

LLOYDS
BANKING GROUP



Q3 INTERIM MANAGEMENT STATEMENT

Presentation to analysts and investors | 29 October 2020

Introduction

António Horta-Osório
Group Chief Executive



Encouraging business recovery with return to profitability in Q3



Encouraging business recovery in a challenging operating environment

- **Open mortgage book up £3.5bn in Q3 and 22% share of approvals¹**
- Supporting businesses with **18% share of government support loans²**
- **Deposits up £35bn YTD** with Retail current accounts growing ahead of market
- **Q3 impairment experience benign**, although outlook remains uncertain

Resilient business model with return to profitability in Q3

- **Significant improvement in statutory profit** in Q3, with **RoTE of 7.4%**
- **BAU costs down 5% year on year** with continued focus on efficiency
- **Impairment and RWA guidance enhanced** with other guidance maintained
- **CET1 strengthened, with significant headroom to requirements and target**

Continued focus on strategic execution

- Ongoing investment with GSR3 **strategic investment of £2.6bn** to date
- **Record digital customer engagement and satisfaction scores**
- **Learnings from coronavirus crisis** will inform future strategic thinking

Best bank for customers, colleagues and shareholders



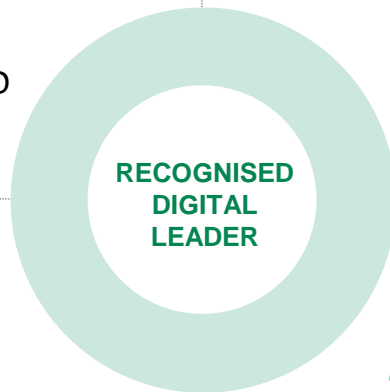
Digital strength reinforced, creating new opportunities



Largest digital bank in the UK

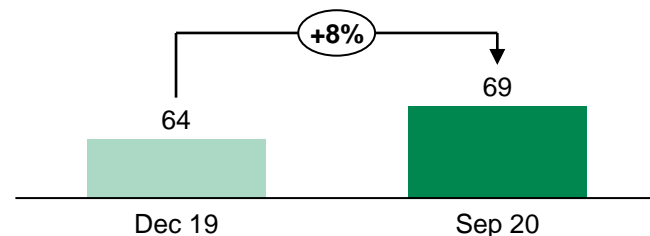
17.1m Digital active users, up **700k** YTD

12.1m Mobile app users, up **1.4m** YTD



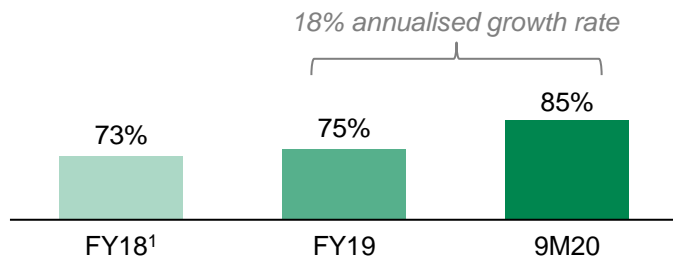
Record customer satisfaction

Digital Net Promoter Score



Meeting more customer needs

Products originated via digital



Unlocking new opportunities

25

Average mobile banking app customer **logons per month**²

2x

Increase in **Schroders Personal Wealth** digitally originated wealth referrals YTD vs. 2019 weekly run-rate

1 – Restated. 2 – 3 month average customer mobile app logons across Lloyds Bank, Halifax, Bank of Scotland and MBNA.



Proactive response to coronavirus pandemic

- Working with the Government, regulators and other stakeholders to **help Britain recover**
- Proactively **supporting customers, colleagues and communities**; mental health and well-being key areas
- Guaranteed **£25.5m of funding to our charitable Foundations** in 2021 to continue vital work in communities



Diversity

- Announced **Race Action** plan to **drive cultural change, recruitment and progression** across the Group
- Quantified target to **increase Black representation in senior roles** in addition to existing diversity targets
- Moody's note the **Race Action plan is credit positive** given improved diversity and reduced social risk



Sustainability

- Ambitious goal to help **reduce the carbon emissions we finance by >50% by 2030**
- **2030 internal carbon reduction target already met**; developing **new internal carbon, energy and travel targets**
- **5 new green customer propositions**, including home energy saving tool and sustainable agriculture product
- **Committed to invest £2bn in BlackRock's climate transition fund** via Scottish Widows flagship pension fund

See more detail in our [2020 ESG Investor Presentation](#)

Financial update

William Chalmers
Chief Financial Officer



Resilient business model with return to profitability in Q3



	<u>Q3 2020¹</u>	<u>2020 YTD¹</u>
Net income	£3.4bn (2)%	£10.8bn (17)%
Cost:income ratio (incl. remediation)	56.9% +1.7pp	53.8% +7.3pp
Pre-provision operating profit	£1.5bn (6)%	£5.0bn (28)%
Impairment	£301m	£4.1bn
Statutory profit before tax	£1,036m	£434m
Statutory return on tangible equity	7.4% +12.2pp	2.5% (4.3)pp
TNAV	52.2p +0.6p	52.2p +0.2p
CET1 ratio	15.2%	

