

LLOYDS
BANKING GROUP



2024 Half Year Results

Lloyds Banking Group
25 July 2024



Business and strategic update

Consistent strategic delivery, robust financial performance

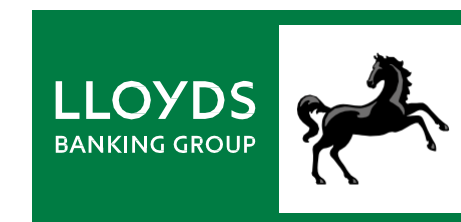


Purpose

**Helping
Britain
Prosper**

- Supporting customers to meet a broad range of financial needs
- Delivering on purpose driven strategy, benefitting all stakeholders
- Robust financial performance in line with expectations
- Strong capital generation enabling increased interim dividend
- Reaffirming 2024 guidance; confident in 2026

Delivering on purpose driven growth strategy for all stakeholders



Purpose

Helping Britain Prosper

Supporting customers

19% share¹ of Cash ISA flows, helping customers save an additional **£6bn** tax free

Helped **>50k** small businesses and charities start a new banking relationship² with us

Supported **8.4k** customers in securing a guaranteed income, with **c.£800m** of life annuities

Building an inclusive and sustainable future

Delivered **c.£38bn**³ of cumulative sustainable finance since 2022; on track to meet 2024 targets

Lent **>£7bn** to first time buyers; supported **c.£1.2bn** new social housing funding

Issued **€1bn** green bonds following publication of the Group's sustainable bond framework

Well placed to support UK economic growth

Increasing macro and political stability conducive to **investment** and **growth**

As a **leading UK finance provider**, well placed to support key focus areas such as sustainable infrastructure, housing and financial planning

¹ – April YTD. ² – Business current account. ³ – From January 2022 to June 2024 – £21.7bn sustainable finance for Commercial Banking customers (£5.9bn in 2024), £9.1bn EPC A/B mortgage lending (up to March 2024) and £7.6bn financing for EVs and PHEVs. In addition, Scottish Widows has invested c.£24bn in climate-aware strategies and climate solutions from January 2020 to June 2024.

Robust financial performance, in line with expectations



Resilient Q2 net interest margin

293bps

Momentum in Q2 OOI; YoY growth

9%

Q2 costs¹ in line with FY expectations

£2.3bn

Strong Q2 asset quality

5bps

Growth in Q2 lending²

c.£5bn

Growth in Q2 deposits

c.£6bn

Robust profitability; H1 RoTE

13.5%

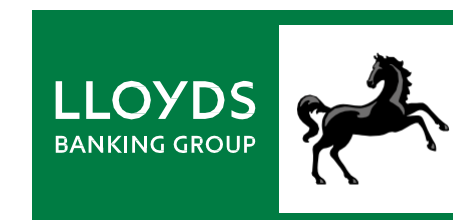
Strong H1 capital generation

87bps

Interim dividend up 15% YoY

1.06p

Building momentum in strategic initiatives



Building on strengths

27m Customer relationships

22m Digitally active users

c.18% Group average market share across core product areas¹

Investing in the business

c.£3bn Incremental strategic investment 2022-2024

Growing business momentum

Grow

Strengthening customer **relationships**

Growing in **high value** areas

Increasing **Group connectivity**

Focus

Strengthening **cost** and **capital efficiency**

Change

Maximising the potential of **people**, **technology** and **data**

Driving value

CIB

BCB

MA/IP&I

Consumer

c.£1.5bn additional revenues by 2026
(**c.£0.7bn** by 2024)

c.£1.2bn gross cost savings by 2024

On track to meet strategic objectives and financial targets

Delivering growth



Strengthening relationships

Delivering redesign of **Consumer mobile app**

Launched **Invest Wise** and **Ready-Made Pensions** propositions

Increasing **FX share of wallet** (up c.40% vs. H1 2021)



19.4m

Consumer mobile app active users, up >30% since 2021

c.2x

YoY increase in 18-25 year old investment customers

c.30%

Increase in CIB OOI H1 2024 vs. H1 2021

Growing in high value areas

Lloyds Bank 360 scaled to **c.500k mass affluent customers**

Meeting more insurance needs for higher value segments **e.g. retirement**

Increasing focus on BCB sectors with **higher average product holdings**



c.2.9m

Mass affluent customers; banking balances up >10% since 2021¹

+6pp

Increase in individual annuities market share since 2021²

c.15%

Uplift in merchant services conversion after integrating in new BCA journey³

Increasing Group connectivity

Increasing **Home/Protection penetration** in mortgage journeys

Meeting **workplace pension** needs for CIB clients



>90%

YoY increase in new Home Insurance policies (#1 share)⁴

10%

Growth in workplace pensions AuA in H1 to >£100bn

On track to deliver c.£0.7bn additional revenues from strategic initiatives by FY 2024 (FY 2023: c.£0.5bn)

¹ – Customer numbers based on customers with an active PCA, includes existing customers who have recently attained the >£75k threshold. Balances include lending and deposits, excluding Motor. ² – New business APE.

³ – Based on comparable sole trader cohorts through new and existing digital journeys. ⁴ – Q1 2024 vs. Q1 2023.

Investing in enablers to drive operating leverage



Strengthening cost and capital efficiency

Digitising BCB customer servicing journeys; **c.45%** covered to date

Reducing office footprint while **enhancing office space** with leading sustainability credentials

c.£3.7bn RWA optimisation in H1, supported by capital efficient securitisation activity



c.60%

Lower unit costs from BCB servicing case study¹

>20%

Reduction in office footprint since 2021

c.£15bn

Gross RWA reduction from optimisation since 2021

Maximising the potential of people, technology & data

Leveraging data to increase **personalisation**, with **>19m** consumers registered for marketing

c.20% increase in legacy apps decommissioned to date in H1

Building capability with **c.1.5k** H1 technology and data hires



c.5x

BCB product conversion rate increase²

>10%

Reduction in run and change technology costs since 2021

>4k

Technology and data hires since 2021

On track to deliver c.£1.2bn gross cost savings by FY 2024 (H1 2024 to date: c.£0.9bn)

Strong financial delivery



On track to deliver in 2024

c.£0.7bn Additional revenues from strategic initiatives

c.£1.2bn Gross cost savings

c.13% RoTE

c.175bps Capital generation

Confident in 2026

c.£1.5bn Additional revenues from strategic initiatives

<50% Cost:income ratio

>15% RoTE

>200bps Capital generation



Financial update

Robust financial performance



Financial performance (£m)

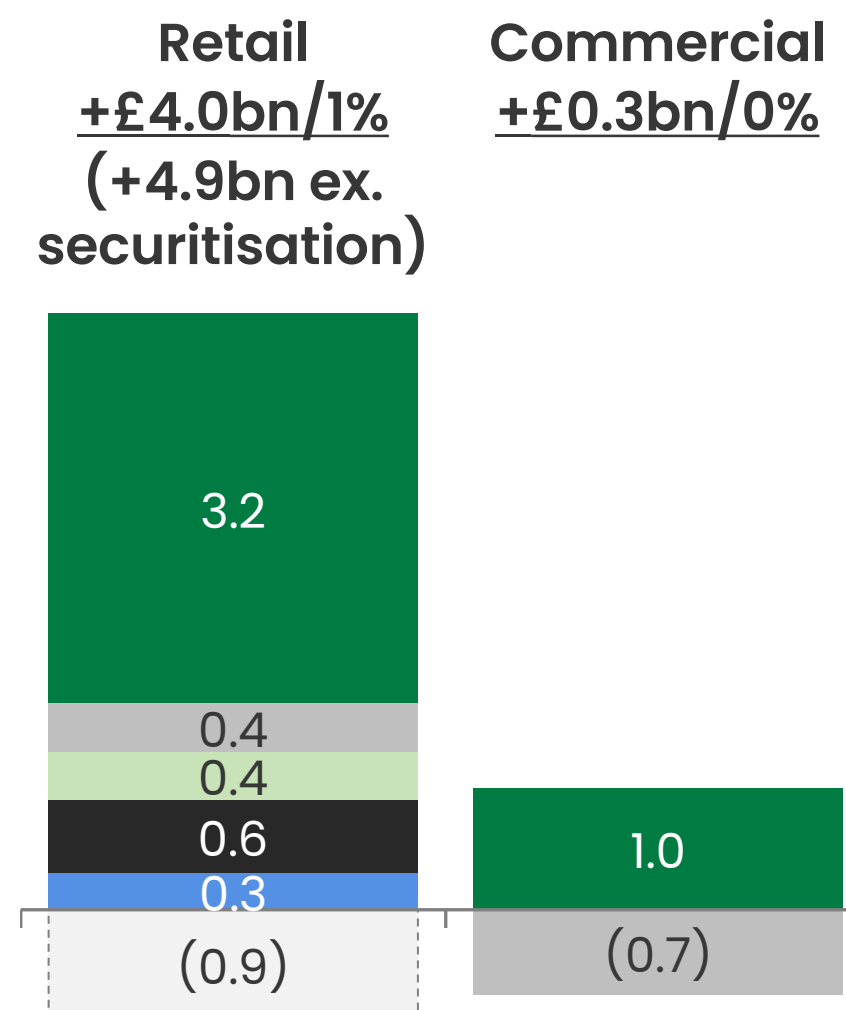
	H1 2024	H1 2023	YoY %	Q2 2024	Q1 2024	QoQ %
Net interest income	6,338	7,004	(10)	3,154	3,184	(1)
Other income	2,734	2,538	8	1,394	1,340	4
Operating lease depreciation	(679)	(356)	(91)	(396)	(283)	(40)
Net income	8,393	9,186	(9)	4,152	4,241	(2)
Operating costs	(4,700)	(4,413)	(7)	(2,298)	(2,402)	4
Remediation	(95)	(70)	(36)	(70)	(25)	(180)
Total costs inc. remediation	(4,795)	(4,483)	(7)	(2,368)	(2,427)	2
Underlying profit pre impairment	3,598	4,703	(23)	1,784	1,814	(2)
Impairment (charge) / credit	(101)	(662)	85	(44)	(57)	23
Underlying profit	3,497	4,041	(13)	1,740	1,757	(1)
Statutory profit after tax	2,444	2,864	(15)	1,229	1,215	1
Net interest margin	2.94%	3.18%	(24)bp	2.93%	2.95%	(2)bp
Return on tangible equity	13.5%	16.6%	(3.1)pp	13.6%	13.3%	0.3pp
Earnings per share	3.4p	3.9p	(0.5)p	1.7p	1.7p	-
TNAV per share	49.6p	45.7p	3.9p	49.6p	51.2p	(1.6)p
CET1 ratio	14.1%	14.2%	(0.1)pp	14.1%	13.9%	0.2pp

- Statutory profit after tax £2.4bn; H1 RoTE 13.5%
- Net income, down 9% YoY; H1 NIM 294bps; Q2 NIM 293bps, down 2bps vs. Q1
- Operating costs up 7% YoY; up 4% ex. BoE levy
- Strong asset quality; £101m impairment charge; pre-MES charge £425m, equivalent to 19bps AQR
- TNAV per share 49.6p, down 1.2p in H1 and 1.6p in Q2, after impact of shareholder distributions
- Strong H1 capital generation of 87bps

