the consolidated statement of changes in equity for the period then ended; and
- the explanatory notes to the interim financial statements

The interim financial statements included in the 2020 Half-Year Results have been prepared in accordance with International Accounting Standard 34, 'Interim Financial Reporting', as adopted by the European Union and the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority.

As disclosed in note 1 to the interim financial statements, the financial reporting framework that has been applied in the preparation of the full annual financial statements of the Group is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

#### Responsibilities for the interim financial statements and the review

### Our responsibilities and those of the directors

The 2020 Half-Year Results, including the interim financial statements, is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the 2020 Half-Year Results in accordance with the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority.

Our responsibility is to express a conclusion on the interim financial statements in the 2020 Half-Year Results based on our review. This report, including the conclusion, has been prepared for and only for the Company for the purpose of complying with the Disclosure Guidance and Transparency Rules sourcebook of the United Kingdom's Financial Conduct Authority and for no other purpose. We do not, in giving this conclusion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## INDEPENDENT REVIEW REPORT TO LLOYDS BANKING GROUP PLC (continued)

#### What a review of interim financial statements involves

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK) and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We have read the other information contained in the 2020 Half-Year Results and considered whether it contains any apparent misstatements or material inconsistencies with the information in the interim financial statements.

PricewaterhouseCoopers LLP Chartered Accountants London 29 July 2020

#### FORWARD LOOKING STATEMENTS

This document contains certain forward looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and section 27A of the US Securities Act of 1933, as amended, with respect to the business, strategy, plans and/or results of Lloyds Banking Group plc together with its subsidiaries (the Group) and its current goals and expectations relating to its future financial condition and performance. Statements that are not historical facts, including statements about the Group's or its directors' and/or management's beliefs and expectations, are forward looking statements. Words such as 'believes', 'anticipates', 'estimates', 'expects', 'intends', 'aims', 'potential', 'will', 'would', 'could', 'considered', 'likely', 'estimate' and variations of these words and similar future or conditional expressions are intended to identify forward looking statements but are not the exclusive means of identifying such statements. Examples of such forward looking statements include, but are not limited to: projections or expectations of the Group's future financial position including profit attributable to shareholders, provisions, economic profit, dividends, capital structure, portfolios, net interest margin, capital ratios, liquidity, risk-weighted assets (RWAs), expenditures or any other financial items or ratios; litigation, regulatory and governmental investigations; the Group's future financial performance; the level and extent of future impairments and write-downs; statements of plans, objectives or goals of the Group or its management including in respect of statements about the future business and economic environments in the UK and elsewhere including, but not limited to, future trends in interest rates, foreign exchange rates, credit and equity market levels and demographic developments, statements about competition, regulation, disposals and consolidation or technological developments in the financial services industry; and statements of assumptions underlying such statements. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend upon circumstances that will or may occur in the future. Factors that could cause actual business, strategy, plans and/or results (including but not limited to the payment of dividends) to differ materially from forward looking statements made by the Group or on its behalf include, but are not limited to: general economic and business conditions in the UK and internationally; market related trends and developments; fluctuations in interest rates, inflation, exchange rates, stock markets and currencies; any impact of the transition from IBORs to alternative reference rates; the ability to access sufficient sources of capital, liquidity and funding when required; changes to the Group's credit ratings; the ability to derive cost savings and other benefits including, but without limitation as a result of any acquisitions, disposals and other strategic transactions; the ability to achieve strategic objectives; changing customer behaviour including consumer spending, saving and borrowing habits; changes to borrower or counterparty credit quality; concentration of financial exposure; management and monitoring of conduct risk; instability in the global financial markets, including Eurozone instability, instability as a result of uncertainty surrounding the exit by the UK from the European Union (EU) and as a result of such exit and the potential for other countries to exit the EU or the Eurozone and the impact of any sovereign credit rating downgrade or other sovereign financial issues; political instability including as a result of any UK general election; technological changes and risks to the security of IT and operational infrastructure, systems, data and information resulting from increased threat of cyber and other attacks; natural, pandemic (including but not limited to the coronavirus disease (COVID-19) outbreak) and other disasters, adverse weather and similar contingencies outside the Group's control; inadequate or failed internal or external processes or systems; acts of war, other acts of hostility, terrorist acts and responses to those acts, geopolitical, pandemic or other such events; risks relating to climate change; changes in laws, regulations, practices and accounting standards or taxation, including as a result of the exit by the UK from the EU, or a further possible referendum on Scottish independence; changes to regulatory capital or liquidity requirements and similar contingencies outside the Group's control; the policies, decisions and actions of governmental or regulatory authorities or courts in the UK, the EU, the US or elsewhere including the implementation and interpretation of key legislation and regulation together with any resulting impact on the future structure of the Group; the ability to attract and retain senior management and other employees and meet its diversity objectives; actions or omissions by the Group's directors, management or employees including industrial action; changes to the Group's post-retirement defined benefit scheme obligations; the extent of any future impairment charges or write-downs caused by, but not limited to, depressed asset valuations, market disruptions and illiquid markets; the value and effectiveness of any credit protection purchased by the Group; the inability to hedge certain risks economically; the adequacy of loss reserves; the actions of competitors, including non-bank financial services, lending companies and digital innovators and disruptive technologies; and exposure to regulatory or competition scrutiny, legal, regulatory or competition proceedings, investigations or complaints. Please refer to the latest Annual Report on Form 20-F filed by Lloyds Banking Group plc with the US Securities and Exchange Commission for a discussion of certain factors and risks together with examples of forward looking statements. Lloyds Banking Group may also make or disclose written and/or oral forward looking statements in reports filed with or furnished to the US Securities and Exchange Commission, Lloyds Banking Group annual reviews, half-year announcements, proxy statements, offering circulars, prospectuses, press releases and other written materials and in oral statements made by the directors, officers or employees of Lloyds Banking Group to third parties, including financial analysts. 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## **SUMMARY OF ALTERNATIVE PERFORMANCE MEASURES**