- Q3 net income £3.4bn, down 2% on Q2; Q3 NIM 2.42%
- Other income of £1.0bn in Q3 impacted by lower customer activity levels and AMMR² charge
- Total costs £5.8bn YTD, down 4%; BAU costs down 5%
- Return to profitability in Q3 with statutory profit before tax of £1.0bn and profit after tax of £0.7bn
- TNAV of 52.2p, increased 0.6p on Q2
- Balance sheet strength maintained and capital enhanced
 - Loan:deposit ratio 98% with asset growth and significant increase in deposits
 - CET1 ratio of 15.2% (14.0% excluding transitionals)

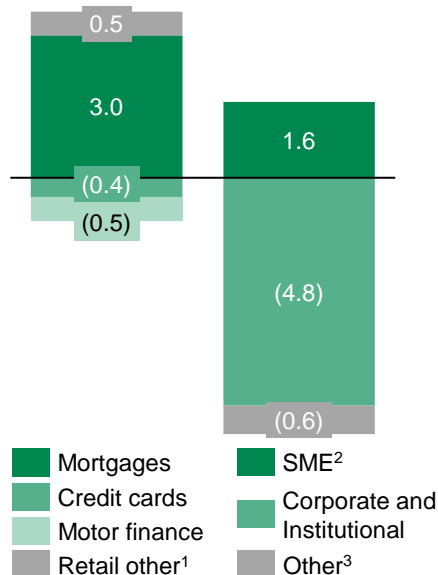
Strength of customer franchise in Q3

Movement in lending in Q3

(£bn)

Retail
+£2.6bn

Commercial
-£3.8bn

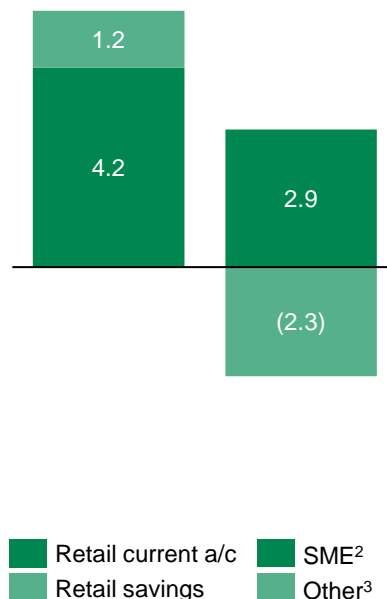


Movement in deposits in Q3

(£bn)

Retail
+£5.4bn

Commercial
+£0.6bn

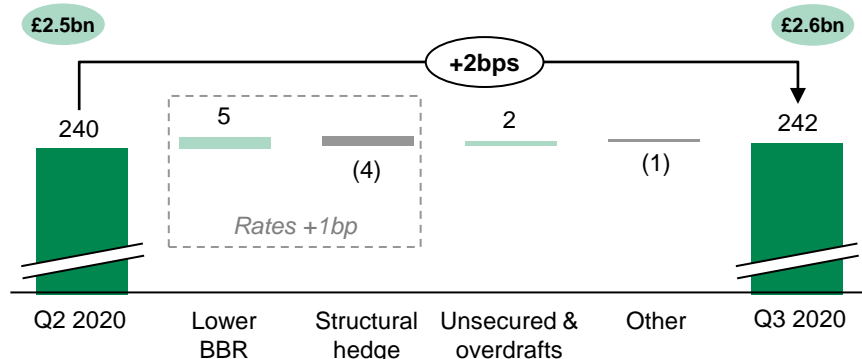


- **£3bn net growth in mortgages in Q3 with £3.5bn increase in open mortgage book; 22% market share of approvals⁴ and strong pipeline**
- **Consumer finance balances 2% below Q2⁵**
- **SME borrowing largely through government-backed schemes; estimated c.50% remain on deposit**
 - c.£11bn⁶ of government support scheme lending with market share of 18%⁷
 - Reduction in corporate and institutional balances includes repayment of RCFs and other facilities
- **AIEAs slightly higher in Q3 and expected to benefit in Q4 from increased mortgage lending**
- **Deposits up £35bn YTD with Retail current accounts up ahead of the market in Q3 given inflows to our trusted brands**
 - Retail deposits up c.£19bn, Commercial up c.£16bn

Emerging margin stability with stronger volume growth

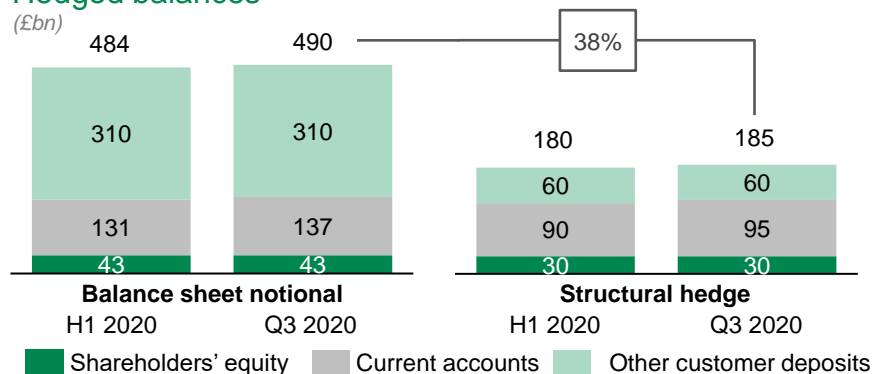
Net interest income and banking net interest margin