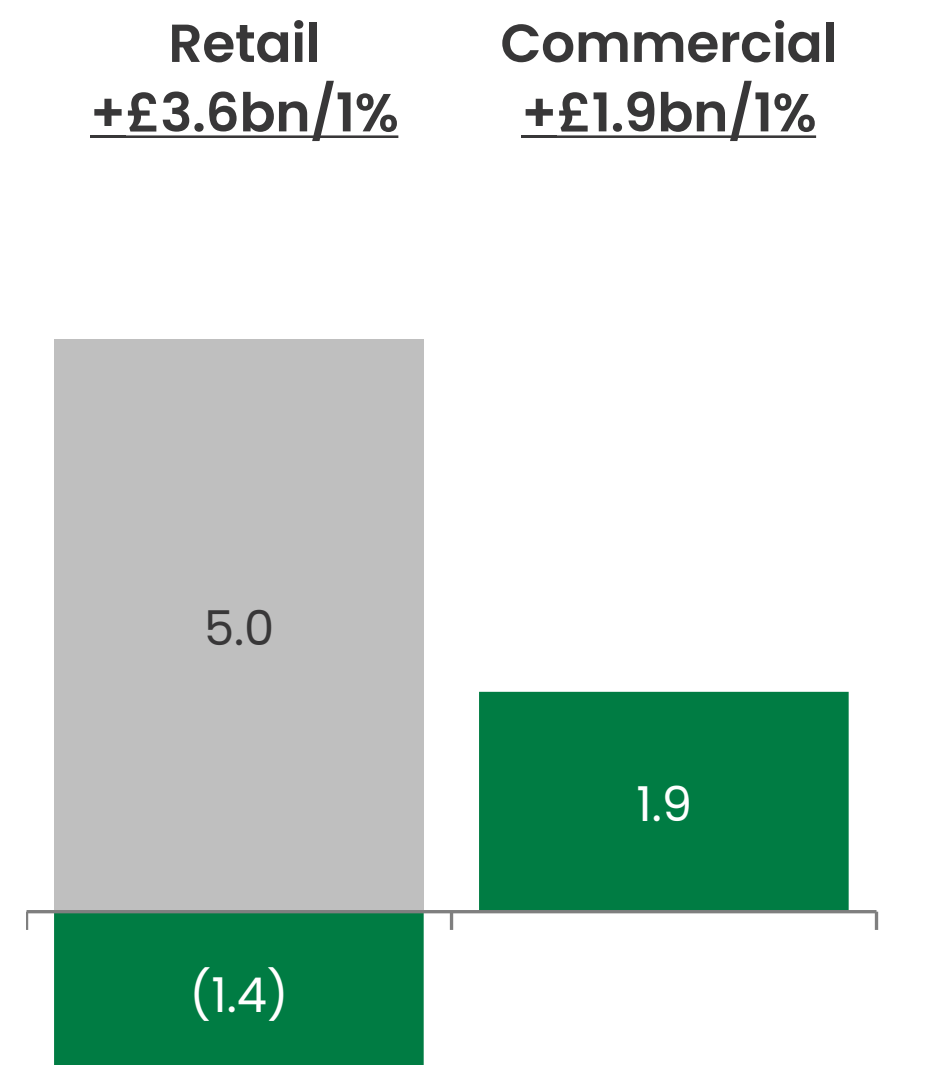
Growth across lending and deposits



Q2 lending change (£bn)



Q2 deposit change (£bn)



Mortgages (ex. securitisation)

Credit cards

Motor Finance

Unsecured loans

Legacy mortgage securitisation

Other¹

Corporate and Institutional Banking (CIB)

Small and Medium Businesses (SMB)

Retail current a/c

Retail savings²

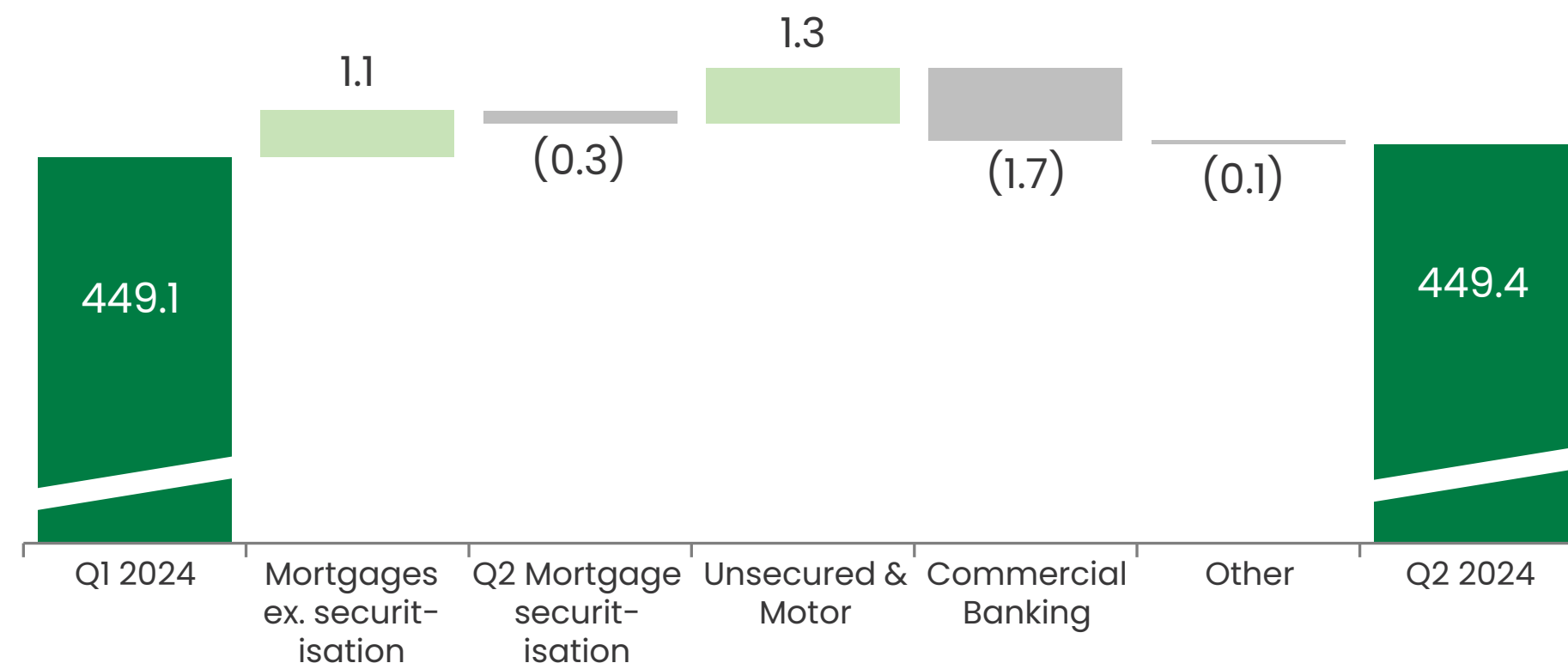
Commercial Banking deposits

- **Group lending £452bn, up £3.9bn or 1% in Q2, up £4.8bn ex. securitisation activity; up £2.7bn in H1**
 - Retail up £4.9bn in Q2 ex. securitisation
 - Mortgages up £3.2bn ex. securitisation
 - Growth in Credit cards, Motor Finance and Unsecured loans
 - Commercial up £0.3bn in Q2; SMB performance includes repayments of CBILS/BBLS
- **Group deposits £475bn, up £5.5bn or 1% in Q2; up £3.3bn in H1**
 - Retail up £3.6bn in Q2; current accounts down £1.4bn, incl. reversal of Q1 bank holiday impact
 - Commercial up £1.9bn in Q2
- **£2.7bn net new money in IP&I open book AuA in H1**

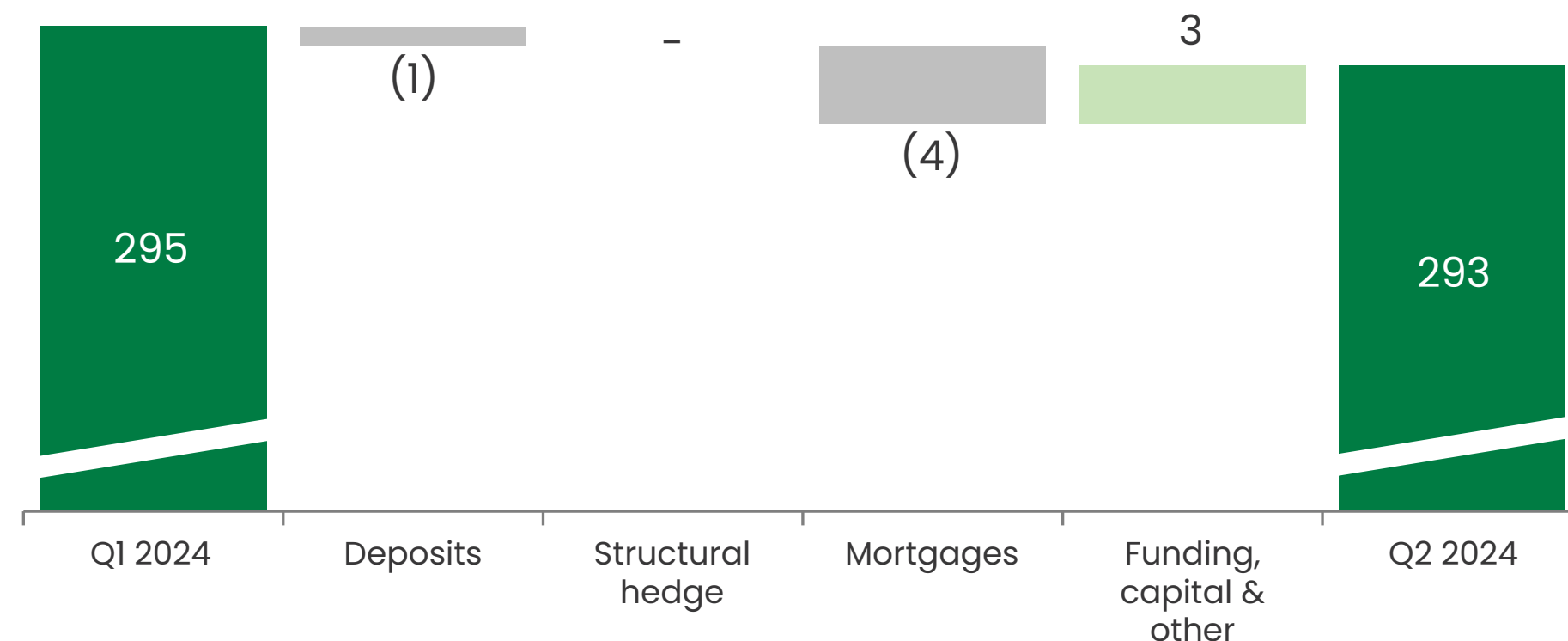
Resilient net interest income performance



Average interest earning assets (£bn)

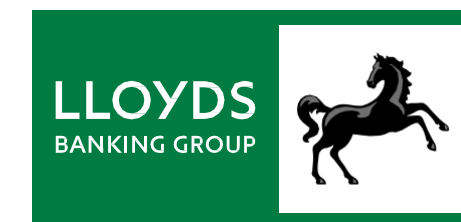


Banking net interest margin (bps)

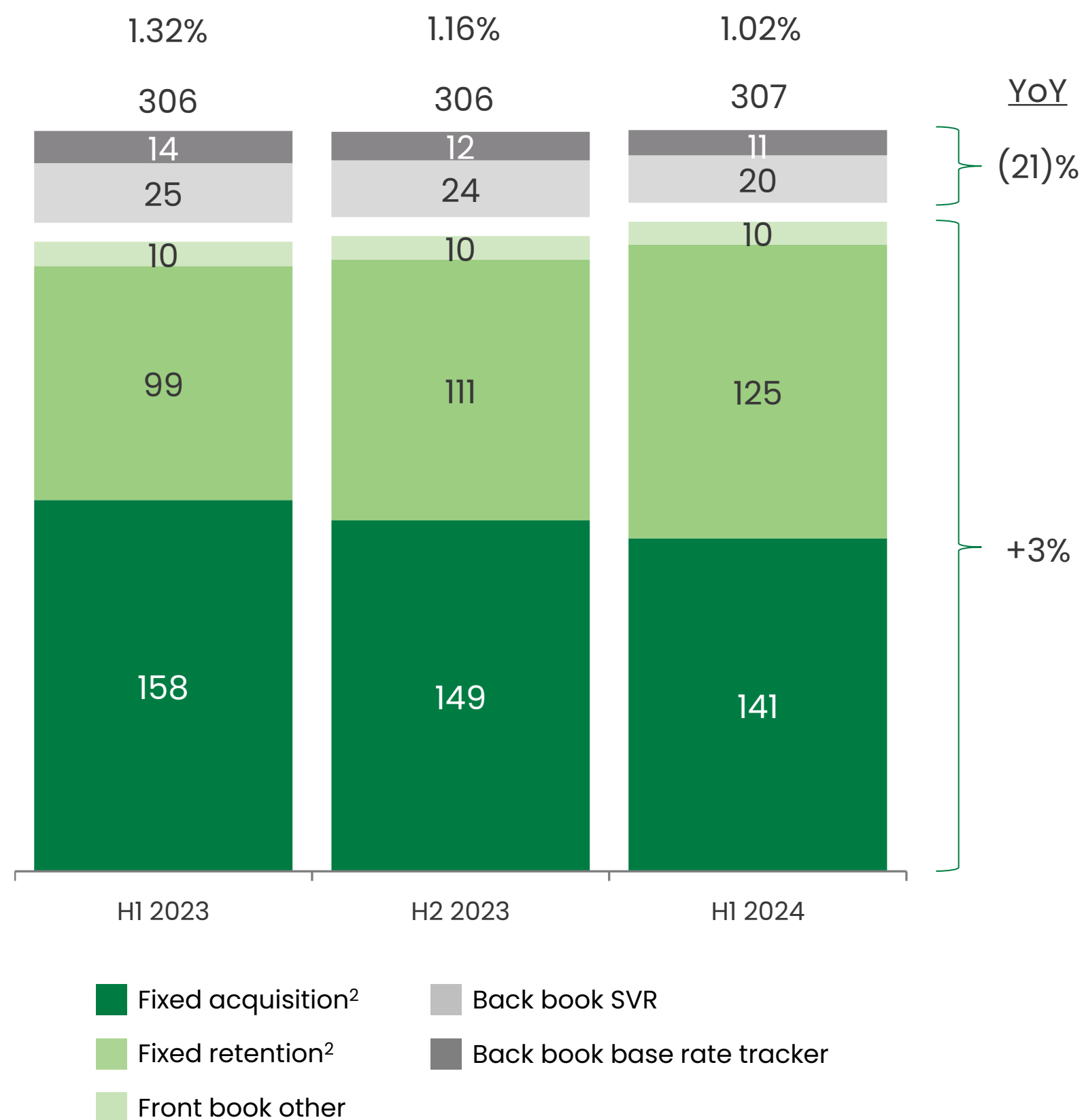


- **Q2 NII £3.2bn, down 1% QoQ**
 - Q2 AIEAs £449bn, stable vs. Q1
 - Q2 NIM 293bps, down 2bps vs. Q1; 294bps in H1
 - Q2 non-banking NII charge of £124m; H1 £229m
- **Continue to expect 2024 AIEAs to be >£450bn**
 - Further lending growth expected in H2
- **Continue to expect 2024 NIM >290bps**
 - Mortgage and deposit pressures evolving as expected
 - Hedge income expected to be stronger in H2
- **Non-banking NII in line with £450–£500m guidance for 2024**

