



# HELPING BRITAIN PROSPER PLAN 2018 TO 2020

As part of Helping Britain Prosper, we embrace our responsibility to help address some of the social, economic and environmental challenges that the UK faces. We manage this through our Helping Britain Prosper Plan.

Launched in 2014 and revised annually, the Plan focuses on the areas in which we can make the biggest difference. In 2018 we set specific targets aligned to our 3 year strategy and in 2019 we elevated a specific sustainability target to our priority metrics, all of which are highlighted in bold.

	2018 Achieved	2019 Achieved	2020 Target
<b>Average number of homes that could be powered as a result of our support of UK renewable energy projects</b>	<b>2.6m</b>	<b>5.1m*</b>	<b>5m*</b>
Amount of commercial real estate space we will fund to become more energy efficient with green loans <sup>1</sup>	<b>1.4m sq.ft.</b>	<b>17.4m sq. ft.*</b>	<b>5m sq.ft.*</b>
<b>Amount of lending committed to help people buy their first home</b>	<b>£12.4bn</b>	<b>£13.8bn</b>	<b>£30bn*</b>
Number of homes our Housing Growth Partnership <sup>2</sup> has committed to build with SME builders	<b>837</b>	<b>1,636*</b>	<b>1,500*</b>
New funding support provided for the social housing sector	<b>£4.1bn</b>	<b>£6.4bn*</b>	<b>£5.5bn*</b>
<b>Growth in assets<sup>3</sup> that we hold on behalf of customers in retirement and investment products</b>	<b>£7.4bn</b>	<b>£37.1bn*</b>	<b>£50bn*</b>
<b>Increased amount of net lending to start up, SME and Mid Market businesses</b>	<b>£3bn</b>	<b>£3.4bn*</b>	<b>£6bn*</b>
Investment in the UK manufacturing sector through our financial support	<b>£1.5bn</b>	<b>£2.6bn*</b>	<b>£3bn*</b>
Number of clients helped to export for the first time	<b>6,247</b>	<b>11,117*</b>	<b>15,000*</b>
Number of businesses we will help to start up	<b>124,182</b>	<b>233,290*</b>	<b>300,000*</b>

\* Cumulative 2018 – 2020

Metrics highlighted in bold are priority metrics for 2020

	2018 Achieved	2019 Achieved	2020 Target
<b>Number of charities we support as a result of our £100m commitment to the Group's independent charitable Foundations</b>	<b>3,113</b>	<b>2,929</b>	<b>2,500</b>
Share of social bank accounts we support	<b>33%</b>	<b>31.3%<sup>4</sup></b>	<b>1 in 4</b>
Annual commitment to Credit Unions <sup>5</sup> for them to provide additional sustainable lending for their customers across the UK	<b>£5.6m</b>	<b>£1m</b>	<b>N/A</b>
Number of colleague volunteering hours supporting community projects (with a minimum of 50% used to support skills-based activity such as mentoring) <sup>6</sup>	<b>235,201</b>	<b>246,603 (52%)</b>	<b>720,000* (50%)</b>
Amount raised by colleagues and communities for our charitable fundraising partners (including Matched Giving <sup>7</sup> from the Group's independent charitable Foundations)	<b>£3.8m</b>	<b>£2.3m</b>	<b>£6m*</b>
Number of Social Entrepreneurs supported through the Lloyds Bank and Bank of Scotland Social Entrepreneurs Programmes	<b>236</b>	<b>246</b>	<b>700*</b>
<b>Number of individuals, SMEs and charities trained in digital skills, including internet banking</b>	<b>700,232</b>	<b>738,504</b>	<b>1.8m*</b>
Number of undergraduates from lower income <sup>8</sup> households supported through our Lloyds Scholars Programme	<b>138</b>	<b>139</b>	<b>405*</b>
Number of internal apprenticeship positions created within the Group that result in permanent employment	<b>1,490</b>	<b>1,103</b>	<b>2,500*</b>
Number of manufacturing apprentices, graduates and engineers trained as a result of our £1m annual investment in the Lloyds Bank Advanced Manufacturing Training Centre	<b>354</b>	<b>915*</b>	<b>750*</b>
<b>Percentage of senior roles to be held by women</b>	<b>35.3%</b>	<b>36.8%</b>	<b>40%</b>
<b>Percentage of roles held by Black, Asian and Minority Ethnic colleagues</b>	<b>9.5%</b>	<b>10.2%</b>	<b>10%</b>
<b>Percentage of senior roles held by Black, Asian and Minority Ethnic colleagues</b>	<b>6.4%</b>	<b>6.7%</b>	<b>8%</b>

1 Discounted lending provided through the Lloyds Bank Green Lending Initiative

2 The Housing Growth Partnership is a socio economic equity investment fund launched by Lloyds Banking Group and the Homes and Communities Agency

3 Growth in assets under administration on our front books

4 Figures as at October 2019

5 2019 is the final year of the Credit Union Development Fund. 2019 figure achieved represents the additional sustainable lending made by Credit Unions as a result of our annual commitment

6 Skills based activity added as part of the measure from 2019 onwards

7 The Matched Giving scheme allows LBG Group colleagues to claim up to £1,000 per calendar year for registered charities that meet the eligibility criteria

8 With household income less than £25,000 and who meet Programme eligibility criteria