The Group calculates a number of metrics that are used throughout the banking and insurance industries on an underlying basis. A description of these measures and their calculation is set out below.

| Asset quality ratio                    | The underlying impairment charge for the period (on an annualised basis) in respect of loans and advances to customers after releases and write-backs, expressed as a percentage of average gross loans and advances to customers for the period            |
|--|---|
| Banking net interest margin            | Banking net interest income on customer and product balances in the banking businesses as a percentage of average gross banking interest-earning assets for the period  |
| Business as usual costs                | Operating costs, less investment expensed and depreciation  |
| Cost:income ratio                      | Total costs as a percentage of net income calculated on an underlying basis   |
| Gross asset quality ratio              | The underlying impairment charge for the period (on an annualised basis) in respect of loans and advances to customers before releases and write-backs, expressed as a percentage of average gross loans and advances to customers for the period           |
| Loan to deposit ratio                  | Loans and advances to customers net of allowance for impairment losses and excluding reverse repurchase agreements divided by customer deposits excluding repurchase agreements   |
| Present value of new business premium  | The total single premium sales received in the period (on an annualised basis) plus the discounted value of premiums expected to be received over the term of the new regular premium contracts   |
| Return on risk-weighted assets         | Underlying profit before tax divided by average risk-weighted assets  |
| Return on tangible equity              | Statutory profit after tax adjusted to add back amortisation of intangible assets, and to deduct profit attributable to non-controlling interests and other equity holders, divided by average tangible net assets  |
| Tangible net assets per share          | Net assets excluding intangible assets such as goodwill and acquisition-related intangibles divided by the weighted average number of ordinary shares in issue  |
| Underlying, 'or above the line' profit | Statutory profit adjusted for certain items as detailed in the Basis of Presentation  |
| Underlying return on tangible equity   | Underlying profit after tax at the standard UK corporation tax rate adjusted to add back amortisation of intangible assets, and to deduct profit attributable to non-controlling interests and other equity holders, divided by average tangible net assets |

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