Growth in mortgages



Mortgage book (Book size £bn, Gross margin %¹)



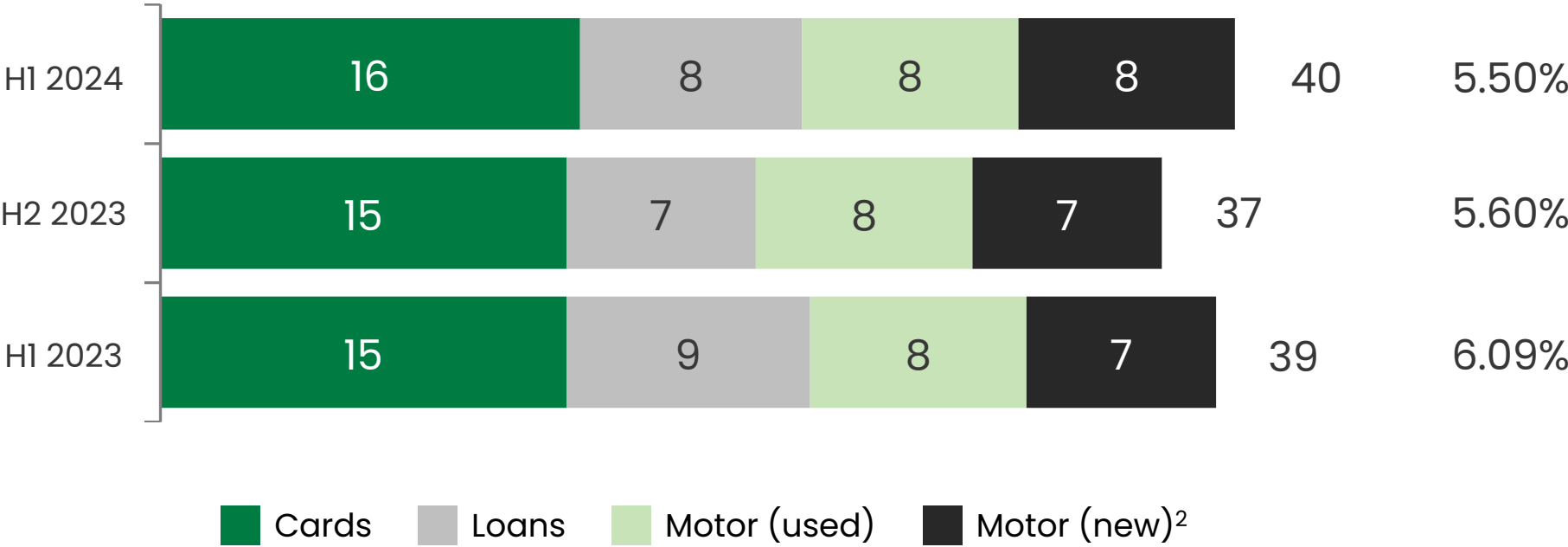
- **Mortgage balances £307bn, up £0.7bn in H1, up £1.6bn ex. securitisation**
 - Mortgages up £2.3bn or 1% in Q2, (£3.2bn ex. securitisation)
- **Refinancing impact evolving in line with expectations**
 - Completion margin average c.70bps in Q2³
- **Enhanced integration of protection insurance into mortgage journey driving 3pp increase in take-up**
- **New mortgage lending remains attractive from a strategic and economic value perspective**

¹ – Gross margin is gross customer receivables, less short term funding costs; references SONIA. Chart uses rounded inputs. ² – Front book balance splits restated between acquisition and retention, reflecting enhanced granularity in product level reporting. ³ – Total completion margins include new business and product transfers and is equal to customer rate, plus net customer fees, less the relevant funding rate.

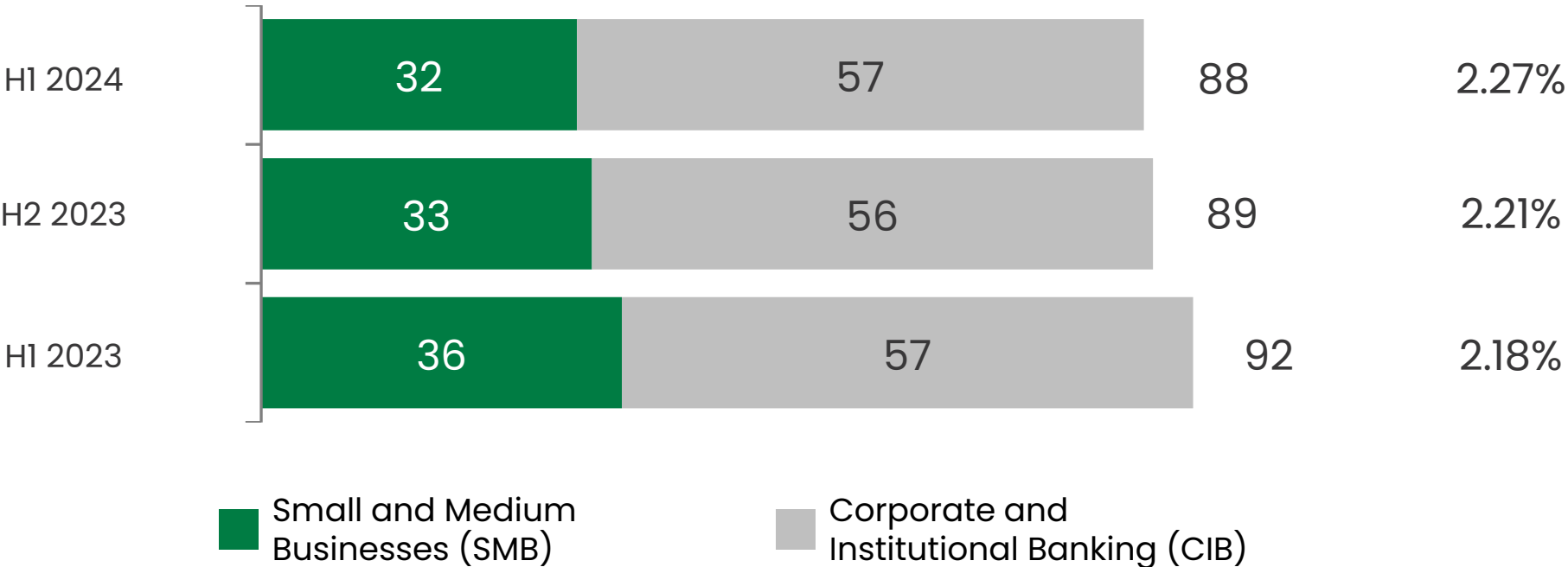
Solid performance in other lending portfolios



UK Cards, Loans & Motor (Book size £bn, Gross margin %¹)



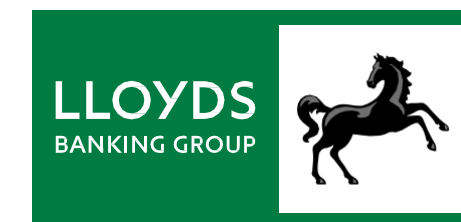
Commercial Banking (Book size £bn, Gross margin %¹)



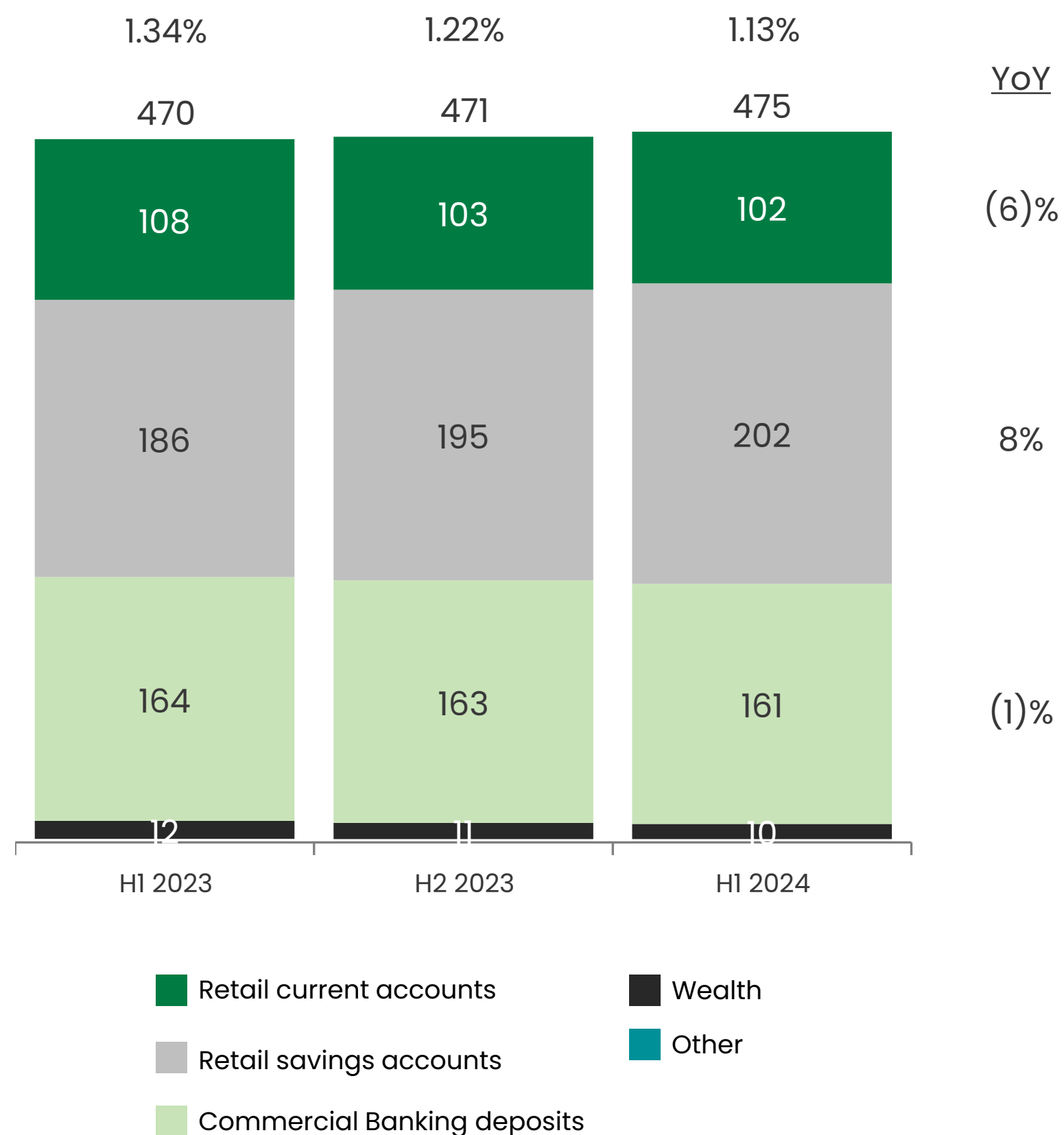
- **UK Cards, Loans & Motor up £2.7bn in H1, including £1.4bn in Q2**
 - Credit cards up £0.5bn in H1
 - Loans up £1.3bn in H1
 - UK Motor Finance up £0.9bn in H1
- **Commercial Banking loans down £0.5bn in H1; up £0.3bn in Q2**
 - CIB lending up £1.0bn in H1, including growth in targeted strategic areas
 - SMB lending down £1.5bn; including £0.8bn of Government backed lending repayments

¹ – Gross margin is gross customer receivables, less short term funding costs; references SONIA. Chart uses rounded inputs. ² – Includes Blackhorse Retail, Fleet and Stocking, as well as Lex finance leases.