(£, bps)



Hedged balances¹

(£bn)



- **NII of £8.1bn YTD, £2.6bn in Q3**

- Q3 NIM of 242bps, consistent with guidance; strong lending performance will support Q4 NII, offsetting yield curve pressure
- Growth in high quality mortgages with new business margins above front book maturities
- AIEAs slightly higher at £436bn in Q3 with growth in mortgages and support scheme lending, offset by lower retail unsecured and corporate and institutional balances

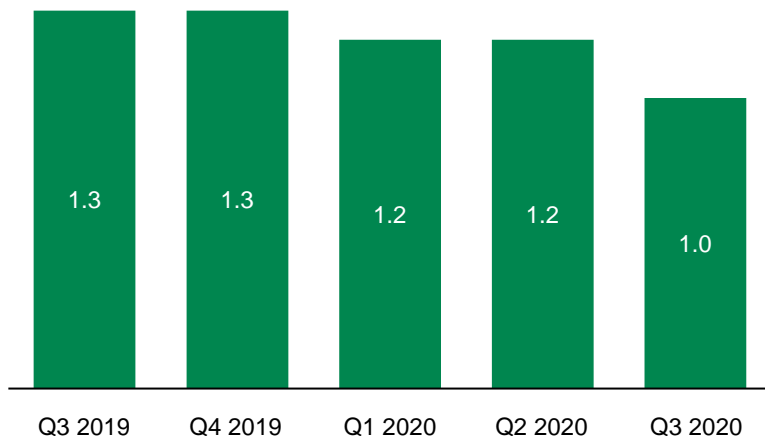
- **Structural hedge of £185bn; c.2 years weighted average life and YTD hedge earnings 0.8% or £1.1bn over average LIBOR**

- **NIM expected to remain broadly stable around c.240bps in Q4, resulting in a full year margin of c.250bps**

1 – The external sterling structural hedge notional is managed as a portfolio, split shown is indicative.

Low level of customer activity continues to impact other income

Other income
(£bn)

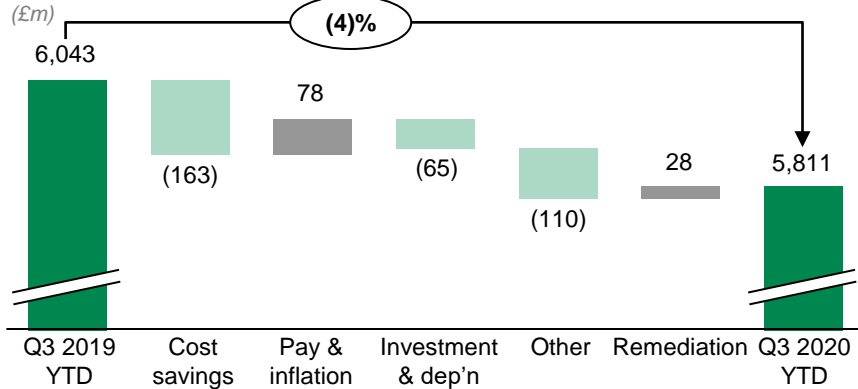


- **Other income of £3.4bn YTD with £1.0bn in Q3**
- **Q3 impacted by lower activity and c.£80m one-off charge relating to Asset Management Market Review (AMMR)**
 - Resilient Q3 in Retail supported by increased card spend
 - Lower markets and modest transaction banking volumes in Commercial
 - Insurance impacted by reduced levels of new business, AMMR charge and positive one-off methodology change in H1 2020
- **Expected to remain muted in Q4 given activity levels and potential persistency assumption changes**
- **Ongoing investment to build the business and increase diversification, with activity expected to recover in 2021**

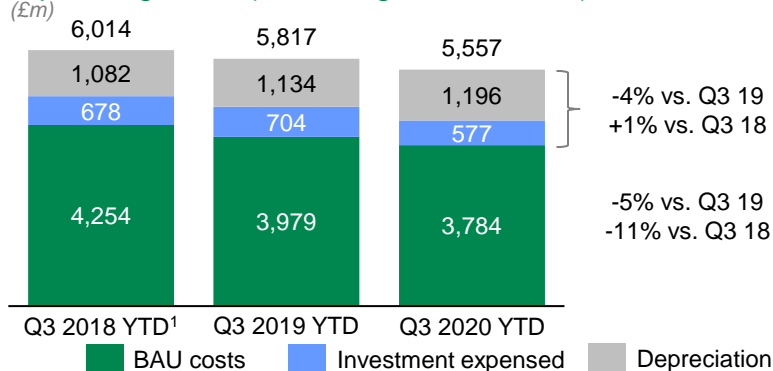
Continued progress in efficiency enabling ongoing strategic investment



Total costs



Operating costs (excluding Remediation)



- **Total costs of £5.8bn down 4% with operating costs down 4%**
 - 5% lower BAU costs enables continued investment and enhanced customer support, whilst partly offsetting revenue pressures
 - £28m additional remediation charges relating to existing programmes
- **Investment spend of £1.6bn adapted to the pandemic situation; 16% lower than prior year**
 - Continued investment in the Group's long-term development; £2.6bn GSR 3 strategic spend to date
- **Operating costs expected to be below £7.6bn in 2020**

1 – 2018 adjusted to reflect the impact of IFRS 16.

