FIXED INCOME INVESTOR PRESENTATION

FY 2019

Group Overview & Strategy

Simple group structure with multiple issuance points

LLOYDS BANKING GROUP

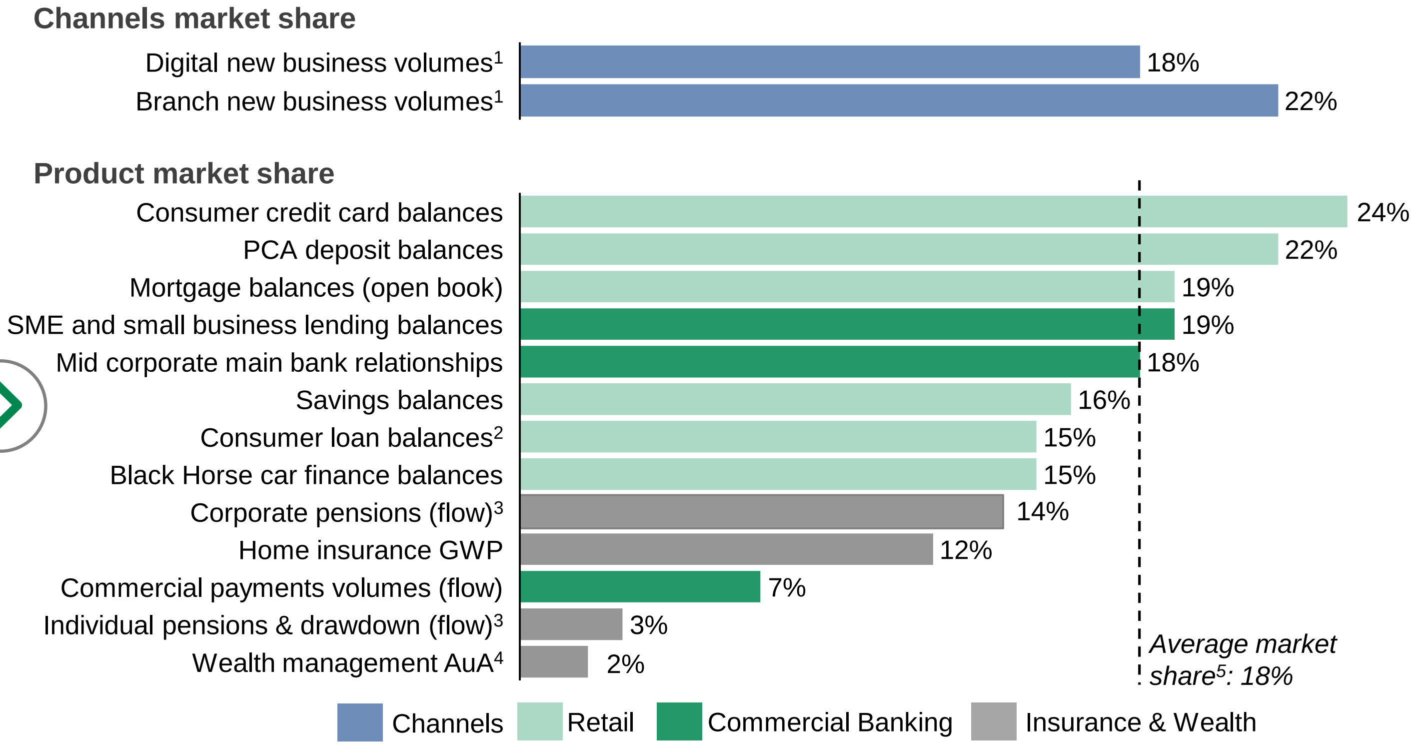
	HoldCo	
Main Entities	**Lloyds Banking Group**	
Ratings	A3 / BBB+ / A+	P-2 / A-2 / F1
Example Products	Senior Unsecured Capital	-

	Ring-Fenced Sub-Group		Non-Ring-Fenced Sub-Group		Insurance Sub-Group		Equity Investments Sub-Group	
Main Entities	**Lloyds Bank, Bank of Scotland**		**Lloyds Bank Corporate Markets**		**Scottish Widows**		**Lloyds Equity Investments**	
Ratings	Aa3 / A+ / A+	P-1 / A-1 / F1	A1 / A / A	P-1 / A-1 / F1	A2 / A / AA-	- / A-1 / F-1	-	-
Example Products	Senior Unsecured Covered Bonds ABS	CD, CP	Senior Unsecured	CD, Yankee CD, CP	Capital	-	-	-
	L&A: **£472bn**	Assets: **£593bn**	L&A: **£23bn**	Assets: **£87bn**	L&A: **N/A**	Assets: **£155bn**	L&A: **N/A**	Assets: **£3bn**
	EU sub: Berlin		**EU sub: Frankfurt**		**EU sub: Luxembourg**			

1 - Ratings shown as Moody's/S&P/Fitch. 2 – Rating shown is for Scottish Widows Ltd Insurance Financial Strength Rating. 3 – Insurance assets includes Wealth. 4 – "L&A" refers to Loans & Advances to Customers. 5 – L&A & Total Assets as at H1 2019