Growing customer deposit franchise



Customer deposits (Book size £bn, Gross margin %¹)



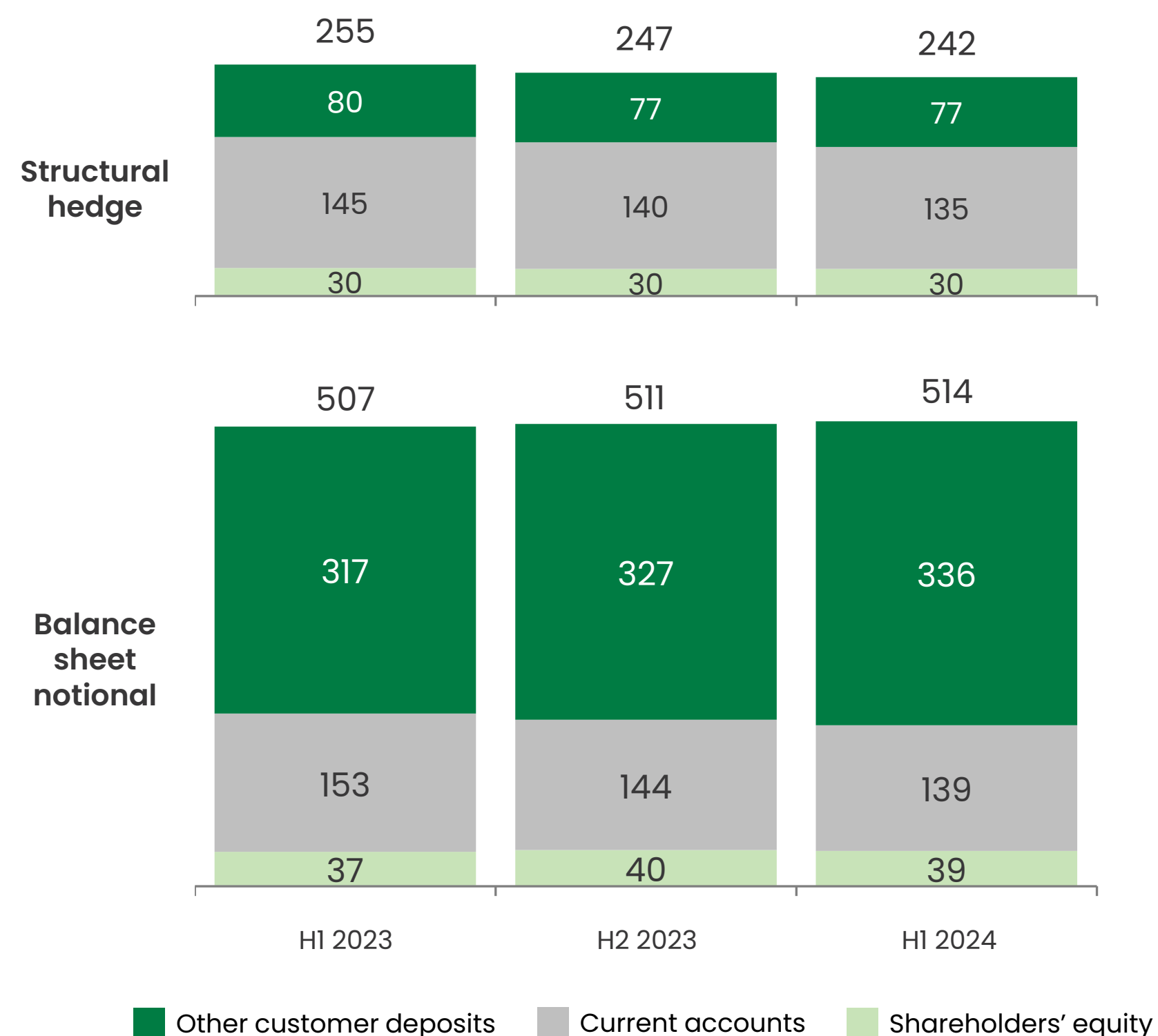
- **Total deposits £475bn, up £3.3bn or 1% in H1; up £5.5bn in Q2**
- **Retail deposits up £4.9bn in H1; up £3.6bn in Q2**
 - Retail current accounts down £1.0bn or 1% in H1;
 - Retail savings accounts up £6.7bn or 3% in H1; slowing movement into fixed, strength in limited withdrawal product
- **Commercial deposits down £1.6bn in H1; up £1.9bn in Q2**
 - SMB up due to growth in targeted sectors, particularly in Q2, more than offset by fall in CIB

¹ – Gross margin is short term funding costs less gross customer payables; references SONIA and includes structural hedge income. Chart uses rounded inputs.

Continuing tailwind from the structural hedge



Hedged balances¹ (£bn)



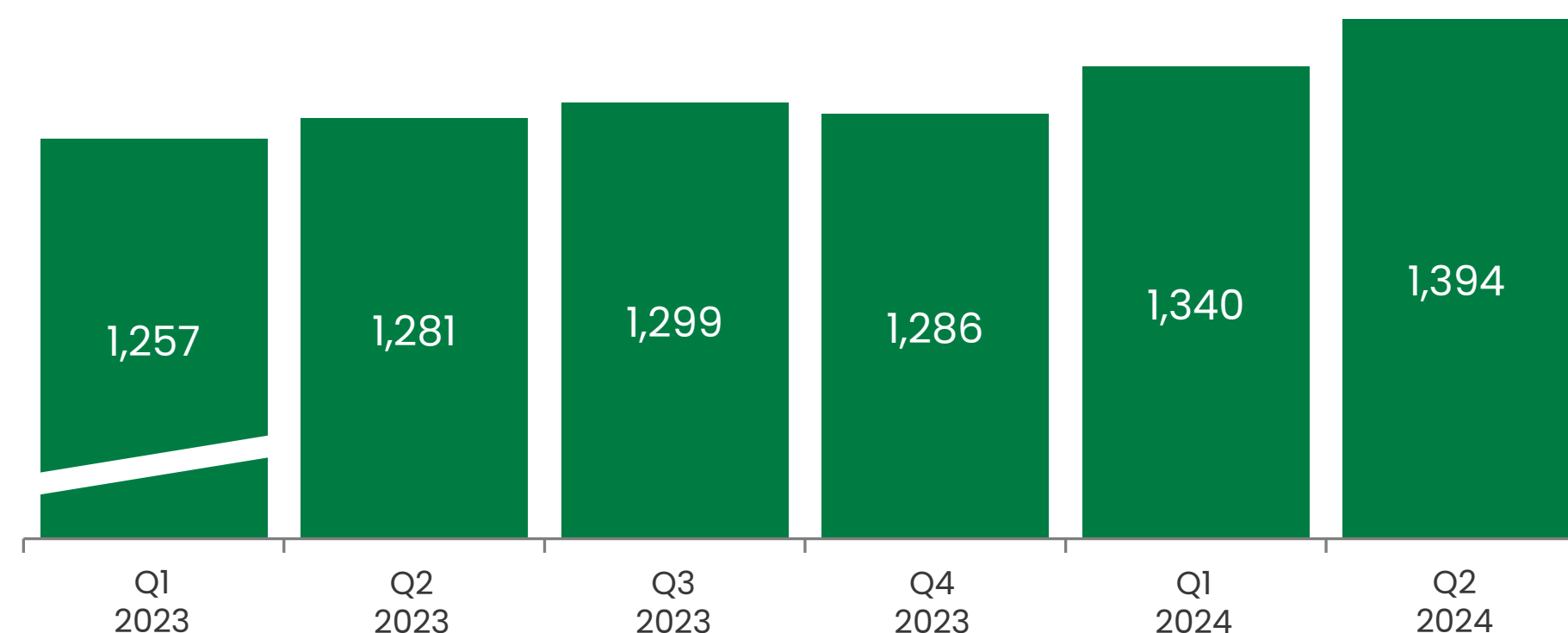
- Structural hedge notional £242bn, down £5bn in H1, including £2bn in Q2
- Stable c.3.5 year weighted average duration
- Prudent management of structural hedge
 - H1 in line with modest notional balance reduction expected in 2024
- 2024 hedge income now expected to be slightly over £0.7bn higher than 2023

¹ – The external sterling structural hedge nominal is managed as a portfolio, split shown is indicative. Commercial Banking current accounts primarily comprise non interest bearing current accounts; other Commercial Banking customer deposits primarily comprise interest bearing accounts.

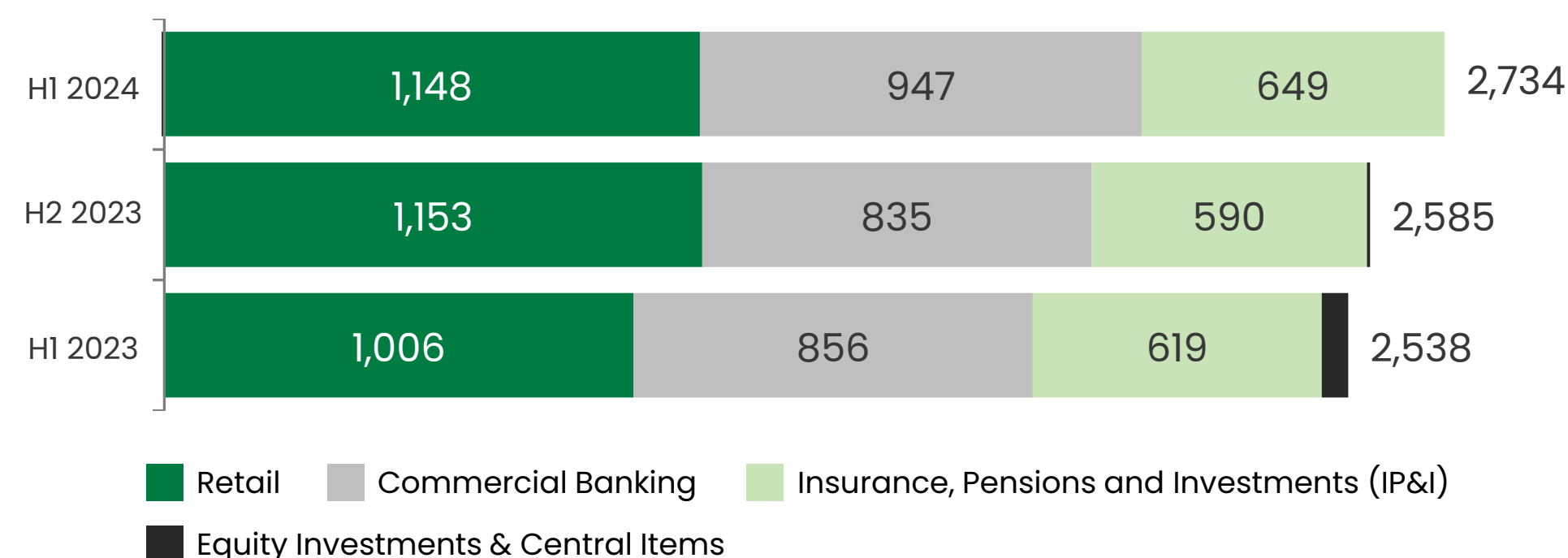
Building momentum in other income



Other income (£m)



Divisional other income (£m)