Strong underlying credit performance in Q3, although uncertainty remains



Impairment charges (£m)	Q3 YTD	Q3 20	H1 20	PY YTD	Incr.
Charges pre-updated MES	1,192	404	788	950	242
Retail	976	398 ¹	578	816	160
Commercial Banking	211	5	206	194	17
Other	5	1	4	(60)	65
Coronavirus impacted restructuring cases²	434	2	432	–	434
Updated economic outlook	2,493	(105)	2,598	–	2,493
Retail	1,442	(75)	1,517	–	1,442
Commercial Banking	851	(30)	881	–	851
Severe scenario overlay	200	–	200	–	200
Total impairment charge	4,119	301	3,818	950	3,169

Expected credit loss	Prob. -weighted	Base case	Upside	Downside	Severe downside
<i>Weighting</i>		30%	30%	30%	10%
Balance sheet ECL	£7,136m	£6,627m	£6,011m	£7,416m	£11,202m

- **Impairment experience in Q3 relatively benign, benefitting from government support schemes**
- **Q3 charge includes additional £205m management overlay in Retail to offset model releases based on Q3 performance, given temporary support programmes**
- **£105m release reflects minor changes to economic assumptions, largely HPI-related**
- **Stock of ECL³ broadly stable at £7.1bn**
 - Base case now includes peak unemployment of 9% in Q1 2021; 2020 GDP (10)% and HPI 2%
 - Severe scenario, weighted at 10%, generates £11.2bn ECL; peak unemployment 12.5% in Q2 21
- **Based on current macroeconomic assumptions, 2020 impairment now expected to be at the lower end of the £4.5bn to £5.5bn range**

Maintained prudent reserving across business lines



(£m)	ECL Q3 2020	Net ECL increase	P&L charge	Write-offs	ECL 2019
Retail	4,289	1,493	2,418	(925)	2,796
Secured	1,772	556	624	(68)	1,216
Cards	1,039	433	792	(359)	606
Motor	557	170	268	(98)	387
Other	921	334	734	(400)	587
Commercial	2,590	1,275	1,496	(221)	1,315
Other	257	207	205	2	50
Total	7,136	2,975	4,119	(1,144)	4,161

	Drawn (£bn) ¹	ECL (£m) ¹	Coverage (excl. Recoveries)			
			Stage 1	Stage 2	Stage 3	Total
Retail	348.6	4,289	0.3%	4.5%	21.7%	1.2%
Secured	289.4	1,772	0.0%	2.2%	16.4%	0.6%
Cards	15.6	1,039	2.2%	19.6%	44.1%	6.7%
Motor	15.4	557	1.6%	7.6%	61.0%	3.6%
Other	28.2	921	1.3%	21.0%	48.2%	3.3%
Commercial	93.5	2,565	0.5%	5.1%	40.4%	2.7%
Other ²	63.6	230	0.3%	7.7%	23.8%	0.4%
Total	505.7	7,084	0.3%	4.6%	29.0%	1.4%

- YTD impairment charge of £4.1bn contributing to £3bn ECL increase, largely in Q2
- Write-offs remain at pre-crisis levels (FY 2019 £1.6bn) although provisions reflect anticipated increase
- Stock of ECL provisions £7.1bn, providing significant balance sheet resilience, consistent with economic forecasts
- Overall coverage remains strong at 1.4% of total lending and 29.0% on Stage 3 assets
- 87% of Retail Stage 2 up to date, 97% in Commercial
- Coverage on Cards portfolio of 6.7%, up 0.4pp in Q3, with proactive charge off policy at 4 months in arrears
 - Stage 2 balances prudently increased from £2.1bn to £3.4bn in Q3
 - With additional 12 month charge off policy, Cards Stage 3 coverage would increase to 69%, overall to 9.1%³

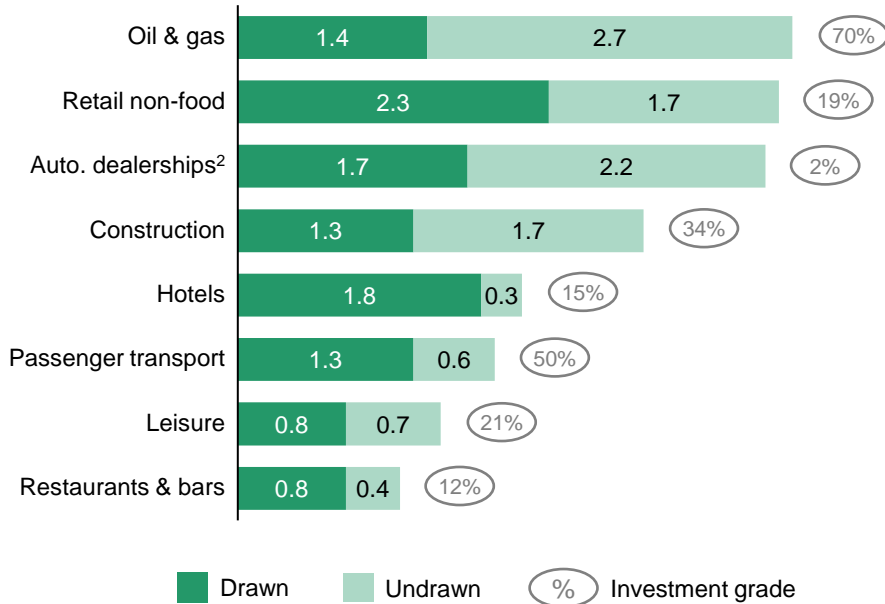
1 – Loans and advances to customers only; excludes £52m of ECL on other assets at 30/09/2020 (£19m at 31/12/2019). 2 – Includes reverse repos of £60.0bn which dilutes reported Group coverage by 0.2pp. 3 – Estimated based on last 12 months charge-offs retained in Stage 3 at appropriate coverage.