Market shares - opportunities for growth in targeted key segments

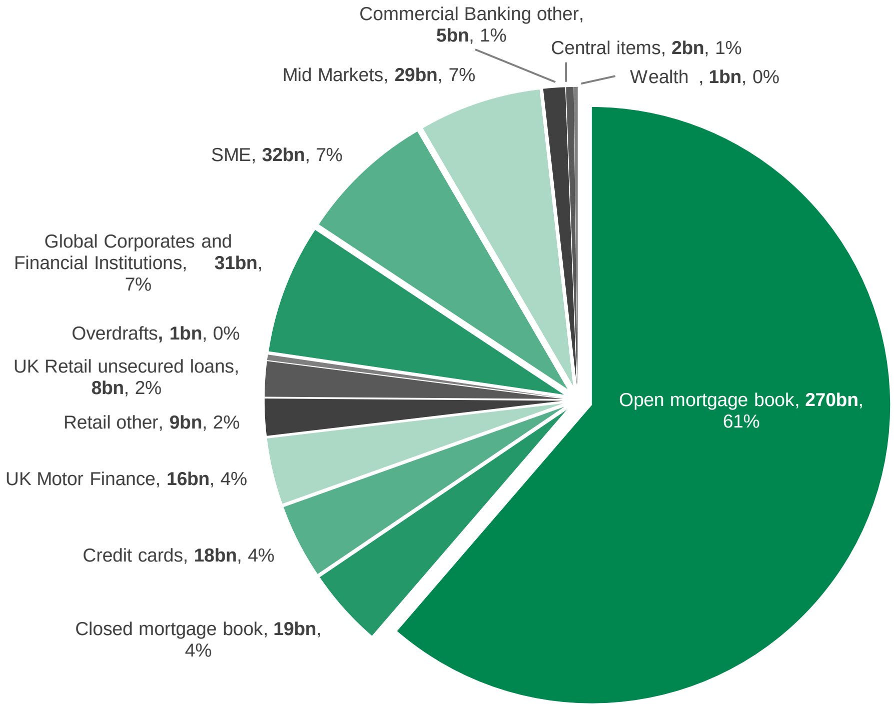
LLOYDS BANK · BANK OF SCOTLAND · SCOTTISH WIDOWS · HALIFAX · blackhorse · LEX AUTOLEASE · BIRMINGHAM MIDSHIRES · LDC · mbna · INTELLIGENT FINANCE · Schroders personalwealth



1 – Average volume share across whole of market basis. 4 – Excludes execution-only stockbrokers. 5 – Average market share calculated for core financial services products. Market PCAs, loans, savings, cards and home insurance. 2 – Comprises unsecured personal loans, overdrafts and Black Horse retail lending balances. 3 – Annualised Premium Equivalent new business on an estimated data sources: ABI, BoE, CACI, Compeer, eBenchmarkers, Experian pH, FLA, Ipsos MORI FRS, PayUK, Spence Johnson and internal estimates. Note: Market shares as of FY 2019 with exception of PCA and Savings balances (Nov 2019), Home insurance GWP and Individual Pensions and Drawdown (Sep 2019) and Wealth management AuA (Dec 2018).

Well diversified loan book of £440bn

YE2019 Loans & Advances of £440bn



- **Retail lending-focused loan book (77% of total lending)**
- **Continued reduction in mortgage LTV to 44.9% with only 2.5% of book >90% LTV**

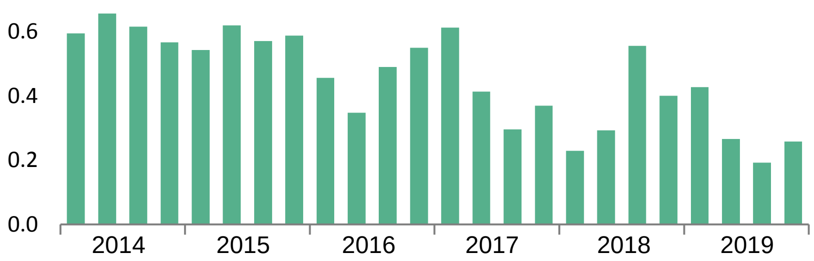
Mortgage Book LTV evolution[4]

1 - Excludes Reverse Repos of £55.6bn. 2 - SME Includes Retail Business Banking. 3 - Retail Other primarily includes Europe. 4 – 2018-2019 LTVs use Markit's 2019 Halifax Price Index. Prior years use Markit's pre-2019 Halifax House price index and includes TSB

UK economy resilient in 2019 with some signs of improving outlook

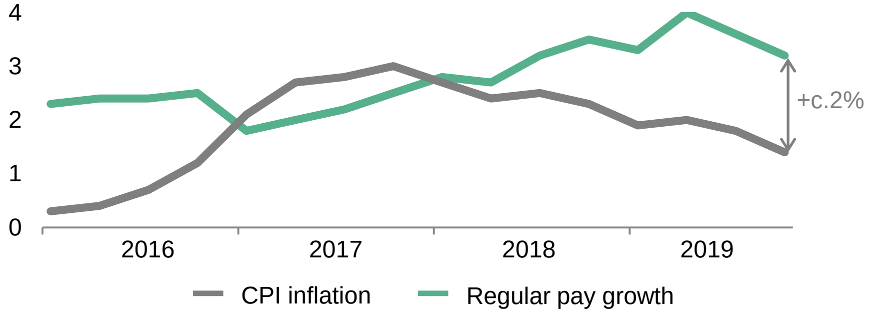
GDP growth[1,2]

(% growth vs. previous quarter)



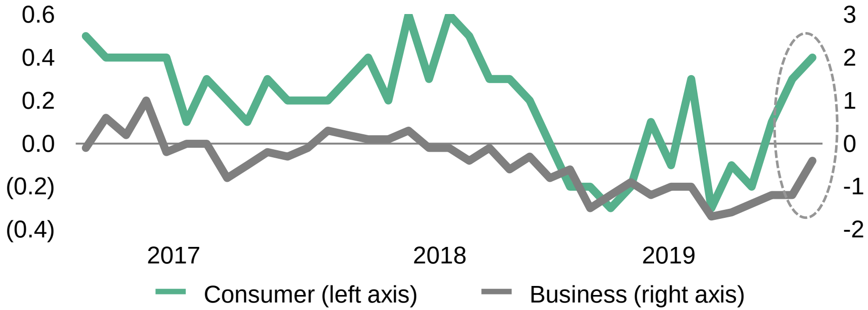
CPI inflation and pay growth[2]

(%)



Business and consumer confidence[3,4]

(# standard deviations from average since 2002)



- **Economy resilient to slowing global growth and elevated political uncertainty during 2019**
- **Some signs of gradually improving outlook**
  - Business and consumer confidence beginning to recover
  - Households' spending power continuing to rise
  - Early signs of upturn in housing market activity and prices
- **Outlook not yet reflected in interest rate yield curves**
- **Uncertainty remains given ongoing trade deal negotiations**

1 – 2-quarter rolling average. 2 – Source: ONS. 3 – Lloyds Business Barometer. 4 – Source: European Commission.