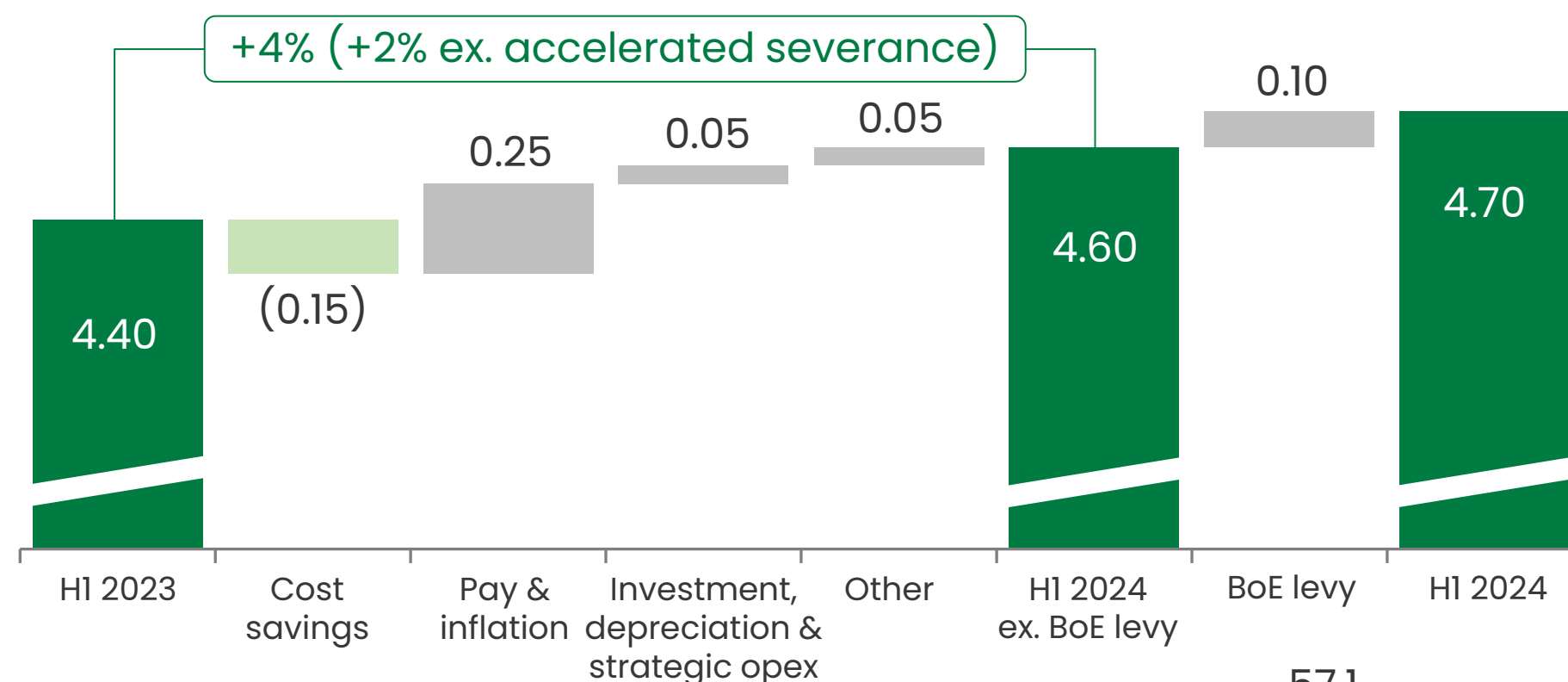


- **Q2 other income £1.4bn up 9% YoY; H1 up 8% YoY**
 - Retail: Growing Motor contribution, driven by a larger fleet and higher rental value
 - Commercial: Strong Markets performance from strategic investment and higher client activity
 - IP&I: Strong trading performance, including General Insurance and Workplace Pensions
- **Strategic initiatives continue to deliver other income growth**
- **£396m operating lease depreciation in Q2, with £679m in H1**
 - Q2 incl. c.£100m additional charge given lower used electric car prices
 - H2 quarterly run-rate expected to be modestly higher than Q1 charge

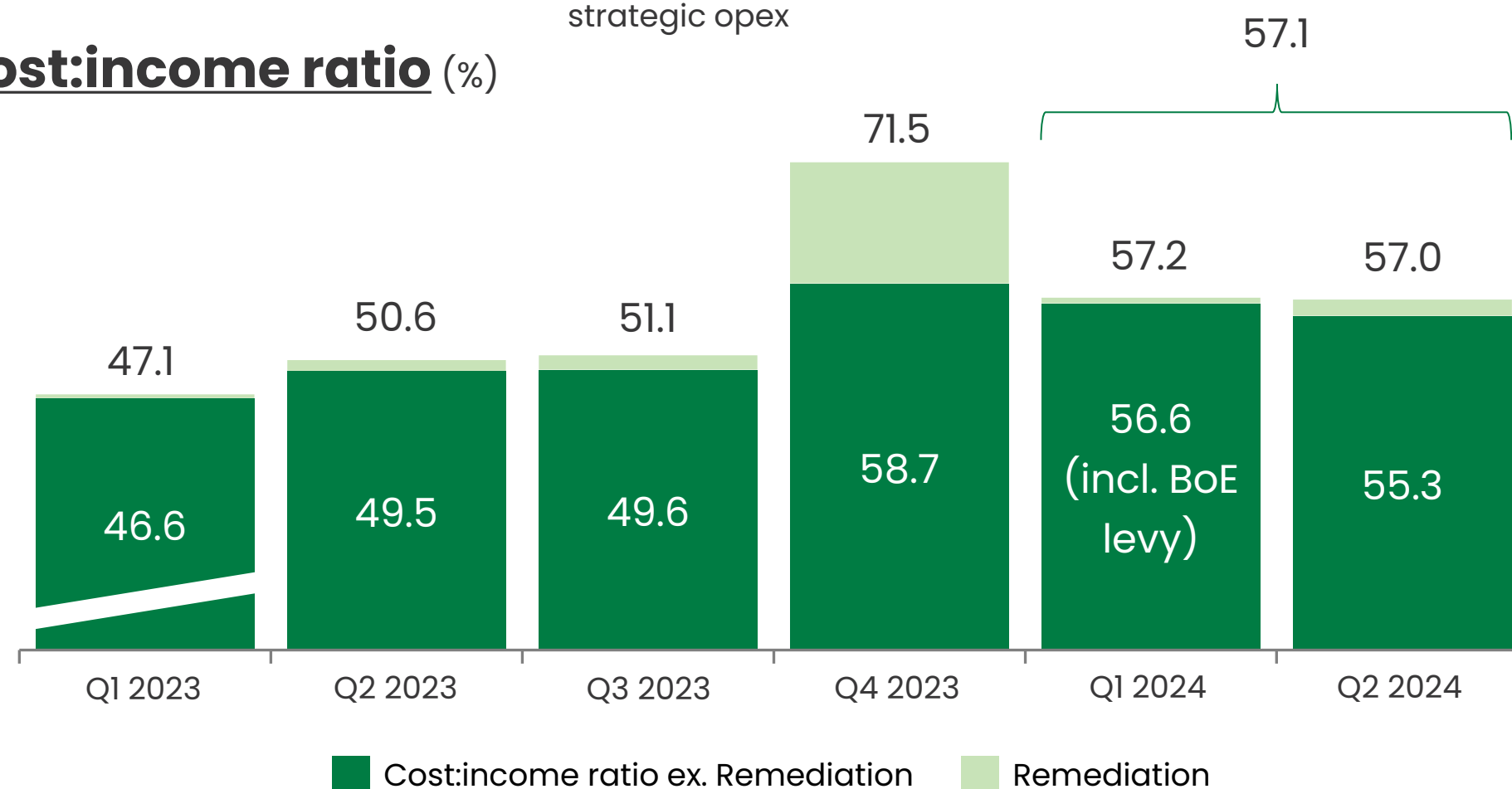
Continued discipline on costs



Operating costs (£bn)

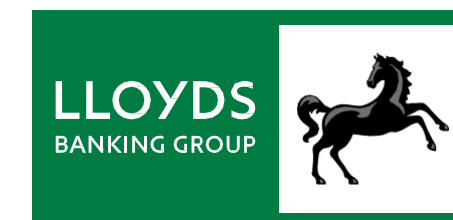


Cost:income ratio (%)



- Q2 operating costs £2.3bn, stable QoQ excluding £0.1bn BoE levy
- H1 operating costs £4.7bn, up 7% YoY or up 4% excluding BoE levy
 - Includes elevated severance charge taken in H1
- H1 cost:income 57%; 56% ex. remediation
- Ongoing cost management mitigating inflationary pressures
- Continue to expect 2024 operating costs c.£9.4bn including c.£0.1bn BoE levy
- Remediation charge of £95m in H1

Strong asset quality



Impairment (£m)

	HI 2024	HI 2023	YoY £m	Q2 2024	Q1 2024	QoQ £m
Charge (credit) pre updated MES¹	425	657	(232)	176	249	(73)
<i>Retail</i>	463	551	(88)	160	303	(143)
<i>Commercial Banking</i>	(28)	108	(136)	21	(49)	70
<i>Other</i>	(10)	(2)	(8)	(5)	(5)	-
Updated economic outlook	(324)	5	(329)	(132)	(192)	60
<i>Retail</i>	(269)	41	(310)	(73)	(196)	123
<i>Commercial Banking</i>	(55)	(36)	(19)	(59)	4	(63)
Total impairment charge	101	662	(561)	44	57	(13)

Gross lending and coverage level² (£bn, %)

		Stage 1	Stage 2	Stage 3	Total
HI 2024	Loans and advances	£400bn	£46bn	£10bn	£456bn
	Coverage	0.2%	3.1%	14.9%	0.8%
H2 2023	Loans and advances	£387bn	£57bn	£10bn	£454bn
	Coverage	0.3%	3.0%	15.8%	0.9%

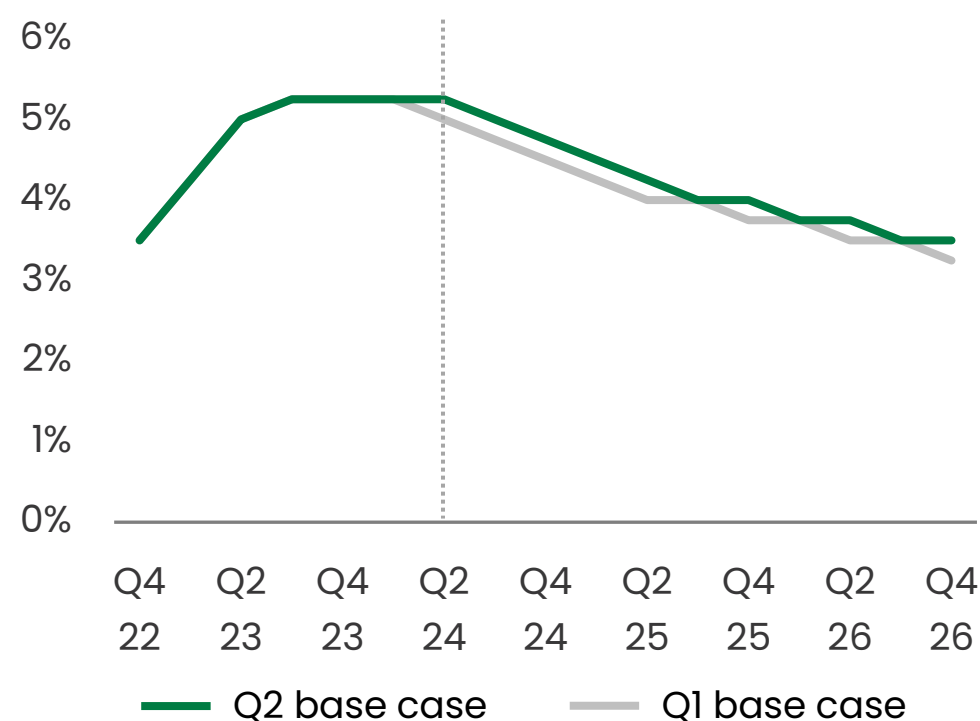
- **Strong asset quality, reflected in resilient Group credit performance**
 - Portfolios either stable or improving
- **Q2 impairment charge £44m, AQR 5bps**
 - £176m pre-MES, AQR 16bps; low underlying charge and release of inflationary judgements
 - £132m MES release largely from revised approach to severe downside reflecting current environment
- **H1 impairment charge £101m, including £324m credit for MES**
 - H1 pre-MES £425m; AQR 19bps
- **Stock of ECL £3.8bn, c.£500m above base case**
- **Now expect 2024 AQR <20bps**

¹ – Impairment charges absent the impact from updated economic outlook, thus reflecting only observed movements in credit quality. ² – Underlying basis. Table uses rounded inputs.