Diversified commercial portfolio with limited exposure to most impacted sectors



Lending in key coronavirus-impacted sectors¹

(£bn)



- **Small reduction in balances in coronavirus-impacted sectors since half year**
- **c.2% of Group lending and c.12% of Commercial to key impacted sectors**
- **De-risking of core loan book over the last 10 years**
 - c.70% of total exposure³ at investment grade and significant risk transfer transactions in recent years
 - c.90% of SME lending secured
- **Continued optimisation of corporate and institutional book with revolving credit facilities and other facilities at pre-March levels**
- **CRE portfolio of c.£14.3bn⁴, down £0.4bn in Q3**
 - Average CRE LTV 49% and c.70% with LTV <60%^{4,5}

1 – Lending classified using ONS SIC codes at legal entity level. 2 – Automotive dealerships includes Black Horse Motor Wholesale lending (within Retail). 3 – Commercial Banking excluding SME exposures. 4 – Net of significant risk transfers. 5 – Lending over £1m.

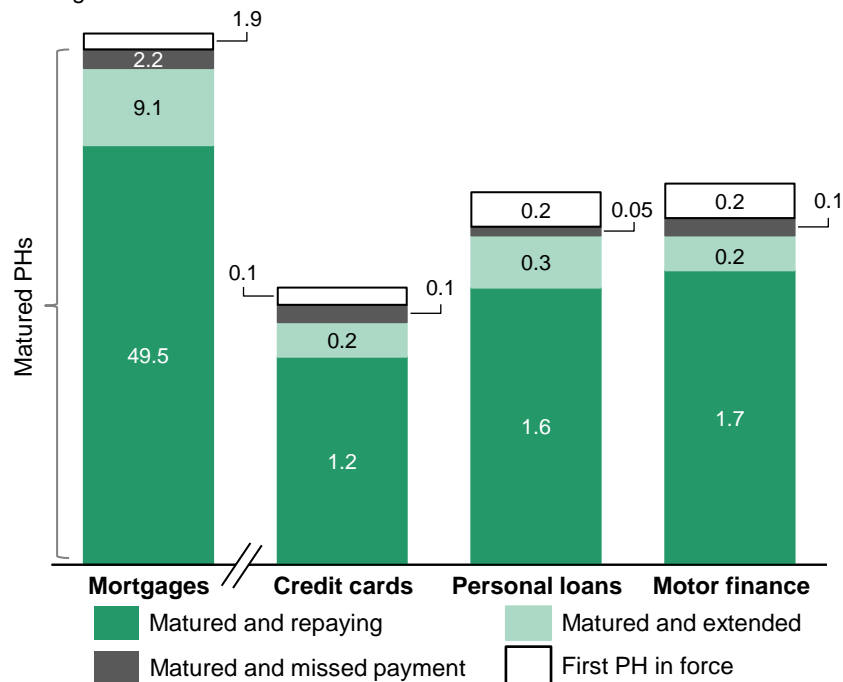
Majority of first payment holidays matured with high proportion repaying

Current status of Retail payment holidays and balances¹

(£bn)

PHs granted 62.7 1.6 2.1 2.2

Outstanding² 13.2 0.4 0.5 0.5



- **Payment holidays granted on £69bn of lending, with <£15bn now outstanding²**
 - 96% of first payment holidays (PHs) have matured, of which 82% of mortgage customers have resumed payment, 80% cards, 82% loans, 84% motor
 - Missed payments on £2.2bn mortgage balances, £91m cards, £47m loans, £138m motor
 - c.30% of extended mortgage PHs now expired with 90% resuming payment
- **c.35% of outstanding PHs in Stage 2³; moving all Stage 1 PHs to Stage 2 would drive <£100m further ECL**
 - Only £300m of credit card balances extended or missed payment, including £91m in early arrears
- **33k SME CRHs⁴, equivalent to £5.9bn and >90% secured; low levels of maturities to date**

1 – Mortgages, credit cards and personal loans at 24/10/2020; motor finance at 23/10/2020. Analysis of mortgage PHs excludes SJP, IF and Tesco portfolios; motor finance PHs exclude Lex Autolease.

2 – Includes matured and extended, matured and missed payment, first PH in force. 3 – At 28/09/2020. 4 – Capital repayment holidays, including Retail Business Banking; at 23/10/2020.