Transforming the Group for success in a digital world

	Targeted outcomes (2020)	Progress to date
Leading Customer Experience	***#1*** *UK digital bank* *Maintain* ***#1*** *branch network* ***More personalised*** *customer propositions*	**16.4m** digitally active users **#1** branch network **>£9bn** balance growth in targeted segments[1]
Maximising Group Capabilities	***Supporting*** *start-ups, SME and MM* ***businesses*** *Sole* ***integrated UK banking and insurance*** *provider*	SME growth **ahead of market** **>1m** new pension customers target surpassed
Digitising the Group & Transforming Ways of Working	*End-to-end transformation covering* ***>70%*** *of cost base* ***Simplification*** *and* ***modernisation*** *of IT architecture* ***Biggest ever investment*** *in our People*	**55%** of cost base covered by transformation **>1m** cumulative hours saved through **automation** **3.2m** additional training hours delivered **33%** of change delivered by Agile methodologies

1 – Balance growth across mortgages, savings, PCA, cards and loans to October 2019. Aligns to 'Deepen Engagement' segment on slide 19 in Group 2019 Results presentation.

Significant ESG delivery, supported by Helping Britain Prosper plan

A proven track record

Environmental

- **Raised >£2.8bn in green bonds** for UK corporate issuers, more than any other UK bank
- One of the UK's **leading low emission fleet** through Lex Autolease
- Group carbon emissions **down 63%** since 2009, achieving 2030 target **11 years early**
- One of the **first** businesses to sign up to all three of **The Climate Group's** campaigns

Social

- The **first FTSE100 company** to set public diversity goals on **gender** and **ethnicity**
- **37%** of senior roles held by women, **up 8pp** from 2014; 7% by BAME colleagues
- Donated **>£100m** since 2014 to our **four independent charitable Foundations**
- **Highest corporate payer**[1] of UK taxes **over the last four years**
- **Leading SME lender**, increasing market share by c.6pp to 19% since 2010[2]

Governance

- Dedicated Board-level **Responsible Business Committee** established in 2015
- **Robust governance structures** to protect customers and their data
- **Comprehensive stakeholder consultation** across a variety of topics, including remuneration

New ambitious goal

We aim to help reduce the emissions we finance by

>50%

by 2030

'Our approach to ESG topics'

Investor presentation launched today

1 – As reported in the PWC Total Tax Contribution survey of the 100 Group. 2 – SME lending balances include Retail Business Banking and commercial cards. Market data source: BoE (Dec 2019).

2019 Results

Resilient underlying performance in a challenging environment

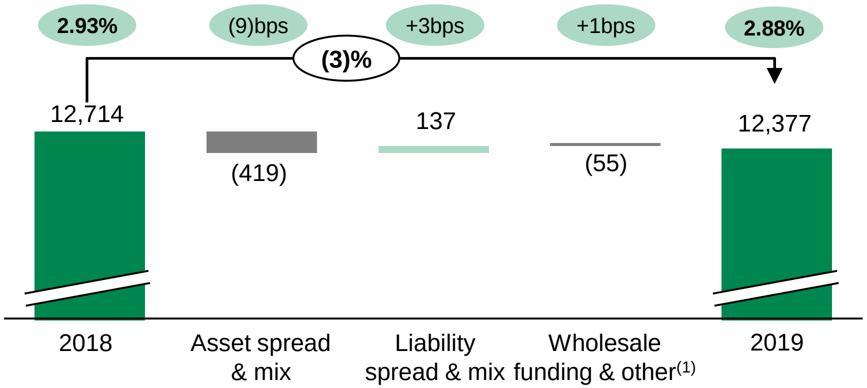
(£m)	2019	2018	Change
Net interest income	**12,377**	12,714	*(3)%*
Other income (incl. Vocalink)	**5,732**	6,010	*(5)%*
Operating lease depreciation	**(967)**	(956)	*(1)%*
Net income	**17,142**	17,768	*(4)%*
Operating costs	**(7,875)**	(8,165)	*4%*
Remediation	**(445)**	(600)	*26%*
Total costs	**(8,320)**	(8,765)	*5%*
Trading surplus	**8,822**	9,003	*(2)%*
Impairment	**(1,291)**	(937)	*(38)%*
Underlying profit	**7,531**	8,066	*(7)%*
PPI	**(2,450)**	(750)	
Other below the line items	**(688)**	(1,356)	*(49)%*
Statutory profit before tax	**4,393**	5,960	*(26)%*
Earnings per share	**3.5p**	5.5p	*(36)%*
Net interest margin	**2.88%**	2.93%	*(5)bp*
Cost:income (incl. remediation)	**48.5%**	49.3%	*(0.8)pp*
Asset quality ratio	**0.29%**	0.21%	*8bp*

- **Net income down 4% at £17.1bn**
  - NII 3% lower; stable AIEAs, resilient NIM
  - Other income of £5.7bn; Insurance growth offset by lower Commercial Banking revenues and gilt gains
- **Total costs reduced by 5%**
  - Operating costs <£7.9bn, down 4%
  - Continued significant investment in business
  - Remediation down 26%
  - Cost:income ratio of 48.5%, below prior year
- **Solid trading surplus of £8.8bn**
- **Credit quality strong with net AQR of 29bps**
- **Underlying profit of £7.5bn, down 7%**
- **Statutory PBT of £4.4bn, down 26%, impacted by PPI**

Resilient NIM; challenging other income; continued delivery on costs

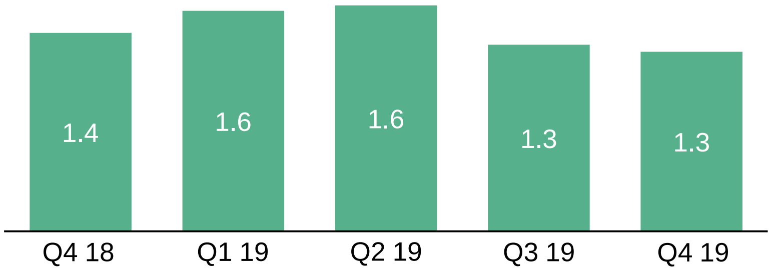
Net interest income and banking net interest margin

(£m)