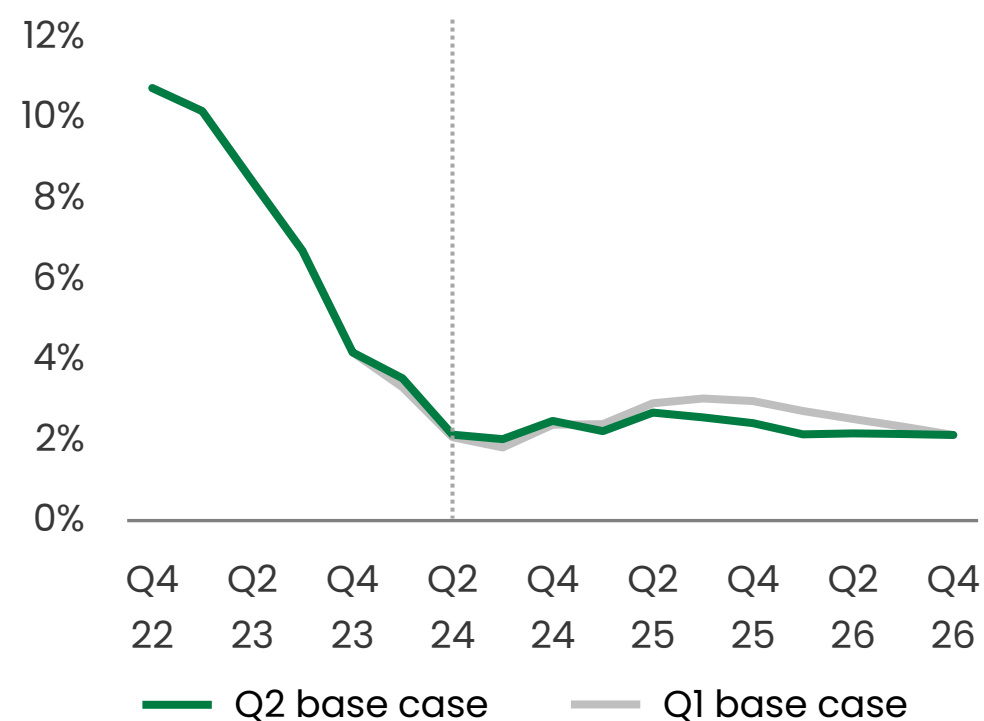
Updated macroeconomic outlook



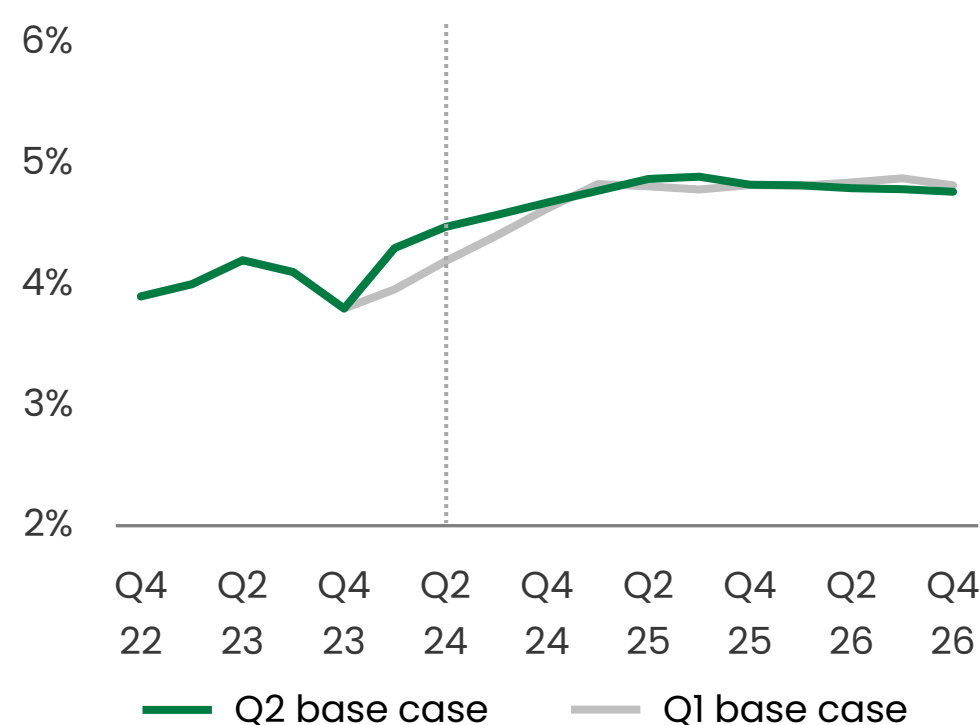
UK bank rate



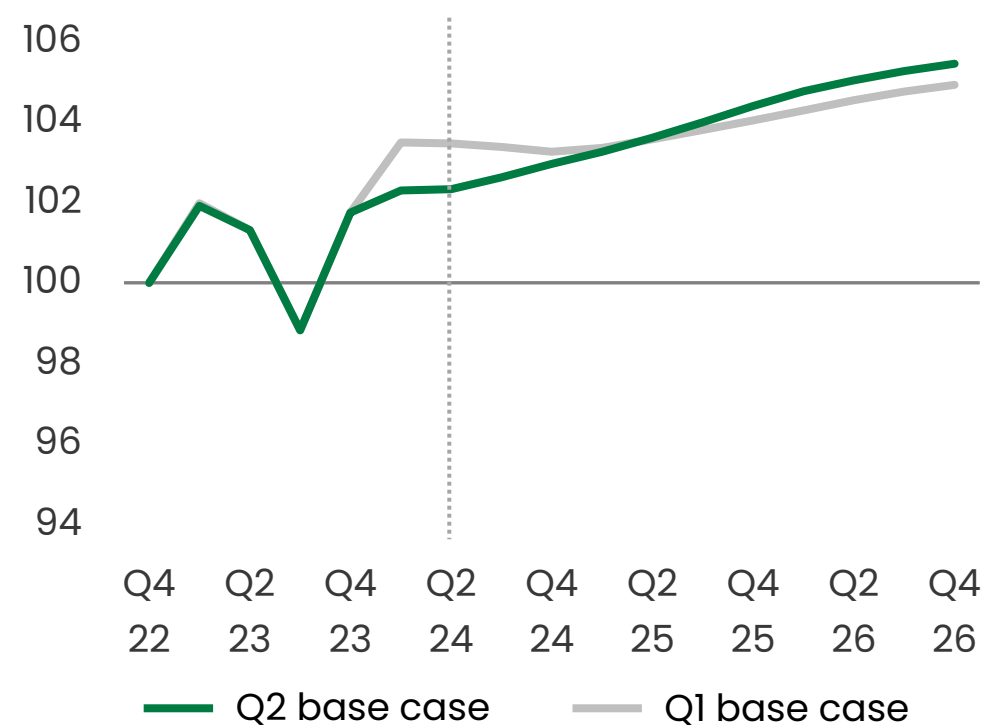
CPI inflation



Unemployment



Indexed house prices



Latest economics

- Modest forecast changes since Q1
- GDP growth strengthening, expect to grow 0.8% in 2024 (previously 0.4%)
- Now expect two base rate cuts in 2024
- Inflation to remain between 2-3% over forecast
- Unemployment now expected to peak slightly earlier at 4.9% in 2025
- 2024 and 2025 HPI broadly unchanged from Q1

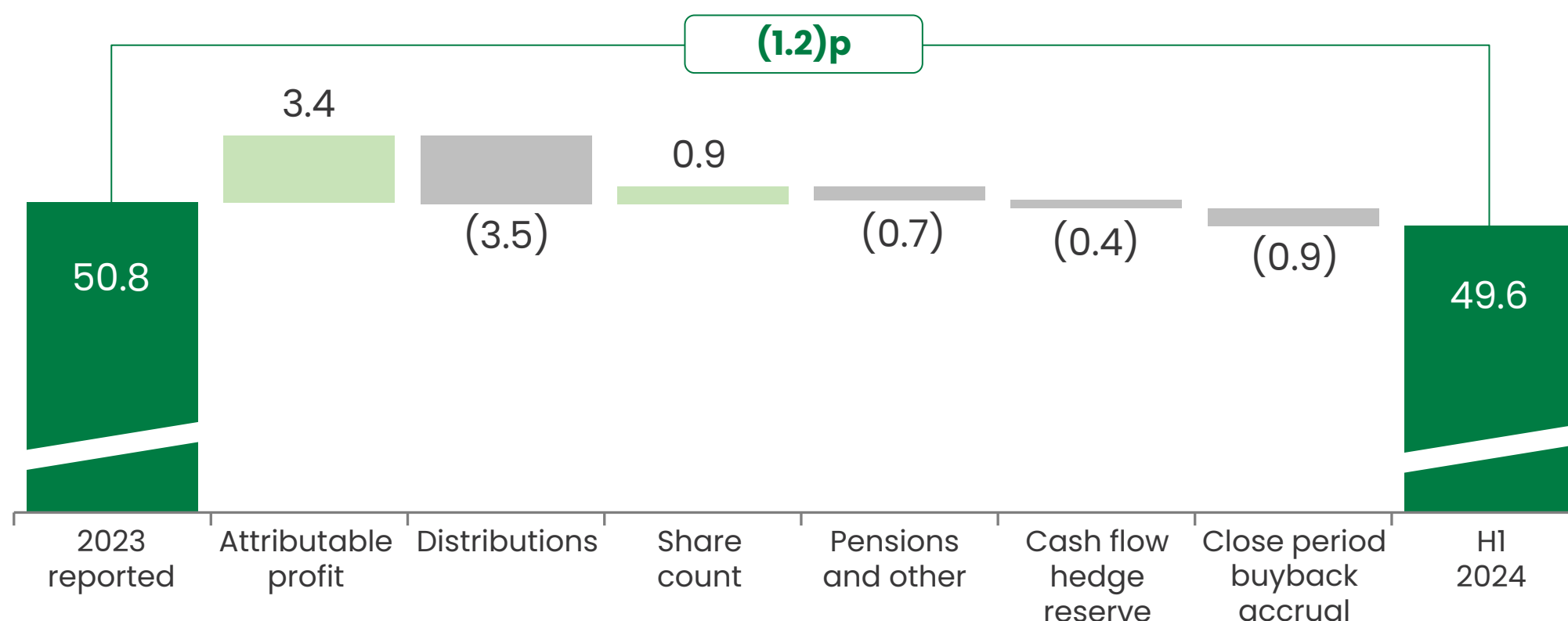
Robust return on tangible equity



Statutory profit (£m)

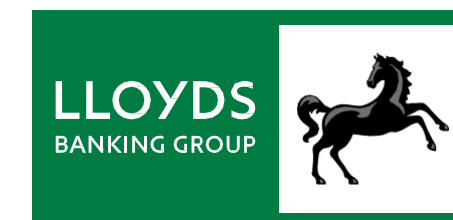
	H1 2024	H1 2023	YoY %	Q2 2024	Q1 2024	QoQ %
Underlying profit	3,497	4,041	(13)	1,740	1,757	(1)
Restructuring	(15)	(25)	40	(3)	(12)	75
Volatility and other items	(158)	(146)	(8)	(41)	(117)	65
Statutory profit before tax	3,324	3,870	(14)	1,696	1,628	4
Tax expense	(880)	(1,006)	13	(467)	(413)	(13)
Statutory profit after tax	2,444	2,864	(15)	1,229	1,215	1
Return on tangible equity	13.5%	16.6%	(3.1)pp	13.6%	13.3%	0.3pp

Tangible net asset value per share (pence)

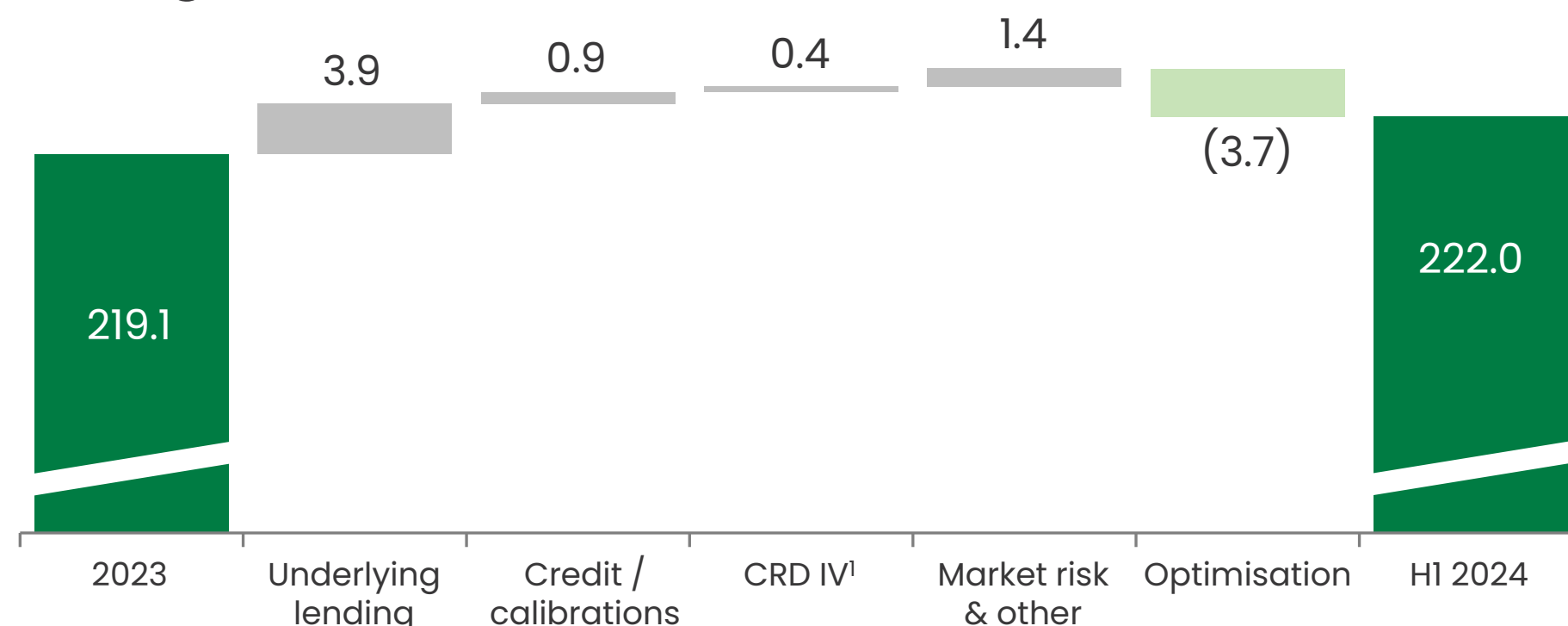


- Q2 RoTE 13.6%, H1 13.5%
- Q2 restructuring £3m, H1 £15m
- Negative market volatility impact, mainly insurance, alongside usual fair value unwind
- TNAV 49.6p, down 1.6p in Q2 and 1.2p in H1, driven by shareholder distributions and rate moves
 - Incl. 0.9p reduction from close period buyback accrual; no corresponding share count fall
- Continue to expect TNAV to benefit from growth and unwind of headwinds
 - Cash flow hedge reserve to build into TNAV
 - Reduced share count from buyback supports TNAV per share