Statutory profit after tax of £688m in Q3, with RoTE of 7.4%



(£m)	Q3 2020	2020 YTD
Underlying profit	1,162	881
Restructuring costs	(155)	(288)
Volatility and other items	29	(159)
PPI	–	–
Statutory profit before tax	1,036	434
Tax expense	(348)	273
Statutory profit after tax	688	707
Statutory RoTE	7.4%	2.5%

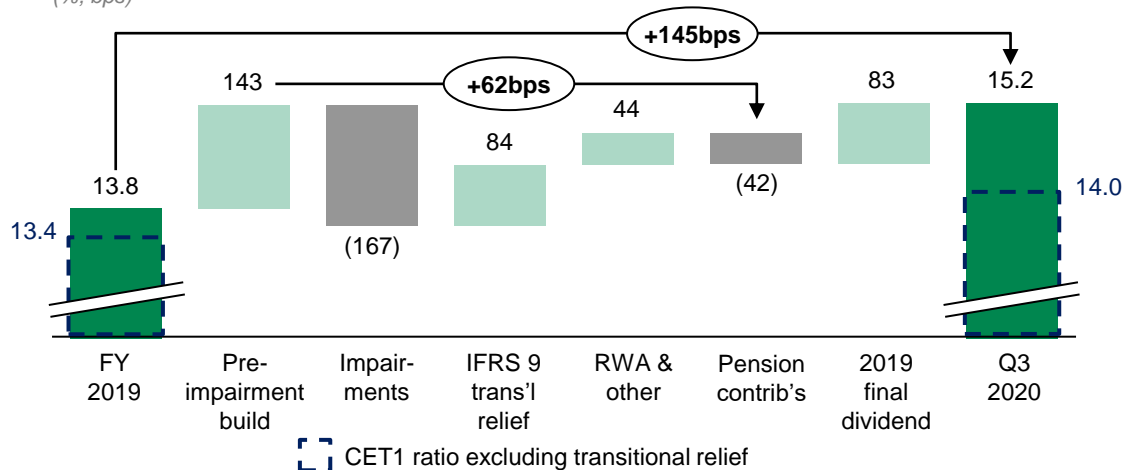
- Statutory profit after tax of £688m in Q3
- Restructuring up on Q2 given resumption of severance and property rationalisation, expected to continue into Q4
- YTD tax credit driven by Q1 DTA remeasurement
- Statutory return on tangible equity of 2.5% YTD and 7.4% in Q3

Enhanced capital strength with significant headroom over target and requirements



Common equity tier 1 ratio

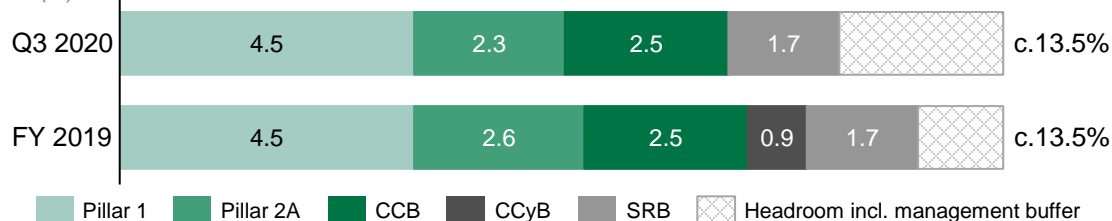
(%, bps)



- Enhanced capital strength with CET1 ratio of 15.2% (14.0% excl. transitionals)
- Q3 capital build of 64bps, including benefit from RWA reductions
- Potential c.50bps benefit from software intangible in Q4, subject to regulatory approval¹
- Ongoing CET1 target c.12.5% plus a management buffer c.1%
 - Significant headroom over c.11% requirement²
- Better overall RWA performance and delay in expected credit migration; now expect 2020 broadly stable at Q3 level
- RWA headwinds and IFRS 9 transitional unwind now expected in 2021
- TNAV of 52.2p up 0.6p in Q3

Group capital structure

(%)



1 – Based on 3 year regulatory amortisation profile as outlined in the recent EBA Regulatory Technical Standard; the PRA is assessing the impact of the change in treatment which could result in further changes to the Pillar 2 requirement. 2 – CET1 ratio requirement shown excludes any other PRA buffer requirement which we are not permitted to disclose.

Well placed to deliver for shareholders

OUR
PURPOSE

Helping Britain
Prosper

OUR
AIM

Best bank for
customers,
colleagues and
shareholders

OUR
BUSINESS
MODEL

Digitised, simple,
low-risk, customer
focused, UK
financial services
provider



- Return to profitability with Q3 statutory profit after tax £688m and RoTE 7.4%
- Mortgage activity picking up strongly and increase in Retail current accounts ahead of the market; business strength offsetting yield curve pressure
- Continued cost leadership, solid pre-provision profit and enhanced capital strength provide significant loss absorbing capacity
- Significant uncertainties remain and will persist while pandemic continues
- 2020 guidance reflects proactive response to the challenging economic environment; based on current macroeconomic assumptions
 - NIM expected to remain broadly stable around c.240bps in Q4, resulting in a full year margin of c.250bps
 - Operating costs to be below £7.6bn
 - Impairment now expected to be at the lower end of the £4.5bn to £5.5bn range
 - RWAs now expected to be broadly stable at Q3 level
- Well positioned for long-term superior and sustainable returns