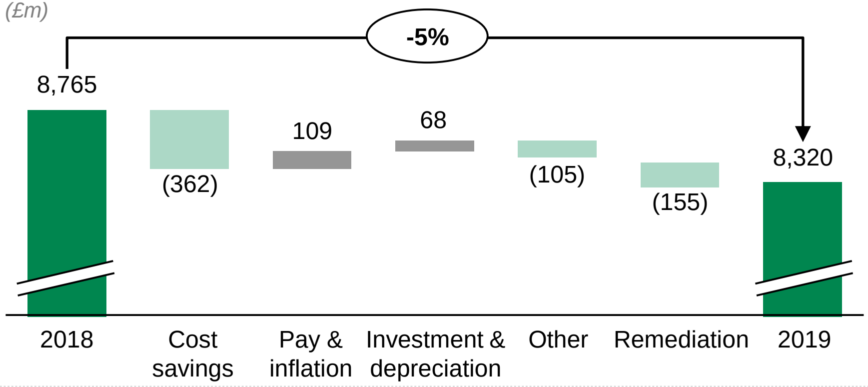
Other Income (including Vocalink)

(£bn)



Total costs[2]

(£m)

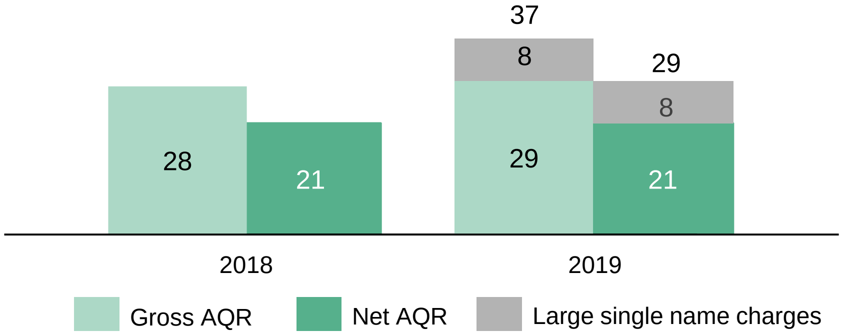


- **NII down slightly, resilient NIM and stable AIEAs**
  - Asset pricing pressure partly offset by lower deposit costs
  - Targeted asset growth vs. closed book run off and Irish mortgage book sale
- **Other income challenging in prevailing environment**
- **Continued delivery on operating costs while maintaining strategic investment**

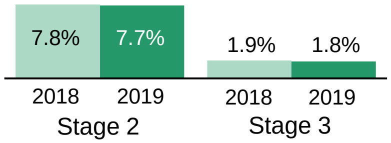
1 – Other includes non-banking net interest income. 2 – 2018 adjusted to reflect impact of IFRS16.

Asset quality remains strong reflecting prudent approach to risk

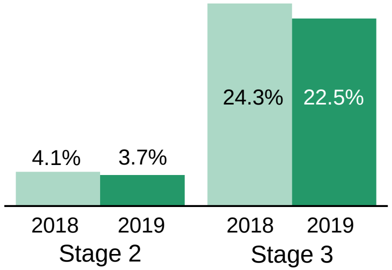
Asset quality ratio
(bps)



IFRS 9 Stage 2 and 3 as proportion of total customer loans and advances[1]
(%)



Stage 2/3 coverage[1,2]
(%)

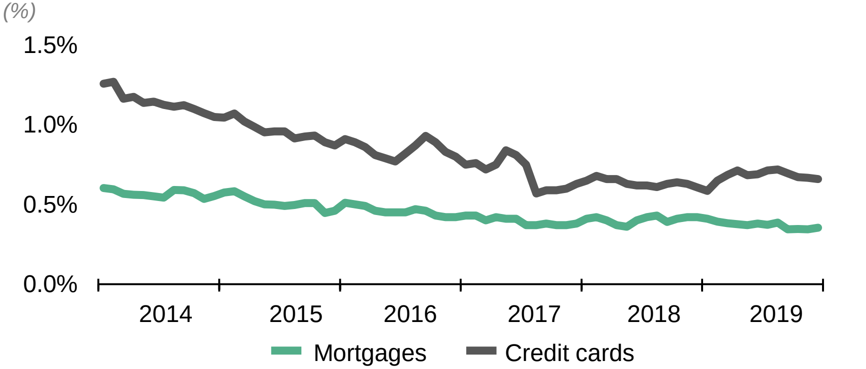


- **Gross AQR of 37bps, net AQR of 29bps**
  - Asset quality remains stable excluding two material corporate cases
  - Benefit from continued debt sales, write backs
- **Stage 2 and 3 balances as % of Group lending broadly stable, coverage slightly lower**
  - Stage 2 coverage at 3.7% due to IFRS 9 methodology refinements across Commercial portfolios
  - Stage 3 coverage at 22.5% due to change in asset mix in Stage 3 in Commercial Banking
- **Underlying credit portfolio remains strong**
- **Expect net AQR to be less than 30bps in 2020**

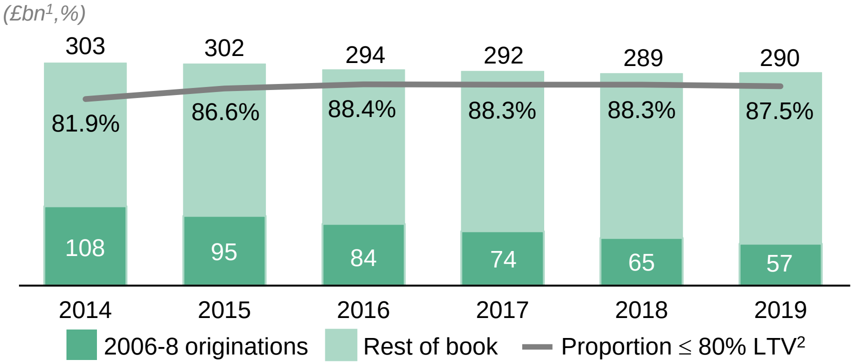
1 – Shown on an underlying basis. 2 – Stage 2/3 expected credit loss allowance as a proportion of Stage 2/3 drawn balances.