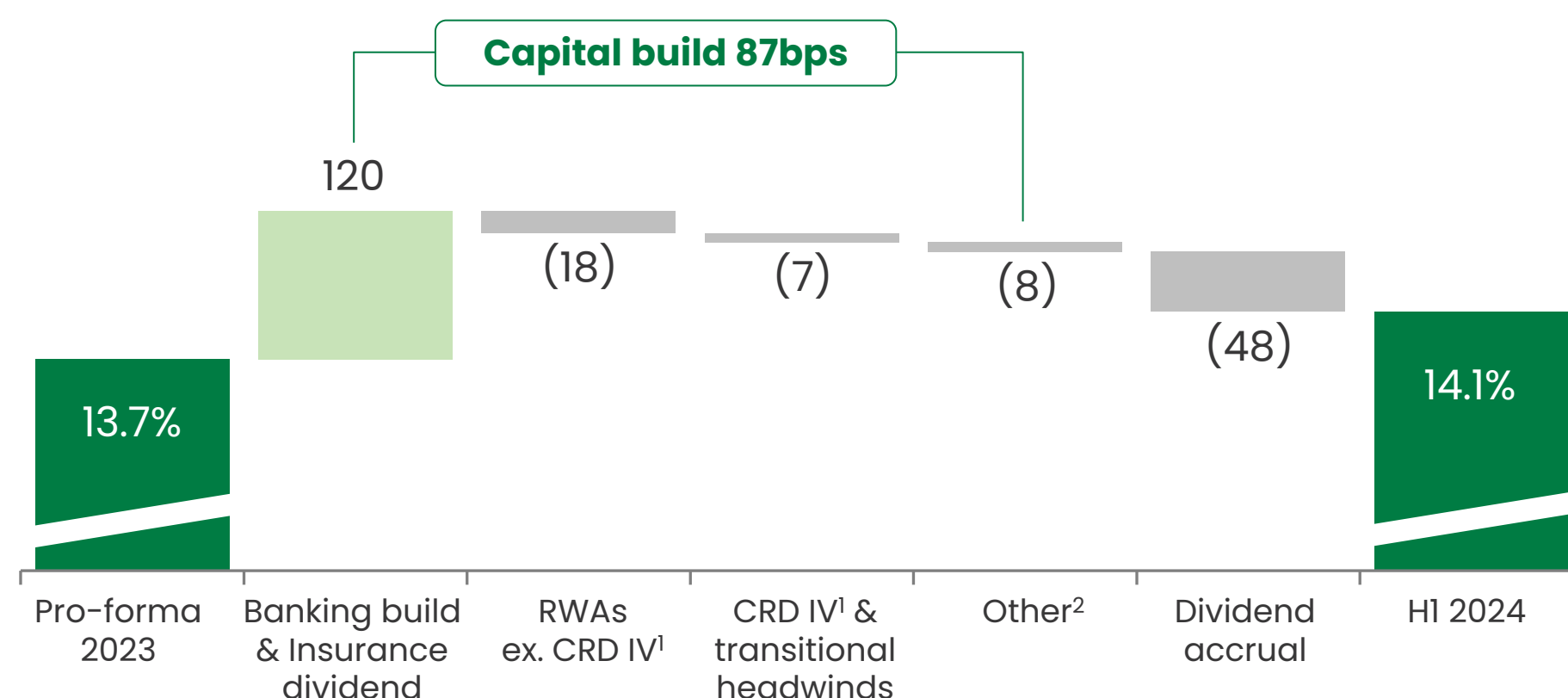
Strong capital generation



Risk weighted assets (£bn)



Common equity tier 1 ratio (% , bps)



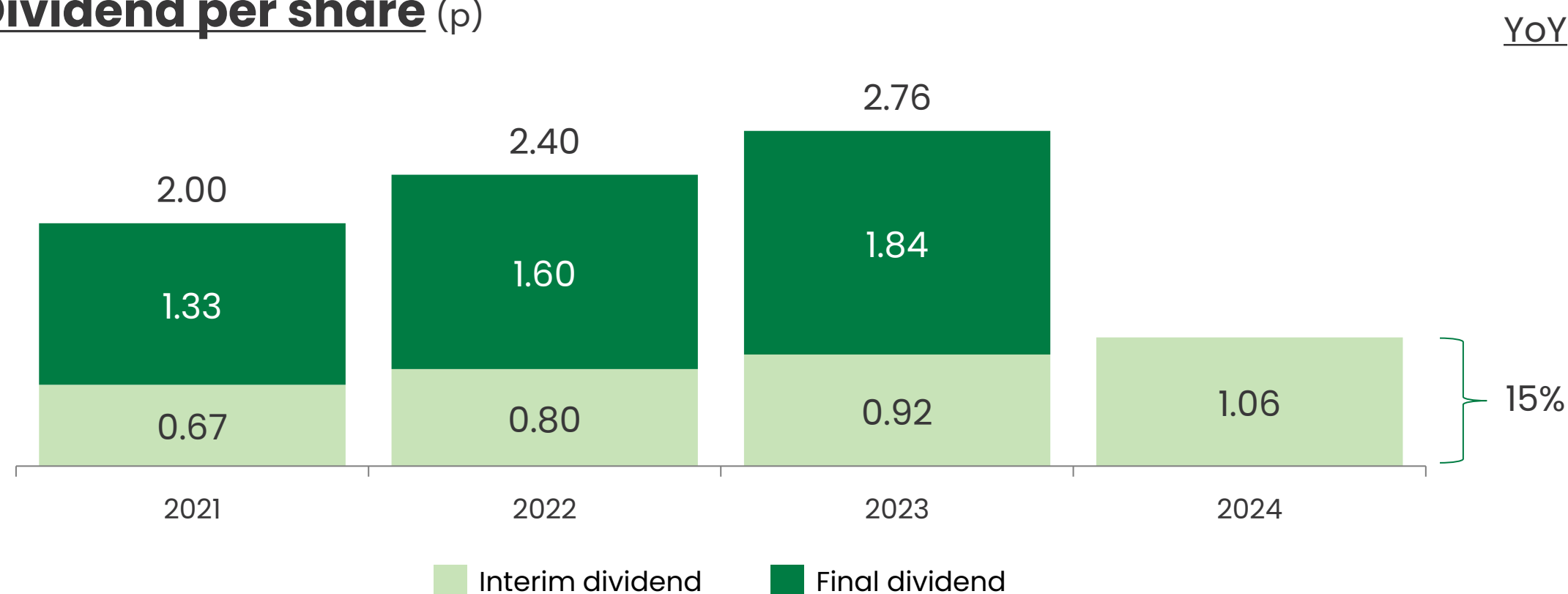
- RWAs £222.0bn, Q2 down £0.8bn due to reversal of temporary Q1 RWA increase and optimisation
 - H1 up £2.9bn driven by underlying lending and other movements, partly offset by optimisation
- Strong Q2 capital generation of 47bps, H1 87bps
- CET1 ratio 14.1%
- Continue to expect 2024 RWAs £220–225bn and capital generation to be c.175bps

1 – Retail secured CRD IV models. 2 – Other includes share-based payments, market volatility and an FX loss on the USD AT1 redemption.

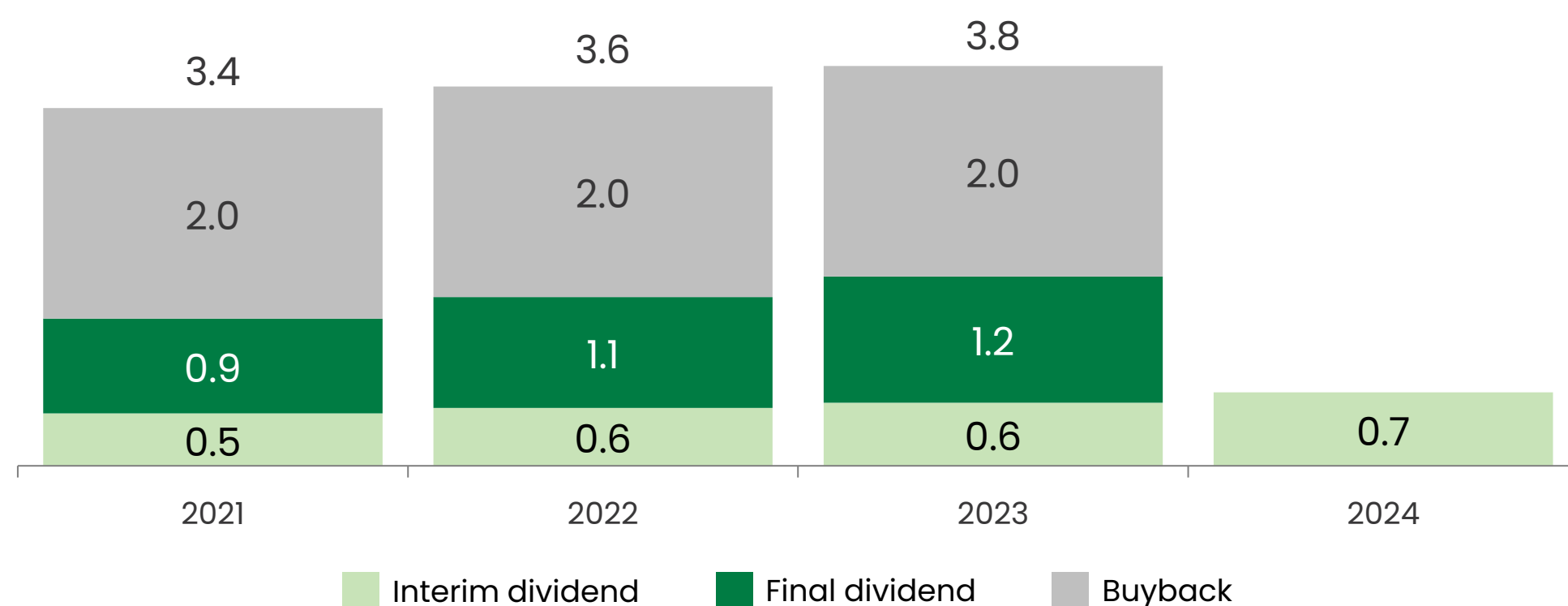
Growing distributions, with increased interim dividend



Dividend per share (p)



Total distributions¹ (£bn)



- Strong capital generation enables growth in shareholder distributions
- Interim dividend of 1.06p, 15% higher YoY
- Interim and final DPS have grown consistently over strategic plan, H1 2024 up c.60% vs. H1 2021
 - In line with guidance for a progressive and sustainable dividend
- Consecutive buyback programmes have reduced share count by 12% since end of 2021
- Committed to returning excess capital and paying down to c.13.5% by end of 2024 and c.13% by end of 2026

¹ – Announced in year. Chart uses rounded inputs.