Questions and Answers



Appendix



Quarterly P&L and key ratios



(£m)	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019
Net interest income	2,618	2,528	2,950	3,102	3,130	3,062	3,083
Other income	988	1,235	1,226	1,267	1,315	1,594	1,556
Operating lease depreciation	(208)	(302)	(224)	(236)	(258)	(254)	(219)
Net income	3,398	3,461	3,952	4,133	4,187	4,402	4,420
Operating costs	(1,858)	(1,822)	(1,877)	(2,058)	(1,911)	(1,949)	(1,957)
Remediation	(77)	(90)	(87)	(219)	(83)	(123)	(20)
Total costs	(1,935)	(1,912)	(1,964)	(2,277)	(1,994)	(2,072)	(1,977)
Trading surplus	1,463	1,549	1,988	1,856	2,193	2,330	2,443
Impairment	(301)	(2,388)	(1,430)	(341)	(371)	(304)	(275)
Underlying profit	1,162	(839)	558	1,515	1,822	2,026	2,168
PPI	–	–	–	–	(1,800)	(550)	(100)
Other below the line items	(126)	163	(484)	(69)	28	(182)	(465)
Statutory profit before tax	1,036	(676)	74	1,446	50	1,294	1,603
Statutory profit after tax	688	(461)	480	1,019	(238)	1,025	1,200
Net interest margin	2.42%	2.40%	2.79%	2.85%	2.88%	2.89%	2.91%
Average interest-earning assets	£436bn	£435bn	£432bn	£437bn	£435bn	£433bn	£433bn
Cost:income (incl. remediation)	56.9%	55.2%	49.7%	55.1%	47.6%	47.1%	44.7%
Asset quality ratio	0.27%	2.16%	1.30%	0.30%	0.33%	0.27%	0.25%
Underlying RoTE	9.3%	(6.0)%	4.7%	12.2%	14.3%	15.6%	17.0%
Statutory RoTE	7.4%	(4.8)%	5.0%	11.0%	(2.8)%	10.5%	12.5%
TNAV per share	52.2p	51.6p	57.4p	50.8p	52.0p	53.0p	53.4p

Prudent economic scenarios



Scenario	Probability weighting (%)	Balance sheet ECL (£m)
Base case	30	6,627
Upside	30	6,011
Downside	30	7,416
Severe downside	10	11,202
Probability-weighted ECL		7,136

Economic measure	Current scenario (%)			
	2020	2021	2022	2020-22
GDP	(10.0)	6.0	3.0	(1.7)
Interest rate	0.10	0.10	0.10	0.10
Unemployment rate	5.2	7.8	5.9	6.3
House price growth	2.0	(4.0)	1.0	(1.1)
CRE price growth	(12.0)	(0.6)	4.1	(8.9)
GDP	(9.9)	7.0	3.2	(0.5)
Interest rate	0.13	0.80	1.26	0.73
Unemployment rate	5.2	7.2	5.2	5.8
House price growth	3.2	0.2	6.7	10.4
CRE price growth	(5.8)	10.4	5.2	9.3
GDP	(10.5)	4.8	2.5	(3.8)
Interest rate	0.10	0.11	0.12	0.11
Unemployment rate	5.2	8.3	6.9	6.8
House price growth	1.2	(9.4)	(6.1)	(13.9)
CRE price growth	(15.7)	(8.7)	1.3	(22.0)
GDP	(13.3)	(0.7)	5.2	(9.4)
Interest rate	0.08	0.02	0.02	0.04
Unemployment rate	5.4	11.6	9.2	8.7
House price growth	0.3	(13.4)	(12.9)	(24.3)
CRE price growth	(20.8)	(19.7)	(4.1)	(39.0)

Coverage across business lines



	Drawn balances (£m) ¹				Expected credit loss provisions (£m) ¹				Coverage (excl. Recoveries)			
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total
Retail	292,911	50,119	5,522	348,552	898	2,233	1,158	4,289	0.3%	4.5%	21.7%	1.2%
<i>Secured</i>	243,097	41,822	4,520	289,439	111	918	743	1,772	0.0%	2.2%	16.4%	0.6%
<i>Cards</i>	11,847	3,408	316	15,571	261	669	109	1,039	2.2%	19.6%	44.1%	6.7%
<i>Motor</i>	12,276	2,838	236	15,350	198	215	144	557	1.6%	7.6%	61.0%	3.6%
<i>Other</i>	25,691	2,051	450	28,192	328	431	162	921	1.3%	21.0%	48.2%	3.3%
Commercial	73,845	16,159	3,472	93,476	340	823	1,402	2,565	0.5%	5.1%	40.4%	2.7%
Other ²	63,534	13	80	63,627	210	1	19	230	0.3%	7.7%	23.8%	0.4%
Total	430,290	66,291	9,074	505,655	1,448	3,057	2,579	7,084	0.3%	4.6%	29.0%	1.4%

Continued low mortgage LTVs



	September 2020 ¹				Dec 2019 ¹	Dec 2010 ¹
	Mainstream	Buy to let	Specialist	Total	Total	Total
Average LTVs	42.4%	50.0%	41.5%	43.5%	44.9%	55.6%
New business LTVs	65.2%	57.4%	n/a	63.9%	64.3%	60.9%
≤ 80% LTV	89.4%	98.5%	94.0%	91.2%	87.5%	57.0%
>80–90% LTV	9.8%	1.0%	2.5%	8.0%	10.0%	16.2%
>90–100% LTV	0.6%	0.2%	1.0%	0.5%	2.1%	13.6%
>100% LTV	0.2%	0.3%	2.5%	0.3%	0.4%	13.2%
Value >80% LTV	£24.3bn	£0.7bn	£0.7bn	£25.7bn	£36.2bn	£146.6bn
Value >100% LTV	£0.5bn	£0.1bn	£0.3bn	£0.9bn	£1.2bn	£44.9bn
Gross lending	£229bn	£49bn	£11bn	£289bn	£290bn	£341bn

¹ – 2020 and 2019 LTVs use Markit's 2019 Halifax HPI; 2010 LTVs use Markit's pre-2019 Halifax HPI and include TSB.