Credit quality remains strong across all portfolios

New to arrears as proportion of total book



Mortgage book quality



- **Strong credit performance across Mortgage portfolio, new to arrears remain low**
  - Low average LTV of <45%; average LTV of new business c.64% and c.90% of portfolio has LTV ≤80%[2]
  - Legacy balances declining: 2006-8 originations down 12% in 2019
- **Prime Credit Card book**
  - New to arrears remain low, charge-off rates stable
- **Prudent approach to Motor Finance**
  - Predominantly secured with conservative provisioning; used car prices stabilised in Q4
- **Diversified and high quality Commercial portfolio**
  - SME portfolio largely secured
  - Prudent approach to vulnerable sectors; CRE exposure reduced to <£15bn with LTVs improved
  - Large single name charges not typical of wider portfolio

1 – Gross lending mortgage balances. Pre-2017 balances not adjusted for IFRS9. 2 – 2019 Loan to Values use Markit's 2019 Halifax House price index; 2014 - 2018 values have been restated on the same basis.

Strategic progress alongside solid financial performance

- Group continues to Help Britain Prosper, whilst building strategic advantage and delivering strong and sustainable returns
- Significant progress against strategic priorities with £2bn investment since launch of GSR3
- Solid financial returns in challenging environment with resilient underlying performance offset by PPI charges
- Progressive and sustainable total ordinary dividend of 3.37p, up 5%; quarterly dividends commence at Q1 2020
- Guidance for 2020 reflects confidence in business model and future performance

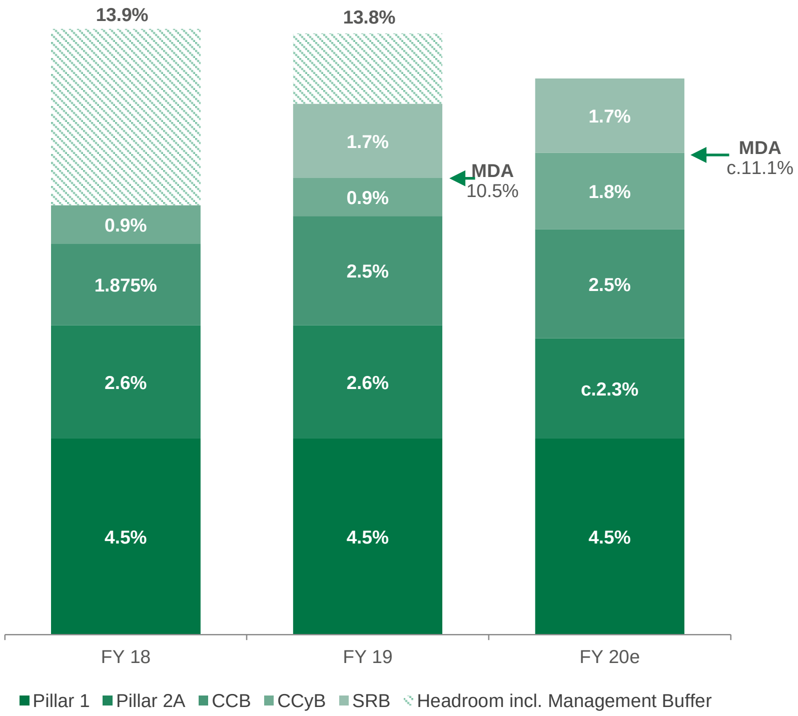
Guidance for 2020

- NIM of 2.75 – 2.80%
- Operating costs less than £7.7bn with cost:income ratio lower than in 2019
- Net AQR ratio less than 30bps
- Capital build expected within the Group's ongoing guidance of 170 – 200bps p.a.
- RWAs to be broadly in line with 2019
- Statutory RoTE of 12 – 13%, driven by resilient underlying profit and lower below the line charges

Capital, Funding & Liquidity

Robust capital position supported by strong capital generation

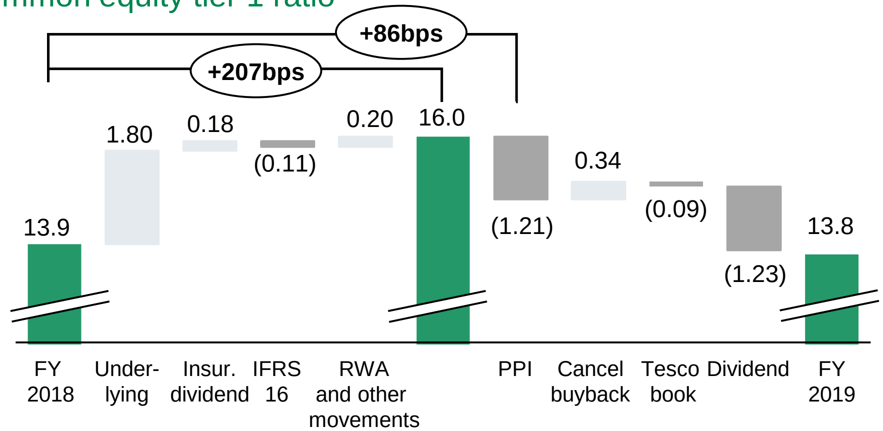
CET1 Ratio



- **Ongoing CET1 target unchanged at around 12.5% plus a management buffer of around 1%**
- **Some movement in capital requirements over 2019:**
  - **Pillar 2A reduced 10bps to 2.6% in 2019**
  - **CCyB to increase to 1.8% at end-2020, partially offset by expected c.25bps decrease in P2A**
- **Free capital build of 207bps pre-PPI ; 86bps after PPI**
  - Total PPI charge of £2.45bn (-121 bps)

Common equity tier 1 ratio

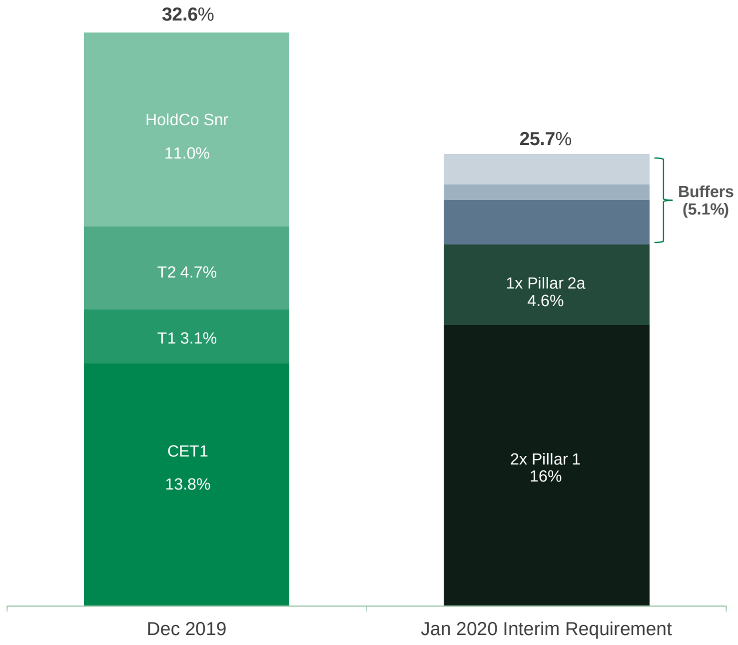
(%)