Delivering in line with expectations



Purpose

**Helping
Britain
Prosper**

- **Robust financial performance**
- **15% higher interim dividend**
- **Reaffirming guidance for 2024**
 - NIM >290bps
 - Operating costs c.£9.4bn including c.£0.1bn BoE levy
 - AQR now expected to be <20bps
 - RoTE c.13%
 - RWAs £220–£225bn
 - Capital generation c.175bps
 - Expect to pay down to a CET1 ratio of c.13.5%



Closing remarks

Consistent strategic delivery, robust financial performance



Purpose

**Helping
Britain
Prosper**

- Supporting customers to meet a broad range of financial needs
- Delivering on purpose driven strategy, benefitting all stakeholders
- Robust financial performance in line with expectations
- Strong capital generation enabling increased interim dividend
- Reaffirming 2024 guidance; confident in 2026



Q&A

Appendix

Quarterly P&L and key ratios



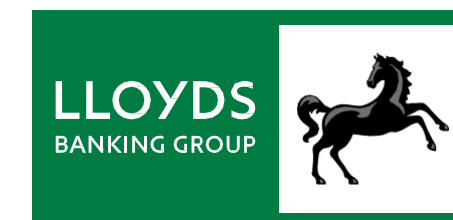
(£m)	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023
Net interest income	3,154	3,184	3,317	3,444	3,469	3,535
Other income	1,394	1,340	1,286	1,299	1,281	1,257
Operating lease depreciation	(396)	(283)	(371)	(229)	(216)	(140)
Net income	4,152	4,241	4,232	4,514	4,534	4,652
Operating costs	(2,298)	(2,402)	(2,486)	(2,241)	(2,243)	(2,170)
Remediation	(70)	(25)	(541)	(64)	(51)	(19)
Total costs	(2,368)	(2,427)	(3,027)	(2,305)	(2,294)	(2,189)
Underlying profit before impairment	1,784	1,814	1,205	2,209	2,240	2,463
Impairment (charge) / credit	(44)	(57)	541	(187)	(419)	(243)
Underlying profit	1,740	1,757	1,746	2,022	1,821	2,220
Restructuring	(3)	(12)	(85)	(44)	(13)	(12)
Volatility and other items	(41)	(117)	114	(120)	(198)	52
Statutory profit before tax	1,696	1,628	1,775	1,858	1,610	2,260
Statutory profit after tax	1,229	1,215	1,234	1,420	1,223	1,641
Net interest margin	2.93%	2.95%	2.98%	3.08%	3.14%	3.22%
Average interest earning assets	£449bn	£449bn	£453bn	£453bn	£453bn	£454bn
Cost:income ratio	57.0%	57.2%	71.5%	51.1%	50.6%	47.1%
Asset quality ratio	0.05%	0.06%	(0.47)%	0.17%	0.36%	0.22%
Return on tangible equity	13.6%	13.3%	13.9%	16.9%	13.6%	19.1%
Tangible net asset value per share	49.6p	51.2p	50.8p	47.2p	45.7p	49.6p

Updated economic scenarios

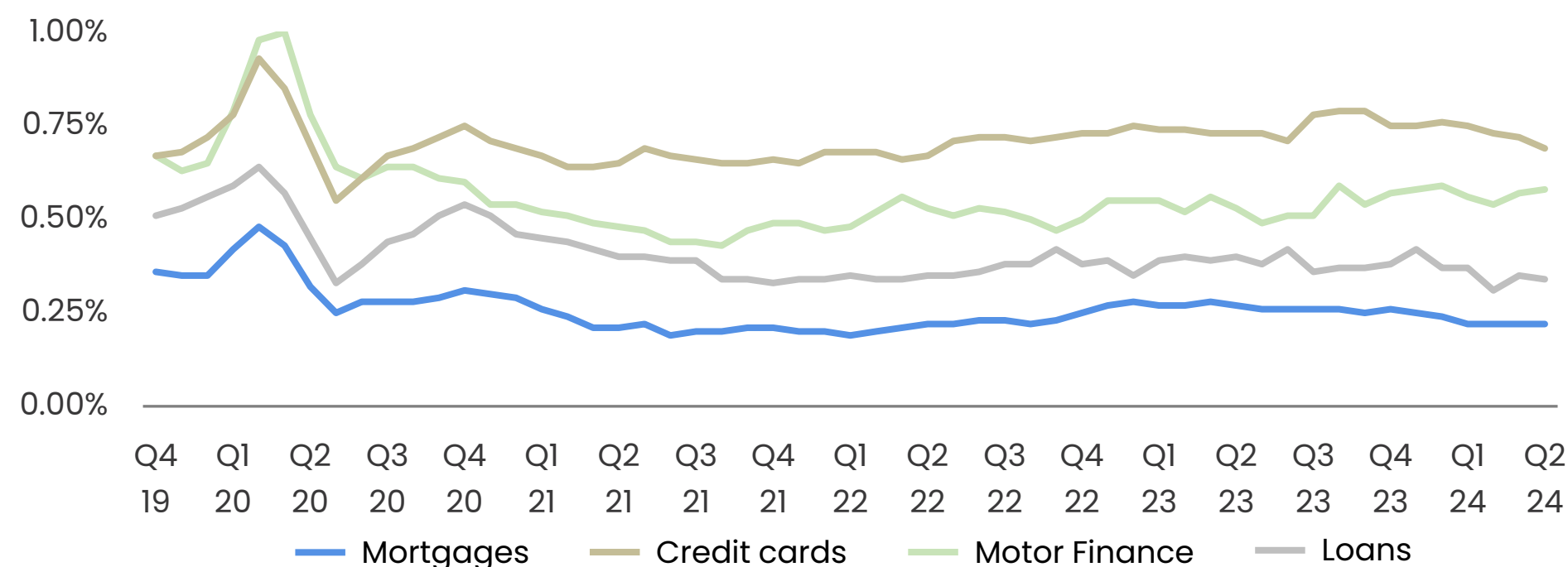


Scenario	ECL (£m)	Measure (%)	2024	vs. Q1 2024	2025	2026	2027	2028	Ave. 24-28
Upside (30%)	2,804	GDP	1.1	0.0	2.3	1.7	1.5	1.4	1.6
		Unemployment rate	4.1	0.9	3.2	3.0	2.9	2.9	3.2
		HPI growth	2.2	(1.5)	5.0	7.3	6.0	5.2	5.1
		CRE price growth	2.2	(4.3)	8.7	2.4	2.8	1.2	3.4
		UK Bank Rate	5.17	(0.23)	5.30	5.17	5.33	5.55	5.31
		CPI inflation	2.5	0.2	2.5	2.4	2.7	2.9	2.6
Base case (30%)	3,380	GDP	0.8	0.4	1.2	1.6	1.6	1.6	1.3
		Unemployment rate	4.5	0.2	4.8	4.8	4.6	4.6	4.7
		HPI growth	1.2	(0.3)	1.4	1.0	1.4	2.4	1.5
		CRE price growth	(1.6)	(1.1)	1.2	0.0	1.9	1.0	0.5
		UK Bank Rate	5.06	0.18	4.19	3.63	3.50	3.50	3.98
		CPI inflation	2.5	0.1	2.5	2.1	2.1	2.2	2.3
Downside (30%)	4,331	GDP	0.6	1.4	(0.5)	0.8	1.5	1.6	0.8
		Unemployment rate	4.9	(0.6)	6.9	7.5	7.4	7.2	6.7
		HPI growth	0.6	0.6	(1.8)	(6.5)	(5.4)	(2.3)	(3.1)
		CRE price growth	(4.7)	3.4	(6.7)	(4.1)	(0.8)	(1.3)	(3.5)
		UK Bank Rate	4.97	0.68	2.77	1.38	0.89	0.63	2.13
		CPI inflation	2.5	0.1	2.4	1.8	1.4	1.2	1.9
Severe downside (10%)	6,926	GDP	0.1	1.9	(2.2)	0.4	1.2	1.5	0.2
		Unemployment rate	5.5	(1.7)	9.4	10.2	10.1	9.8	9.0
		HPI growth	(0.7)	1.5	(4.8)	(13.9)	(11.8)	(7.6)	(7.9)
		CRE price growth	(9.1)	8.9	(15.1)	(8.6)	(5.3)	(4.7)	(8.6)
		UK Bank Rate – adj.	5.09	(1.10)	3.22	2.33	2.02	1.79	2.89
		CPI inflation – adj.	2.9	(4.6)	3.2	1.6	0.9	1.0	1.9
Probability weighted	3,847								

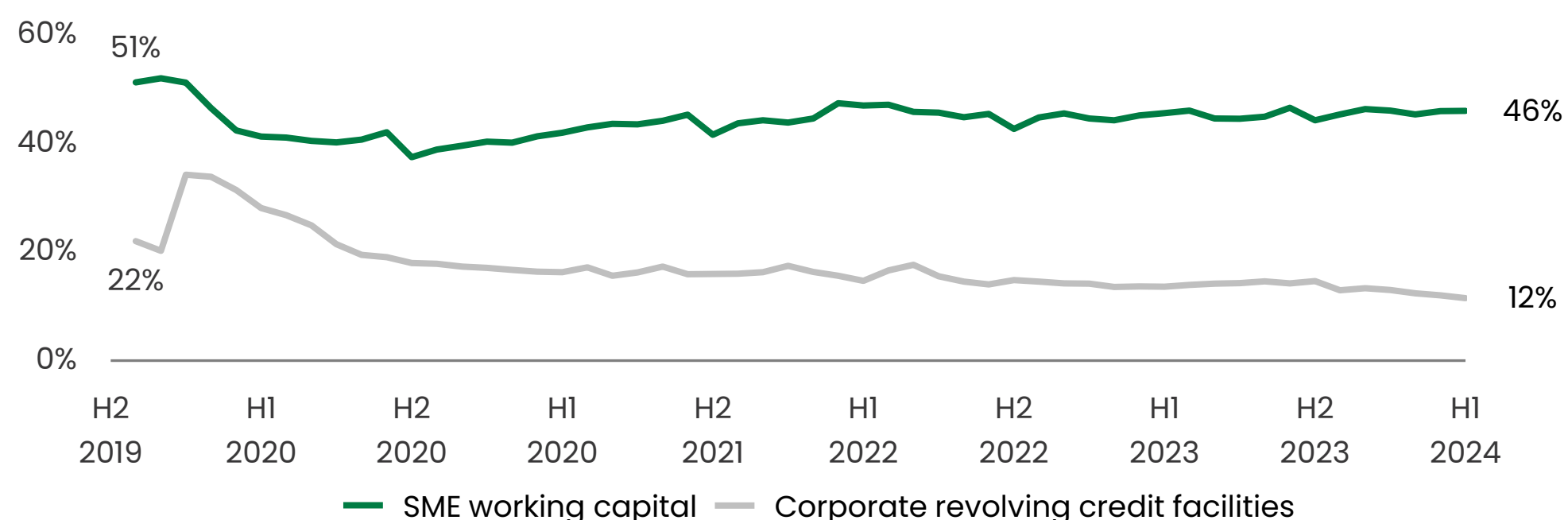
Consistently reassuring performance across portfolios



New to arrears (3 month rolling average, %)



SME working capital¹ and corporate RCF² utilisation (%)



- Improvement in Mortgages new to arrears and default rates in H1 and Q2; average LTV 43%
- Resilient performance in other portfolios
- Stable SME working capital utilisation trends; RCF utilisation 10pp below pre-pandemic
- c.90% of SME lending³ secured; >80% of CIB exposure at investment grade
- Net CRE exposure c.£9.7bn⁴, remains robust
 - Average interest cover ratio⁵ 3.2x, with 74% >2x
 - Average LTV⁵ 46%; c.90% with LTV <70%
 - c.13% office, c.12% retail and c.12% industrial; c.49% residential

Low mortgage LTVs



	June 2024 ¹				2023 ¹	2010 ¹
	Mainstream	Buy to let	Specialist	Total	Total	Total
Average LTVs	42.5%	47.1%	34.1%	43.0%	43.6%	55.6%
New business LTVs	64.0%	55.4%	N/A	62.9%	61.7%	60.9%
≤80% LTV	87.7%	99.8%	96.6%	89.7%	89.3%	57.0%
>80–90% LTV	10.7%	0.1%	1.2%	8.9%	7.8%	16.2%
>90–100% LTV	1.5%	0.0%	1.0%	1.3%	2.8%	13.6%
>100% LTV	0.1%	0.1%	1.2%	0.1%	0.1%	13.2%
Value >80% LTV	£31.6bn	£0.1bn	£0.1bn	£31.8bn	£33.0bn	£146.6bn
Value >100% LTV	£0.2bn	–	£0.1bn	£0.3bn	£0.3bn	£44.9bn
Gross lending	£255.9bn	£48.0bn	£4.2bn	£308.1bn	£307.6bn	£341.1bn

¹ – 2023–24 LTVs use Markit's 2019 Halifax HPI; 2010 LTVs use Markit's pre 2019 Halifax HPI and include TSB. Table uses rounded inputs.

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