Forward looking statements



This document contains certain forward looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and section 27A of the US Securities Act of 1933, as amended, with respect to the business, strategy, plans and/or results of Lloyds Banking Group plc together with its subsidiaries (the Group) and its current goals and expectations relating to its future financial condition and performance. Statements that are not historical facts, including statements about the Group's or its directors' and/or management's beliefs and expectations, are forward looking statements.

Words such as 'believes', 'anticipates', 'estimates', 'expects', 'intends', 'aims', 'potential', 'will', 'would', 'could', 'considered', 'likely', 'estimate' and variations of these words and similar future or conditional expressions are intended to identify forward looking statements but are not the exclusive means of identifying such statements.

Examples of such forward looking statements include, but are not limited to: projections or expectations of the Group's future financial position including profit attributable to shareholders, provisions, economic profit, dividends, capital structure, portfolios, net interest margin, capital ratios, liquidity, risk-weighted assets (RWAs), expenditures or any other financial items or ratios; litigation, regulatory and governmental investigations; the Group's future financial performance; the level and extent of future impairments and write-downs; statements of plans, objectives or goals of the Group or its management including in respect of statements about the future business and economic environments in the UK and elsewhere including, but not limited to, future trends in interest rates, foreign exchange rates, credit and equity market levels and demographic developments; statements about competition, regulation, disposals and consolidation or technological developments in the financial services industry; and statements of assumptions underlying such statements.

By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend upon circumstances that will or may occur in the future.

Factors that could cause actual business, strategy, plans and/or results (including but not limited to the payment of dividends) to differ materially from forward looking statements made by the Group or on its behalf include, but are not limited to: general economic and business conditions in the UK and internationally; market related trends and developments; fluctuations in interest rates, inflation, exchange rates, stock markets and currencies; any impact of the transition from IBORs to alternative reference rates; the ability to access sufficient sources of capital, liquidity and funding when required; changes to the Group's credit ratings; the ability to derive cost savings and other benefits including, but without limitation as a result of any acquisitions, disposals and other strategic transactions; the ability to achieve strategic objectives; changing customer behaviour including consumer spending, saving and borrowing habits; changes to borrower or counterparty credit quality; concentration of financial exposure; management and monitoring of conduct risk; instability in the global financial markets, including Eurozone instability, instability as a result of uncertainty surrounding the exit by the UK from the European Union (EU) and as a result of such exit and the potential for other countries to exit the EU or the Eurozone and the impact of any sovereign credit rating downgrade or other sovereign financial issues; political instability including as a result of any UK general election; technological changes and risks to the security of IT and operational infrastructure, systems, data and information resulting from increased threat of cyber and other attacks; natural, pandemic (including but not limited to the coronavirus disease (COVID-19) outbreak and associated potential and/or actual UK or international lockdowns) and other disasters, adverse weather and similar contingencies outside the Group's control; inadequate or failed internal or external processes or systems; acts of war, other acts of hostility, terrorist acts and responses to those acts, geopolitical, pandemic or other such events; risks relating to climate change; changes in laws, regulations, practices and accounting standards or taxation, including as a result of the exit by the UK from the EU, or a further possible referendum on Scottish independence; changes to regulatory capital or liquidity requirements and similar contingencies outside the Group's control; the policies, decisions and actions of governmental or regulatory authorities or courts in the UK, the EU, the US or elsewhere including the implementation and interpretation of key legislation and regulation together with any resulting impact on the future structure of the Group; the ability to attract and retain senior management and other employees and meet its diversity objectives; actions or omissions by the Group's directors, management or employees including industrial action; changes to the Group's post-retirement defined benefit scheme obligations; the extent of any future impairment charges or write-downs caused by, but not limited to, depressed asset valuations, market disruptions and illiquid markets; the value and effectiveness of any credit protection purchased by the Group; the inability to hedge certain risks economically; the adequacy of loss reserves; the actions of competitors, including non-bank financial services, lending companies and digital innovators and disruptive technologies; and exposure to regulatory or competition scrutiny, legal, regulatory or competition proceedings, investigations or complaints. Please refer to the latest Annual Report on Form 20-F filed by Lloyds Banking Group plc with the US Securities and Exchange Commission for a discussion of certain factors and risks together with examples of forward looking statements.

Lloyds Banking Group may also make or disclose written and/or oral forward looking statements in reports filed with or furnished to the US Securities and Exchange Commission, Lloyds Banking Group annual reviews, half-year announcements, proxy statements, offering circulars, prospectuses, press releases and other written materials and in oral statements made by the directors, officers or employees of Lloyds Banking Group to third parties, including financial analysts.

Except as required by any applicable law or regulation, the forward looking statements contained in this document are made as of today's date, and the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statements contained in this document to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. The information, statements and opinions contained in this document do not constitute a public offer under any applicable law or an offer to sell any securities or financial instruments or any advice or recommendation with respect to such securities or financial instruments.