1 - Systemic Risk Buffer of 2% is applicable to the RFB sub-group, equating to 1.7% at Group level. 2 –CET1 ratios shown are pro-forma, reflecting the Insurance dividend received, ordinary dividends and the 2019 share buyback for FY18 figure. 3 – FY20e chart shows expected capital requirements assuming CCyB and P2A changes are in-line with BOE Financial Stability Report. Pillar 2A reviewed annually by the PRA

Interim MREL requirement met at 1 Jan 2020; on track for end-state

Transitional MREL Ratio

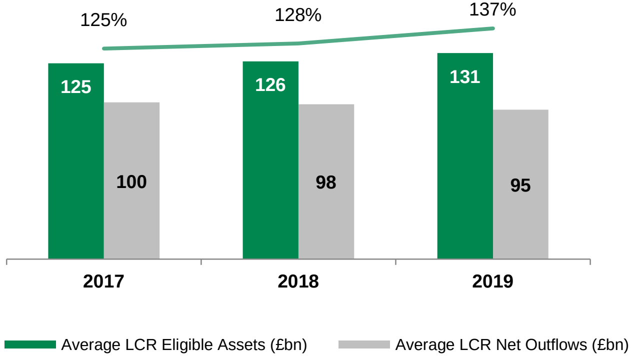


- **Transitional MREL ratio of 32.6% and in excess of Jan 2020 interim requirement**
- **On track to meet final 2022 requirements which will be set by the Bank of England in 2020 following their review of MREL calibration**
- **Future capital and MREL issuance needs focused on maintaining prudent buffers to regulatory requirements given current strong ratios**

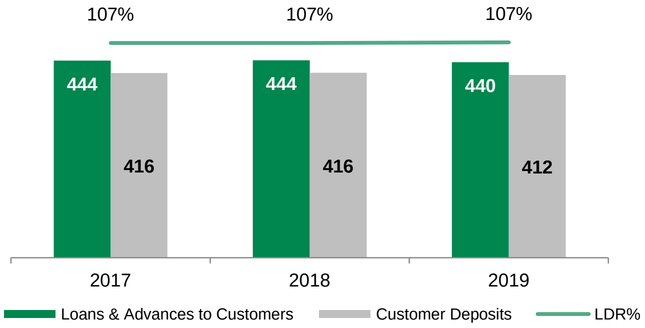
1 – Dec 19 CET 1 ratio of 13.8% is shown pro-forma, reflecting the Insurance dividend received in February 2020 and ordinary dividends. 2 - Interim MREL Requirements = (2x P1) + P2A + buffers. 3 - Indicative final MREL Requirement = (2x P1) + (2x P2A) + buffers. Final requirement to be confirmed following Bank of England review in 2020.

Strong liquidity position and stable LDR supported by robust core deposit base

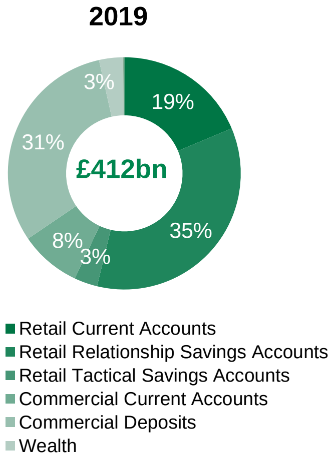
LCR well above regulatory minimum



Stable LDR



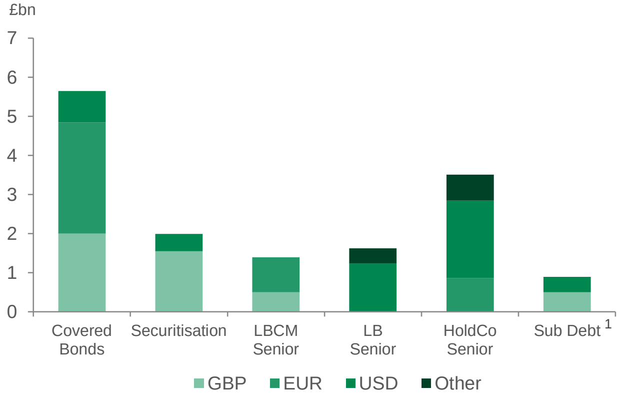
Robust core deposit base



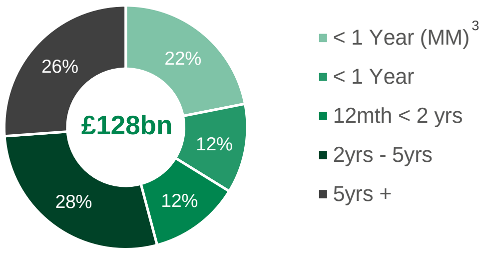
- **Average LCR % increased to 137% over 2019**
  - Mainly driven by a reduction in average LCR outflows
- **LDR remains stable**
  - £4bn reduction in both Loans and Deposits from 2018
- **Recent growth in current accounts with c60% of balances from retail customers**

Successful execution of 2019 funding plan with continued diversification

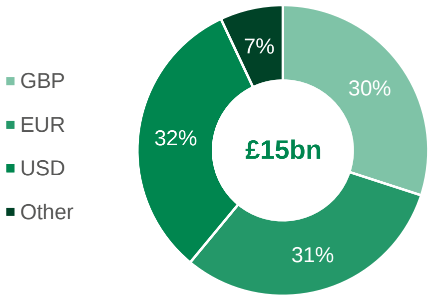
2019 Public Funding by Product[2]



