

October 2017

**£9MILLION BOOST FOR EAST MIDLANDS STAFFING SOLUTIONS BUSINESS**



A Leicester-based staffing solutions business, which finds employment opportunities for skilled workers, has expanded its UK office network and is developing its service proposition after securing a £9million finance package from Lloyds Bank Commercial Banking.

Encore Personnel now operates over a network of ten locations, opening two new offices in the last 12 months. The business places over 4,500 temporary staff each week in contracts from mainly industrial, engineering and driving sectors. Last year it generated revenue growth of nine per cent to £58.4million and was named one of London Stock Exchange's *1000 Companies That Inspire Britain*.

The company has secured many sizable new contracts within the past 12 months and the funding will support Encore to deliver the further services required.

Specifically, the business will be growing its managed service offering, supplying experienced staff to firms that outsource their day-to-day management responsibilities.

Future plans for growth also include leveraging into new sectors, such as aviation.

Pete Taylor, Operations Director, at Encore Personnel, said: "Our people remain our principle asset, so finding and maintaining a strong pool of talent is our main priority. This is especially important now as we open new locations and broaden our offering.

"The facility we've received from Lloyds Bank enables us to better service our existing clients, as well as expand into new offerings, including expansion of our managed services provision. This is a great opportunity for us to take on larger pieces of business, so it's essential that we have the labour resource quickly available."

Sarah Lea-Smith, Client Manager at Lloyds Banking Group, said: “Encore continues to go from strength to strength and has a real ambition to further push for growth, particularly targeted at its new branches and services. It’s positive to see that demand is still high, with many new contracts on the horizon for Encore in a range of industries, from industrial to technology.

“Amongst a period of uncertainty, putting measures in place to support continued growth is more important than ever and supporting this is part of our commitment to helping Britain prosper.”

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