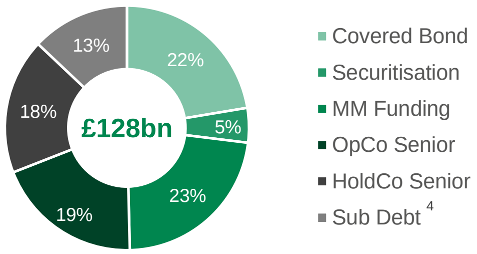
Funding Portfolio by Maturity



2019 Public Funding by Currency[2]



Funding Portfolio by Product



- **Successful execution of plan over 2019**
- **Steady-state requirements remain c.£15-20bn p.a.**
- **Currently expect 2020 to be in the £10-15bn range**
- **Continue to implement a diversified funding plan across:**
  - Core markets - USD, EUR and GBP
  - Strategic markets - AUD, JPY, CAD and CHF

1 – Includes AT1. 2 - Excludes private placements; total 2019 wholesale funding = £16.4bn. 3 – Includes margins & settlements. 4 – Excludes AT1

IBOR transition progressing well

LLOYDS BANKING GROUP

External market

FCA has reiterated need for firms to accelerate transition to ensure they are prepared for LIBOR cessation by end-2021

Bonds: New issuance has transitioned to SONIA

Derivatives: Good volumes being seen in SONIA swaps

Loans: FCA promoting cessation of new lending against LIBOR from end Q3 2020

Back book migration needs careful industry co-ordination

LBG progress so far

First bank to issue SONIA-linked bonds, no more term LIBOR issuance

Successful Covered Bond Consent Solicitation (Dec 19)

Successful Securitisation Consent Solicitation (Nov 19)

Further consent solicitations underway

Customer communication programme in place for new product and legacy contracts

LBG focus in 2020

Continue to assess opportunities to transition back-book securities

Continued engagement with the industry and regulator to assess the impact on back-book and new business

Closely involved with official sector and trade bodies to achieve effective transition

Progressing with plans for RFR compliant products

Appendix

Strong Insurance & Wealth performance

Franchise	Direct	Intermediary

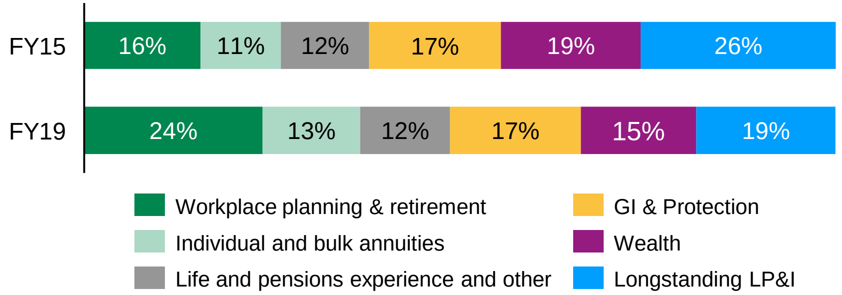
SCOTTISH WIDOWS · HALIFAX · BANK OF SCOTLAND · LLOYDS BANK · Schroders personalwealth

Retirement & Investment	General Insurance	Protection

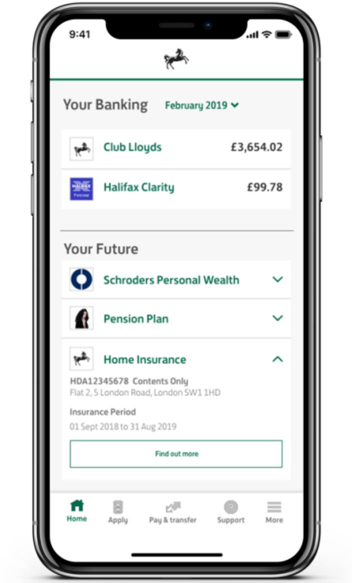
>10m Customers

£170bn AuA

Net income by product (%)

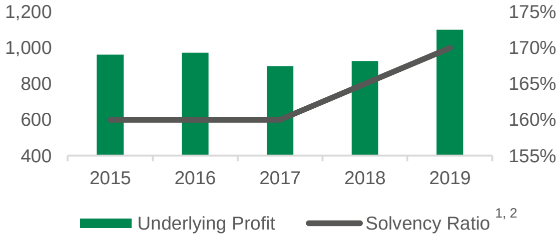


Single Customer View



- **Strong 2019 performance following significant Group investment**
- **Schroders Personal Wealth launched – ambition to become Top 3 player by 2023**
- **Over 5m customers now able to access insurance products through Single Customer View**

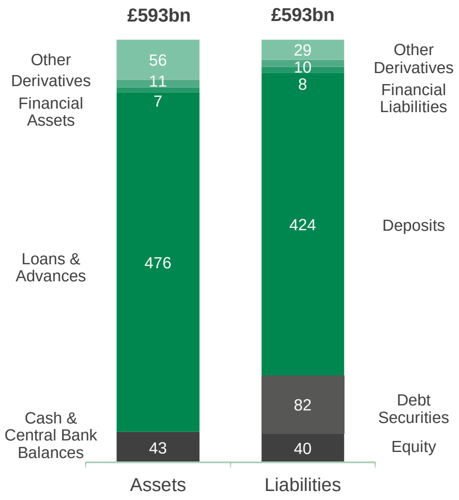
Insurance & Wealth Underlying Profit Development



1 – Pre final dividend shareholder view Solvency II ratio. 2 – Solvency Ratio relates to Insurance business only

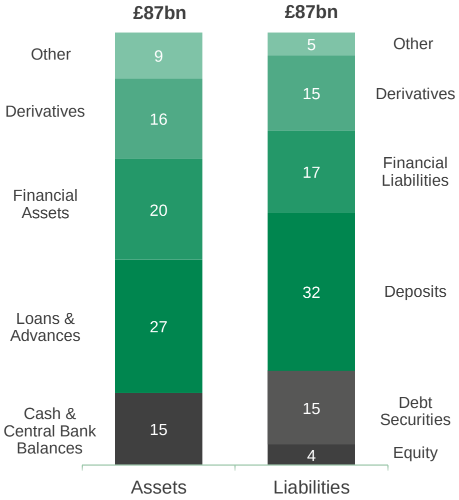
Legal entity balance sheet analysis (H1 2019)

Lloyds Bank Plc (RFB)



RWAs	£173.8bn
CET1 Ratio	14.4%
Tier 1 Ratio	17.5%
Total Capital Ratio	21.0%
CRD IV Leverage	4.5%

Lloyds Bank Corporate Markets Plc (NRFB)



RWAs	£19.7bn
CET1 Ratio	14.6%
Tier 1 Ratio	18.4%
Total Capital Ratio	21.8%

- **Over 95% of Group loans & advances remain within the ring-fenced bank**
- **Majority of Lloyds Bank, Bank of Scotland and Halifax banking activities including current accounts, savings and deposits**

- **Provides products/services to Group customers which cannot be provided by the RFB, for example lending to financial institutions, capital markets and non-EEA activity**
- **Strong capital position with lower requirements than the RFB**

1 - Charts not to scale. 2 – Source: Lloyds Bank Plc 2019 H1 2019 Management Report & Lloyds Bank Corporate Markets Plc 2019 H1 2019 Management Report

Notes

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Forward looking statements and basis of presentation

Forward looking statements

This document contains certain forward looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and section 27A of the US Securities Act of 1933, as amended, with respect to the business, strategy, plans and/or results of Lloyds Banking Group plc together with its subsidiaries (the Group) and its current goals and expectations relating to its future financial condition and performance. Statements that are not historical facts, including statements about the Group's or its directors' and/or management's beliefs and expectations, are forward looking statements. Words such as 'believes', 'anticipates', 'estimates', 'expects', 'intends', 'aims', 'potential', 'will', 'would', 'could', 'considered', 'likely', 'estimate' and variations of these words and similar future or conditional expressions are intended to identify forward looking statements but are not the exclusive means of identifying such statements. Examples of such forward looking statements include, but are not limited to: projections or expectations of the Group's future financial position including profit attributable to shareholders, provisions, economic profit, dividends, capital structure, portfolios, net interest margin, capital ratios, liquidity, risk-weighted assets (RWAs), expenditures or any other financial items or ratios; litigation, regulatory and governmental investigations; the Group's future financial performance; the level and extent of future impairments and write-downs; statements of plans, objectives or goals of the Group or its management including in respect of statements about the future business and economic environments in the UK and elsewhere including, but not limited to, future trends in interest rates, foreign exchange rates, credit and equity market levels and demographic developments; statements about competition, regulation, disposals and consolidation or technological developments in the financial services industry; and statements of assumptions underlying such statements. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend upon circumstances that will or may occur in the future. Factors that could cause actual business, strategy, plans and/or results (including but not limited to the payment of dividends) to differ materially from forward looking statements made by the Group or on its behalf include, but are not limited to: general economic and business conditions in the UK and internationally; market related trends and developments; fluctuations in interest rates, inflation, exchange rates, stock markets and currencies; any impact of the transition from IBORs to alternative reference rates; the ability to access sufficient sources of capital, liquidity and funding when required; changes to the Group's credit ratings; the ability to derive cost savings and other benefits including, but without limitation as a result of any acquisitions, disposals and other strategic transactions; the ability to achieve strategic objectives; changing customer behaviour including consumer spending, saving and borrowing habits; changes to borrower or counterparty credit quality; concentration of financial exposure; management and monitoring of conduct risk; instability in the global financial markets, including Eurozone instability, instability as a result of uncertainty surrounding the exit by the UK from the European Union (EU) and as a result of such exit and the potential for other countries to exit the EU or the Eurozone and the impact of any sovereign credit rating downgrade or other sovereign financial issues; political instability including as a result of any UK general election; technological changes and risks to the security of IT and operational infrastructure, systems, data and information resulting from increased threat of cyber and other attacks; natural, pandemic and other disasters, adverse weather and similar contingencies outside the Group's control; inadequate or failed internal or external processes or systems; acts of war, other acts of hostility, terrorist acts and responses to those acts, geopolitical, pandemic or other such events; risks relating to climate change; changes in laws, regulations, practices and accounting standards or taxation, including as a result of the exit by the UK from the EU, or a further possible referendum on Scottish independence; changes to regulatory capital or liquidity requirements and similar contingencies outside the Group's control; the policies, decisions and actions of governmental or regulatory authorities or courts in the UK, the EU, the US or elsewhere including the implementation and interpretation of key legislation and regulation together with any resulting impact on the future structure of the Group; the ability to attract and retain senior management and other employees and meet its diversity objectives; actions or omissions by the Group's directors, management or employees including industrial action; changes to the Group's post-retirement defined benefit scheme obligations; the extent of any future impairment charges or write-downs caused by, but not limited to, depressed asset valuations, market disruptions and illiquid markets; the value and effectiveness of any credit protection purchased by the Group; the inability to hedge certain risks economically; the adequacy of loss reserves; the actions of competitors, including non-bank financial services, lending companies and digital innovators and disruptive technologies; and exposure to regulatory or competition scrutiny, legal, regulatory or competition proceedings, investigations or complaints. Please refer to the latest Annual Report or Form 20-F filed by Lloyds Banking Group plc with the US Securities and Exchange Commission for a discussion of certain factors and risks together with examples of forward looking statements. Lloyds Banking Group may also make or disclose written and/or oral forward looking statements in reports filed with or furnished to the US Securities and Exchange Commission, Lloyds Banking Group annual reviews, half-year announcements, proxy statements, offering circulars, prospectuses, press releases and other written materials and in oral statements made by the directors, officers or employees of Lloyds Banking Group to third parties, including financial analysts. Except as required by any applicable law or regulation, the forward looking statements contained in this document are made as of today's date, and the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statements contained in this document to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. The information, statements and opinions contained in this document do not constitute a public offer under any applicable law or an offer to sell any securities or financial instruments or any advice or recommendation with respect to such securities or financial instruments.

Basis of presentation

The results of the Group and its business are presented in this presentation on an underlying basis. The principles adopted in the preparation of the underlying basis of reporting are set out within the 2019 Results News Release (2019 News Release). This presentation is derived from the 2019 News Release and readers of this presentation should refer to the 2019 News Release for the underlying information.